

Proposal Project: Network Infrastructure Upgrade Proposal Number: 0905-10 Proposal Date: 1-May-09									
	Accuvant, Inc	Altura Communication Solution	AT&T	Calence	Computer Tech	En Pointe Technologies	Howard Computers	TFE Connect (proposal)	TFE Connect (recommended)
Turn-Key solution	\$ 3,091,114.00	\$1,975,374.00- includes hardware installed. Hardware replacement; software upgrade and 24x7 TAC for 12 months	\$ 4,578,733.94	\$ 3,024,936.90	\$ 2,419,537.00	Hardware total-\$3,875,130.62; Smartnet Total-\$715,139.10; Project cost of Implementation-\$153,180; Disposal Charge-\$300/ day; shipment inside delivery-\$75	\$ 4,809,753.00	\$ 3,120,723.00	\$ 3,618,925.00
Hourly rate for service/ maintenance beyond project scope	\$ 200.00	\$150/ hour	\$150/ hour 4 hour min	\$ 110.00	\$ 150.00	\$ 225.00	\$ 125.00	\$ 175.00	\$ 175.00
Exclusions	Juniper products will be offered instead of Cisco product. Accuvant is certified to resell and implement Juniper products	Altura is providing an alternative solution with a scope of work that meets or exceeds KISD's bid specifications.							
Reference number	DFW-OP29089	#0905-10	DIR-SDD-233	Network Infrastructure Upgrade RFP	CT-0501		358674	7635	7635
Additional Information		Altura has also provided an options for two additional years of support. This support covers our solution with two years of advance replacement of all defective hardware and software upgrades, along with 24x7 access to TAC. \$412,996 payment due the 1st of the 13th month after acceptance.							