

February 10, 2026

Dr. Jennifer Martin-Green
Superintendent
Southfield Public Schools
24661 Lahser Road
Southfield, MI 48033

RE: 2022 Bond Program
Systems Integrator Services - Contract Award Recommendation

Dear Dr. Green:

This letter transmits an update from Plante Moran Realpoint, LLC (PMR) regarding our assignment to assist and advise Southfield Public Schools (SPS) in its selection and procurement of a Systems Integrator Consultant for the 2022 Bond Program (the “Project”). This update represents the mutual efforts of PMR, SPS administration and staff, and District legal counsel (Project Team) to identify, evaluate, interview, and recommend a firm for the Project.

SELECTION PROCESS

On October 20, 2025, the Project Team formally issued the Request for Proposal (RFP) documents to seven (7) firms for Systems Integrator Services. On October 24, 2025, a mandatory pre-proposal meeting was held with the invited Systems Integrator Consultants to discuss all items related to work scope, schedule, contract terms, etc. On November 17, 2025, bids were received from two (2) interested firms. The Project Team reviewed them over the ensuing days and conducted Post-bid interviews with the bidders. The interviews focused on the scope of work, schedule, and the proposed fee was reviewed and clarified.

RECOMMENDATION

The Project Team recommends awarding the Systems Integrator Services for the Project to Macomb Mechanical Incorporated, pending final review of terms by district legal counsel.

The total contract award recommendation is \$107,663. This recommendation will be funded out of 2022 Bond proceeds. The recommendation is further defined as follows:

\$48,539.00	BAS Master Systems Integrator Services
\$3,600.00	BAS MSI (Alt #1)
\$15,000.00	BAS MSI (Alt #2)
\$4,864.00	Preventative Maintenance Services Year One BAS
\$4,960.00	Preventative Maintenance Services Year Two BAS
\$15,200.00	100 Banked Service Hours Year One
<u>\$15,500.00</u>	<u>100 Banked Service Hours Year Two</u>
\$107,663.00	Total Contract Award Recommendation

If you have any questions regarding the above information, please feel free to contact me at
The Project Team is also available at your convenience
to answer any questions.

Sincerely,

Ethan Weiss, Senior Consultant
Plante Moran Realpoint, LLC

CC: CFO, Marc Ingram
COO, Joe Corace
Attorney, Dana Abrahams – Clark-Hill, PLLC
Tawanesha Jones-Williams – PMR

ENCLOSURES: Bid Tabulation prepared by Plante Moran Realpoint
Macomb Mechanical Proposal dated November 17, 2025