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## VxRail and VMWare Update

2 messages

Halverson, Joshua <halversonj@woodridge68.org>  
To: "Saindon, Curtis" <saindonc@woodridge68.org>  
Cc: Michael Feeley <feeley@m@woodridge68.org>

Mon, Apr 20, 2026 at 10:19 AM

Hi Curt,

I am providing the following information for your reference, as these items will need to be presented to the Board and I wanted to give you notes to reference.

As discussed in our previous business meeting, two significant changes regarding VxRail and VMware are currently impacting many small businesses and school districts:

1. Dell has discontinued its VxRail technology. (Hardware)
2. Broadcom recently acquired VMware, and because VxRail runs on proprietary VMware software, this acquisition directly affects the platform. (Software)

Mike has been diligently working on this issue and we are breaking it down into two parts. First, we will renew our VMware license to maintain current operations until we can find a better solution to replace the VxRail with the help of Sentinel/Trace3.

The issue here is that Broadcom knows Dell discontinued the hardware that the software they now own operates on. As a result, they have changed their terms of agreement for renewals and pricing out the small guys (ourselves) because their business model seems to be to only work with large corporations.

In our VxRail, we currently use 4 cores with 16 GB of RAM (total of 64). Broadcom now requires a minimum of 32 GB per core (total of 128). Consequently, that is excessive power (double) for something we don't require and the renewal price has ballooned because of it.

In order to relieve ourselves of this ongoing renewal nightmare, we have been obtaining quotes for two things.

1. The minimal renewal for VMware by Broadcom for 1 year (our current license ended this month and they granted us an extension while preparing the quotes). Broadcom has been ridiculously slow in providing renewals, seemingly to retain customers.
2. A replacement for the VxRail for 26-27 FY.

We are waiting on quotes for the following:

- Trace3 and Sentinel for Broadcom VMware renewals (FY26)
- Trace 3, Sentinel, and Dell for a hardware and virtual replacement for the VxRail (FY27).

According to one vendor, Sentinel believes the VxRail replacement will take approximately four months from the time of approval. This is why I wanted to make you aware of the specifics in case we need to bring this to the BOE for June/July or July/August. Thus, finishing the project before Winter Break of 2026-2027. This will leave us with approximately 4 months left on our one-year TBD VMware renewal.

One positive in all of this is that the replacement for the VxRail will not need to be as robust as the current one because we have moved so much of our infrastructure off-premises to the cloud.

I am more than happy to go over in person with questions but at least you have the information to reference here.

Josh

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**Joshua Halverson**

**Director of Technology**

**Woodridge School District 68**

Inspiring Education and Innovation

630-795-6860

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**Book a Meeting**

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Saindon, Curtis <saindonc@woodridge68.org>  
To: "Halverson, Joshua" <halversonj@woodridge68.org>  
Cc: Michael Feeley <feeley@m@woodridge68.org>

Mon, Apr 20, 2026 at 6:23 PM

Josh,

What is the estimated cost of the one year VMware renewal (assuming it is under \$25K it will not need Board approval, but we can inform the Board of the renewal as part of the discussion/information memo we will put together for the replacement of VxRail)? When do you want to do this discussion memo and then recommendation memo (they don't have to be in back to back months, but assuming that the cost of replacing the VxRail is over \$25K we will need Board approval at some point in time). We can discuss later this week. Thanks for the update!

Curt

[Quoted text hidden]

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Curtis Saindon

Assistant Superintendent for Business Services/CSBO

Woodridge School District #68

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"Great works are performed not by strength, but by perseverance." Samuel Johnson

## Woodridge School District 68 VMWare Renewal 7/2/2026

Prepared by:

**Trace3 - Grand Rapids**

Rachelee Fransted  
rachelee.fransted@trace3.com

Prepared for:

**Woodridge School District 68**

7925 Janes Avenue  
Woodridge, IL 60517  
Michael Feeley

feeley@woodridge68.org

Quote Information:

**Trace3.190056.v1**

Quote Date: 04/22/2026  
Expiration Date: 05/01/2026

### Quote Summary

Description	Amount
1 Year Support	\$40,784.64

Total: **\$40,784.64**

Upon client signatory's execution of this Quote, he/she affirms that:

1. Client will purchase and pay Trace3 for the equipment and/or services referenced above;
2. Without a separate written agreement signed by Trace3 and client, equipment and/or services referenced above are provided solely subject to the terms of this Quote and the applicable terms and conditions located at <http://www.trace3.com/legal>
3. He/she is authorized to accept this Quote on behalf of client and has complied with all of client's business practices in making this purchase
4. Unless specifically itemized, quoted amounts exclude shipping and sales taxes, which will be charged on all U.S. shipments
5. Client is responsible for submitting exemption certificates for sales tax-exempt purchases.
6. Use of the equipment and/or services referenced above is subject to the applicable end-user license agreement of the manufacturer.

### Woodridge School District 68

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

## 1 Year Support

Line #	Qty	Part Number	Product Details	Start Date	End Date	Unit Price	Extended Price
1	128	VCF-CLD-FND-A	VMWARE CLOUD FOUNDATION	7/3/2026	7/2/2027	\$318.63	\$40,784.64

Subtotal: **\$40,784.64**

## Pricing Disclaimer

### Additional Information

Trace3 will use commercially reasonable efforts to maintain the prices quoted herein through the quote expiration date. Notwithstanding any other term or condition in this quote or any existing agreement applicable to this quote, Trace3 reserves the right to rescind this quote prior to the quote expiration date in the event of OEM (including distributors) price increases, in which case Trace3 will issue a new quote with revised pricing. Trace3 will use commercially reasonable efforts, but will not be obligated to, provide advance notice of such rescission.