## **Denton ISD**

## RFP #1901-03 ERATE Eligible Locate Services Vendor Response Summary for Denton ISD's Self-Provisioned Fiber Optic Broadband Network February 26, 2019

| Fulcrum Consulting Inc  |                      |                        |                               |  |
|---|----------------------|------------------------|-------------------------------|--|
| Service   | Total Cost Per Month | Total Cost Per<br>Year | Total Cost Three<br>Year Term |  |
| Locate Services for District's Self-<br>Provisioned High-Speed Fiber-Optic<br>Network | \$7,001.00           | \$84,012.00            | \$252,036.00                  |  |

| Description of Additional Services                              | Cost              |  |
|---|-------------------|--|
| Outside Plant Fiber and Communications Design Service           | TBD per project   |  |
| Emergency Fiber Restoration Service                             | TBD per project   |  |
| Fiber Troubleshooting, Fiber Characterization and Fiber Testing | \$175.00 per hour |  |
| Review of proposed projects near DISD fiber                     | \$100.00 per hour |  |
| Photograph locates and upload tickets and photos to Cloud       | \$1000/Month      |  |

| USIC Locating Services               |                      |                |                  |  |
|--------------------------------------|----------------------|----------------|------------------|--|
|                                      |                      | Total Cost Per | Total Cost Three |  |
| Service                              | Total Cost Per Month | Year           | Year Term        |  |
| Locate Services for District's Self- |                      |                |                  |  |
| Provisioned High-Speed Fiber-Optic   | \$12,750.00          | \$153,300.00   | \$459,900.00     |  |
| Network                              |                      |                |                  |  |

| Description of Additional Services                        | Cost      |  |
|---|-----------|--|
| Paint and Marking Flags                                   | No Charge |  |
| Photographs and Custom on-line Denton ISD Customer Portal | No Charge |  |
| Mileage and Drive Time                                    | No Charge |  |
| Daytime emergency, after hours, and holiday and 24x7x365  | No Charge |  |
|   |           |  |