



SHEILA V. CANTU
DIRECTOR OF PURCHASING & WAREHOUSE OPERATIONS

A list of pre-approved vendors, to be used on an as needed basis, for fencing materials, installation, and related services ensures that the district can respond promptly and efficiently to minor project needs. This approach streamlines the procurement process, supports timely project completion, and promotes cost-effective solutions while maintaining compliance with purchasing policies. For example, if a section of fencing at a campus needs immediate repair or replacement due to weather damage or safety concerns, having an approved vendor list allows for quick selection and fast execution without delays in procurement.

A Request for Proposal (RFP) #25-007, *Fencing Materials, Installation, and Related Services*, was issued to over one hundred (100) vendors. Three (3) responses were received and opened by the Purchasing Department on Friday, April 04, 2025, from the following vendors:

Burnscraft Manufacturing
Foster Fence LTD
Steel Supply, LP

An evaluation committee, comprised of representatives from our maintenance department involved in district wide fencing repair needs, was convened to review and assess the proposal. The committee evaluated the response based on the criteria outlined in the RFP, each category was scored individually, and the totals were compiled to determine the overall ranking.

Based on the evaluation results, the committee recommends that the contract be awarded to Burnscraft Manufacturing and Foster Fence. Steel Supply is a provider of steel products, and the Purchasing Department is actively working to place them under a more suitable proposal that aligns with the range of items they offer.

Supplier Scoring Summary

25-007 - Fencing Materials, Installation, and Related Services - Scoring Round

Supplier			Rank	Score	Evaluation Criteria	Purchase price	Reputation of the vendor/vendor's goods/services	Quality of vendor's goods/services	Extent to which goods/services meet district needs	Vendor's past relationship with the district	Total long-term cost to the district	Whether vendor's ultimate parent company is in TX
				100		40.00	15.00	15.00	10.00	5.00	10.00	5.00
BURNSCRAFT MANUFACTURING CORP			1	95.00		40.00	15.00	15.00	10.00	0.00	10.00	5.00
FOSTER FENCE LTD			2	93.00		33.00	15.00	15.00	10.00	5.00	10.00	5.00
				94.00		36.50	15.00	15.00	10.00	2.50	10.00	5.00