



November 6, 2023

Mr. Phillip Francis
 Asst. Superintendent of District Services
 Livonia Public Schools
 15125 Farmington Road
 Livonia, MI 48154

RE: 2021 Bond Program
 Furniture Purchase Recommendation
 Early Childhood Center

Dear Mr. Francis:

This letter transmits an update from Plante Moran Realpoint (PMR) as it relates to the assignment to assist and advise Livonia Public Schools (LPS) in its purchase of furniture for the Project listed above. This update represents the mutual efforts of PMR, TMP Architects, and LPS administration and staff (the Team).

Coinciding with the new Early Childhood Center project, the Team has conducted multiple meetings and site visits over the course of the past few months focused on the selection of furniture to best serve the new facility.

The Team recommends awarding the following contractors to supply and install furniture in an amount not-to-exceed \$616,500.00 as further detailed below and within TMP’s recommendation documents.

Interior Environments	\$	246,313.29
KI Direct	\$	58,113.00
Lakeshore	\$	75,120.82
NBS Commercial Interiors	\$	156,992.30
Demco	\$	25,615.00
Great Lakes Furniture Supply	\$	14,964.00
School Health	\$	2,227.89
Kaplan Education	\$	7,847.85
Subtotal	\$	587,194.15
Contingency (5%)	\$	29,305.85
Total Recommendation	\$	616,500.00

For the Vendors, the pricing for this work will be detailed in Purchase Order Agreements, pending final review and approval of terms by district legal counsel.

The Team is available at the Board's convenience to answer any questions regarding this recommendation. Please direct all questions through me via email at brian.weber@plantemoran.com.

Sincerely,

PLANTE MORAN REALPOINT



Brian Weber
Senior Vice President

Enclosures: TMP Recommendation Letter
Vendor Proposals
Product Information & Layout



November 6, 2023

Mr. Phillip Francis
 Livonia Public Schools
 15125 Farmington Rd.
 Livonia, MI 48154

Re: Furnishing Recommendation
 Livonia Early Childhood Center Furnishings
 TMP Project No. 21051A

Dear Mr. Francis,

Quotations were received for the furniture for the Livonia Early Childhood Center by multiple furniture contractors. Each furniture contractor has referenced the cooperative bid contract utilized to determine pricing within their quotes. The table below identifies each Category's associated costs, furniture manufacturer / contractor, and contract utilized. TMP recommends the procurement of furnishing packages as follows:

<u>MANUFACTURER CATEGORY</u>	<u>CONTRACT</u>	<u>AMOUNT</u>
<u>Interior Environments</u>		
Category A: Allsteel and Humanscale	OMNIA	\$195,509.03
Category A.2: Humanscale	OMNIA	\$6,014.85
Category G: Norva Nivel	TIPS	\$13,965.24
Category M: HON	OMNIA	\$30,824.17
<u>INTERIOR ENVIRONMENTS TOTAL AWARD</u>		<u>\$246,313.29</u>
<u>KI Direct</u>		
Category B: KI	Sourcewell	\$58,113.00
<u>KI DIRECT TOTAL AWARD</u>		<u>\$58,113.00</u>
<u>Lakeshore</u>		
Category C: Lakeshore	OMNIA	\$75,120.82
<u>LAKESHORE TOTAL AWARD</u>		<u>\$75,120.82</u>
<u>NBS Commercial Interiors</u>		
Category D: Jonti-Craft	OMNIA	\$63,934.20
Category E: Gressco	TIPS	\$66,199.60
Category F: Safco	OMNIA	\$13,478.75
Category H: Fomcore	PEPPM	\$13,150.40
Category N: Gopher Sports	Not on Contracts	\$229.35
<u>NBS COMMERCIAL INTERIORS TOTAL AWARD</u>		<u>\$156,992.30</u>

Livonia Public Schools
Furnishing Package
TMP Project No.: 21051A
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Demco
Category J: Whitney Brothers \$25,615.00

DEMCO TOTAL AWARD \$25,615.00

Great Lakes Furniture Supply Inc.
Category K: VS America OMNIA \$14,964.00

GREAT LAKES FURNITURE SUPPLY INC. TOTAL AWARD \$14,964.00

School Health
Category L: School Health NOT ON CONTRACTS \$2,227.89

SCHOOL HEALTH TOTAL AWARD \$2,227.89

Kaplan Education
Category P: Kaplan Education NOT ON CONTRACTS \$7,847.85

KAPLAN EDUCATION TOTAL AWARD \$7,847.85

TOTAL PACKAGE AWARD \$587,194.15

Sincerely,

TMP ARCHITECTURE, INC.



Lauren Bush, Interior Designer
LEB/leb
Enclosure (Specifications, Quotes, and Furnishing Package Presentation)