

To: Texans Can Academies 325 W. 12th St. Dallas, TX 75208 United States **Quote #:** Q-111685-1 **Effective Date:** 8/1/2025

Date: 7/30/2025 9:10 AM

 Expires On:
 8/29/2025

 Payment Terms:
 Net 30

 Federal Tax ID #:
 45-4914152

From: Kyle Weber

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Subscription Term: 41 Months Billing Frequency: Prorated

One-time Costs									
PRODUCT	DESCRIPTION	QTY	UNIT PRICE	TOTAL YEAR-1 PRICE	TOTAL	PRORATED COSTS			
Raptor Badge Alert Implementation	Raptor Badge Alert one-time implementation fee per site	10	USD 3,500.00	USD 35,000.00	USD 35,000.00	USD 35,000.00			
Raptor Badge Alert Training	Raptor Badge Alert one-time training fee per site	10	USD 1,000.00	USD 10,000.00	USD 10,000.00	USD 10,000.00			
Raptor Badge Alert Shipping	Raptor Badge Alert shipping fee per site	10	USD 250.00	USD 2,500.00	USD 2,500.00	USD 2,500.00			

One-time Costs SUBTOTAL:

USD 47,500.00

One-time Costs TOTAL:

USD 47,500.00

Raptor Recurring Costs									
PRODUCT	DESCRIPTION	QTY	UNIT PRICE	TOTAL YEAR-1 PRICE	TOTAL	PRORATED COSTS			
Raptor Badge Alert	Raptor Badge Alert annual per site access fee to Raptor Emergency Management Suite, Raptor LoRa Gateways, Raptor Locator Beacons, Raptor Badges and Verizon Frontline cellular wireless backup.	10	USD 5,000.00	USD 50,000.00	USD 20,833.33	USD 20,833.33			
Raptor Recurring Costs SUBTOTAL:									

Raptor Recurring Costs TOTAL:

USD 20,833.33

20,833.33

SUBTOTAL: USD 68,333.33

DISCOUNTS: USD 0.00

ONE-TIME PRICE ADJUSTMENTS: USD 9,450.00

TOTAL: USD 58,883.33

RECURRING COSTS IN THIS QUOTE: USD 50,000.00

Quote Notes:

5-month prorate from 8/1 to 12/31 to align with 1/1/26 contract start.

A one-time price adjustment of \$9,450 has been applied to the term subtotal.

The start date is an estimate. If the actual start date changes, the amount payable will be appropriately updated to correspond to the actual start

date.

Prorated Term: 5 months
Promo Term: months
Co-Term: 36 months

Total Initial Term: 41 months

TERMS AND CONDITIONS FOR NEW AND EXISTING CUSTOMERS:

By making a payment based on this Quote and/or submitting a Purchase Order for any products or services provided by Raptor Technologies, LLC (or any affiliate), the general terms available at https://raptortech.com/Raptor Technologies General Terms and Conditions.pdf, including applicable additional terms linked or referenced therein (collectively, the "Terms"), shall apply to such products or services, unless: (a) the parties have otherwise entered into a separate agreement with terms applicable to the use of such products or services or (b) the parties are subject to a purchasing cooperative which includes terms applicable to the use and provision of such products and services. In the event of any doubt, the Terms shall govern. The Terms may be updated from time to time by Raptor.

You may sign electronically; or you may print, sign and scan all pages of the document and email to kweber@raptortech.com or fax to 713-880-2577.

Issuing a purchase order for payment? Please email to kweber@raptortech.com.

Remit check payments to: Dept. 141, P.O. Box 4458, Houston, TX 77210-4458.

For any other questions, email kweber@raptortech.com.

To order additional or replacement equipment and supplies with a credit card, visit www.shop.raptortech.com.

RAPTOR BADGE ALERT COMPONENTS



BEACONS







BEACONS

PURPOSE

Precisely locate staff members within buildings (with floor-level accuracy) during emergency responses initiated by the badge

BATTERY LIFE

4 years

OPERATING TEMPERATURE

-22°F to 140°F (IP65 Rated)

TECHNOLOGY

Bluetooth Low Energy

INSTALLATION

Indoor beacons use minimally invasive adhesive; outdoor beacons use stainless steel cable ties

*Note: Beacons operate independently of Wi-Fi or any network

<u>AMOUNT</u>

60-300 per campus



BADGE

PURPOSE

Enable staff members to initiate emergency responses from anywhere on campus and alert administrators, security, and first responders

QUANTITY

Raptor will provide enough badges for all staff members in the school

BATTERY LIFE

Up to 4 months, rechargeable via included cables

TECHNOLOGY

LoRa for connection, Bluetooth Low Energy for connection

<u>FUNCTIONALITY</u> 3 Presses for "minor" incidents: Emits sound and lights up

7 Presses for "major" incidents: Emits sound for 5 seconds and lights up



GATEWAYS

PURPOSE

Enable badge communication with Raptor servers even if school Wi-Fi/Network is unavailable

OPERATION

Functions similarly to a home Wi-Fi router, using a radio signal called LoRaWAN for long-distance data transmission

RANGE

Fence-to-fence coverage, ensuring that badges are fully functional within the boundaries of the school campus

CAPACITY

Supports thousands of devices simultaneously with AES-128 encrypted communication.

QUANTITY

Raptor will install 3-8 gateways per campus

INSTALLATION

Placed in school MDF or IDF closets; requires one open Ethernet port, a 110-volt power source, and whitelisted websites

CELLULAR BACKUP

Each Gateway will utilize Verizon Frontline as backup in the event a school's network is down



