The following is the full quote for the Fleet Management system materials and service.

A breakdown for the monthly service is as follows:

Buses: Quantity: 34

Service cost: \$18.95 per month \$227.40/annum each bus

Total service cost 1 year buses only: \$7,731.60

Fleet vehicles Quantity: 35

Service cost pre-1992 vehicles - Qty 13

Service cost: \$17.00 per month \$204 per annum

Total service cost pre-1992 vehicles \$2,652/annum

Service cost post 1992 vehicles - Qty 22

Service cost: \$18.95 per month \$227.40 per annum

Total service cost post-1992 vehicles \$5,002.80

Total annual service cost entire district fleet including buses: \$15,386.40

One time cost:

Various installation parts:

\$1755.31

Optional installation service:

\$4,485.00

Per vehicle

one time needed parts \$30 optional install service: \$65

recurring annual cost pre-1992 vehicles \$204.00 recurring annual cost post-1992 vehicles \$227.40

All services can be suspended when vehicle(s) are not in use.

Example school bus not used June 1 until August 27

Result: almost 3 months no service saving \$57 so annual cost would be \$170.55

Board options are to approve Fleet Management for

- -all vehicles
- -buses only
- -fleet vehicles only
- -pick and choose which vehicles will have fleet tracking installed

Some benefits include:

Allstate roadside assistance - requests can be initiated by the driver or can be initiated by a central office person with exact locations and details to assist the driver/vehicle.

Full Fleet tracking, location of vehicle
Service tracking (tires, oil, etc.), alerts when items are due
Check engine light alerts - have knowledge of problem before it's a problem
Fuel efficiency tracking including alerts for idle running
ELD Compliance tracking driver hours, electronic backup for current paper logs
Tracking all things for vehicle(s)
GPS tracking location, geofencing, out of area, off route alerts
Safety of knowing where all vehicles are at any point in time.

When investigating Verizon with their representatives they stated most organizations realize immediate savings in their fleets when employees know the vehicle is being tracked. This is achieved as some staff want to maximize their gas mileage when information is shared with them, some quit idling their vehicles when they know it can be tracked, others if vehicle use has been abused in the past cease non-business use of the vehicle.