



SOUTH SAN ANTONIO INDEPENDENT SCHOOL DISTRICT

Agenda Item Summary

Meeting Date: July 21, 2025

A handwritten signature in black ink, appearing to be 'h' or 'k', is written over the meeting date.

Agenda Section: Consent

Agenda Item Title: Lead4Ward Professional Development Science and Social Studies

From/Presenters: Dr. Jennifer Gutierrez, Deputy Superintendent

Description: Lead4Ward is a professional service that supports educators in improving student learning by offering instructional services to help teachers and leaders focus their work and create structures for success. Lead4Ward will conduct three science and six social studies professional developments and increase our teacher content knowledge that will support student learning and improve STAAR scores for the 2025-2026 academic year.

Historical Data: South San Antonio ISD has worked collaboratively with Lead4Ward to conduct instructional and leadership development.

Recommendation: Approve the purchase of Lead4Ward training in the content area of science and social studies.

Purchasing Director and Approval Date:

Funding Budget Code and Amount: 410 E 11 6395 00 825 6 11 0 00 \$304,937.50

Goal 1: SSAISD will increase academic achievement for all students and thus close the gap between student populations in pursuit of advanced performance and post-secondary educational or career paths.



2025 - 2026 Social Studies Support South San Antonio ISD

South San Antonio ISD and lead4ward are working together to provide high-quality professional development to teachers and leaders within the district. The following is a support proposal for the 2025 - 2026 school year. It outlines the proposed services, as well as high-level responsibilities of lead4ward and the district.

lead4ward responsibilities

- Provide training and support for the services outlined in this proposal
- Communication through email and phone support
- Coordination of agendas and objectives

district responsibilities

- Provide point of contact from district/campuses
- Ensure campus leadership teams attend webinars, work-sessions and workshops
- Provide training facility and print materials

Service	Dates	Audience
socialstudies+ introduction for leadership	July 17, 2025 (3 hours, morning session) 8:30 – 11:30 am	Academic Deans Master Teachers Other administrators
socialstudies+ introduction for teachers	August 1, 2025 (3 hours, afternoon session) 1-4pm	8 th Grade teachers HS USH teachers administrators
social studies face to face professional development	August 29, 2025 - <i>Process Standards</i> December 1, 2025 - <i>Engagement</i>	7 th Grade teachers 8 th Grade teachers WH High School teachers USH High School teachers
socialstudies+ planning day	January 5, 2025	8 th Grade teachers HS USH teachers administrators
Social Studies implementation support	October 2, 2025	Master Teacher Academic Dean Administrator(s) 8 th Grade teachers during conference period HS USH teachers during conference period
rockin' review in district	March 4, 2025	8 th Grade teachers HS USH teachers administrators
socialstudies+ memberships	Active June 1, 2025 – May 31, 2026	8 th grade teachers USH teachers Administrators

support and professional development days- 6 days, \$4,500/day

socialstudies+ memberships- \$2,750.00/ MS campus, \$1,950/HS campus

rockin' review registration- Available in October, per participant

Total \$34,450.00

**Prices and presenters are subject to change depending on training session/number of participants*

Once dates are agreed upon and confirmed, lead4ward requires 30 days notice of any reschedules or cancellations.

lead4ward Social Studies Support Proposal 2025-2026

- > To schedule trainings, complete a pd request form: <https://lead4ward.com/pd-all/>
- > Register for memberships: <https://lead4ward.com/learning-yearly-services/>

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SECTION 1.0: INTRODUCTION, PURPOSE

1.1 Introduction

This Contract, dated 6/24/2025 is made and entered into by and between **lead4ward, LLC** (hereinafter referred to as "lead4ward"), and **SOUTH SAN ANTONIO ISD** (hereinafter referred to as "Client"). In consideration of the mutual promises hereinafter set forth, lead4ward and Client agree as follows:

1.2 Purpose

The purpose of this Contract is to outline the responsibilities of lead4ward and Client in relation to services listed in scope of Contract.

SECTION 2.0: SCOPE OF CONTRACT

2.1 Scope

Service: engaging learners in science

Date(s) of service: 7/23/2025 & 8/1/2025

Time: 8:30 am - 3:30 pm

Service: maximizing your lead4ward field guides AM/ cementing science concepts through vocabulary, visuals, and student writing PM

Date(s) of service: 10/10/2025

Time: 8:30 am - 3:30 pm

2.2 Client Responsibilities

Client agrees to submit event information to lead4ward which will be used to create an Event Planning Sheet. Client agrees to provide adequate facilities, audio visual equipment, print materials required for presentation, relevant data and registration support as specified on the Event Planning Sheet.

SECTION 3.0: FEE, PAYMENT

3.1 Fee

Client shall pay amounts for services rendered by lead4ward in accordance with this Contract: **7/23/25: \$4,500 for up to 50 total participants; 8/1/25 & 10/10/2025 : \$5,500 for up to 100 total participants. Total fee=\$15,500.** If number of participants is greater than the number listed in this contract, an increase in fee may occur. lead4ward fees are inclusive of travel.

3.2 Payment

Client will pay lead4ward the agreed upon fee at the completion of services to be performed and within 30 days of invoicing. If services are to be performed over a series of dates, invoicing may occur after the commencement of services.

SECTION 4.0: INTELLECTUAL PROPERTY

lead4ward is the sole owner of the intellectual property presented/used. These materials are copyrighted © as the property of lead4ward and may not be recorded, reproduced or transferred without the express written permission of lead4ward except under the following conditions:

1. Texas public school districts and charter schools may reproduce and use copies of the Materials and Related Materials for the districts' and schools' educational use without obtaining permission from lead4ward. (This does NOT include materials sold through the lead4ward online store.)
2. No monetary charge can be made for the reproduced materials or any document containing them.

SECTION 5.0 CONTRACT MANAGEMENT

Section 5.1 Points of Contact

The parties shall direct all correspondence or notices related to this Contract to:

Client

Name: Mario Goff

Title: Director of Secondary Schools

Email: mario.goff@southsanisd.net

Phone: 210-818-1084

lead4ward, llc

Name: Kim Lehman

Title: Chief Financial Officer

Email: business@lead4ward.com

Phone: 512-201-2999 ext 101

Section 5.2 Contract Termination

This Contract may be terminated for good cause at any time. The party seeking to terminate this Contract without good cause must provide the other party at least 30 days' written notice of termination. If Client terminates this Contract without cause less than 30 days prior to commencement of services, Client will reimburse lead4ward for any expenses reasonably and necessarily incurred in anticipation of scope of work to be performed.

Section 5.3 Contract Amendment

Any modifications, additions, or deletions to the terms and conditions of this Contract shall be processed through a written amendment and executed by both parties.

SECTION 6.0 RELATIONSHIPS WITH FOREIGN ENTITIES

In accordance with Texas Government Code Chapter 2252, Subchapter F, lead4ward certifies that it is not a company identified on the Texas Comptroller's list of companies known to have contracts with, or provide supplies or services to, the Government of Iran, the Government of Sudan, or a foreign organization designated as a Foreign Terrorist Organization by the U.S. Secretary of State. lead4ward further certifies and verifies that, pursuant to Texas Government Code Chapter 2271, neither lead4ward, nor any affiliate, subsidiary, boycotts Israel, and lead4ward agrees that it will not boycott Israel during the term of this Contract.

SECTION 7.0 RELEASE & INDEMNITY

To the fullest extent permitted by law, Client hereby expressly waives and releases any and all claims, now known or hereafter known, against lead4ward, and any of its officers, managers, employees, agents, affiliates, members, representatives, successors, and assigns (collectively, "releasees"), on account of illness, injury, and/or death arising out of or attributable to any district employee's participation in the lead4ward's services, whether arising out of the negligence of lead4ward or any releasees or otherwise. School district covenants not to make or bring any such claim against lead4ward or any other releasee, and forever release and discharge lead4ward and all other releasees from liability under such claims.

To the extent permitted by Texas law, Client shall defend, indemnify, and hold harmless lead4ward and all other releasees against any and all losses, damages, liabilities, deficiencies, claims, actions, judgments, settlements, interest, awards, penalties, fines, costs, or expenses of whatever kind, including reasonable attorney fees, fees and the costs of enforcing any right to indemnification under this agreement, and the cost of pursuing any insurance providers, incurred by, arising out of or resulting from any claim of a third party related to a district employee's participation in lead4ward's services.

SECTION 8.0 CERTIFICATIONS

Each party certifies that it has the authority to receive and perform the services specified in this Contract. Signature of the authorized representatives of the undersigned parties bind themselves to the faithful performance of this Contract. It is mutually understood that this Contract will be effective on the earliest date shown in Section 1.0.

Authorized Representative for Client:

Signature


Printed Name

Title

Date

PO Number

Authorized Representative for lead4ward:



Signature

Kim Lehman

Printed Name

Chief Financial Officer

Title

6/24/2025

Date

Contract No. 4802 – SOUTH SAN ANTONIO ISD – 7/23/2025