

ECTOR COUNTY INDEPENDENT SCHOOL DISTRICT
RFP #11-03 Student Accident Insurance

Closed June 6, 2011

Four vendors submitted ten proposals for the District's student accident and Athletic insurance program for the 2011-2012 school year. The following criteria are used by ECISD to evaluate the overall Best Value:

1. The purchase price; 70 pts
2. The reputation of the vendor and of the vendor's goods or services; 5 pts
3. The quality of the vendor's goods or services; 5 pts
4. The extent to which the goods or services meet the district's needs; 5 pts
5. The vendor's past relationship with the district; 5 pts
6. The impact on the ability of the district to comply with the laws and rules relating to historically under-utilized businesses; 0 pts
7. The total long-term cost to the district to acquire the vendor's goods and services; 5 pts &
8. Any other relevant factor specifically listed in this RFP. 5 pts

***Per Texas Education Code, Subchapter B, Sec. 44.031(b)**

Proposals and Rankings:

Vendor	Carrier	Ranking
The Brokerage Store	Bollinger	10
The Brokerage Store	Columbian Life	4
The Brokerage Store	Columbian Life	3
The Brokerage Store	Columbian Life	2
Alamo Insurance Group	Texas Monarch	6
GM Southwest	Pan American Life	8
GM Southwest	Pan American Life	7
GM Southwest	Pan American Life	5
Key & Piskuran	Lloyd's	1
Key & Piskuran	Gerber Life	9

After reviewing all the proposals for Student Accident and Athletic Insurance, the committee recommends awarding the contract to Key & Piskuran/Higginbotham, benefits (carrier) through Lloyd's, Academic Benefit Trust, and Texas Kids First. Recommendation is based primarily on benefits and cost.

Respectfully submitted,

Rebecca Mull, RTSBA

Director of Purchasing