

2018 MASE Fall Directors Conference Financials

Income

| | |
|----------------------------|------------------|
| Registration Income | |
| 199 members @\$319 | 63,481.00 |
| 16 nonmembers @\$399 | 6,384.00 |
| 3 late registration @\$369 | 1,107.00 |
| 1 late nonmemb reg @\$449 | 449.00 |
| 4 free retiree | 0.00 |
| 11 comp | 0.00 |
| 34 speakers @\$0 | 0.00 |
| 0 cancellations @\$50 | 0.00 |
| 13 Exhibitors | 4,687.00 |
| Online Registration Fees | <u>-2,016.00</u> |

Total Income \$74,092.00

Expenses

AV & Set-up Charges \$427.00

Vendor Set-up Charges \$741.00

Conference Planner Contract \$24,680.00

Fundraising Expenses \$6,238.00

Speakers & Special Guests

| | |
|---------------------|---------------|
| Jodi Janati | 669.00 |
| Kent Pikel | 5,378.00 |
| Retiree Panel | 5,683.00 |
| Robin Widley | 455.00 |
| Speaker meals | 274.00 |
| Legacy Award Winner | <u>455.00</u> |

Total Speakers & Guests \$12,914.00

Supplies & Marketing

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|--------------------|---------------|
| App Access | 988.00 |
| Meeting Supplies | 338.00 |
| Color Copies | 103.00 |
| Envelopes & Copies | 67.00 |
| Awards | <u>174.00</u> |

Total Supplies & Marketing \$1,670.00

Miscellaneous

| | |
|----------------------------|-----------------|
| Door Prize | 167.00 |
| Shipping Boxes to Cragun's | 319.00 |
| Breaks & Socials | <u>2,277.00</u> |
| Total Miscellaneous | \$2,763.00 |

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|------------------------|-------------------|
| Staff Travel & Lodging | <u>\$2,438.00</u> |
|------------------------|-------------------|

Total Expenses \$51,871.00

Total Conference Income: \$22,221.00