

LIVONIA PUBLIC SCHOOLS

Operations Department

Memorandum

TO: Lisa Abbey, Assistant Superintendent of Business Services

FROM: Harry Lau, Administrator of Facilities and Operations

DATE: December 1, 2015

SUBJECT: Recommendation for the PEP Grant – Fitness Equipment Purchase

I am recommending and seeking approval to award the PEP Grant bid for Fitness Equipment to Exercise Warehouse for a cost of \$57,731.15. The other vendors that participated in this bid are listed below:

Products Unlimited	Justin, TX	\$ 8,366.44
Forte Fitness	Ida, MI	\$49,778.60
Life Fitness	Rosemont, IL	\$52,037.44
Exercise Warehouse	Livonia, MI	\$57,731.15
Pro Maxima	Houston, TX	\$59,417.85
Direct Fitness Solutions, LLC	Mundelein, IL	\$62,421.95
Fitness Things	Plymouth, MI	\$66,308.32

Rationale- Exercise Warehouse was the lowest bidder that met the minimum specifications. Livonia Public Schools has worked with Exercise Warehouse in the past and they are a local company that stands behind their product and carries out repairs immediately. The bids from Products Unlimited and Life Fitness were partial bids, and the Forte Fitness bid had one item that did not meet specifications.

If you have any questions regarding this matter, please contact me. Thank you.

HL/bs

Attachment

c: Sheryl Archibald

LIVONIA PUBLIC SCHOOLS
PEP Grant- Fitness Equipment
BID TABULATION
Board Office, Conference Room C,
11/30/15, 10:00 a.m.

VENDORS BIDDING DESCRIPTION	Direct Fitness Solutions, LLC Mundelein, IL	Exercise Warehouse Livonia, MI	Fitness Things Plymouth, MI	Forte Fitness Ida, MI	Life Fitness Rosemont, IL	Products Unlimited Justin, TX	Pro Maxima Houston, TX
Total Bid	\$ 62,421.95	\$ 57,731.15	\$ 66,308.32	\$ 49,778.60	\$ 52,037.44	\$ 8,366.47	\$ 59,417.85
Items marked with * on Spec sheet, include a 5 year preventative maintenance warranty?	X	X	*	X	NO	NO	X
Equal opportunity statement	X	X	X	X	X	X	X
Sworn and notarized familial disclosure statement	X	X	X	X	X	X	X
Iran sanctions statement	X	X	X	X	X	X	X
Comments:	Has Alternates	Total Bid, No Alternates	*Available for an additional \$1,260.00. Total Bid, No Alternates	Alternate for (1) item	Partial Bid	Partial Bid	Total Bid, No Alternates

Recorded by:
Alison Smith

Witnessed by:
Harry Lau

11/30/2015

11/30/2015