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ASSOCIATE: Rick ManningAIA

August 10, 2018

Michael Peterson Component Director, Purchasing and Operation Services Education Service Center, Region 20 1314 Hines Avenue, San Antonio, Texas 78208

RE: 2018 Renovations, Expansions and Repairs; ESC20 Bid Number 180008.

Mr. Peterson;

At 2:00 pm, August 2, 2018 Competitive Sealed Proposals (CSP) were received at the offices of Education Service Center Region 20 for the above referenced project. The CSP's were opened and read out loud to those in attendance.

•	Bandy Constructors	\$14,466,000.00
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- F.A. Nunnelly General Contractors \$13,250,000.00
- Guido Construction \$13,249,000.00
- Summit Building & Design \$12,363,600.00

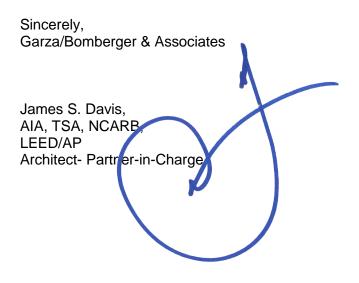
In addition to the cost proposal, additional information was requested to be provided with the Proposal for the purpose of assisting in the determination of the Best Value contractor. Using the information provided by the contractor the Contractors were scored on three criteria

- Cost 45%
- Qualifications 30%
- Interview 25%

Staff from ESC20 and staff from Architect and Engineer Team (A/E Team) scored the Contractors. After the completion of the scoring of Cost, Bandy Constructors withdrew from the process. The resultant scores (average of ESC20 and the A/E Team score) were:

	Cost	Qualifications	Interview	Total
Bandy Constructors	10.0			withdrew
• F.A. Nunnelly General Contractors	22.5	28.0	21.0	71.5
Guido Construction	22.5	23.0	18.0	63.5
Summit Building & Design	31.0	12.0	8.5	51.5

Based on the results of CSP evaluation process it is the recommendation of the A/E Team that Education Service Center Region 20 select <u>F.A. Nunnelly General Contractors</u> as the Best Value contractor on this project. If for some reason ESC20 should fail to negotiate a contract with F.A. Nunnelly then as dictated by the CSP process F.A. Nunnelly General Contractors would be released from the process and the ESC20 has the option to move to the second rank contractor; failing there, then the third ranked contractor.



ESC20 2018 Renov	ations, Expa	insions and Repairs				
Bid Amount	Points	F.A. Nunnelly Bandy Constructors General Contractors		Guido Construction	Summit Building & Design	
	Bid Amount 45 \$14,466,000.00		\$13,250,000.00	\$13,249,000.00	\$12,363,600.00	
Above 11 Mi	llion	\$3,466,000.00	\$2,250,000.00	\$2,249,000.00	\$1,363,600.00	
Deduction (per 100,000 over		-35	-22.50	-22.50	-14	
Points Earned		10	22.50	22.50	31	

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Prepared by	ESC Re	gion 20							
Cost	Max. Points	Guido Cor	struction	Bandy Cor	structors	F.A. Nunnlley General Contractors		Summit Building and Design	
Total Cost Score	45	-	22.5		10.0		22.5		31.0
						I			
		Guido Construction		Bandy Constructors		F.A. Nunnlley General Contractors		Summit Building and Design	
Submission	Max. Points	Answer	Score	Answer	Score	Answer	Score	Answer	Score
Years In Business	5	91	5	0	0	96	5	7	3
Number of Similar Projects	5	15	5	0	0	5	3	1	1
Reputation / References	5		5		0		5		5
Subcontractors	5		5		0		10		3
Other Consideration	10		3		0		5		0
Total Score	30		23		0		28		12
		Guido Construction							
Interview		Guido Cor	struction	Bandy Cor	structors	F.A. Nunni General C		Summit Bu Design	ilding and
Interview	Max. Points	Guido Cor	Score	Bandy Cor	structors Score				ilding and Score
Interview Understanding of Project	UCCESS DEFINISION	Guido Cor		Bandy Cor			ontractors		_
Understanding of Project Project Manager	Points	Guido Cor	Score	Bandy Cor	Score		ontractors Score		Score
Understanding of Project Project Manager	Points 5	Guido Cor	Score	Bandy Con	Score 0		Score 5		Score 2
Understanding of Project Project Manager	Points 5 5	Guido Cor	Score	Bandy Cor	Score 0 0		Score 5 4		Score
Understanding of Project Project Manager Project Superintendent	Points 5 5 5 5 5	Guido Cor	Score	Bandy Cor	Score 0 0 0		Score 5 4 5		Score
Understanding of Project Project Manager Project Superintendent	Points 5 5 5 5 5	Guido Cor	Score	Bandy Cor	Score 0 0 0		Score 5 4 5		Score
Understanding of Project Project Manager Project Superintendent	Points 5 5 5 5 5	Guido Cor	Score	Bandy Cor	Score 0 0 0		Score 5 4 5		Score
Understanding of Project Project Manager Project Superintendent Other Consideration	Points 5 5 5 10 10	Guido Cor	Score 4 3 6	Bandy Con	Score 0 0 0		Score 5 4 5 8		Score 2 2 3 4

Prepared by	A/E Tea	m							
Cost	Max. Points	Guido Construction		Bandy Constructors		F.A. Nunnlley General Contractors		Summit Building an Design	
Total Cost Score	50		22.5		10.0		22.5		31.0
		Guido Con	struction			F.A. Nunnlley General Contractors		Summit Building and Design	
Submission	Max. Points	15	Score	Answer	Score	Answer	Score	Answer	Score
Years In Business	5	91	5	0	0	96	5	7	3
Number of Similar Projects	5	15	5	0	0	5	3	1	1
Reputation / References	5		5		0		5		5
Subcontractors	10		5		0		10		3
Other Consideration	5		3		0		5		0
			00						
Total Score	30		23		0		28		12
Interview	30	Guido Con		Bandy Cor		F.A. Nunnl General Co	ley	Summit Bu Design	
	Max. Points	Guido Con		Bandy Cor			ley		
Interview	Max.	Guido Con	struction	Bandy Cor	nstructors		ley ontractors		ilding an
Interview Understanding of Project Project Manager	Max. Points 5 5	Guido Con	struction Score	Bandy Cor	structors		ley ontractors Score		ilding an Score
Interview Understanding of Project Project Manager Project Superintendent	Max. Points 5	Guido Con	struction Score 4	Bandy Cor	nstructors Score 0		ley ontractors Score 5		ilding an Score 2
	Max. Points 5 5	Guido Con	struction Score 4 4	Bandy Cor	Score 0		ley ontractors Score 5 5		ilding and Score 2 1
Interview Understanding of Project Project Manager Project Superintendent Other Consideration	Max. Points 5 5 5 10	Guido Con	struction Score 4 4 8	Bandy Cor	Score 0 0 0		ley ontractors Score 5 5 4 6		ilding al Score 2 1 3 0
Interview Understanding of Project Project Manager Project Superintendent	Max. Points 5 5 5		struction Score 4 4 4	Bandy Cor	Score		ley ontractors Score 5 5 4		ilding ar Score 2 1 3