

**Date of Board Meeting:** September 17, 2004

**Subject:** YuJa Media Management & Panorama for D2L Brightspace

**Recommendation:** Renew Three Year Contract for YuJa Media Management

**Background and Rationale:**


The request is to extend the existing YuJa Media Management and YuJa Panorama software contract set to expire August 2024 for an additional three years. YuJa Media Management is the software tool used to create, caption, embed quizzing, store, and deploy all media integrated into D2L Brightspace, the College's learning management system. YuJa media management is also used to store all Zoom recordings in a more cost-effective way. YuJa Panorama is an accessibility tool housed in Brightspace to improve the accessibility of digital media and course content. Both tools not only support students and faculty in the online learning environment, but also enable WCJC to comply with state and federal guidelines concerning online course design and delivery.

FY25 cost is \$34,699.23; F26 cost includes up to a 5% increase to total up to \$35,274.49; FY27 includes up to a 5% increase to total up to \$37,038.21. Additionally, the FY25 cost is split (\$1,104.48 + \$33,594.75) to address the difference in WCJC's fiscal year and the contract year; the alignment of these dates will be corrected in the future.

**Cost and Budgetary Support:** \$34,699.23 FY25 Budget; Years 2 & 3 will be included in those FY budgets

**Strategic Priority Alignment:**       Student Success       Community Impact  
    Resource Optimization       Institutional Excellence

**Resource Person(s):** Michele Betancourt, Director of Distance Education  
Kim Ashburn, Instructional Technologist – Media and Accessibility

**Signatures:**   
\_\_\_\_\_

Originator  
**Leigh Ann Collins**      Digitally signed by Leigh Ann Collins  
Date: 2024.09.06 11:52:11 -05'00'

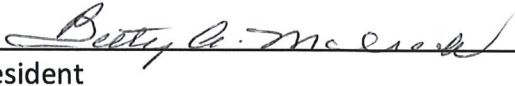
Cabinet-Level Supervisor  
\_\_\_\_\_

September 6, 2024  
\_\_\_\_\_

Date

\_\_\_\_\_

Date

**President's Approval:**  
  
\_\_\_\_\_

President  
POLICY DB (LOCAL)  
08/01/2020

9-6-24  
\_\_\_\_\_

Date



## TERM AND SKU AMENDMENT TO EXISTING ORIGINAL AGREEMENT

Wharton County Junior College

**ADDRESS:** 911 East Boling Highway, Wharton TX 77488

**PHONE:**

**CONTACT NAME:** Kimberly Ashburn

**E-MAIL:** AshburnK@wcjc.edu

This Term and SKU amendment (the "Amendment") is made by YuJa Inc. and Wharton County Junior College, parties to the original agreement dated August 23, 2021 whereas the parties have amended the original agreement in August 2022 (collectively referred to as the "Agreement").

Except as set forth in this Amendment, the Agreement is unaffected and shall continue in full force and effect in accordance with its terms. In case there is any conflict between this Amendment and the Agreement or any earlier amendment, the terms of this Amendment will prevail.

### ORDER OF PRECEDENCE:

In case of any inconsistency, conflict, or ambiguity between the terms of the original Agreement and this Amendment, the parties hereby agree that this Amendment shall supersede the terms in the original Agreement.

### TERM:

The term (duration) in the Agreement is amended as follows:

- a) Originally, the Agreement was to end on August 19, 2024.
- b) The parties agree to extend the term of the Agreement from August 20, 2024, to August 31, 2024 (the "Extended Period") and then for an additional period of 3 years from September 01, 2024, to August 31, 2027
- c) The Customer agrees to pay YuJa the Prorated Amount as indicated below, calculated on a pro-rata basis, for the Extended Period.
- d) Both parties agree that for a given year, the annual increase in the Total Annual fees for the Services shall not exceed 5% over the prior year's Total Annual Fees.

### CHANGE IN FEES:

|                           |                        |
|---------------------------|------------------------|
| <b>New Annual Fees</b>    | <b>\$33,594.75 USD</b> |
| <b>Prorated Amount</b>    | <b>\$1,104.48 USD</b>  |
| <b>Change in One-Time</b> | <b>\$0.00 USD</b>      |

### SKUs PRICE:

The Agreement is amended to reflect the SKUs and new prices as follows:

- The existing SKUs below are with the current naming conventions, quantities/costs depend on specific orders.

| QTY | ITEM   | SKU                       | FTE      | PRICE           |
|-----|--|---------------------------|----------|-----------------|
| 1   | Cloud-Hosted Enterprise Video Platform License (annual fee)                  | EVP-VIDEO-COREPLATFORM    | 3803     | \$24,039.75 USD |
| 1   | Unlimited Media Storage  | EVP-UNLIMCLOUDSTORAGE     | Included | \$0.00 USD      |
| 1   | Unlimited Views and CDN Video Streaming                                      | EVP-UNLIMSTREAMING        | Included | \$0.00 USD      |
| 1   | Unlimited On-Demand ASR Captioning   | EVP-UNLIMCAPTIONING       | Included | \$0.00 USD      |
| 1   | Cloud-Hosted Panorama Enterprise Accessibility Platform License (annual fee) | EAP-PANORAMA-COREPLATFORM | 3803     | \$9,555.00 USD  |

**CUSTOMER REPRESENTATIVE**

By: Betty McCrohan

Name: Betty McCrohan

Title: President

Date: 9-3-24

**YUJA INC.**

By: \_\_\_\_\_

Name: \_\_\_\_\_

Title: Company Officer

Date: \_\_\_\_\_