

CSP #090212-ATH Athletic Equipment Supplies
Tabulation

Proposer:	1	2	3	4	5	6	7	8	9	10	11
Item	A-Athletic & Medical	Alert Services, Inc.	Alpha Dog Sports	Aluminum Athletic Equip Co	Athletic Supply	Balfour/All Star Letter Jackets	Barcelona Sporting Goods, Inc.	Barefoot Athletics	Boathouse Sports	BSN Sports / Collegiate Pacific	Bobby Evans Sporting Goods, Inc.
Discount being Proposed:	22%	20% supplies	10%	5%	0%	30%	10%-40%	20%	30%	10%	0%
Exceptions:	Equipment; heavy durable exerciser. 10% on whirlpools	15% off catalog list for equipment; 10% off catalog list on J & J products.	None	Crossbars, Vaulting Poles, Multi-Purpose Tower and Donkey Press Box				5% printed / custom items	All items drop shipped @ \$1.00 per outerwear & .50 cents per uniform piece and training gear.	Some exceptions apply.	
		Call for pricing on special order &									
		non-inventory items.		Ref all Orders: 90102						PO's must state BSN bid ID #09-37316	
Shipping/handling/freight charges included above?	Yes	Yes	Yes	Yes	No	Yes	No	Yes	No	Yes	
Is Inside Delivery included in above?	Yes	No	Yes	Yes	No	Yes		Yes	Yes	No	
Does your discount include drop-ship factory direct items?	Yes	No	Yes	Yes	Yes; 5% on Freight	Yes	Yes	Yes	No	Yes	Yes
All submissions included	Yes	Yes	Yes	Yes	Yes	Yes	No; C o I	Yes	Yes	Yes	Yes
Areas for which to be considered.											
Football	x	x	x	x	x			x	x	x	x
Basketball	x		x		x		x	x	x	x	x
Baseball	x		x	x	x		x	x	x	x	x
Cross Country	x		x	x	x		x	x	x	x	x
Golf	x		x		x		x	x	x	xx	x
Soccer	x		x	x	x		x	x	x	x	x

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Item	A-Athletic & Medical	Alert Services, Inc.	Alpha Dog Sports	Aluminum Athletic Equip Co	Athletic Supply	Balfour/All Star Letter Jackets	Barcelona Sporting Goods, Inc.	Barefoot Athletics	Boathouse Sports	BSN Sports / Collegiate Pacific	Bobby Evans Sporting Goods, Inc.
Softball	x		x		x		x	x	x	x	x
Swimming	x		x		x		x	x	x		x
Tennis	x		x		x		x	x	x	x	x
Track	x		x	x	x		x	x	x	x	x
Training	x	x	x		x		x	x	x	x	x
Volleyball	x		x		x		x	x	x	x	x
Letter Jackets	x					x					x
Cheer and Dance Clothing & Accessories								x		x	x
General Monogramming/Embroidery							x	x			
Trophies/Awards						x					x
Cooperative Participation											
BuyBoard	x	x		x				x		x	x
EPCNT Tarrant County TBPC						Allen	Lewisville & Plano	x	Frisco	x	
TCPN TIPS TXMAS U S Communities		x					Contract #R4784	x		x	
Other		Some Region Bids								Several	
Does vendor accept Interlocal Clause Agreement	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Is your company the sole source for any product?	No	Yes	No	Yes; AAE Master Catalog	No	No	No	Barefoot Apparel	Yes	No	No

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Proposer:	12	13	14	15	16	17	18	19	20	21	22
Item	Buck Terrell Athletics	Cannon Sports, Inc.	Cheers, Etc., Inc.	Choice Medical Equipment	Clarke Distributing Company	Collins Sports Medicine	D & J Sports	DantzGear	Denton Athletics	Dick Pond Athletics	Discount Trophies, Etc.
Softball	x	x							x		x
Swimming		x					x				x
Tennis		x			x						x
Track	x	x							x	x	x
Training		x							x		x
Volleyball		x							x		x
Letter Jackets									x		
Cheer and Dance Clothing & Accessories			x					x			
General Monogramming/Embroidery											
Trophies/Awards											x
Cooperative Participation											
BuyBoard	x	x					x				
EPCNT							x				
Tarrant County							x				
TBPC							x				
TCPN							x				
TIPS							x				
TXMAS							x				
U S Communities											
Other									Region XI		
Does vendor accept Interlocal Clause Agreement	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	??
Is your company the sole source for any product?	No	No	Yes; all items are custom made.		No	No	No	No	No	No	No

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Proposer:	23	24	25	26	27	28	29	30	31	32	33	34
Item	Dollamur	Douglas Pads & Equipment	East Texas Sports Center	Flaghouse Inc.	Flipdog Sportswear	Floyette Originals, Inc.	Fromuth Tennis	Gandy Ink	GL Sports	Gopher Sport	Groggy Dog Sportswear	Happy Feet, Inc.
Discount being Proposed:		0%	Up to 20%	10%	0%	0%	0%	0%	0%	10%	0%	21%
Exceptions:		3rd column prices are discounted; list attached.		C.A.T.C.H., Project Adventure, Hop Sports, Kidnastics & specialty purchases	No returns / exchanges on custom / personalized items.	Freight will be charged to buyer @ invoice time.		5 free shirts for every 50 ordered on screen printed garments.	Catalog prices do not include shipping charges.	"Only from Gopher"; climbing wall & iDANCE system.		
					Shipping charges apply according to weight.				Actual shipping charges will be added to invoices.			
Shipping/handling/freight charges included above?		Yes	No	Free parcel; 16% truck & lift gate or inside charge	Yes	No		Yes	No	Yes on UPS; Truck ship will be discounted.	Yes	Yes
Is Inside Delivery included in above?		Yes	Yes	No				Yes	No	Yes	Yes	Yes
Does your discount include drop-ship factory direct items?		Yes	Yes	Yes		No		No	No	Yes		No
All submissions included	No C o l	yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Areas for which to be considered.												
Football		x	x	x				x	x	x		
Basketball			x	x				x	x	x		
Baseball			x	x				x	x	x		
Cross Country			x					x	x			
Golf				x				x	x	x		
Soccer				x	x			x	x	x		

CSP #090212-ATH Athletic Equipment Supplies
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Proposer:	35	36	37	38	39	40	41	42	43	44	45	46
Item	Image Maker 4U, Inc.	IMS Healthcare Products	JB Sales & Marketing	In Step Drill Team Props & Acces.	Iron Grip Barbell Co, Inc.	Jerry's Scoreboard	Kiefer Swim Shop	Korney Board Aids, Ltd	Legends Athletic Supply	LH Awards	Lisco LLC	Maxx Footbal; a Division of Shoot-A-Way
Discount being Proposed:	2%	5%-10%			0%	25%	25%	0%	25	5%-50%	0%	
Exceptions:			Wholesale - Ship direct from Manufacturer		Case by case proposal.		Equipment such as Lane Lines, Start Blocks, Diving Boards = 10% discount.	Some items freight not included in price. Most items are UPS & price		All engraving will be donated on awards. Will match or beat any legitimate		
								is included. \$7.50 miinumum		price from retailers on awards.		
								charge on orders less than \$75.				
Shipping/handling/freight charges included above?	No	No	No	No	No	Yes	Yes		Yes	Yes	No	Yes
Is Inside Delivery included in above?	Yes	Yes	Yes	No	No		Yes	No	Yes	Yes	No	Yes
Does your discount include drop-ship factory direct items?	Yes	Yes	Yes	No	Yes	Yes	Yes		Yes	Yes	No	Yes
All submissions included	Yes	Yes	Yes	Yes	Yes	Yes	Yes		Yes	Yes	Yes	Yes
Areas for which to be considered.												
Football	x		x		x	x		x			x	x
Basketball	x		x		x	x		x			x	x
Baseball	x		x		x	x			x		x	
Cross Country	x		x		x	x					x	
Golf	x				x	x					x	
Soccer	x		x		x	x					x	

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Proposer:	35	36	37	38	39	40	41	42	43	44	45	46
Item	Image Maker 4U, Inc.	IMS Healthcare Products	JB Sales & Marketing	In Step Drill Team Props & Acces.	Iron Grip Barbell Co, Inc.	Jerry's Scoreboard	Kiefer Swim Shop	Korney Board Aids, Ltd	Legends Athletic Supply	LH Awards	Lisco LLC	Maxx Footbal; a Division of Shoot-A-Way
Softball	x		x		x	x			x		x	
Swimming	x				x	x	x				x	
Tennis	x				x	x					x	
Track	x		x		x	x					x	
Training	x	x			x	x					x	
Volleyball	x		x		x	x		x			x	
Letter Jackets						x			x			
Cheer and Dance Clothing & Accessories				x		x						
General Monogramming/Embroidery						x			x			
Trophies/Awards	x					x				x		
Cooperative Participation												
BuyBoard				x		x					x	
EPCNT	Frisco, Northwest, Keller											
Tarrant County												
TBPC												
TCPN			Yes; Invader Sportswear									
TIPS												
TXMAS												
U S Communities												
Other	Regions VII, II, TEG, CMBL									No	Regions 4, 5, 6, 7, 19	Yes
Does vendor accept Interlocal Clause Agreement	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No
Is your company the sole source for any product?	No	Yes; Letter submitted	No	Yes	Yes	No		No	No		No	

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Proposer:	47	48	49	50	51	52	53	54	55	56	57
Item	MaxSport USA, LLC	Meca Sortswear	Medco Supply Co.	Moore Medical, Co.	M-F Athletics	Neff Motivation Inc.	Not Just Soccer / NJS Sports	Oates Specialties, LLC	Paul Seamster Sportswear	Plano Sports Center, Inc.	Pocket Nurse
Discount being Proposed:	10%		Variable	18%	10%	9% apparel; 20% awards	10% - 30%	10%	5%	25	0% off catalog; 20% off website
Exceptions:	None	Listed price for Denton ISD letter jackets will be \$41.50. Will include jacket,	Materials & Supplies 18%; Equip & furniture 15%; Tape 12%; Trainer bags 12%; Not included RX items,	Vaccines, Stryker stretchers, Name brand RX's; Call for pricing on dropship and	Pit Covers, hurdles, equip. carts, cages, standards, steeplechase barriers, clocks, benches, bleachers, timing & finish time systems, rubber mats, curbing,	\$50 per letter jacker, includes chenille letters w/inserts.		Radar guns, electronics, measurement devices, products bundled as pkgs		Discounts may be higher depending on discounts and/or specials offered by the manufacturer.	
		award letter w/up to 3 inserts, nameplate.	Gatorade, Vectra Genesis, GameReady, Ice Machines, AEDS,	furniture. Pricing subject to change but discount	field marking paint, exercise bikes, treadmills, goals, software, weight equip, turf armor &						
			Whirlpools, Rehydration items. All orders #100253023.	will remain the same.	inground equip.					Freight included except on truck items.	
Shipping/handling/freight charges included above?		Yes	Orders under \$90 will incur \$8.95 shipping.	Yes	Yes	Yes		No	No	Yes	No
Is Inside Delivery included in above?		Yes	Over \$90 will be F.O.B ground.	Yes	Yes	Yes		No	Yes	Yes	No
Does your discount include drop-ship factory direct items?	Yes	Yes	Some drop ships will incur charges.	No	Yes	Yes	Yes; some charges apply.	Yes	Yes	Yes	Yes
All submissions included	No; C o l	Yes	Yes	No; C o l	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Areas for which to be considered.											
Football	x		x			x		x	x	x	
Basketball			x			x		x	x	x	
Baseball	x		x					x		x	
Cross Country					x	x		x		x	
Golf	x							x	x	x	
Soccer	x		x					x	x	x	

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Proposer:	58	59	60	61	62	63	64	65	66	67	68	69	70
Item	Power Lift	Pro Star Sports, Inc.	RB Sporting Goods	Riddell	Roach's Team Supply	Rogers Athletic Co	San Bay Studio, inc.	School Health Corp.	Soccer Post	SportDecals	Sportime	Sports Imports, Inc.	Stump Printing
Discount being Proposed:	10%	25%	0%	1% - 23%	15%	5%		12%	10%-42%	0%	30% & free ship	0%	0%
Exceptions:			Call for best pricing.	List attached			Based on quantity ordered, colors printed, placement & garment.	Furniture, mobile equip. & appliances, whirlpools, AED's; pulse oximeters,					**Refer to paperwork for other company names listed.**
								RX products, ENGO patches, Core Temp					
								products by HQI, injury tracking software.					
Shipping/handling/freight charges included above?	No	Yes	No	On Some	Yes	No	No	Yes	Yes	Yes; ground not air	Yes	Yes	No; UPS only.
Is Inside Delivery included in above?	No	Yes	No	yes		Yes		Yes	Yes	Yes	Yes	Yes	Yes
Does your discount include drop-ship factory direct items?	No	Yes	Yes	Please call	Yes	Yes	No	Yes	Yes	Yes	No; 5% + free shipping	Yes	N/A
All submissions included	yes	Yes	Yes	yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Areas for which to be considered.													
Football	x	x	x	x	x	x	x	x		x	x		x
Basketball			x	x	x		x			x	x		x
Baseball			x	x	x		x			x	x		x
Cross Country			x	x	x		x			x			x
Golf			x		x		x				x		x
Soccer			x	x	x		x		x	x	x		

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Proposer:	71	72	73	74	75	76	77	78	79	80	81	82
Item	Team Express	Team Go Figure	Teamline	Tennis Outlet	The Tennis Shop, Inc.	The Soccer Corner	Toledo Physical Education Supply	US Games (Sport Supply Group)	Varsity Select Soccer	Varsity Sprit Fashions	Vonco Medical Rehab & Fitness	Wolverine Sports
Discount being Proposed:	20% apparel & shoes; Equip. 10%	0%	10% up	0%-30%	5%-10%	25%	15%	10% w / exceptions	10% + free shipping	5% + free shipping	Call	0%
Exceptions:	Heavy Equipment, Balls no discount	Add 2.5% to invoice total for shipping (\$10 mininum).		No shipping on six or more cases of tennis balls.	No discount on tennis balls.	Kwik goal soccer goals	15% shipping on items that begin with "OS".	List attached; \$25 min. order; no installations. All orders reference #09-37317.		Excludes exclusive shoes.		Shipping is 16% or a \$10 minimum. Freight shipments excluded.
	No Discount pitching machines						Actual charges for items that begin with "FT".	Inside delivery for UPS is included; Freight				
								truck items is 17% of item amt.				
Shipping/handling/freight charges included above?	Yes		No	No	Yes	Yes	No	Yes	Yes	Yes	Yes	No
Is Inside Delivery included in above?	Yes	Yes	No		Yes	Yes	Yes	See above	Yes	Yes	Yes	Yes
Does your discount include drop-ship factory direct items?	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Some	Yes	Yes	Yes	Yes
All submissions included	Yes	Yes	Yes	Yes	Yes	Yes	No; C o l	Yes	Yes	Yes	Yes	Yes
Areas for which to be considered.												
Football	x		x				x	x				x
Basketball	x		x				x	x				x
Baseball	x		x				x	x				x
Cross Country	x		x					x				
Golf			x				x	x				
Soccer	x		x			x	x	x	x			x

Proposal 090212-ATH
Award Summary

Vendor	Rank	Accept or Reject	Reason Rejected	Training				Other				
				Volleyball	Wrestling	Training Equipment	Training Supplies	Cheer,Drill and Dance	Awards and Trophies	Monogrami ng & Embroidery	Letter Jackets	PE
Alpha Dog Sports	95							Secondary				
A-Athletic and Medical Supply co, inc.	100					Secondary	Secondary					
Alert Services, Inc.	100					Primary	Primary					
Aluminum Athletic Equip Co	100											
Athletic Supply	90											
Balfour/All star Letter jackets	100								Primary	Secondary	Primary	
Barcelona Sporting goods, Inc.	90			Secondary						Secondary		
Barefoot Athletics	90			Secondary				Secondary				
Boathouse Sports	100											
Bobby Evans	85	R	haven't used in several years									
BSN Sports/Collegiate Pacific	100			Primary	primary			Secondary				Primary
Buck Terrell Athletics	95											
Cannon Sports, Inc.	85	R	general catalog no need to add this one									
Cheers, Etc, Inc.	100							Primary				
Choice Medical	100					Primary	Primary					
Clarke Dist. Co.	99				Primary							
Collins Sports Medicine	100					Primary	Primary					
Conner Athletic Products dba Power Lift	100					Primary						
D&J Sports Medicine	100											
Danz Gear	100							Primary				
Denton Athletics	99			Prim/Sec	Secondary							
Dick Pond Athletics, Inc.	95											
Discount Trophies, etc	99								Primary			
Dollamur, L. P.	95				Primary			Primary				
Douglas Pads &Sports, Inc.	100											
East Texas Sports Center	98			Secondary					Secondary	Secondary		
Flaghouse Inc.	98											Secondary
FlipDog Sportswear	95							Primary				
Floyette Originals, Inc.	95							Secondary				

Proposal 090212-ATH
Award Summary

Vendor	Rank	Accept or Reject	Reason Rejected	Training				Other				
				Volleyball	Wrestling	Training Equipment	Training Supplies	Cheer,Drill and Dance	Awards and Trophies	Monogrami ng & Embroidery	Letter Jackets	PE
Fromuth Tennis	95											
Gandy Ink	95			Secondary				Secondary		secondary		
GL Sports	99											
Gopher sports	100			Secondary								Primary
Groggy dog sportswear	98			Secondary	Secondary					Secondary		
Happy Feet, Inc.	95							Secondary				
Image Maker 4U, Inc.	95			Primary					Primary			
IMS	99					Secondary						
In Step Drill Team Props & Accessories	90							Secondary				
Iron Grip Barabell co., Inc.	100					Primary						
JB Sales & Marketing	95			Secondary								
Jerry's Scoreboard	100			Primary								
Kiefer Swim Shop	100											
Korney board Aids	99			Secondary								Secondary
Legends Athletic Supply	100									Secondary		
LH Awards	99								Primary			
LISCO LLC	98				Primary							
MaxSportUSA, LLC	95			Secondary								
Maxx football: A divisin of shoot- a-way	95											
Meca Sportswear	95										Secondary	
Medco Supply Co.	100					Primary						
M-F Athletic	99			Secondary								
Moore Medical LLC	99					Secondary	Secondary					
Neff Motivation	99								Secondary	Secondary	Primary	
Not Just Soccer/NJS Sports, Inc.	95							Secondary				
Oates Specialties, LLC	98						Secondary					
Paul Seamster Sportswear	100							Primary		Primary		
Plano sports Center	90			Secondary	Secondary			Secondary				Secondary
Pocket Nurse	99					Secondary	Secondary					
Pro Star Sports, Inc.	100						Primary					
RB Sporting Goods	100			Primary	Primary							

Proposal CSP090212-ATH
Ranking

Proposer:		1	2	3	4	5	6	7	8	9	10	11	12	13	14
Criteria	%	Alpha Dog Sports	A-Athletic and Medical Supply co, inc.	Alert Services, Inc.	Aluminum Athletic Equip Co	Athletic Supply	Balfour	Barcelona	Barefoot Ath	Boathouse	Bobby Evans	BSN	Buck Terrell	Cannon Sports	Cheers, Etc.
1. Discount	30	30	30	30	30	25	30	29	29	30	25	30	30	30	30
a. Is the discount appropriate for the product?															
b. Are shipping/handling/freight charges included?															
c. Is inside delivery included?															
d. How does the discount compare to other discounts															
e. Does the discount apply to factory direct drop ship items?															
2. Service and Reputation	20	15	20	20	20	20	20	15	15	20	10	20	15	15	20
a.What kind of references does this company have?											not used often			no specific need	
b.Has DISD had service problems with this company?											other have same			for another general	
c. Does the district generally purchase large orders from this vendor?											goods.			sales vendor	
d. Does the bidder have a good or bad reputation with DISD?															
3. Quality of Product and Suitability of Intended Use	30	30	30	30	30	25	30	26	26	30	30	30	30	20	30
a. Is the product being bid of good quality?															
b. Is the product by this company better than the others?															
c. Was the Proposer given Primary or Secondary consideration?															
d. Is the product, no matter the discount, suitable for the intended use by DISD?															
4. Probability of Continued Availability	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20
a. Is the product being bid available year round?															
b. Is the product, no matter the discount, sold by allocation?															
c. Has the district had problems in the past with delivery of product?															
Reject from Local Proposal	100	95	100	100	100	90	100	90	90	100	85	100	95	85	100
											R			R	

Proposal CSP090212-ATH
Ranking

Proposer:		15	16	17	18	19	20	21	22	23	24	25	26	27	28
Criteria	%	Choice Medical	Clarke Dist.	Collins Sports Medicine	Comer Athletic/Power Lift	D&J Sports Medicine	Danz Gear	Denton Athletics	Dick Pond	Discount Trophies, etc.	Dollamur	Douglas Pads	East Texas Sports	Flaghouse	FlipDog
1. Discount	30	30	30	30	30	30	30	30	30	30	30	30	30	29	25
a. Is the discount appropriate for the product?															
b. Are shipping/handling/freight charges included?															
c. Is inside delivery included?															
d. How does the discount compare to other discounts?															
e. Does the discount apply to factory direct drop ship items?															
2. Service and Reputation	20	20	19	20	20	20	20	20	20	20	15	20	19	20	20
a. What kind of references does this company have?			haven't purchased												
b. Has DISD had service problems with this company?			much												
c. Does the district generally purchase large orders from this vendor?															
d. Does the bidder have a good or bad reputation with DISD?															
3. Quality of Product and Suitability of Intended Use	30	30	30	30	30	30	30	29	25	29	30	30	29	29	30
a. Is the product being bid of good quality?															
b. Is the product by this company better than the others?															
c. Was the Proposer given Primary or Secondary consideration?															
d. Is the product, no matter the discount, suitable for the intended use by DISD?															
4. Probability of Continued Availability	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20
a. Is the product being bid available year round?															
b. Is the product, no matter the discount, sold by allocation?															
c. Has the district had problems in the past with delivery of product?															
Reject from Local Proposal	100	100	99	100	100	100	100	99	95	99	95	100	98	98	95

Proposal CSP090212-ATH
Ranking

Proposer:		29	30	31	32	33	34	35	36	37	38	39	40	41	42	43
Criteria	%	Floyette	Fromuth Tennis	Gandy Ink	GL Sports	Gopher Sports	Groggy Dog	Happy Feet, Inc.	Image Maker 4U	IMS	In Step Drill Team	Iron Grip	JB Sales	Jerry's Scoreboard	Kiefer Swim Shop	Korney Board
1. Discount	30	25	30	30	30	30	29	30	25	30	20	30	30	30	30	30
a. Is the discount appropriate for the product?									discounts & shipping							
b. Are shipping/handling/freight charges included?																
c. Is inside delivery included?																
d. How does the discount compare to other discounts?																
e. Does the discount apply to factory direct drop ship items?																
2. Service and Reputation	20	20	15	20	20	20	20	15	20	20	20	20	15	20	20	20
a. What kind of references does this company have?								no previous experience					little previous experience			
b. Has DISD had service problems with this company?																
c. Does the district generally purchase large orders from this vendor?																
d. Does the bidder have a good or bad reputation with DISD?																
3. Quality of Product and Suitability of Intended Use	30	30	30	25	29	30	29	30	30	29	30	30	30	30	30	29
a. Is the product being bid of good quality?																
b. Is the product by this company better than the others?																
c. Was the Proposer given Primary or Secondary consideration?																
d. Is the product, no matter the discount, suitable for the intended use by DISD?																
4. Probability of Continued Availability	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20
a. Is the product being bid available year round?																
b. Is the product, no matter the discount, sold by allocation?																
c. Has the district had problems in the past with delivery of product?																
Reject from Local Proposal	100	95	95	95	99	100	98	95	95	99	90	100	95	100	100	99

Proposal CSP090212-ATH
Ranking

Proposer:		44	45	46	47	48	49	50	51	52	53	54	55	56
Criteria	%	Legends Athletic	LH Awards	LISCO	MaxSportUSA, LLC	Maxx Football	Meca Sportswear	Medco Supply	M-F Athletic	Moore Medical	Neff Motivation	Not Just Soccer	Oates Specialties	Paul Seamster Sportswear
1. Discount	30	30	30	30	30	30	30	30	30	30	30	30	30	30
a. Is the discount appropriate for the product? b. Are shipping/handling/freight charges included? c. Is inside delivery included? d. How does the discount compare to other discounts? e. Does the discount apply to factory direct drop ship items?														
2. Service and Reputation	20	20	19	20	16	15	15	20	20	20	20	15	19	20
a. What kind of references does this company have? b. Has DISD had service problems with this company? c. Does the district generally purchase large orders from this vendor? d. Does the bidder have a good or bad reputation with DISD?					very little contact with this vendor	no experience	new vendor sent sample no experience					new. Needed another vendor for this sport.		
3. Quality of Product and Suitability of Intended Use	30	30	30	30	29	30	30	30	29	29	29	30	29	30
a. Is the product being bid of good quality? b. Is the product by this company better than the others? c. Was the Proposer given Primary or Secondary consideration? d. Is the product, no matter the discount, suitable for the intended use by DISD?											slow to deliver			
4. Probability of Continued Availability	20	20	20	18	20	20	20	20	20	20	20	20	20	20
a. Is the product being bid available year round? b. Is the product, no matter the discount, sold by allocation? c. Has the district had problems in the past with delivery of product?				very slow shipping										
Reject from Local Proposal	100	100	99	98	95	95	95	100	99	99	99	95	98	100

Proposal CSP090212-ATH
Ranking

Proposer:	73		74	75	76	77	78	79	80	81	82
Criteria	%	Teamline	Tennis Outlet	The Soccer Corner	The Tennis Shop	Toledo Physical Ed Supply	US Games	Varsity Select Soccer	Varsity Spirit Fashions	Vonco Medical	Wolverine Sports
1. Discount	30	30	30	30	30	25	30	30	30	30	30
a. Is the discount appropriate for the product? b. Are shipping/handling/freight charges included? c. Is inside delivery included? d. How does the discount compare to other discounts? e. Does the discount apply to factory direct drop ship items?											
2. Service and Reputation	20	20	20	20	20	10	20	20	20	20	20
a. What kind of references does this company have? b. Has DISD had service problems with this company? c. Does the district generally purchase large orders from this vendor? d. Does the bidder have a good or bad reputation with DISD?						nothing new to offer					
3. Quality of Product and Suitability of Intended Use	30	30	30	30	30	30	30	30	30	29	29
a. Is the product being bid of good quality? b. Is the product by this company better than the others? c. Was the Proposer given Primary or Secondary consideration? d. Is the product, no matter the discount, suitable for the intended use by DISD?											
4. Probability of Continued Availability	20	20	20	20	20	20	20	20	20	20	20
a. Is the product being bid available year round? b. Is the product, no matter the discount, sold by allocation? c. Has the district had problems in the past with delivery of product?											
	100	100	100	100	100	85	100	100	100	99	99
Reject from Local Proposal						R					

Athletic Proposal #090212-ATH
Baseball Vendor Award

BASEBALL											
Vendor	Clothing, General	Equipment	Shoes	Uniforms	BuyBoard	Award	Exceptions	Disc %	Shipping Included in %	Inside Delivery Drop ship included	Sole Source Products
Aluminum Athletic Equip Co.		P			x		Crossbars, Vaulting Poles, Multi-purpose tower, and Donkey Press Box	5%	yes	yes	AAE Master Catalog
Barcelona Sporting Goods, Inc.	S	S	S	S				10%-40%	no		
Barefoot Athletics	S	S	S	S	x		5% printed/custom items	20%	yes	yes	Barefoot Apparel
Boathouse Sports	P						all items drop shipped @ \$1/outerwear & .50/uniform piece & training gear	30%	no	yes	Boathouse brand
BSN Sports/Collegiate Pacific		P			x		see exception letter	10%	yes	no	
Buck Terrell Athletics	S	S	S	S	X		drop ship no discounts	5%			
Denton Athletics	P	S	P	P			baseballs, softballs, adult bats, track & field equip	30%	No	yes	
East Texas Sports Center	S			S	x			up to 20%	no	yes	
Gandy Ink	S						5 free shirts for every 50 ordered on screen printed garments	0% net pricing w/qty price breaks	yes	yes	
GL Sports (Greg Larsen)	S		S	S			cat. Pricing does not include shipping/actual will be added to invoices	0%	no	no	
Gopher Sports	S	S	S	S	x		"Only from Gopher". Climbing Walls, & Dance system per attached letter	10%	yes	yes	
Groggy Dog Sportswear	S							0%	yes	yes	
Image Maker 4U, Inc.		P				primarily boards/posters		2%	no	yes	
JB Sales & Marketing	S						wholesale, ship direct from mfg	call for quote			
Legends Athletic Supply		P						25%	yes	yes	
LISCO LLC		P			x			0%	no	no	
Not Just Soccer/NJS Sports Inc.	S	S	S	S				10%-30%			

Athletic Proposal #090212-ATH
Baseball Vendor Award

Vendor	Clothing, General	Equipment	Shoes	Uniforms	BuyBoard	Award	Exceptions	Disc %	Shipping Included in %	Inside Delivery Drop ship included	Sole Source Products
Oates Specialties LLC		S					Radarguns electronics measurement devices products bundled as pkgs. Shipping including	10% on-line listing	no	no	
Plano Sports Center	S	S		S	X		discounts can be higher depending upon mfg offers	5%	yes	yes	
RB Sporting Goods	P		P	P			call for pricing	0%	no	no	
Riddell	S	S	S	S	x		see exception letter	1% to 23%	see letter	yes	
Roach's Team Supply	p		p	p	X			15%	yes		
San Bay Studio	S						based on quantity ordered, colors printed and placement & garment	various	no	yes	
Sportime		S			x	primarily balls		30% margin w/free shipping	yes	yes	
SportDecals	P							0%	yes, ground not air	yes	
Team Express		S	S	S	x		Balls and heavy equip no discount	0%-20% apparel & shoes, equip 10%	yes	yes	

Athletic Proposal #090212-ATH
Basketball Vendor Award

BASKETBALL											
Vendor	Clothing, General	Equipment	Shoes	Uniforms	BuyBoard	Award	Exceptions	Disc %	Shipping Included in %	Inside Delivery Drop ship included	Sole Source Products
Barcelona Sporting Goods, Inc.	S	S	S	S				10%- 40%	no		
Barefoot Athletics	S	S	S	S	x		5% printed/custom items	20%	yes	yes	Barefoot Apparel
Boathouse Sports	P						all items drop shipped @ \$1/outerwear & .50/uniform piece & training gear	30%	no	yes	Boathouse brand
BSN Sports/Collegiate Pacific		P			x		see exception letter	10%	yes	no	
Buck Terrell Athletics	S	S	S	S	X		drop ship no discounts	5%			
Denton Athletics	P	S	P	P			softballs, adult bats, track & field	30%	No	yes	
East Texas Sports Center	S			S	x			up to 20%	no	yes	
Gandy Ink	S						5 free shirts for every 50 ordered on screen printed	0% net pricing w/qty	yes	yes	
GL Sports (Greg Larsen)	S		S	S			cat. Pricing does not include shipping/actual will be added to invoices	0%	no	no	
Gopher Sports	S	S	S	S	x		Gopher". Climbing Walls, & Dance system per attached letter	10%	yes	yes	
Groggy Dog Sportswear	S							0%	yes	yes	
Image Maker 4U, Inc.		P				primarily boards/posters		2%	no	yes	
Iron Grip Barbell Co., Inc.		P				weight rooms	case by case	0%	no	no	
JB Sales & Marketing	S						wholesale, ship direct from mfg	call for quote			

Athletic Proposal #090212-ATH
Basketball Vendor Award

BASKETBALL

Vendor	Clothing, General	Equipment	Shoes	Uniforms	BuyBoard	Award	Exceptions	Disc %	Shipping Included in %	Inside Delivery Drop ship included	Sole Source Products
Jerry's Scoreboard	P			P		primarily girls' sports		25%	yes		
Korney Board Aids		S					\$7.50 charge orders less than \$75.	0%	no	no	
Max Sport USA	S	S						10%			
Maxx Football: A Division of Shoot-a-Way		S							yes	yes	

Denton ISD Athletic Proposal
Cross Country Vendor Award

CROSS COUNTRY											
Vendor	Clothing, General	Equipment	Shoes	Uniforms	BuyBoard	Award	Exceptions	Disc %	Shipping Included in %	Inside Delivery Drop ship included	Sole Source Products
Aluminum Athletic Equip Co.		P			x		Crossbars, Vaulting Poles, Multi-purpose tower, and Donkey Press Box	5%	yes	yes	AAE Master Catalog
Barcelona Sporting Goods, Inc.	S	S	S	S				10%-40%	no		
Barefoot Athletics	S	S	S	S	x		5% printed/custom items	20%	yes	yes	Barefoot Apparel
Boathouse Sports	P						all items drop shipped @ \$1/outerwear & .50/uniform piece & training gear	30%	no	yes	Boathouse brand
BSN Sports/Collegiate Pacific		P			x		see exception letter	10%	yes	no	
Denton Athletics	P	S	P	P			baseball, softballs, adult bats, track & field	30%	No	yes	
Dick Pond Athletics., Inc	S		S	S			air shipping not included	25%	yes	yes	
East Texas Sports Center	S			S	x			up to 20%	no	yes	
Gandy Ink	S						5 free shirts for every 50 ordered on screen printed	0% net pricing w/qty	yes	yes	
GL Sports (Greg Larsen)	S		S	S			cutting does not include shipping/actual will be added to invoices	0%	no	no	
Groggy Dog Sportswear	S							0%	yes	yes	
Image Maker 4U, Inc.		P				primarily boards/posters		2%	no	yes	
JB Sales & Marketing	S						wholesale, ship direct from mfg	call for quote			

Denton ISD Athletic Proposal
Cross Country Vendor Award

CROSS COUNTRY											
Vendor	Clothing, General	Equipment	Shoes	Uniforms	BuyBoard	Award	Exceptions	Disc %	Shipping Included in %	Inside Delivery Drop ship included	Sole Source Products
Jerry's Scoreboard	P			P		primarily girls' sports		25%	yes		
M-F Athletic	S	S	S		x		discount per list on file	10%	yes	yes	
Plano Sports Center	S	S		S	X		discounts can be higher depending upon mfg offers	5%	yes	yes	
RB Sporting Goods	P		P	P			call for pricing	0%	no	no	
Roach's Team Supply	p		p	p	X			15%	yes		
San Bay Studio	S						based on quantity ordered, colors printed and placement & garment	various	no	yes	
Wolverine Sports	S	S	S	S			shipping 16% or a \$10 in. this bid includes freight shipments	0%	no	yes	

Athletic Proposal #090212-ATH
Football Vendor Award

FOOTBALL											
Vendor	Clothing, General	Equipment	Shoes	Uniforms	BuyBoard	Other	Exceptions	Disc %	Shipping Included in %	Inside Delivery Drop ship included	Sole Source Products
Aluminum Athletic Equip Co.		P			x		Crossbars, Vaulting Poles, Multi-purpose tower, and Donkey Press Box	5%	yes	yes	AAE Master Catalog
Athletic Supply		S				secondary vendor for reconditioning of helmets and shoulder pads		0%	no	no	
Barcelona Sporting Goods, Inc.	S	S	S	S				10%-40%	no		
Barefoot Athletics	S	S	S	S	x		5% printed/custom items	20%	yes	yes	Barefoot Apparel
Boathouse Sports	P						all items drop shipped @ \$1/outerwear & .50/uniform piece & training gear	30%	no	yes	Boathouse brand
BSN Sports/Collegiate Pacific		P			x		see exception letter	10%	yes	no	
Buck Terrell Athletics	S	S	S	S	X		drop ship no discounts	5%			
Denton Athletics	P	S	P	P			baseballs, softballs, adult bats, track & field	30%	No	yes	
Douglas Pads & Sports, Inc.	P	P	P	P		refurbishing	Third col prices are discounted	see price sheet	yes	yes	
East Texas Sports Center	S			S	x			up to 20%	no	yes	
Gandy Ink	S						5 free shirts for every 50 ordered on screen printed	0% net pricing w/qty price	yes	yes	
Gopher Sports	S	S	S	S	x		Gopher". Climbing Walls, & Dance system per attached letter	10%	yes	yes	

Athletic Proposal #090212-ATH
Football Vendor Award

FOOTBALL											
Vendor	Clothing, General	Equipment	Shoes	Uniforms	BuyBoard	Other	Exceptions	Disc %	Shipping Included in %	Inside Delivery Drop ship included	Sole Source Products
Groggy Dog Sportswear	S							0%	yes	yes	
Image Maker 4U, Inc.		P				primarily boards/posters		2%	no	yes	
Iron Grip Barbell Co., Inc.		P				weight rooms	case by case	0%	no	no	
JB Sales & Marketing	S						wholesale, ship direct from mfg	call for quote			
Korney Board Aids		S					\$7.50 charge orders less than \$75.	0%	no	no	
LISCO LLC		P			x			0%	no	no	
Max Sport USA	S	S						10%			
Maxx Football: A Division of Shoot-a-Way		S							yes	yes	
Oates Specialties LLC		S					Radar gunes electronics measurment devices products bundled as pkgs. Shipping ncuding	10% on-line listing	no	no	
Paul Seamster Sportswear	P			P	x	primarily coach game shirts		5%	no	yes	
Plano Sports Center	S	S		S	X		discounts can be higher depending upon mfg offers	5%	yes	yes	
Conner Athletic Products dba Power Lift	P							10%	no	yes	
Pro Star Sports, Inc.		P				primarilyweight equip		25%	yes	yes	
RB Sporting Goods	P		P	P			call for pricing	0%	no	no	
Riddell	S	S	S	S	x		see exception letter	1% to 23%	see letter	yes	
Roach's Team Supply	p		p	p	X			15%	yes		
RogersAthletic co		P						5%	no	yes	

Athletic Proposal #090212-ATH
Football Vendor Award

FOOTBALL											
Vendor	Clothing, General	Equipment	Shoes	Uniforms	BuyBoard	Other	Exceptions	Disc %	Shipping Included in %	Inside Delivery Drop ship included	Sole Source Products
San Bay Studio	S						based on quantity ordered, colors printed and placement & garment	various	no	yes	
Sportime		S			x	primarily balls	30% margin w/free shippin	yes	yes		
SportDecals	P							0%	yes, ground not air	yes	

Athletic Proposal #090212-ATH
Golf Vendor Award

GOLF											
Vendor	Clothing, General	Equipment	Shoes	Uniforms	BuyBoard	Award	Exceptions	Disc %	Shipping Included in %	Inside Delivery Drop ship included	Sole Source Products
Barcelona Sporting Goods, Inc.	S	S	S	S				10%-40%	no		
Boathouse Sports	P						all items drop shipped @ \$1/outerwear & .50/uniform piece & training gear see exception letter	30%	no	yes	Boathouse brand
BSN Sports/Collegiate Pacific		P			x			10%	yes	no	
Clarke Distribution Co	P	P					wholesale prices	0%	no	yes	
Gandy Ink	S						5 free shirts for every 50 ordered on screen printed	0% net pricing w/qty price	yes	yes	
Gopher Sports	S	S	S	S	x		Gopher". Climbing Walls, & Dance system per attached letter	10%	yes	yes	
LISCO LLC		P			x			0%	no	no	
Max Sport USA	S	S						10%			
Paul Seamster Sportswear	P			P	x	primarily coach game shirts		5%	no	yes	
Plano Sports Center	S	S		S	X		discounts can be higher depending upon mfg offers	5%	yes	yes	
RB Sporting Goods	P		P	P			call for pricing	0%	no	no	
Roach's Team Supply	p		p	p	X			15%	yes		
San Bay Studio	S						based on quantity ordered, colors printed and placement & garment	various	no	yes	
Sportime		S			x	primarily balls	30% margin w/free shippin	yes	yes		

Denton ISD Athletic Proposal
Soccer Vendor Award

SOCCER											
Vendor	Clothing, General	Equipment	Shoes	Uniforms	BuyBoard	Award	Exceptions	Disc %	Shipping Included in %	Inside Delivery Drop ship included	Sole Source Products
Aluminum Athletic Equip Co.		P			x		Crossbars, Vaulting Poles, Multi-purpose tower, and Donkey Press Box	5%	yes	yes	AAE Master Catalog
Barcelona Sporting Goods, Inc.	S	S	S	S				10%-40%	no		
Barefoot Athletics	S	S	S	S	x		5% printed/custom items	20%	yes	yes	Barefoot Apparel
Boathouse Sports	P						all items drop shipped @ \$1/outerwear & .50/uniform piece & training gear	30%	no	yes	Boathouse brand
BSN Sports/Collegiate Pacific		P			x		see exception letter	10%	yes	no	
Gandy Ink	S						5 free shirts for every 50 ordered on screen printed	0% net pricing w/qty price	yes	yes	
Gopher Sports	S	S	S	S	x		Gopher". Climbing Walls, & Dance system per attached letter	10%	yes	yes	
Groggy Dog Sportswear	S							0%	yes	yes	
Image Maker 4U, Inc.		P				primarily boards/posters		2%	no	yes	
JB Sales & Marketing	S						wholesale, ship direct from mfg	call for quote			
LISCO LLC		P			x			0%	no	no	
Not Just Soccer/NJS Sports Inc.	P	P	P	P				10%-30%			
Paul Seamster Sportswear	P			P	x	primarily coach game shirts		5%	no	yes	

Denton ISD Athletic Proposal
Soccer Vendor Award

SOCCER											
Vendor	Clothing, General	Equipment	Shoes	Uniforms	BuyBoard	Award	Exceptions	Disc %	Shipping Included in %	Inside Delivery Drop ship included	Sole Source Products
Plano Sports Center	S	S		S	X		discounts can be higher depending upon mfg offers	5%	yes	yes	
RB Sporting Goods	P		P	P			call for pricing	0%	no	no	
Roach's Team Supply	p		p	p	X			15%	yes		
San Bay Studio	S						based on quantity ordered, colors printed and placement & garment	various	no	yes	
Soccer Post				S	x		10-42%	yes	yes		
Sportime		S			x	primarily balls	30% margin w/free shippin	yes	yes		
Team Express		S	S	S	x		Bals and heavy equip no discoun	0%-20% aparel & shoes, equip 10%	yes	yes	
The Soccer Corner	P	P	P	P	x		kwik goal soccer goals	25%	yes	yes	
Varsity Select Soccer		S		S	x			10%	yes	yes	

Athletic Proposal #090212-ATH
Softball Vendor Award

SOFTBALL											
Vendor	Clothing, General	Equipment	Shoes	Uniforms	BuyBoard	Award	Exceptions	Disc %	Shipping included in %	Inside Delivery / Drop Ship Included	Sole Source Products
Aluminum Athletic Equip Co.		P			x		Crossbars, Vaulting Poles, Multi-purpose tower, and Donkey Press Box	5%	yes	yes	AAE Master Catalog
Barcelona Sporting Goods, Inc.	S	S	S	S				10%-40%	no		
Barefoot Athletics	S	S	S	S	x		5% printed/custom items	20%	yes	yes	Barefoot Apparel
Boathouse Sports	P						all items drop shipped @ \$1/outerwear & .50/uniform piece & training gear	30%	no	yes	Boathouse brand
BSN Sports/Collegiate Pacific		P			x		see exception letter	10%	yes	no	
Buck Terrell Athletics	S	S	S	S	X		drop ship no discounts	5%			
Denton Athletics	P	S	P	P			softballs, adult bats, track & field	30%	No	yes	
East Texas Sports Center	S			S	x			up to 20%	no	yes	
Gandy Ink	S						5 free shirts for every 50 ordered on screen printed	0% net pricing w/qty price	yes	yes	
GL Sports (Greg Larsen)	S		S	S			cat. pricing does not include shipping/actual will be added to invoices	0%	no	no	
Gopher Sports	S	S	S	S	x		Gopher". Climbing Walls, & Dance system per attached letter	10%	yes	yes	
Groggy Dog Sportswear	S							0%	yes	yes	

Athletic Proposal #090212-ATH
Softball Vendor Award

SOFTBALL											
Vendor	Clothing, General	Equipment	Shoes	Uniforms	BuyBoard	Award	Exceptions	Disc %	Shipping included in %	Inside Delivery / Drop Ship Included	Sole Source Products
Image Maker 4U, Inc.		P				primarily boards/posters		2%	no	yes	
JB Sales & Marketing	S						wholesale, ship direct from mfg	call for quote			
Jerry's Scoreboard	P			P		primarily girls' sports		25%	yes		
Legends Aathletic Supply		P						25%	yes	yes	
LISCO LLC		P			x			0%	no	no	
Not Just Soccer/NJS Sports Inc.	S	S	S	S				10%-30%			
Oates Specialties LLC		S					Radar gunes electronics measurment devices products bundled as pkgs. Shipping ncuding	10% on-line listing	no	no	
Plano Sports Center	S	S		S	X		discounts can be higher depending upon mfg offers	5%	yes	yes	
RB Sporting Goods	P		P	P			call for pricing	0%	no	no	
Riddell	S	S	S	S	x		see exception letter	1% to 23%	see letter	yes	
Roach's Team Supply	p		p	p	X			15%	yes		
San Bay Studio	S						based on quantity ordered, colors printed and placement & garment	various	no	yes	
Sportime		S			x	primarily balls	30% margin w/free shippin	yes	yes		
SportDecals	P							0%	yes, ground not air	yes	
Team Express		S	S	S	x		Bals and heavy equip no discoun	0%-20% aparel & shoes, equip 10%	yes	yes	
Teamline				P				10%	no	yes	

Athletic Proposal #090212-ATH
Swimming Vendor Award

SWIMMING											
Vendor	Clothing, General	Equipment	Shoes	Uniforms	BuyBoard	Award	Exceptions	Disc %	Shipping included in %	Inside Delivery / Drop Ship Included	Sole Source Products
Barcelona Sporting Goods, Inc.	S	S	S	S				10%-40%	no		
Barefoot Athletics	S	S	S	S	x		5% printed/custom items	20%	yes	yes	Barefoot Apparel
Conner Athletic Products dba Power Lift	P							10%	no	yes	
D&J Sports Medicine	P			P	X			25%	yes	yes	
Gopher Sports	S	S	S	S	x		Gopher". Climbing Walls, & Dance system per attached letter	10%	yes	yes	
Groggy Dog Sportswear	S							0%	yes	yes	
Image Maker 4U, Inc.		P				primarily boards/posters		2%	no	yes	
Kiefer Swim Shop	P	P					pool equip such as Lane Lines, Start Block, Diving Boards = 10%	25%	yes	yes	
Plano Sports Center	S	S		S	X		discounts can be higher depending upon mfg offers	5%	yes	yes	
RB Sporting Goods	P		P	P			call for pricing	0%	no	no	
Roach's Team Supply	p		p	p	X			15%	yes		
San Bay Studio	S						based on quantity ordered, colors printed and placement & garment	various	no	yes	

Athletic Proposal #090212-ATH
Tennis Vendor Award

TENNIS											
Vendor	Clothing, General	Equipment	Shoes	Uniforms	BuyBoard	Award	Exceptions	Disc %	Shipping included in %	Inside Delivery / Drop Ship Included	Sole Source Products
Barcelona Sporting Goods, Inc.	S	S	S	S				10%-40%	no		
Barefoot Athletics	S	S	S	S	x		5% printed/custom items	20%	yes	yes	Barefoot Apparel
Boathouse Sports	P						all items drop shipped @ \$1/outerwear & .50/uniform piece & training gear see exception letter	30%	no	yes	Boathouse brand
BSN Sports/Collegiate Pacific		P			x			10%	yes	no	
Clarke Distribution Co	P	P					wholesale prices	0%	no	yes	
Fromuth Tennis	P	P	P	P				0%			
Gandy Ink	S						5 free shirts for every 50 ordered on screen printed	0% net pricing w/qty price	yes	yes	
Gopher Sports	S	S	S	S	x		Gopher". Climbing Walls, & Dance system per attached letter	10%	yes	yes	
Groggy Dog Sportswear	S							0%	yes	yes	
Image Maker 4U, Inc.		P				primarily boards/posters		2%	no	yes	
Jerry's Scoreboard	P			P		primarily girls' sports		25%	yes		
LISCO LLC		P			x			0%	no	no	
Max Sport USA	S	S						10%			
Paul Seamster Sportswear	P			P	x	primarily coach game shirts		5%	no	yes	
Plano Sports Center	S	S		S	X		discounts can be higher depending upon mfg offers	5%	yes	yes	
RB Sporting Goods	P		P	P			call for pricing	0%	no	no	
Roach's Team Supply	p		p	p	X			15%	yes		

Athletic Proposal #090212-ATH
Tennis Vendor Award

TENNIS											
Vendor	Clothing, General	Equipment	Shoes	Uniforms	BuyBoard	Award	Exceptions	Disc %	Shipping included in %	Inside Delivery / Drop Ship Included	Sole Source Products
San Bay Studio	S						based on quantity ordered, colors printed and placement & garment	various	no	yes	
Sportime		S			x	primarily balls		30% margin w/free shippin	yes	yes	
Tennis Outlet	P	P	P	P	x			0%-30%	no		
The Tennis shop, Inc.		S		S			no discount on tennis balls	5%-10%	yes	yes	

Athletic Proposal #090212-ATH
Track Vendor Award

TRACK											
Vendor	Clothing, General	Equipment	Shoes	Uniforms	BuyBoard	Award	Exceptions	Disc %	Shipping included in %	Inside Delivery / Drop Ship Included	Sole Source Products
Aluminum Athletic Equip Co.		P			x		Crossbars, Vaulting Poles, Multi-purpose tower, and Donkey Press Box				AAE Master Catalog
Barcelona Sporting Goods, Inc.	S	S	S	S				10%-40%	no		
Barefoot Athletics	S	S	S	S	x		5% printed/custom items	20%	yes	yes	Barefoot Apparel
Boathouse Sports	P						all items drop shipped @ \$1/outerwear & .50/uniform piece & training gear	30%	no	yes	Boathouse brand
BSN Sports/Collegiate Pacific		P			x		see exception letter	10%	yes	no	
Buck Terrell Athletics	S	S	S	S	X		drop ship no discounts	5%			
Denton Athletics	P	S	P	P			baseballs, softballs, adult bats, track & field	30%	No	yes	
Dick Pond Athletics., Inc	S		S	S			air shipping not included	25%	yes	yes	
East Texas Sports Center	S			S	x			up to 20%	no	yes	
Gandy Ink	S						5 free shirts for every 50 ordered on screen printed	0% net pricing w/qty price	yes	yes	
Gopher Sports	S	S	S	S	x		Gopher". Climbing Walls, & Dance system per attached letter	10%	yes	yes	
Groggy Dog Sportswear	S							0%	yes	yes	

Athletic Proposal #090212-ATH
Track Vendor Award

TRACK											
Vendor	Clothing, General	Equipment	Shoes	Uniforms	BuyBoard	Award	Exceptions	Disc %	Shipping included in %	Inside Delivery / Drop Ship Included	Sole Source Products
Image Maker 4U, Inc.		P				primarily boards/posters		2%	no	yes	
JB Sales & Marketing	S						wholesale, ship direct from mfg	call for quote			
Jerry's Scoreboard	P			P		primarily girls' sports		25%	yes		
LISCO LLC		P			x			0%	no	no	
M-F Athletic	S	S	S		x		discount per list on file	10%	yes	yes	
Oates Specialties LLC		S					Radar gunes electronics measurment devices products bundled as pkgs. Shipping ncuding	10% on-line listing	no	no	
Plano Sports Center	S	S		S	X		discounts can be higher depending upon mfg offers	5%	yes	yes	
RB Sporting Goods	P		P	P			call for pricing	0%	no	no	
Roach's Team Supply	p		p	p	X			15%	yes		
San Bay Studio	S						based on quantity ordered, colors printed and placement & garment	various	no	yes	
Wolverine Sports	S	S	S	S			shipping 16% or a \$10 in. this bid includes freight shipments	0%	no	yes	

Denton ISD Athletic Proposal
Training Vendor Award

TRAINING									
Vendor	Equipment	Supplies	BuyBo ard	Award	Exceptions	Disc %	Shipping included in %	Inside Delivery / Drop Ship Included	Sole Source Products
A-Athletic and Medical Supply Co., Inc.	S	S	x		Heavy Whirlpool 10%	22%	yes	yes	No
Alert Services, Inc.	P	P	x		20%	15% equipment,	yes	no	yes
Choice Medical	P	P			quote at time of purchase	varies	no	no	No
Collins Sports Medicine	P	P			athletic tape, whirlpools, furniture/icemaker s 9% discount	12%	no	no freight estimated for drop ship	
IMS	S					2-5%	no	yes	
Iron Grip Barbell Co., Inc.	P			weight rooms	case by case	0%	no	no	
LISCO LLC		P			x			05	no
Medco Supply Co.	P					various			
Moore Medical LLC	S	S	X		vccines, stryker stretchers, name brand pharmaceuticals Pricing subj to change. Discount will remain same	18%	yes	yes	
Oates Specialties LLC		S			Radar gunes electronics measurment devices products bundled as pkgs. Shipping ncuding	10% on- line listing	no	no	
Pocket Nurse	S	S				0% off catalog -% off webste	no	yes	
Conner Athletic Products dba Power Lift	P					10%	no	yes	
Pro Star Sports, Inc.		P		primarilyweight equip		25%	yes	yes	
School Health	P		x			12%	no	yes	
Vonco Medical rehab & Fitness	S					call	yes	yes	

ISD Athletic Proposal #090212-ATH
Volleyball Vendor Award

VOLLEYBALL											
Vendor	Clothing General	Equipment	Shoes	Uniforms	BuyBoard	Award	Exceptions	Disc%	Shipping included in %	Inside Delivery / Drop Ship Included	Sole Source Products
Barcelona Sporting Goods, Inc.	S	S	S	S				10%-40%	no		
Barefoot Athletics	S	S	S	S	x		5% printed/custom items	20%	yes	yes	Barefoot Apparel
BSN Sports/Collegiate Pacific		P			x		see exception letter	10%	yes	no	
Denton Athletics	P	S	P	P			baseballs, softballs, adult bats, track & field	30%	No	yes	
East Texas Sports Center	S			S	x			up to 20%	no	yes	
Gandy Ink	S						5 free shirts for every 50 ordered on screen printed	0% net pricing w/qty price breaks	yes	yes	
Gopher Sports	S	S	S	S	x		Gopher". Climbing Walls, & Dance system per attached letter	10%	yes	yes	
Groggy Dog Sportswear	S							0%	yes	yes	
Image Maker 4U, Inc.		P				primarily boards/posters		2%	no	yes	
JB Sales & Marketing	S						wholesale, ship direct from mfg	call for quote			
Jerry's Scoreboard	P			P		primarily girls' sports		25%	yes		
Korney Board Aids		S					\$7.50 charge orders less than \$75.	0%	no	no	
Max Sport USA	S	S						10%			
M-F Athletic	S	S	S		x		discount per list on file	10%	yes	yes	
Plano Sports Center	S	S		S	X		discounts can be higher depending upon mfg offers	5%	yes	yes	

ISD Athletic Proposal #090212-ATH
Volleyball Vendor Award

VOLLEYBALL											
Vendor	Clothing General	Equipment	Shoes	Uniforms	BuyBoard	Award	Exceptions	Disc%	Shipping included in %	Inside Delivery / Drop Ship Included	Sole Source Products
RB Sporting Goods	P		P	P			call for pricing	0%	no	no	
Roach's Team Supply	p		p	p	X			15%	yes		
San Bay Studio	S						based on quantity ordered, colors printed and placement & garment	various	no	yes	
Sportime		S			x	primarily balls	30% margin w/free shippin		yes	yes	
Sports Imports, Inc		P				a lot of reconditioning		0%	yes	yes	
Team Express		S			x		Bals and heavy equip no discoun	0%-20% aparel & shoes, equip 10%	yes	yes	
Teamline				P				10%	no	yes	

Athletic Proposal#090212-ATH
Wrestling Vendor Award

Wrestling										
Vendor	Equipment	Supplies	BuyBoard	Award	Exceptions	Disc %	Shipping Included in %	Inside Delivery Drop ship included	Sole Source Products	
BSN Sports/Collegiate Pacific	P	P	x		see exception letter	10%	yes	no		
Clarke Distribution Co	P	P			wholesale prices	0%	no	yes		
Denton Athletics	S	S			baseballs, softballs, adult bats, track & field equip	30%	No	yes		
Dollamur, LP	P	P								
Groggy Dog Sportswear	S							0%	yes	yes
LISCO LLC		P	x			0%	no	no		
Plano Sports Center	S	S	X		discounts can be higher depending upon mfg offers	5%	yes	yes		
RB Sporting Goods	P				call for pricing	0%	no	no		
Riddell	S	S	S	S	x		see exception letter	1% to 23%	see letter	yes
San Bay Studio	S						based on quantity ordered, colors printed and placement & garment	various	no	yes

Athletic Proposal #090212-ATH
P E Vendor Award

Physical Education									
Vendor	Equipment	Supplies	BuyBo ard	Award	Exceptions	Disc %	Shipping Included in %	Inside Delivery Drop ship included	Sole Source Products
BSN Sports/Collegiate Pacific	P	P	x		see exception letter	10%	yes	no	
Flaghouse, Inc.	S	S	x		C.A.T.C.H, Project Adventure, Hop sports, KidNastics, & Specialty Parachutes	10%	Parcel Post = free delivered by truck w/liftgate charges = 16%	no	
Gopher Sports	P	P	x		"Only from Gopher". Climbing Walls, & Dance system per attached letter	10%	yes	yes	
Korney Board Aids	S				\$7.50 charge orders less than \$75.	0%	no	no	
Plano Sports Center	S	S	x		discounts can be higher depending upon mfg offers	5%	yes	yes	
Sportime	S	P	x	primarily balls		30% margin w/free shippin	yes	yes	
U. S. Games	S	S	x		see letter. \$25min order	10%	yes	UPS. Truck items 17%	

Athletic Proposal #090212-ATH
 Letter Jackets Vendor Award

LETTER JACKETS							
Vendor	Jackets and Letters	BuyBoard	Award	Disc %	Shipping Included in %	Inside Delivery Drop ship included	Sole Source Products
Balfour/All Star Letter Jackets	P			30%	yes	yes	no
Meca Sportswear	S		Listed prices for DISD High School Jacktes will be \$41.50		yes	yes	
Neff Motivation	P	X	\$50/jacket incudes chenille letter w/inserts	9% apparel; 20% awards	yes	yes	

Athletic Proposal #090212-ATH
Cheer, Dance and Drill Vendor Award

CHEER, DANCE AND DRILL								
Vendor	Equipment	Supplies	BuyBoard	Exceptions	Disc %	Shipping Included in %	Inside Delivery Drop ship included	Sole Source Products
Alpha Dog Sports	S	S			10%	yes	yes	
Barefoot Athletics	S	S	x	5% printed/custom items	20%	yes	yes	Barefoot Apparel
BSN Sports/Collegiate Pacific		S	x	see exception letter	10%	yes		
Cheers, Etc., Inc.	P	P		quotes upon request. All custom made.	varies	yes	yes	all items
Danz Gear	P	P		catalog already discounted	0%	yes	yes	
Dollamur, LP	P	P						
FlipDog Sportswear	P	P		no returns/exchanges on custom/personalized items	0%	yes		
Floyette Originals, Inc.	S	S			0%	no	no	
Gandy Ink	S			5 free shirts for every 50 ordered on screen printed garments	0% net pricing w/qty price	yes	yes	
Happy Feet, Inc.	S	S			21%	yes	yes	
In Step Drill Team Props & Accessories	S	S	X			no	no	
Not Just Soccer/NJS Sports Inc.	S	S			10%-30%			
Paul Seamster Sportswear	P	P	x	primarily coach game shirts	5%	no	yes	
Plano Sports Center	S	S	x	discounts can be higher depending upon mfg offers	5%	yes	yes	
San Bay Studio	S			based on quantity ordered, colors printed and placement & garment	various	no	yes	
Sportime	S	S	x	30% margin w/free shipping		yes	yes	
Stump Printing	S	S		all catalogs & web sites are already discounted	0%	no	UPS only	
Team Express		S	x		Bals and heavy equip no discoun	0%-20% aparel & shoes, equip 10%	yes	yes
Team Go Figure	s	S		discunt apies to all 2009 catalogs and web ste	0%	add 2.5% min \$10	yes	

Athletic Proposal #090212-ATH
 Cheer, Dance and Drill Vendor Award

CHEER, DANCE AND DRILL								
Vendor	Equipment	Supplies	BuyBoard	Exceptions	Disc %	Shipping Included in %	Inside Delivery Drop ship included	Sole Source Products
teamlane	S	S			10%	no	yes	
Varsity Spirit fashions	P	P	x	shoes	5%	yes	yes	

Athletic Proposal #090212-ATH
General Monogramming and/or Embroidery Vendor Award

General Monogramming and/or Embroidery								
Vendor	General	BuyBoard	Award	Exceptions	Disc %	Shipping Included in %	Inside Delivery Drop ship included	Sole Source Products
Balfour/All Star Letter Jackets	S				30%	yes	yes	
Barcelona Sporting Goods, Inc.	S				10%-40%	no		
East Texas Sports Center	S	x			up to 20%	no	yes	
Gandy Ink	S			5 free shirts for every 50 ordered on screen printed garments	0% net pricing w/qty price	yes	yes	
Groggy Dog Sportswear	S				0%	yes	yes	
Legends Athletic Supply	S				25%	yes	yes	
Neff Motivation	S	x		\$50/jacket includes chenille letter w/inserts	9% apparel;	yes	yes	
Paul Seamster Sportswear	P	x	primarily coach game shirts		5%	no	yes	
San Bay Studio, Inc.	P		primarily T-shirts		various call for quote	no		
SportsDecals	P		decals all sports		0%	yes, ground not air	yes	
Team Express	S	X		Bals and heavy equip no discoun	0%-20% aparel & shoes, equip 10%	yes	yes	
Team Go Figure	S			discunt apies to all 2009 catalogs and web ste	0%	add 2.5% min \$10	yes	
Teamline	S				10%	yno	yes	
Varsity Spirit fashions	P	x		shoes	5%	yes	yes	

Athletic Proposal #090212-ATH
Trophy and Awards Vendor Award

Trophy and Awards								
Vendor	Supplies	BuyBoard	Award	Exceptions	Disc %	Shipping Included in %	Inside Delivery Drop ship included	Sole Source Products
Balfour/All Star Letter Jackets	P				30%	yes	yes	no
Discount Trophies, etc.	S				10% to 50% w/free engraving	yes	yes	
East Texas Sports Center	S	x			up to 20%	no	yes	
Image Maker 4U, Inc.	P		primarily boards/posters		2%	no	yes	
LH Awards	P			All engraving will be donated on awards. Will match or beat any legitimate price form retailer on awards	5% to 50%	yes	yes	
Neff Motivation	S	X	\$50/jacket includes chenille	9% apparel; 20% awards	yes	yes		
SportsDecals	P		decals all sports		0%	yes, ground not air	yes	
Stump Printing	S			all catalogs & web sites are already discounted	0%	no	UPS only	
U S Games	S	x		see attached \$25 min	10%	yes	UPS included. Truck 17%	

CSP 070222-ATH
Eval Sheet

Proposer:									
Item									
Discount being Proposed:									
Exceptions:									
Shipping/handling/freight charges included above?									
Is Inside Delivery included in above?									
Does your discount include drop-ship factory direct items?									
Areas for which to be considered.	Area	Clothing General	Equipment Sports	Shoes	Uniforms	Equipment Training	Supplies Training	Letter Jackets	Other
Art									
Band/Orchestra									
Early Childhood									
Furnishings									
Language Arts									
Math									
Music									
Science									
Social Studies									
Cooperative Participation									
BuyBoard									
EPCNT									
Tarrant County									
TBPC									
TCPN									
TIPS									
TXMAS									
U S Communities									
Other									
Is your company the sole source for any product?									
Notes:									