



**GOVERNING BOARD AGENDA ITEM
AMPHITHEATER UNIFIED SCHOOL DISTRICT NO. 10**

DATE OF MEETING: June 18, 2013

TITLE: Award of Contract for Irrigation Supplies and Equipment based upon Responses to Request for Bid (RFB) 12-0077

BACKGROUND:

Request for Bid (RFB) 12-0077 was e-mailed to six vendors and published on the District's website. This request for bid requested catalog discounts for irrigation supplies and equipment for the District's Facilities Support Department. Four vendors responded with bids for the required items.

	Horizon Distributors	Sprinkler World Of Arizona	Ewing Irrigation	John Deere
MANUFACTURER	% DISCOUNT OFFERED	% DISCOUNT OFFERED	% DISCOUNT OFFERED	% DISCOUNT OFFERED
Spears 2013 Edition Schedule 40 White PVC (40-1-038) 040	75.00%	75.00%	70.00%	75.00%
Spears 2013 Edition Schedule 80 Grey PVC (80-1-0308) 080	70.00%	75.00%	70.00%	75.00%
Spears 2013 Edition Schedule 80 Valve Acc. (80-1-0380) 299	40.00%	60.00%	70.00%	50.00%
TORO 2013 Residential / Commercial Irrigation Price Lists A & B	50.00%	53.50%	50.00%	52.00%
Rain Bird Irrigation & Equipment Turf Price January 2013 List T	55.00%	53.20%	52.50%	52.00%
Rain Master Central Control January 2013 - List A & B	N/B	N/B	N/B	45.00%
Rain Master Central Control January 2013 - List C	N/B	N/B	N/B	25.00%
Bermad Master Valve	35.00%	N/B	20.00%	35.00%
Hunter 2013 Product Catalog	60.00%	61.00%	52.50%	55.00%

Sprinkler World of Arizona provided the largest discounts on items for six of the nine categories. John Deere had the second largest discounts on items for the same six categories and provided discounts for items in the remaining three categories.

RECOMMENDATION:

It is the recommendation of the Administration that the Governing Board determine a single award is not advantageous to the District and award multiple contracts to Sprinkler World of Arizona and John Deere based on each vendor's response to RFB 12-0077.

INITIATED BY:

Scott Little

Scott Little, Chief Financial Officer

Date: June 12, 2013

Patrick Nelson

Patrick Nelson, Superintendent

06/12/13 8:29 PM