

EXHIBIT A

Fulcrum Consulting Inc.

SCOPE OF WORK

Fiber Optic Locate Services for Denton Independent School District

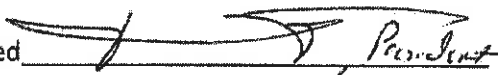
In response to a request by Denton ISD, Fulcrum Consulting Inc. (FCI), wishes to submit the following SCOPE OF WORK to provide district fiber optic locate services. FCI will extend technology cable locate services to Denton ISD as an educational collaborative extension of RFP #426-10, originated by the Garland Independent School District purchasing department on May 6, 2010, through EPCNT. The original RFP with an ending date of 6/22/12 has been extended for another term ending 6/22/13.

FCI proposes to furnish DISD with necessary personnel, material, insurance requirements and equipment to provide full field locating services on the DISD fiber optic network as described in RFP #426-10 (DISD has approximately 78 miles of outside plant, buried network). It is understood that DISD receives all locate requests from TESS into a central location, screens them for conflict, and dispatches those requests which are in conflict with the DISD network via email, to FCI locate personnel on a daily, almost real time basis. After hours and emergency locates will be dispatched directly to FCI personnel through TESS channels. FCI responsibility will be to take locate requests, use electronic locate equipment and go into the field where the conflict occurs, and "hook up" to the network and mark the location of the buried network by use of orange paint (provided by FCI) and orange flags (provided by DISD). These locates will be performed in accordance with industry standards as outlined in RFP #426-10 and will take place in a timely manner as set forth by state and regulatory institutions. Usually 48 hours is the time allowed, except over weekends, holidays, and in emergency situations.

For the services listed above, FCI will be compensated on a monthly basis in the amount of \$3,333.33. The annual amount to be paid to FCI by Denton ISD will be \$39,999.96. This agreement is valid for the period beginning July 1, 2012 to June 22, 2013, with an option to renew for additional years as per the EPCNT.

Fulcrum Consulting, Inc.
2915 Skyview Drive
Wylie, Texas 75098

Signed



Michael Harris, President

Date

4-24-12