



SOUTH SAN ANTONIO INDEPENDENT SCHOOL DISTRICT

Agenda Item Summary

Meeting Date: June 6, 2016

Purpose: ☐ Report Only ☐ Recognition ☒ Discussion/ Possible Action

Presenter(s): D. Castro, Chief of Academics
J. Salazar, Chief Financial Officer

Item Title:

Discussion and possible action to approve a Budget Amendment in the amount of \$703,740 for the purpose of purchasing technology devices that will enhance instruction in the classroom.

Description:

Request to approve a budget amendment for the purchase of devices to support and facilitate student learning and inquiry by integrating technology and innovative instructional practices in order to create a 21st Century learning environment that will prepare students to be college and career ready in a competitive global society.

Request to approve the purchases from the following vendors:

Intech Southwest Services	
800 OtterBox Defender Series iPad Air 2 Protective Cases	\$21,600
1,110 HP Chromebook 11 G4 devices	\$202,020
1,110 Google Chrome OS Management Console Licenses	\$29,970
61 Luxor Tablet Charging and Storage Carts (24 for iPads and 37 for Chromebooks)	\$31,110
	TOTAL \$284,700

Apple Inc.	
800 iPad tablets	\$379,200
Shi Government Solutions	
800 iPad Air Watch Device Management Suite Subscription Licenses	\$8,640
Worth Ave. Group	
800 iPad device insurance policies	\$31,200

Increase function 11 expenditure budget by: **\$703,740**

The amount of \$703,740 will be an adjustment to fund balance. The amount will be budgeted in the 2016-2017 budget. This amount will be rolled over into 2016-2017 ending fund balance.

District Goal:

Goal 5 We will prioritize district revenues to guide student future choices.

Funding Budget Code and Amount:

CFO Approval

199-XX-8949-XX-XXX-6XX-XXX

\$703,740

APPROVAL ROUTE

SIGNATURE

DATE

Principal/Director:

Executive Director:

Chief Administrator:

Superintendent:

Jesus Salazar
D. Castro

6-2-2016
6-3-2016

South San Antonio ISD
Fund Balance
Budget Amendment
Fiscal Year 2015-2016

Description	Estimated Fund Balance as of February 2016	Amendment	Estimated Ending Fund Balance
Fund Balance	\$11,790,924	\$(703,740)	\$11,087,184
Expenditures Appropriation			
11 Instruction	77,179,954	\$703,740	\$77,883,694
SSHS	199-11-6399-55-001-6	\$419,040	
Shepard MS	199-11-6399-55-042-6	\$71,175	
Dwight MS	199-11-6399-55-041-6	\$71,175	
Kazen MS	199-11-6399-55-043-6	\$71,175	
Zamora MS	199-11-6399-55-044-6	\$71,175	

APPROVAL ROUTE

SIGNATURE

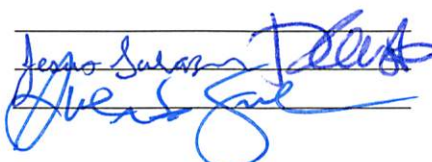
DATE

Principal/Director:

Executive Director:

Chief Administrator:

Superintendent:



6.2.16
6-2-2016



Proposal 2102244370

Proposer: alfredo hernandez

Thank you for your proposal dated 05/25/2016. The details we've provided below are based on the terms assigned to account 48417, SOUTH SAN ANTONIO ISD.

To access this proposal online, please search by referencing proposal number 2102244370.

Comments from Proposer:
Quote for Ipads 9th grade

Part Number	Description	Total Quantity	Unit Price	Total Price
BKMC2LL/A	Personalized iPad Air 2 Wi-Fi 64GB - Space Gray (10-pack)	80	4,740.00	379,200.00 USD
PGKN2LL/A	Personalized iPad Air 2 Wi-Fi 64GB - Space Gray (10-pack) Engraving: South San ISD (South San High) 210 977-7375	800		
Subtotal				379,200.00 USD
Estimated Tax				0.00 USD
Total				379,200.00 USD

Please note that your order subtotal does not include Sales tax or rebates. Sales tax and rebates, if applicable, will be added when your order is processed.

How to Order

If you would like to convert this Proposal to an order, log into the Apple Store for Education Institution [<https://ecommerce.apple.com>] and click on Proposals. Then search for this Proposal by entering the Proposal number referenced above.

Note: A Purchaser login is required to order. To request Purchaser access for your Apple Account, log into Apple Store for Education Institution and select the 'Register' link from the store login page. Purchases under a Proposal are subject to the terms and conditions of your agreement with Apple and the Apple Store for Education Institution.

Please contact us at 800-800-2775, if you have further questions or need assistance.

The prices and specifications above correspond to those valid at the time the proposal was created and are subject to change.

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Intech Southwest
4778 Research Drive
San Antonio, Texas
United States
<http://www.intechsouthwest.com>
(P) 210-690-0000
(F) 210-690-0200

Quotation (Open)

Date
May 25, 2016 03:05 PM CDT

Doc #
376404 - rev 1 of 1

Description
(24) Luxor cart (800) Ipad cases

SalesRep
Flores, Juan
(P) 210-690-0000
(F) 210-690-0200

Customer Contact
Hernandez, Alfred
(P) 210-977-7375
alhernandez@southsanisd.net

Customer

South San Antonio
ISD (SouthSA400)
Hernandez, Alfred
5622 Ray Ellison Blvd
San Antonio, TX 78242
United States
(P) (210) 977-7375
(F) (210) 977-7378

Bill To

South San Antonio ISD
Payable, Accounts
2515 Bobcat Lane #4
San Antonio, TX 78224
United States
(P) (210) 977-7375
(F) (210) 977-7378

Ship To

South San Antonio ISD
Zuniga, Dr. Ramiro
5622 Ray Ellison Blvd
San Antonio, TX 78242
United States
(P) (210) 977-7375
(F) (210) 977-7378
rzuniga@southsanisd.net


Customer PO:

Terms:
Undefined

Ship Via:
UPS Ground

Special Instructions:

Carrier Account #:

#	Image	Description	Part #	Tax	Qty	Unit Price	Total
DIR TSO-2538							
1		LUXOR TABLET CHARGING CART WITH 30 ELECTRICAL OUTLETS, BLACK	LLTM30- B	Yes	24	\$510.00	\$12,240.00
2		OtterBox UnlimitEd iPad Air 2 Protective Case Pro Pack - Pro Pack - protective case for tablet - polycarbonate, synthetic rubber - gray clear - academic - for Apple iPad Air 2	77- 52019	Yes	800	\$27.00	\$21,600.00

This quote is valid for 30 days from the Quotation Date. Please contact your sales representative for updated pricing if your order is placed after that time period.

RMA Policy: Defective merchandise must be returned within 15 days of receipt of product or manufacturer warranty applies for repair. Non-defective merchandise must be returned within 30 days of receipt. Non-defective product must be unopened and factory-sealed to be eligible for return. Intech Southwest offers a replacement only for unopened software returns. Returns will only be accepted if accompanied by a valid RMA number provided by Intech Southwest. Some special orders are non-returnable and the manufacturer must be contacted.

Intech Southwest reserves the right to refuse the return of incomplete and opened products or charge a 15% restocking fee for returns that are accepted.

Subtotal: \$33,840.00
Tax (0.000%): \$0.00
Shipping: \$0.00
Total: \$33,840.00



Pricing Proposal
Quotation #: 11486218
Created On: 5/2/2016
Valid Until: 6/30/2016

TX South San Antonio Independent School District

Alfredo Hernandez

5622 Ray Ellison
San Antonio, TX 78242
United States
Phone: (210) 215-3779
Fax:
Email: Alhernandez@southsanisd.net

Inside Account Manager

Matt Long

1301 S. Mo-Pac Expressway, Suite
375, Austin TX, 78746
Phone: 800-870-6079 x6520326
Fax: 732-537-7124
Email: CentralTX@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Airwatch Suite Shared Cloud - Subscription license (1 year) + 1 Year VMware SaaS Basic Support and Subscription - 1 device - hosted - academic, K-12 Schools VMware - Part#: V-K12-CLD-D-G-A	800	\$10.80	\$8,640.00
Subtotal			\$8,640.00
Shipping			\$0.00
Total			\$8,640.00

Additional Comments

Thank You for choosing SHI-GSI! To ensure the best level of service, please provide End User Name, Phone Number, and E-Mail Address when submitting a Purchase Order. For any additional information including Hardware and Software Contract Numbers, please contact an SHI-GS Sales Representative at 800-870-6079.

The Products offered under this proposal are subject to the SHI Return Policy posted at www.shi.com/returnpolicy, unless there is an existing agreement between SHI and the Customer.



South San Antonio ISD
Michelle Triplet
5622 Ray Ellison Dr.
San Antonio, TX 78242

5/5/2016
Quote Valid for 60 days *OK*

Insurance - Full Coverage

Insurance Coverage (Unlimited Incidents):

***Accidental Damage**

- Includes drops/cracked screens/liquid spills

***Liquid Submersion**

***Theft**

***Fire/Flood Damage**

***Vandalism**

***Natural Disasters**

***Power Surge Due to Lightning**

Coverage Territory: All

Coverage Amount: \$474,000

Quantity: 800

Apple iPad Air 2

1 Year

\$0.00

\$39.00



800 Device(s)

\$31,200.00

By signing this quote, you are accepting the above selected price quote. Please sign, date and provide the policy effective date.

Authorized Representative

Date

Policy Effective Date

For questions regarding this quote, please contact:

Susan Clark

Educational Sales Executive

susanc@worthavegroup.com

(405) 533-7932

(405) 334-5417

(Direct Line)

(General Fax)

Worth Ave. Group, Inc.

P.O. Box 2077, Stillwater, OK 74076 | 800-620-2885 | www.worthavegroup.com



Intech Southwest
4778 Research Drive
San Antonio, Texas
United States
<http://www.intechsouthwest.com>
(P) 210-690-0000
(F) 210-690-0200

Quotation (Open)

Date
May 25, 2016 03:07 PM CDT

Doc #
376203 - rev 1 of 1

Description
HP Chromebook 11/ 37 Luxor Carts

SalesRep
Lopez, Sam
(P) 210-690-0000

Customer Contact
Hernandez, Alfred
(P) 210-977-7375
alhernandez@southsanisd.net

Customer
South San Antonio
ISD (SouthSA400)
Hernandez, Alfred
5622 Ray Ellison Blvd
San Antonio, TX 78242
United States
(P) (210) 977-7375
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rzuniga@southsanisd.net



Customer PO:

Terms:
Undefined

Ship Via:
UPS Ground

Special Instructions:

Carrier Account #:

#	Image	Description	Part #	Tax	Qty	Unit Price	Total
DIR TSO-2538							
1		HP Chromebook 11 G4 Education Edition - Celeron N2840 / 2.16 GHz - Chrome OS - 4 GB RAM - 16 GB eMMC - 11.6" TN 1366 x 768 (HD) - HD Graphics - 802.11ac - black (keyboard)	V2W30UT#ABA	Yes	1110	\$182.00	\$202,020.00
2		Google Chrome OS Management Console License - academic	CROS-SW-DIS- EDU	Yes	1110	\$27.00	\$29,970.00
3		LUXOR TABLET CHARGING CART WITH 30 ELECTRICAL OUTLETS, BLACK LLTM30-B		Yes	37	\$510.00	\$18,870.00
						Subtotal \$250,860.00	

This quote is valid for 30 days from the Quotation Date. Please contact your sales representative for updated pricing if your order is placed after that time period.

RMA Policy: Defective merchandise must be returned within 15 days of receipt of product or manufacturer warranty applies for repair. Non-defective merchandise must be returned within 30 days of receipt. Non-defective product must be unopened and factory-sealed to be eligible for return. Intech Southwest offers a replacement only for unopened software returns. Returns will only be accepted if accompanied by a valid RMA number provided by Intech Southwest. Some special orders are non-returnable and the manufacturer must be contacted. Intech Southwest reserves the right to refuse the return of incomplete and opened products or charge a 15% restocking fee for returns that are accepted.

Subtotal: \$250,860.00
Tax (0.000%): \$0.00
Shipping: \$0.00
Total: \$250,860.00