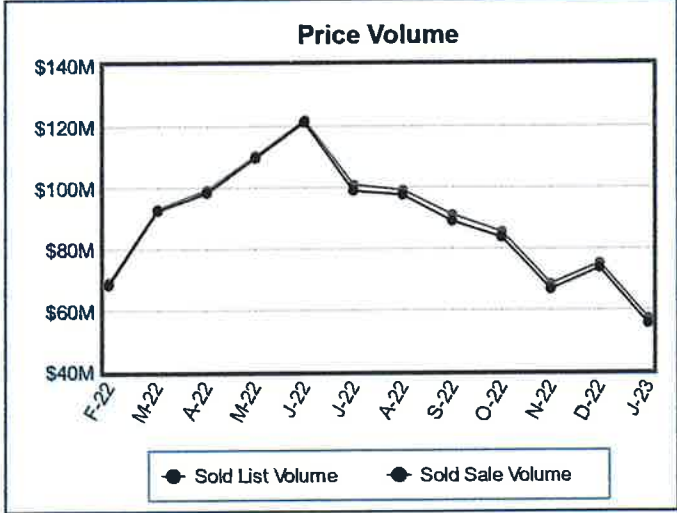
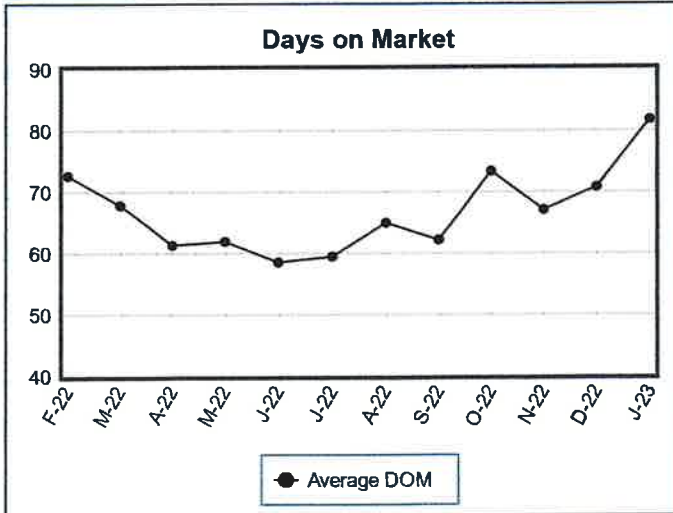
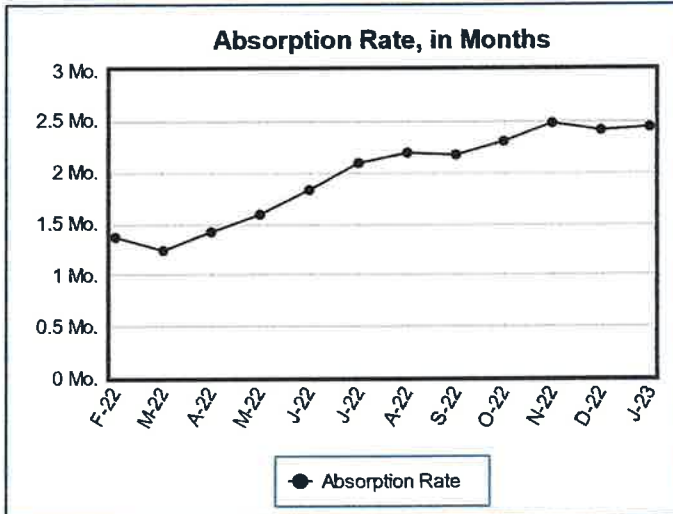


# Market Summary

Residential, January 2023



| Summary Statistics |           |           |       |           |           |       |
|--------------------|-----------|-----------|-------|-----------|-----------|-------|
|                    | Jan-23    | Jan-22    | % Chg | 2023 YTD  | 2022 YTD  | % Chg |
| Absorption Rate    | 2.44      | 1.42      | 71.83 | 2.44      | 1.42      | 71.83 |
| Average List Price | \$328,121 | \$308,305 | 6.43  | \$311,502 | \$292,172 | 6.62  |
| Median List Price  | \$264,500 | \$219,900 | 20.28 | \$250,000 | \$215,000 | 16.28 |
| Average Sale Price | \$237,303 | \$233,641 | 1.57  | \$237,303 | \$233,641 | 1.57  |
| Median Sale Price  | \$195,000 | \$193,500 | 0.78  | \$195,000 | \$193,500 | 0.78  |
| Average CDOM       | 90        | 83        | 8.43  | 90        | 83        | 8.43  |
| Median CDOM        | 61        | 57        | 7.02  | 64        | 57        | 12.28 |

|                 | This Month |      |       | Year to Date |      |       |
|-----------------|------------|------|-------|--------------|------|-------|
|                 | 2023       | 2022 | % Chg | 2023         | 2022 | % Chg |
|                 | 0-29,999   | 3    | 3     | 0.0          | 3    | 3     |
| 30,000-39,999   | 2          | 3    | -33.3 | 2            | 3    | -33.3 |
| 40,000-49,999   | 5          | 1    | 400.0 | 5            | 1    | 400.0 |
| 50,000-59,999   | 5          | 4    | 25.0  | 5            | 4    | 25.0  |
| 60,000-69,999   | 8          | 6    | 33.3  | 8            | 6    | 33.3  |
| 70,000-79,999   | 7          | 6    | 16.7  | 7            | 6    | 16.7  |
| 80,000-89,999   | 6          | 9    | -33.3 | 6            | 9    | -33.3 |
| 90,000-99,999   | 4          | 4    | 0.0   | 4            | 4    | 0.0   |
| 100,000-119,999 | 15         | 12   | 25.0  | 15           | 12   | 25.0  |
| 120,000-139,999 | 15         | 27   | -44.4 | 15           | 27   | -44.4 |
| 140,000-159,999 | 16         | 17   | -5.9  | 16           | 17   | -5.9  |
| 160,000-179,999 | 14         | 22   | -36.4 | 14           | 22   | -36.4 |
| 180,000-199,999 | 22         | 29   | -24.1 | 22           | 29   | -24.1 |
| 200,000-249,999 | 24         | 32   | -25.0 | 24           | 32   | -25.0 |
| 250,000-299,999 | 26         | 37   | -29.7 | 26           | 37   | -29.7 |
| 300,000-399,999 | 27         | 34   | -20.6 | 27           | 34   | -20.6 |
| 400,000-499,999 | 17         | 22   | -22.7 | 17           | 22   | -22.7 |
| 500,000+        | 17         | 11   | 54.5  | 17           | 11   | 54.5  |
| Totals          | 233        | 279  | -16.5 | 233          | 279  | -16.5 |

|                 | This Month |      |       | Year to Date |      |       |
|-----------------|------------|------|-------|--------------|------|-------|
|                 | 2023       | 2022 | % Chg | 2023         | 2022 | % Chg |
|                 | 0-29,999   | 1    | 5     | -80.0        | 1    | 5     |
| 30,000-39,999   | 3          | 2    | 50.0  | 3            | 2    | 50.0  |
| 40,000-49,999   | 4          | 4    | 0.0   | 4            | 4    | 0.0   |
| 50,000-59,999   | 7          | 5    | 40.0  | 7            | 5    | 40.0  |
| 60,000-69,999   | 9          | 10   | -10.0 | 9            | 10   | -10.0 |
| 70,000-79,999   | 5          | 8    | -37.5 | 5            | 8    | -37.5 |
| 80,000-89,999   | 6          | 11   | -45.5 | 6            | 11   | -45.5 |
| 90,000-99,999   | 11         | 12   | -8.3  | 11           | 12   | -8.3  |
| 100,000-119,999 | 13         | 16   | -18.7 | 13           | 16   | -18.7 |
| 120,000-139,999 | 26         | 22   | 18.2  | 26           | 22   | 18.2  |
| 140,000-159,999 | 20         | 23   | -13.0 | 20           | 23   | -13.0 |
| 160,000-179,999 | 26         | 30   | -13.3 | 26           | 30   | -13.3 |
| 180,000-199,999 | 30         | 19   | 57.9  | 30           | 19   | 57.9  |
| 200,000-249,999 | 55         | 55   | 0.0   | 55           | 55   | 0.0   |
| 250,000-299,999 | 47         | 37   | 27.0  | 47           | 37   | 27.0  |
| 300,000-399,999 | 42         | 52   | -19.2 | 42           | 52   | -19.2 |
| 400,000-499,999 | 24         | 18   | 33.3  | 24           | 18   | 33.3  |
| 500,000+        | 29         | 12   | 141.7 | 29           | 12   | 141.7 |
| Totals          | 358        | 341  | 5.0   | 358          | 341  | 5.0   |

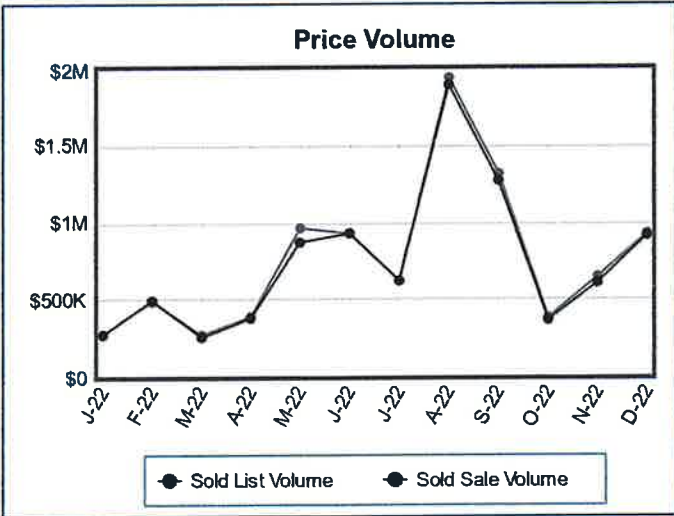
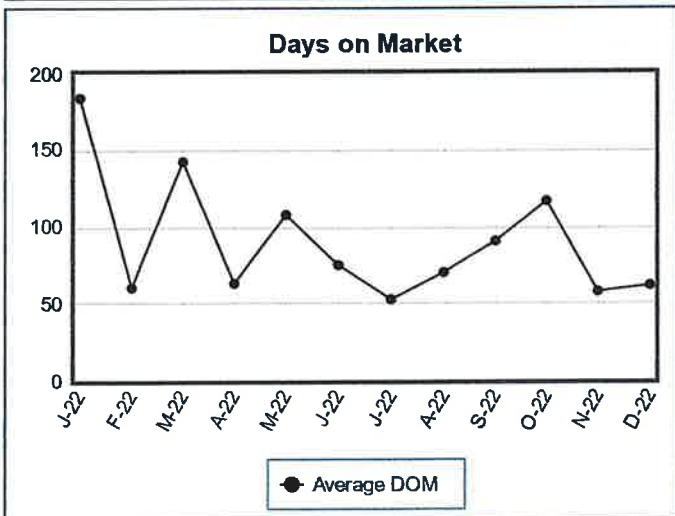
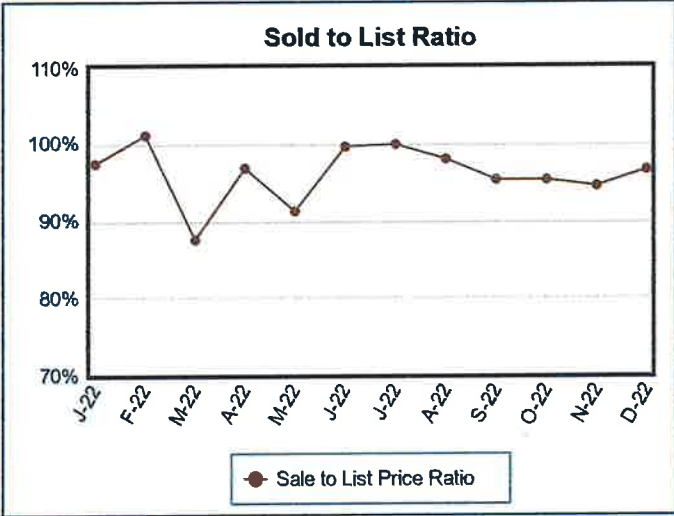
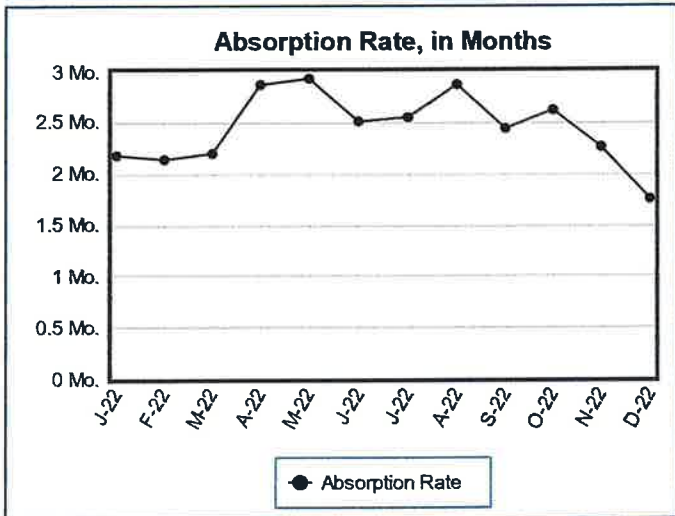
|                 | This Month |      |       | Year to Date |      |       |
|-----------------|------------|------|-------|--------------|------|-------|
|                 | 2023       | 2022 | % Chg | 2023         | 2022 | % Chg |
|                 | 0-29,999   | 3    | 6     | -50.0        | 5    | 8     |
| 30,000-39,999   | 5          | 6    | -16.7 | 7            | 7    | 0.0   |
| 40,000-49,999   | 8          | 9    | -11.1 | 17           | 12   | 41.7  |
| 50,000-59,999   | 12         | 12   | 0.0   | 15           | 20   | -25.0 |
| 60,000-69,999   | 15         | 13   | 15.4  | 26           | 27   | -3.7  |
| 70,000-79,999   | 15         | 15   | 0.0   | 22           | 23   | -4.3  |
| 80,000-89,999   | 17         | 15   | 13.3  | 26           | 26   | 0.0   |
| 90,000-99,999   | 15         | 25   | -40.0 | 25           | 41   | -39.0 |
| 100,000-119,999 | 25         | 29   | -13.8 | 38           | 54   | -29.6 |
| 120,000-139,999 | 48         | 35   | 37.1  | 82           | 65   | 26.2  |
| 140,000-159,999 | 41         | 39   | 5.1   | 75           | 62   | 21.0  |
| 160,000-179,999 | 49         | 31   | 58.1  | 84           | 62   | 35.5  |
| 180,000-199,999 | 45         | 26   | 73.1  | 81           | 50   | 62.0  |
| 200,000-249,999 | 100        | 58   | 72.4  | 167          | 110  | 51.8  |
| 250,000-299,999 | 101        | 44   | 129.5 | 154          | 88   | 75.0  |
| 300,000-399,999 | 117        | 73   | 60.3  | 174          | 123  | 41.5  |
| 400,000-499,999 | 127        | 55   | 130.9 | 168          | 94   | 78.7  |
| 500,000+        | 133        | 74   | 79.7  | 185          | 103  | 79.6  |
| Totals          | 876        | 565  | 55.0  | 1351         | 975  | 38.6  |

|                 | This Month |      |        | Year to Date |      |        |
|-----------------|------------|------|--------|--------------|------|--------|
|                 | 2023       | 2022 | % Chg  | 2023         | 2022 | % Chg  |
|                 | 0-29,999   | 1    | 1      | 0.0          | 1    | 1      |
| 30,000-39,999   | 0          | 3    | -100.0 | 0            | 3    | -100.0 |
| 40,000-49,999   | 6          | 8    | -25.0  | 6            | 8    | -25.0  |
| 50,000-59,999   | 5          | 11   | -54.5  | 5            | 11   | -54.5  |
| 60,000-69,999   | 14         | 13   | 7.7    | 14           | 13   | 7.7    |
| 70,000-79,999   | 8          | 4    | 100.0  | 8            | 4    | 100.0  |
| 80,000-89,999   | 8          | 12   | -33.3  | 8            | 12   | -33.3  |
| 90,000-99,999   | 12         | 19   | -36.8  | 12           | 19   | -36.8  |
| 100,000-119,999 | 14         | 31   | -54.8  | 14           | 31   | -54.8  |
| 120,000-139,999 | 35         | 29   | 20.7   | 35           | 29   | 20.7   |
| 140,000-159,999 | 41         | 27   | 51.9   | 41           | 27   | 51.9   |
| 160,000-179,999 | 40         | 34   | 17.6   | 40           | 34   | 17.6   |
| 180,000-199,999 | 41         | 26   | 57.7   | 41           | 26   | 57.7   |
| 200,000-249,999 | 82         | 62   | 32.3   | 82           | 62   | 32.3   |
| 250,000-299,999 | 57         | 47   | 21.3   | 57           | 47   | 21.3   |
| 300,000-399,999 | 67         | 45   | 48.9   | 67           | 45   | 48.9   |
| 400,000-499,999 | 51         | 37   | 37.8   | 51           | 37   | 37.8   |
| 500,000+        | 59         | 31   | 90.3   | 59           | 31   | 90.3   |
| Totals          | 541        | 440  | 23.0   | 541          | 440  | 23.0   |

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# Market Summary

79036 Residential, December 2022



| Summary Statistics |           |           |        |           |           |        |
|--------------------|-----------|-----------|--------|-----------|-----------|--------|
|                    | Dec-22    | Dec-21    | % Chg  | 2022 YTD  | 2021 YTD  | % Chg  |
| Absorption Rate    | 1.75      | 1.65      | 6.06   | 2.44      | 1.75      | 39.43  |
| Average List Price | \$125,800 | \$140,400 | -10.40 | \$169,076 | \$127,363 | 32.75  |
| Median List Price  | \$99,950  | \$125,000 | -20.04 | \$157,500 | \$118,500 | 32.91  |
| Average Sale Price | \$152,167 | \$139,286 | 9.25   | \$164,027 | \$123,356 | 32.97  |
| Median Sale Price  | \$126,000 | \$125,000 | 0.80   | \$156,000 | \$116,000 | 34.48  |
| Average CDOM       | 61        | 91        | -32.97 | 83        | 104       | -20.19 |
| Median CDOM        | 54        | 84        | -35.71 | 63        | 84        | -25.00 |

| Sold Listings   |            |      |        |              |      |        | Pending Listings |            |      |        |              |      |        |
|-----------------|------------|------|--------|--------------|------|--------|------------------|------------|------|--------|--------------|------|--------|
|                 | This Month |      |        | Year to Date |      |        |                  | This Month |      |        | Year to Date |      |        |
|                 | 2022       | 2021 | % Chg  | 2022         | 2021 | % Chg  |                  | 2022       | 2021 | % Chg  | 2022         | 2021 | % Chg  |
| 0-29,999        | 0          | 1    | -100.0 | 0            | 5    | -100.0 | 0-29,999         | 0          | 0    | 0.0    | 0            | 3    | -100.0 |
| 30,000-39,999   | 0          | 0    | 0.0    | 2            | 4    | -50.0  | 30,000-39,999    | 0          | 1    | -100.0 | 1            | 4    | -75.0  |
| 40,000-49,999   | 0          | 0    | 0.0    | 1            | 2    | -50.0  | 40,000-49,999    | 0          | 0    | 0.0    | 1            | 3    | -66.7  |
| 50,000-59,999   | 0          | 0    | 0.0    | 0            | 0    | 0.0    | 50,000-59,999    | 0          | 0    | 0.0    | 0            | 1    | -100.0 |
| 60,000-69,999   | 1          | 0    | N/A    | 3            | 2    | 50.0   | 60,000-69,999    | 1          | 0    | N/A    | 3            | 3    | 0.0    |
| 70,000-79,999   | 1          | 0    | N/A    | 1            | 2    | -50.0  | 70,000-79,999    | 0          | 0    | 0.0    | 3            | 3    | 0.0    |
| 80,000-89,999   | 1          | 0    | N/A    | 6            | 3    | 100.0  | 80,000-89,999    | 0          | 0    | 0.0    | 3            | 2    | 50.0   |
| 90,000-99,999   | 0          | 1    | -100.0 | 1            | 4    | -75.0  | 90,000-99,999    | 1          | 0    | N/A    | 2            | 4    | -50.0  |
| 100,000-119,999 | 0          | 1    | -100.0 | 7            | 6    | 16.7   | 100,000-119,999  | 0          | 0    | 0.0    | 5            | 6    | -16.7  |
| 120,000-139,999 | 0          | 1    | -100.0 | 3            | 6    | -50.0  | 120,000-139,999  | 0          | 0    | 0.0    | 5            | 6    | -16.7  |
| 140,000-159,999 | 0          | 1    | -100.0 | 4            | 6    | -33.3  | 140,000-159,999  | 1          | 2    | -50.0  | 7            | 4    | 75.0   |
| 160,000-179,999 | 1          | 1    | 0.0    | 5            | 5    | 0.0    | 160,000-179,999  | 0          | 0    | 0.0    | 3            | 5    | -40.0  |
| 180,000-199,999 | 1          | 0    | N/A    | 4            | 4    | 0.0    | 180,000-199,999  | 0          | 0    | 0.0    | 5            | 3    | 66.7   |
| 200,000-249,999 | 0          | 0    | 0.0    | 10           | 2    | 400.0  | 200,000-249,999  | 1          | 0    | N/A    | 9            | 3    | 200.0  |
| 250,000-299,999 | 0          | 0    | 0.0    | 2            | 2    | 0.0    | 250,000-299,999  | 0          | 0    | 0.0    | 5            | 2    | 150.0  |
| 300,000-399,999 | 1          | 1    | 0.0    | 4            | 2    | 100.0  | 300,000-399,999  | 0          | 0    | 0.0    | 5            | 2    | 150.0  |
| 400,000-499,999 | 0          | 0    | 0.0    | 1            | 0    | N/A    | 400,000-499,999  | 0          | 0    | 0.0    | 1            | 0    | N/A    |
| 500,000+        | 0          | 0    | 0.0    | 0            | 0    | 0.0    | 500,000+         | 0          | 0    | 0.0    | 0            | 0    | 0.0    |
| Totals          | 6          | 7    | -14.3  | 54           | 55   | -1.8   | Totals           | 4          | 3    | 33.3   | 58           | 54   | 7.4    |

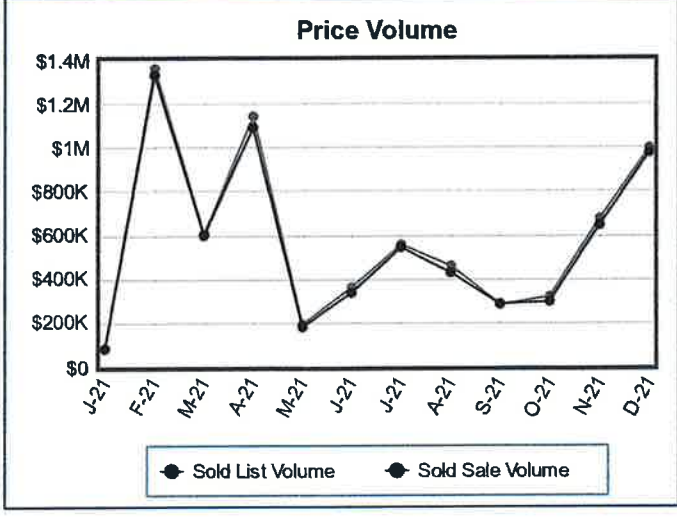
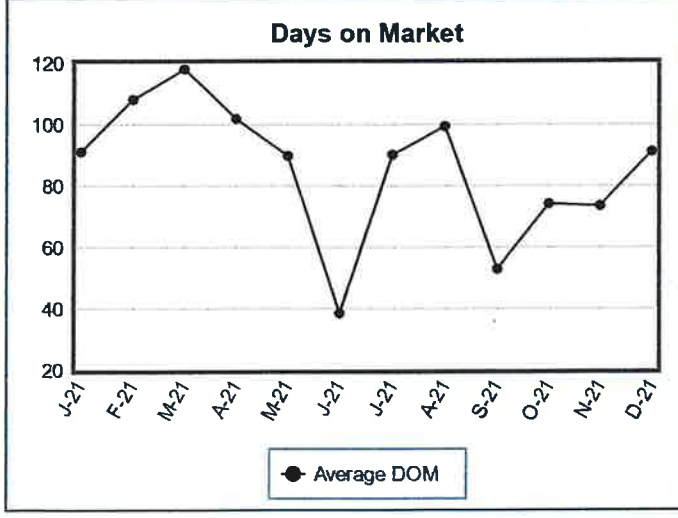
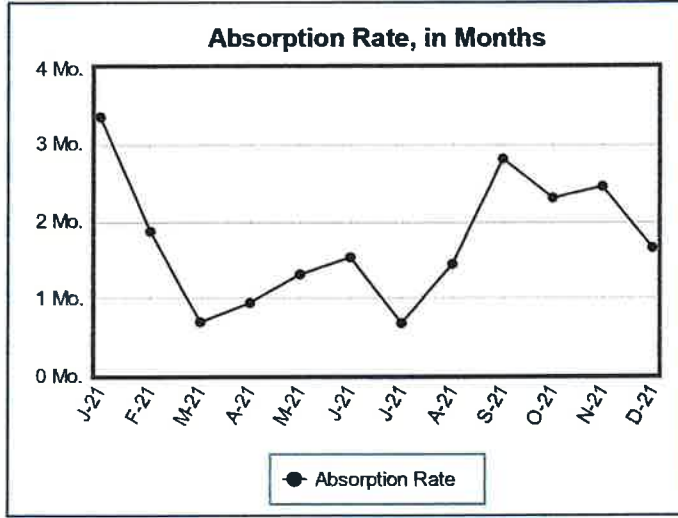
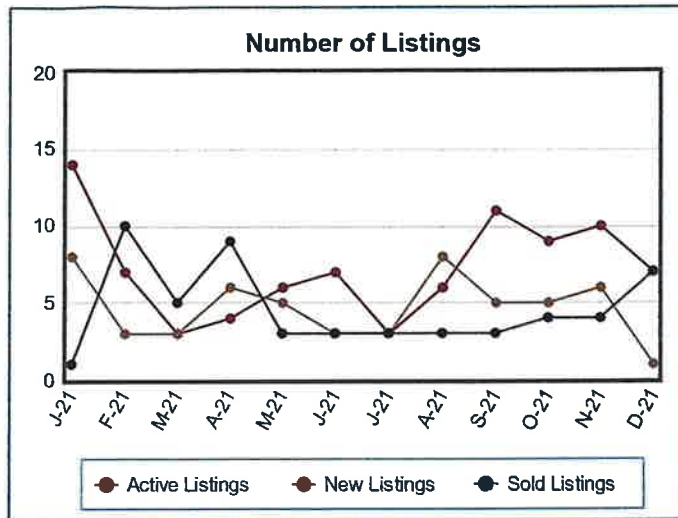
| Active Listings |            |      |        |              |      |       | New Listings    |            |      |        |              |      |       |
|-----------------|------------|------|--------|--------------|------|-------|-----------------|------------|------|--------|--------------|------|-------|
|                 | This Month |      |        | Year to Date |      |       |                 | This Month |      |        | Year to Date |      |       |
|                 | 2022       | 2021 | % Chg  | 2022         | 2021 | % Chg |                 | 2022       | 2021 | % Chg  | 2022         | 2021 | % Chg |
| 0-29,999        | 1          | 0    | N/A    | 1            | 3    | -66.7 | 0-29,999        | 0          | 0    | 0.0    | 1            | 3    | -66.7 |
| 30,000-39,999   | 0          | 0    | 0.0    | 1            | 4    | -75.0 | 30,000-39,999   | 0          | 0    | 0.0    | 1            | 4    | -75.0 |
| 40,000-49,999   | 0          | 0    | 0.0    | 1            | 4    | -75.0 | 40,000-49,999   | 0          | 0    | 0.0    | 1            | 4    | -75.0 |
| 50,000-59,999   | 0          | 0    | 0.0    | 1            | 1    | 0.0   | 50,000-59,999   | 0          | 0    | 0.0    | 1            | 0    | N/A   |
| 60,000-69,999   | 1          | 0    | N/A    | 3            | 3    | 0.0   | 60,000-69,999   | 0          | 0    | 0.0    | 3            | 2    | 50.0  |
| 70,000-79,999   | 1          | 0    | N/A    | 4            | 4    | 0.0   | 70,000-79,999   | 0          | 0    | 0.0    | 4            | 2    | 100.0 |
| 80,000-89,999   | 0          | 0    | 0.0    | 3            | 2    | 50.0  | 80,000-89,999   | 0          | 0    | 0.0    | 3            | 1    | 200.0 |
| 90,000-99,999   | 1          | 2    | -50.0  | 4            | 6    | -33.3 | 90,000-99,999   | 0          | 0    | 0.0    | 3            | 5    | -40.0 |
| 100,000-119,999 | 1          | 0    | N/A    | 8            | 8    | 0.0   | 100,000-119,999 | 0          | 0    | 0.0    | 8            | 7    | 14.3  |
| 120,000-139,999 | 0          | 2    | -100.0 | 5            | 10   | -50.0 | 120,000-139,999 | 0          | 0    | 0.0    | 3            | 9    | -66.7 |
| 140,000-159,999 | 0          | 2    | -100.0 | 7            | 6    | 16.7  | 140,000-159,999 | 0          | 0    | 0.0    | 6            | 4    | 50.0  |
| 160,000-179,999 | 1          | 0    | N/A    | 6            | 6    | 0.0   | 160,000-179,999 | 0          | 0    | 0.0    | 6            | 4    | 50.0  |
| 180,000-199,999 | 0          | 0    | 0.0    | 7            | 4    | 75.0  | 180,000-199,999 | 0          | 0    | 0.0    | 7            | 3    | 133.3 |
| 200,000-249,999 | 2          | 1    | 100.0  | 11           | 5    | 120.0 | 200,000-249,999 | 0          | 1    | -100.0 | 9            | 5    | 80.0  |
| 250,000-299,999 | 0          | 0    | 0.0    | 8            | 2    | 300.0 | 250,000-299,999 | 1          | 0    | N/A    | 8            | 1    | 700.0 |
| 300,000-399,999 | 0          | 0    | 0.0    | 5            | 2    | 150.0 | 300,000-399,999 | 0          | 0    | 0.0    | 5            | 2    | 150.0 |
| 400,000-499,999 | 0          | 0    | 0.0    | 1            | 0    | N/A   | 400,000-499,999 | 0          | 0    | 0.0    | 1            | 0    | N/A   |
| 500,000+        | 0          | 0    | 0.0    | 0            | 0    | 0.0   | 500,000+        | 0          | 0    | 0.0    | 0            | 0    | 0.0   |
| Totals          | 8          | 7    | 14.3   | 76           | 70   | 8.6   | Totals          | 1          | 1    | 0.0    | 70           | 56   | 25.0  |

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# Market Summary

79036 Residential, December 2021



| Summary Statistics | Dec-21    | Dec-20    | % Chg  | 2021 YTD  | 2020 YTD  | % Chg  |
|--------------------|-----------|-----------|--------|-----------|-----------|--------|
| Absorption Rate    | 1.65      | 3.12      | -47.12 | 1.75      | 3.41      | -48.68 |
| Average List Price | \$140,400 | \$131,931 | 6.42   | \$127,363 | \$108,620 | 17.26  |
| Median List Price  | \$125,000 | \$144,900 | -13.73 | \$118,500 | \$94,000  | 26.06  |
| Average Sale Price | \$139,286 | \$136,500 | 2.04   | \$123,356 | \$91,885  | 34.25  |
| Median Sale Price  | \$125,000 | \$152,000 | -17.76 | \$116,000 | \$83,500  | 38.92  |
| Average CDOM       | 91        | 111       | -18.02 | 104       | 130       | -20.00 |
| Median CDOM        | 84        | 142       | -40.85 | 84        | 107       | -21.50 |

| Sold Listings   |            |      |        |              |      |        | Pending Listings |            |      |        |              |      |       |
|-----------------|------------|------|--------|--------------|------|--------|------------------|------------|------|--------|--------------|------|-------|
|                 | This Month |      |        | Year to Date |      |        |                  | This Month |      |        | Year to Date |      |       |
|                 | 2021       | 2020 | % Chg  | 2021         | 2020 | % Chg  |                  | 2021       | 2020 | % Chg  | 2021         | 2020 | % Chg |
| 0-29,999        | 1          | 0    | N/A    | 5            | 4    | 25.0   | 0-29,999         | 0          | 0    | 0.0    | 3            | 3    | 0.0   |
| 30,000-39,999   | 0          | 0    | 0.0    | 4            | 5    | -20.0  | 30,000-39,999    | 1          | 0    | N/A    | 4            | 2    | 100.0 |
| 40,000-49,999   | 0          | 0    | 0.0    | 2            | 3    | -33.3  | 40,000-49,999    | 0          | 0    | 0.0    | 3            | 6    | -50.0 |
| 50,000-59,999   | 0          | 0    | 0.0    | 0            | 4    | -100.0 | 50,000-59,999    | 0          | 0    | 0.0    | 1            | 1    | 0.0   |
| 60,000-69,999   | 0          | 0    | 0.0    | 2            | 2    | 0.0    | 60,000-69,999    | 0          | 0    | 0.0    | 3            | 3    | 0.0   |
| 70,000-79,999   | 0          | 1    | -100.0 | 2            | 5    | -60.0  | 70,000-79,999    | 0          | 0    | 0.0    | 3            | 4    | -25.0 |
| 80,000-89,999   | 0          | 0    | 0.0    | 3            | 5    | -40.0  | 80,000-89,999    | 0          | 1    | -100.0 | 2            | 6    | -66.7 |
| 90,000-99,999   | 1          | 0    | N/A    | 4            | 1    | 300.0  | 90,000-99,999    | 0          | 0    | 0.0    | 4            | 3    | 33.3  |
| 100,000-119,999 | 1          | 0    | N/A    | 6            | 5    | 20.0   | 100,000-119,999  | 0          | 0    | 0.0    | 6            | 0    | N/A   |
| 120,000-139,999 | 1          | 0    | N/A    | 6            | 6    | 0.0    | 120,000-139,999  | 0          | 0    | 0.0    | 6            | 8    | -25.0 |
| 140,000-159,999 | 1          | 1    | 0.0    | 6            | 4    | 50.0   | 140,000-159,999  | 2          | 2    | 0.0    | 4            | 7    | -42.9 |
| 160,000-179,999 | 1          | 0    | N/A    | 5            | 4    | 25.0   | 160,000-179,999  | 0          | 0    | 0.0    | 5            | 4    | 25.0  |
| 180,000-199,999 | 0          | 1    | -100.0 | 4            | 1    | 300.0  | 180,000-199,999  | 0          | 0    | 0.0    | 3            | 2    | 50.0  |
| 200,000-249,999 | 0          | 0    | 0.0    | 2            | 1    | 100.0  | 200,000-249,999  | 0          | 0    | 0.0    | 3            | 0    | N/A   |
| 250,000-299,999 | 0          | 0    | 0.0    | 2            | 0    | N/A    | 250,000-299,999  | 0          | 0    | 0.0    | 2            | 0    | N/A   |
| 300,000-399,999 | 1          | 0    | N/A    | 2            | 0    | N/A    | 300,000-399,999  | 0          | 0    | 0.0    | 2            | 0    | N/A   |
| 400,000-499,999 | 0          | 0    | 0.0    | 0            | 0    | 0.0    | 400,000-499,999  | 0          | 0    | 0.0    | 0            | 0    | 0.0   |
| 500,000+        | 0          | 0    | 0.0    | 0            | 0    | 0.0    | 500,000+         | 0          | 0    | 0.0    | 0            | 0    | 0.0   |
| Totals          | 7          | 3    | 133.3  | 55           | 50   | 10.0   | Totals           | 3          | 3    | 0.0    | 54           | 49   | 10.2  |

| Active Listings |            |      |        |              |      |       | New Listings    |            |      |        |              |      |        |
|-----------------|------------|------|--------|--------------|------|-------|-----------------|------------|------|--------|--------------|------|--------|
|                 | This Month |      |        | Year to Date |      |       |                 | This Month |      |        | Year to Date |      |        |
|                 | 2021       | 2020 | % Chg  | 2021         | 2020 | % Chg |                 | 2021       | 2020 | % Chg  | 2021         | 2020 | % Chg  |
| 0-29,999        | 0          | 0    | 0.0    | 3            | 3    | 0.0   | 0-29,999        | 0          | 0    | 0.0    | 3            | 3    | 0.0    |
| 30,000-39,999   | 0          | 0    | 0.0    | 4            | 2    | 100.0 | 30,000-39,999   | 0          | 0    | 0.0    | 4            | 1    | 300.0  |
| 40,000-49,999   | 0          | 0    | 0.0    | 4            | 7    | -42.9 | 40,000-49,999   | 0          | 0    | 0.0    | 4            | 2    | 100.0  |
| 50,000-59,999   | 0          | 1    | -100.0 | 1            | 2    | -50.0 | 50,000-59,999   | 0          | 0    | 0.0    | 0            | 1    | -100.0 |
| 60,000-69,999   | 0          | 1    | -100.0 | 3            | 6    | -50.0 | 60,000-69,999   | 0          | 0    | 0.0    | 2            | 4    | -50.0  |
| 70,000-79,999   | 0          | 2    | -100.0 | 4            | 6    | -33.3 | 70,000-79,999   | 0          | 1    | -100.0 | 2            | 6    | -66.7  |
| 80,000-89,999   | 0          | 1    | -100.0 | 2            | 10   | -80.0 | 80,000-89,999   | 0          | 0    | 0.0    | 1            | 8    | -87.5  |
| 90,000-99,999   | 2          | 0    | N/A    | 6            | 6    | 0.0   | 90,000-99,999   | 0          | 1    | -100.0 | 5            | 3    | 66.7   |
| 100,000-119,999 | 0          | 1    | -100.0 | 8            | 2    | 300.0 | 100,000-119,999 | 0          | 1    | -100.0 | 7            | 2    | 250.0  |
| 120,000-139,999 | 2          | 0    | N/A    | 10           | 11   | -9.1  | 120,000-139,999 | 0          | 1    | -100.0 | 9            | 8    | 12.5   |
| 140,000-159,999 | 2          | 3    | -33.3  | 6            | 10   | -40.0 | 140,000-159,999 | 0          | 1    | -100.0 | 4            | 9    | -55.6  |
| 160,000-179,999 | 0          | 2    | -100.0 | 6            | 7    | -14.3 | 160,000-179,999 | 0          | 1    | -100.0 | 4            | 7    | -42.9  |
| 180,000-199,999 | 0          | 1    | -100.0 | 4            | 4    | 0.0   | 180,000-199,999 | 0          | 0    | 0.0    | 3            | 3    | 0.0    |
| 200,000-249,999 | 1          | 0    | N/A    | 5            | 0    | N/A   | 200,000-249,999 | 1          | 0    | N/A    | 5            | 0    | N/A    |
| 250,000-299,999 | 0          | 1    | -100.0 | 2            | 2    | 0.0   | 250,000-299,999 | 0          | 1    | -100.0 | 1            | 2    | -50.0  |
| 300,000-399,999 | 0          | 0    | 0.0    | 2            | 0    | N/A   | 300,000-399,999 | 0          | 0    | 0.0    | 2            | 0    | N/A    |
| 400,000-499,999 | 0          | 0    | 0.0    | 0            | 0    | 0.0   | 400,000-499,999 | 0          | 0    | 0.0    | 0            | 0    | 0.0    |
| 500,000+        | 0          | 0    | 0.0    | 0            | 0    | 0.0   | 500,000+        | 0          | 0    | 0.0    | 0            | 0    | 0.0    |
| Totals          | 7          | 13   | -46.2  | 70           | 78   | -10.3 | Totals          | 1          | 7    | -85.7  | 56           | 59   | -5.1   |

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## About the Number of Listings

The Number of Listings chart displays listings counts by status.

**Active listings:** How many listings were for sale during each month. The number of active listings is a "snapshot" of active listings on the 15th of the month. Rather than showing the number of all listings that were active at *any* time during the month, this chart displays a representation of the number of listings that were active on one day. However, the number of actives is not static and depends on when the report is run. A trend upward or downward from month to month can be established by using the same day of every month.

**New listings:** How many properties were put on the market during each month. It is the total number of listings newly added to the MLS system during the month. (All listings whose Begin Date falls within that particular month.)

**Sold listings:** The total number of listings whose sales contracts were completed, or closed, during the month.

## About the Listings Prices

The Listings Prices chart displays median and/or average list prices and sale prices.

An **average** price is where all the prices are added and then divided by the number of prices. \*

**List price** refers to the current list price of a listing.

**Sale price** refers to the price a listing sold for, and is available only for sold listings.

**Sold listings** are all the properties whose sales contracts were completed, or closed, during the month.

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\* The sum of all the values (prices) is divided by the quantity of all the values.

### About the Days on Market

The Days on Market chart displays the average number of days that sold listings were on the market.

The number for each month is the average days on market for all of the listings whose sale contracts were closed that month.

**DOM** is Days On Market, the number of days from the listing's begin date until it was sold.

### About the Price Volume

The Price Volume chart shows the total value of all listings for each status.

**Sold *list* volume** is the total *list price* value of all the properties whose sales contracts were completed, or closed, during the month.

**Sold *sale* volume** is the total *sale price* value of all the properties whose sales contracts were completed, or closed, during the month.