

Proposal:

Paperback & Prebound Books

Proposal Number 0706-25

Proposal Date: July 18, 2006

Vendor	Discount	Discount Exclusions	Shipping Information	Bid Reference Number	Additional Information
Baker & Taylor	25%	titles that have minimal discount from publisher titles that have no discount from publisher titles of small demand titles of limited demand non-commercial publisher titles	no charge		no minimum order required titles of small & limited demand will have a \$4.95 unit surcharge titles of non-commercial publishers will have a \$4.95 unit surcharge
Barnes & Noble	0-\$4999: 20% \$5000+: 25%	textbooks music videos DVD's	varies		no minimum order required
BMI Educational Services	varies		0-\$2500: 8% \$2500+: no charge		no minimum order required discounts vary 25-30% from publishers list prices
Booksource	25%	10% discount on short discount titles discount already taken in catalog	no charge	0706-25	minimum order: 25 assorted books
Boulden Publishing	10%	non-proprietary products as indicated by "D"	0-\$69: \$6.95 \$70-\$499: 10% \$500+: 6.50%	0706-25	no minimum order required
Brodart Company	see addtl information		no charge		no minimum order required 25% discount: Sagebrush prebound books 25% discount: paperback books + \$4 duralam charge
Brystone Children's Books	20%	discount applies to books only	no charge		no minimum order required
Budgetext	0%		no charge	C194161	no minimum order required
Carson Dellosa Publishing	0%		0-\$100: 15% \$100-\$999: 10% \$1000+: 5%		no minimum order required
Davidson Titles	see addtl information	paperback reference publications	no charge	0706-25	30% discount from list on paperbacks 5% discount from list on prebounds 25 or more same titles to same location will get an extra 5% discount
Educational Sales	30% off publisher list		5%		minimum order: 25 assorted books
Follett Educational Services	5%		no charge	0706-25	discount applies to paperbacks, literature guides & test prep materials only no minimum order required
Follett Library Resources	varies		no charge		shipping charged for Renaissance Learning Reading software products no minimum order required
Gareth Stevens Publishing	25% off list	discount does not apply to paperbacks	no charge		no minimum order required
Glencoe/McGraw Hill	0%		approximately 7%		no minimum order required
Heinemann-Raintree	0%		8%		no minimum order required
Houghton Mifflin	0%		9%		catalog already reflects discounts no minimum order required

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Ingram Library Services	varies		no charge	0706-25	no minimum order required
Kaplan Early Learning	15%	sale offers coupons	no charge	C-663	no minimum order required
Linx Educational	0-\$600: 0% \$600+: 5%	products with prefix "01"	0-\$399: 10% \$400-\$999: 8% \$1000-\$2499: 6% \$2500+: 3%	contract pricing	no minimum order required
Mackin Library Media	varies	reference items professional items	0-\$50: 10% \$50+: no charge	0706-25	no minimum order required
Perfection Learning	see addtl information	proprietary products	no charge	0706-25	no minimum order required 28% discount on cover craft/hardcover books 30+% discount on paperback books special order titles in cover craft require order of 25+ special order titles in hardcover & paperback require order of 10+
Perma-Bound Books	see addtl information		no charge		no minimum order required discount applies to books only additional 4% discount on prebound book prices in catalogs paperback books can only be ordered in class sets of 25+ paperback orders will receive a 22% discount off list price
Pioneer Drama Service	0%		0-\$49: \$5 \$50-\$99: \$7 \$100-\$149: \$10 \$150-\$199: \$13 \$200-\$249: \$15 \$250-\$299: \$17 \$300-\$349: \$19 \$350-\$399: \$21 \$400+: \$23		no minimum order required
Regent Book Company	0%		0-\$300: \$5.40 + 5.4% \$300+: 7.20%	0706-25	discounts are already reflected in catalogs no minimum order required
Sagebrush Corporation	36%		no charge		no minimum order required
Save Half Price Books	50% off list		5%		no minimum order required
Scholastic Inc.	varies		9% minimum charge: \$2.25		no minimum order required
World Book	0%		no charge		no minimum order required