

# Notes Regarding RFP# 06-32

## Notes on current contract:

1. Current rates are \$145.18/day for 4-hour routes and \$16.39 for the excess hourly rate.
2. We are running 16 special ed routes. 14 of the 16 routes typically run over the allotted 4 hours per route by a total of about 10 1/2 hours per day.
2. We are running usually 38 regular routes. An average of about 20 routes exceed the 4 hours per route by an average of about 10 hours per day.
3. Bid document asked for 180 bus days per year. For 2006-07 we will have 175 student days for the regular school year.
4. Mid-day and late runs average about 100 hours per month and are billed at the excess rate of \$16.39.

## Notes on 06-07 proposals:

### REVISED INFORMATION BASED ON NEGOTIATIONS WITH DURHAM\*\*\*

- \*\*\*1. The home-to school proposals have all used the same assumptions. The negotiated rate by Durham represents the lowest proposal. It is \$ 3.99 lower than Laidlaw and \$ 6.31 lower than STA.
- \*\*\*2. Each company has used a little different assumption to propose totals for the cost of excess hours and for late and mid-day runs, so the dollar totals cannot be compared directly. All companies used the same rate for mid-day and late runs as they did for excess hours, so the rate is the best comparison. The negotiated rate by Durham is \$ 0.53 lower than Laidlaw and \$ 1.00 lower than STA
3. Comparing STA's new proposal to the current rates, they have proposed a lower route rate (\$139.88 vs \$145.18) and the same excess hours rate (\$16.39).
  4. For extracurricular transportation, STA proposed a lower rate than their excess hours rate (\$16.00). The other companies used their same rate as for excess hours. However, STA's rate was still higher than the other companies' rates.
  5. No company proposed on a mileage cost rate.

Route Costs for  
180 Days

**TRANSPORTATION COST PROPOSALS**  
**RFP #13-09**

Bus Size	# of Routes	4.0 hrs/rte	COST	4.0 hrs/rte	COST	Increase	Difference
		\$ 155.13		\$ 161.82			
01 - 20	4		\$ 111,693.60	4	\$ 116,510.40	\$ 4,816.80	4.13%
21 - 30	0		\$ -	0	\$ -	\$ -	
31 - 42	4		\$ 111,693.60	4	\$ 116,510.40	\$ 4,816.80	4.13%
43 - 54	13		\$ 363,004.20	13	\$ 378,658.80	\$ 15,654.60	4.13%
55 - 72	1		\$ 27,923.40	1	\$ 29,127.60	\$ 1,204.20	4.13%
73 - 89	35		\$ 977,319.00	33	\$ 961,210.80	\$ (16,108.20)	-1.68%
<b>Total Home to School</b>	<b>57</b>	<b>\$ -</b>	<b>\$ 1,591,633.80</b>	<b>55</b>	<b>\$ 1,602,018.00</b>	<b>\$ 10,384.20</b>	<b>0.65%</b>
<b>Price/Hr in Excess of Base Hours</b>							
Bus Size	Ex. Hrs/Day	Hrly Rate	COST	Hrly Rate	COST	COST	
		\$ 14.87		\$ 17.75			
01 - 20	3.4						
21 - 30	0						
31 - 42	3.1						
43 - 54	3.9						
55 - 72	0.7						
73 - 89	9.97						
<b>Total Cost</b>	<b>21.07</b>		<b>\$ 56,395.96</b>		<b>\$ 67,318.65</b>	<b>\$ 10,922.69</b>	<b>16.23%</b>
HTS Late runs	53*180 days		<b>\$ 141,859.80</b>	<b>53*178</b>	<b>\$ 167,453.50</b>	<b>\$ 25,593.70</b>	<b>18.04%</b>
Mid-day runs	Inc in 53 hrs						
<b>GRAND TOTAL</b>						<b>\$ 46,900.59</b>	
<b>ANNUAL COST</b>			<b>\$ 1,789,889.56</b>		<b>\$ 1,836,790.15</b>	<b>\$ 21,306.89</b>	
	Hrly Rate	Est.Hours	COST	Hrly Rate	COST	COST	
<b>Other Transportation:</b>							
Extracurricular	\$ 16.89	15,674 HRS	\$ 264,700.08	\$ 17.75	\$ 278,178.00	\$ 265,483.68	\$ (783.60)
Current Rate:	\$0 per mile						
Call-out min	\$ 33.78			\$ 35.50			
Monitors	\$ 9.40		\$ 162,432.00	\$ 13.51	\$ 230,858.88		\$ (783.60)
<b>TTL HTS + Extracurricular Costs</b>			<b>\$ 2,217,021.64</b>		<b>\$ 2,345,827.03</b>	<b>\$ 128,805.39</b>	<b>0.05491</b>