

Bidder	Epson 97H Price	Epson 580 UST Price	585W UST Price	Installation and Integration Price	Earliest Install Date	Last Day to Order
Tierney Brothers	\$ 479.00	\$ 949.00	\$ 1,079.00	\$ 65,538.48	7/5/2016	6/3/2016
Fathom Media	\$ 477.72	\$ 1,049.00	\$ 1,199.00	\$ 20,084.00	Last two weeks of July	6/17/2016
	\$ 468.75	\$ 925.00	N/A	\$ 20,084.00	Last two weeks of July	6/17/2016
Pentegra	\$ 489.00	\$ 1,049.00	\$ 1,199.00	\$ 49,957.00	7/21/2016	6/15/2016

Buy Back Available	Credit/Purchase per Projector	Is Alternate?	Notes
No	\$ -	-	112 rooms new projectors; 4 rooms projectors on cart; 108 rooms projectors mounted in rooms; 108 rooms HDMI added
No	\$ -	-	
No	\$ -	Yes	Substitute epson with dukane 8928b
No	\$ -	-	

Bidder	Epson 97H Price	Ext Cost	Epson 580 UST Price	Ext Cost	585W UST Price	Ext Cost
Tierney Brothers	\$ 479.00	\$ 52,690.00	\$ 949.00	\$ 1,898.00	\$ 1,079.00	\$ 2,158.00
Fathom Media	\$ 477.72	\$ 52,549.20	\$ 1,049.00	\$ 2,098.00	\$ 1,199.00	\$ 2,398.00
Fathom (Dukane Alt.)	\$ 468.75	\$ 51,562.50	\$ 925.00	\$ 1,850.00	N/A	N/A
Pentegra	\$ 489.00	\$ 53,790.00	\$ 1,049.00	\$ 2,098.00	\$ 1,199.00	\$ 2,398.00

Bidder	Total HW Cost	Installation and Integration Price	Total Bid
Tierney Brothers	\$ 54,588.00	\$ 65,538.48	\$ 120,126.48
Fathom Media	\$ 54,647.20	\$ 20,084.00	\$ 74,731.20
Fathom (Dukane Alt.)	\$ 53,412.50	\$ 20,084.00	\$ 73,496.50
Pentegra	\$ 55,888.00	\$ 49,957.00	\$ 105,845.00

Traditional Projector Ct 110
Short Throw Ct 2

Notes:

- The alternate bid from Fathom Media which proposed Dukane projectors was removed from consideration as Epson is our standard replacement projector for classrooms.
- For the short throw projector installations the Epson 580 UST will be the device purchased.