

Manor Independent School District
Board of Trustee Meeting Agenda Item
December 13, 2021

ACTION ITEM SHEET

RE: Consider and possible action to approve the proposed agreement with Athletic Supply, Inc. for athletic supplies, equipment and/or products by Nike.

Supporting Documents:

- Proposed Agreement

This item relates to Policy/Code: None

District Goals*: Goal 5

Goal 1: ACADEMIC ACHIEVEMENT GAPS- By 2026, 100% of Manor ISD scholars will graduate prepared for college, career, trade, and/or military services based upon their individual goals.

Goal 2: COMMUNICATION- By 2026, 100% of Manor ISD communication to all scholars, family, staff, & community members will be interactive, accurate, timely, & accessible to ensure the Manor ISD community is routinely informed.

Goal 3: COMMUNITY & FAMILY ENGAGEMENT- By 2026, Manor ISD will collaboratively engage in opportunities with 100% of families, as well as new and existing community partners.

Goal 4: EQUITY & INNOVATION- By 2026, 100% of Manor ISD scholars, staff, campuses, and school communities will have equitable access to innovative academic, human, financial, capital, technological, and all other necessary resources and supports.

Goal 5: FACILITIES & MAINTENANCE- By 2026, Manor ISD will proactively provide facilities to ensure 100% of scholars will have safe, well-maintained, environmentally sustainable, and community accessible facilities.

Goal 6: STAFF DEVELOPMENT- By 2026, Manor ISD will attract, develop, and retain highly-effective staff through an environment of equitable opportunity, growth, & innovation.

Background Information:

The District is seeking to enter into an agreement with Athletic Supply Inc. for the purchase of athletic equipment, supplies, and products from Nike. This is pursuant to an interlocal purchasing cooperative (Buyboard) and would include discounts for Nike products, including:

- A discount of at least **40%** for all Nike products labeled "stock" in the Catalog purchased from Athletic Supply by the District.
- A discount of at least **35%** for all Nike products labeled "footwear" in the Catalog purchased from Athletic Supply by the District.
- A discount of at least **40%** for all Nike products labeled "accessories" in the Catalog purchased from Athletic Supply by the District.
- A discount of at least **30%** for all Nike products labeled "custom" in the Catalog purchased from Athletic Supply by the District.

In exchange, Manor ISD will be granting Athletic Supply a limited, non-exclusive license to use Nike, Inc. marks and logos. Based on prior purchases, we anticipate that this will exceed \$50,000.00.

Fiscal Implications:

This agreement provides for discounts of the products but not a set required amount. Based on prior years, we anticipate that the purchases will be in excess of \$50,000.00.

Administrative Recommendation:

We recommend the Board approve the proposed agreement and delegate authority to the Superintendent to execute and agreement and further delegation authority to purchase the athletic supplies and products as needed.

Motion Language:

I move that the Board approve the proposed agreement with Athletic Supply, Inc. as presented and authorize the Superintendent to execute the agreement and further authorize the Superintendent or designee to make purchase of athletic equipment and supplies as needed pursuant to the discounts provided in the agreement.

Mr. Joe Mendez

Contact Person

Dr. Andre Spencer

Approved by Superintendent