



Geneva Community Unit School District 304

Business Services
227 N. Fourth Street, Geneva IL 60134
Phone: (630) 463-3035 Fax: (630) 463-3009

Memorandum

To: Kent Mutchler, Superintendent
CC: Board of Education
From: Todd Latham, Coordinator of Business Services
Date: December 7, 2017
Re: Bid Award of 2017-2018 and 2018-2019 School Bus Purchase

The administration sought and received bids for the 2017-2018 and 2018-2019 School Bus Purchase. The bus fleet for the 2017-2018 and 2018-2019 is forty-nine, 72 passenger buses.

The statutory requirement for publishing the appropriate legal notice was met. The bid opening was held Monday, December 4th, 2017, at 10:00 a.m., at the District office. Bids were opened and publicly read aloud with the following administration present: Martin McConahay- Interim CFO, Mary Dunmead- Director of Transportation, Todd Latham-Coordinator of Business Services.

Three school bus providers were present at the bid opening with two responsive bids submitted and one no-bid response. The bid results are summarized on the attached page. As has been past practice, this is for a two (2) year purchase, with buy back at the end of the second year.

After careful review by the Director of Transportation and the Business Office, the Midwest Transit Equipment bid was deemed the most desirable in terms of best meeting important safety and technical specifications as well as reflecting the lowest net cost to the district after the guaranteed buy-back is executed.

Recommendation:

We recommend that the Board of Education accept the bid submitted by Midwest Transit Equipment (IC) as the provider of school buses for the 2017-2018 and 2018-2019 school year in accordance with their bid submittal. The gross amount for the bid award is \$4,109,728; once the buy-back funding is factored, the net amount of the bid award is \$575,361.92.

GENEVA CUSD 304 – 72 PASSENGER BUS BID

December 4th, 2017, at 10:00 a.m.

Forty-Nine (49) 72-Passenger School Buses

FY 2017-2018 and 2018-2019

BIDDER	BUS QTY	CAP	SALES PRICE	BUY BACK %	BUY BACK AMOUNT	NET PRICE (2 YEARS)	NET 2 YR COST
Central States Bus Sales 49W102 Rt. 30 Big Rock, IL 60511	49	72	Unit \$81,425 Extended \$3,989,825	80%	Unit \$65,140 Extended \$3,191,860	Unit \$16,285 Extended \$797,965	\$797,965

BIDDER	BUS QTY	CAP	SALES PRICE	BUY BACK %	BUY BACK AMOUNT	NET PRICE (2 YEARS)	NET 2 YR COST
Midwest Transit Equipment 146 W. Issert Dr P.O. Box 582 Kankakee, IL 60901	49	72	Unit \$83,872 Extended \$4,109,728	86%	Unit \$72,129.92 Extended \$3,534,366.08	Unit \$11,742.08 Extended \$575,361.92	\$575,362

BIDDER	QTY	CAP	SALES PRICE	BUY BACK %	BUY BACK AMOUNT	NET PRICE (2 YEARS)	NET 2 YR COST
Midwest Bus Sales 3135 N. Main Princeton, IL 61356	49	72	No	Bid	Submitted		