



ALEDO ISD BOARD MEETING TEMPLATE

MEETING DATE: June 16, 2014

AGENDA ITEM: Consider Approval of Replacement of Staff Computers

PRESENTER: Earl Husfeld and Brooks Moore

ALIGNS TO BOARD GOAL(S): Financial/Facilities – The District shall exhibit excellence in financial and facility planning, management, and stewardship.

BACKGROUND INFORMATION:

- The vast majority of staff computers currently utilized in the District were purchased during May 2008 or June 2009.
- With these computers being either five (5) or six (6) years old, they are becoming increasingly difficult to maintain and are out of warranty.

ADMINISTRATIVE CONSIDERATIONS:

- While the current staff computers are still functional, their performance and capabilities are making it difficult for our staff to meet present day educational and administrative expectations.
- We are not recommending the replacement of student computers at this time as the Technology Subcommittee of the Aledo ISD 2025 Committee is studying this item. This Subcommittee will present their recommendations to the Aledo ISD 2025 Committee at the conclusion of their deliberations.
- The following pages contain the additional information you requested during the April 21st board meeting.

FISCAL NOTE:

The cost of this purchase will vary based on the method and term used. It will be accounted for in the General Fund, Fund 199, Function 11.

ADMINISTRATIVE RECOMMENDATION:

The Administration recommends the Board of Trustees approve the replacement of staff computers and amend the 2013-2014 General Fund budget to reflect this action.



QUOTATION

Quote #: 683674745
 Customer #: 82002692
 Contract #: 42AFU
 Customer Agreement #: DIR SDD-1951
 Quote Date: 5/30/2014
 Customer Name: ALEDO ISD

Date: 6/10/2014

Thanks for choosing Dell! Your quote is detailed below; please review the quote for product and informational accuracy. If you find errors or

Sales Professional Information

SALES REP: MEGAN M CLARK PHONE: 1800 - 4563355
 Email Address: Megan_Clark@Dell.com Phone Ext: 7254349

GROUP: 1 QUANTITY: 375 SYSTEM PRICE: \$961.00 GROUP TOTAL: \$360,375.00

Description	Quantity
Latitude 15 5000 Series (210-ABGO)	375
8GB Dual Channel DDR3L 1600MHz (4GBx2) (370-AAPE)	375
Internal English Single Pointing Keyboard (583-BBJI)	375
Intel Integrated HD Graphics 4400 (490-BBNB)	375
Dell Wireless 1506 Driver (555-BBDN)	375
128GB Mobility Solid State Drive (400-AAFP)	375
Windows 7 Pro, 64-bit, Latitude, English, National Academic LOE Required (619-ACMW)	375
Non-Canada Orders only (332-1286)	375
9-cell (97Wh) Lithium Ion battery with ExpressCharge (451-BBDZ)	375
8X DVD+/-RW Media Bay Drive (429-AAIL)	375
Dell Wireless 1506 802.11g/n Single Band Wi-Fi Half Mini Card (555-BBCZ)	375
US Power Cord (537-BBBD)	375
No Media (620-AAOH)	375
Dell Backup and Recovery Basic (637-AAAD)	375
BTO Standard shipment Air (800-BBGF)	375
System Documentation, English (340-ACOS)	375
Software for Integrated Camera (319-BBBH)	375
Basic Hardware Service: Next Business Day Onsite Service After Remote Diagnosis 2 Year Extended (955-)	375
Basic Hardware Service: Next Business Day Onsite Service After Remote Diagnosis Initial Year (955-7468)	375
Dell Limited Hardware Warranty Plus Service Extended Year(s) (955-7525)	375
Dell Limited Hardware Warranty Plus Service Initial Year (955-7526)	375
No Out-of-Band Systems Management (631-AACH)	375
No Resource DVD (430-XXYG)	375
No Fingerprint Reader (Single Pointing) Palmrest (346-BBHP)	375
System Documentation, English (340-ADNT)	375
Energy Star 5.2 (387-BBDK)	375
4th gen Intel Core i5-4300U Processor (1.9 GHz, 3M Cache) (338-BCVB)	375
Intel Core i5-4300U, FIPS, Integ, EC (329-BBSO)	375
Dell Data Protection Encryption Personal Edition Digital Delivery (421-9984)	375
Dell ProSupport for Software, Dell Data Protection Encryption Personal Edition, 1 Year (954-3455)	375
E-Port, dock for charging, digital video, and USB 3.0 / eSATA port support (452-BBBI)	375
Light Sensitive Webcam and Noise Cancelling Digital Array Mic (325-BBCS)	375
Ship Material, Shuttle, Mix Model (340-AFZW)	375
No Power DVD (430-XXYY)	375
Regulatory Label, Non-Touch (389-BCZZ)	375
No Intel Responsive (551-BBBJ)	375
Intel Core i5 Processor Label (389-BCCI)	375
15.6" HD (1366x768) Wide View Anti-Glare WLED-backlit (391-BBJD)	375
Microsoft Office Trial, MUI, OptiPlex, Precision, Latitude (630-AABP)	375
Windows 7 Label, Latitude, Vostro and Mobile Precision Notebooks (330-6322)	375
Dell Digital Delivery Cirrus Client (340-AAUC)	375
Thank you for buying Dell (421-9982)	375
Dell Data Protection Security Tools Digital Delivery/NB (422-0007)	375
SW,MY-DELL,CRRS (422-0052)	375

Latitude 15 5000 Software Drivers (551-BBBU)	375
Adobe Reader 11 (640-BBDI)	375
Dell Data Protection Protected Workspace (640-BBEU)	375
Not Selected in this Configuration (640-BBHQ)	375
Visit www.dell.com/encryption (640-BBHR)	375
Waves Maxx Audio Royalty (658-BBNF)	375
No Anti-Virus Software (650-AAAM)	375
65W AC Adapter, 3-pin (492-BBEM)	375
Dell Program Management (934-6949)	375
Dell Services (934-9199)	375
Asset Recovery Services, Lease Return, Transportation Only (983-2917)	375

*Total Purchase Price:	\$360,375.00
-------------------------------	---------------------

Product Subtotal:	\$360,375.00
Tax:	\$0.00
Shipping & Handling:	\$0.00
State Environmental Fee:	\$0.00
Shipping Method:	LTL 5 DAY OR LESS (* Amount denoted in \$)

Statement of Conditions

The information in this document is believed to be accurate. However, Dell assumes no responsibility for inaccuracies, errors, or omissions, and shall not be liable for direct, indirect, special, incidental, or consequential damages resulting from any such error or omission. Dell is not responsible for pricing or other errors, and reserves the right to cancel orders arising from such errors.

Dell may make changes to this proposal including changes or updates to the products and services described, including pricing, without notice or obligation.

Terms of Sale

This quote is valid for 30 days unless otherwise stated. Unless you have a separate written agreement that specifically applies to this order, your order will be subject to and governed by the following agreements, each of which are incorporated herein by reference and available in hardcopy from Dell at your request:

If this purchase is for your internal use only: Dell's Commercial Terms of Sale (www.dell.com/CTS), which incorporate Dell's U.S. Return Policy (www.dell.com/returnpolicy) and Warranty (www.dell.com/warrantyterms).

If this purchase is intended for resale: Dell's Reseller Terms of Sale (www.dell.com/resellerterms).

If this purchase includes services: in addition to the foregoing applicable terms, Dell's Service Terms (www.dell.com/servicecontracts/global).

If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - Type A (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - Type S (www.dell.com/SEULA).

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

Additional Terms for Public Customers

If you are a department, agency, division, or office of any district, state, county or municipal government within the United States ("Public Customer"), the following terms ("Public Customer Terms") apply in addition to the foregoing terms: A. If any portion of the foregoing terms and conditions (or any terms referenced therein) is prohibited by law, such portion shall not apply to you. Notwithstanding anything to the contrary, the End User License Agreements shall take precedence in all conflicts relevant to your use of any software. B. By placing your order, you confirm that (1) you are a contracting officer or other authorized representative of Public Customer with authority to bind the Public Customer to these terms and conditions, and (2) you have read and agree to be bound by these terms and conditions.

Pricing, Taxes, and Additional Information

All product, pricing, and other information is valid for U.S. customers and U.S. addresses only, and is based on the latest information available and may be subject to change. Dell reserves the right to cancel quotes and orders arising from pricing or other errors. Sales tax on products shipped is based on your "Ship To" address, and for software downloads is based on your "Bill To" address. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, including your Customer Number, to the Dell Tax Department at 800-433-9023. Please ensure that your tax-exemption certificate reflects the correct Dell entity name: Dell Marketing L.P. Note: All tax quoted above is an estimate; final taxes will be listed on the invoice. If you have any questions regarding tax please send an e-mail to Tax_Department@dell.com.

For certain products shipped to end-users in California, a State Environmental Fee will be applied to your invoice. Dell encourages customers to dispose of electronic equipment properly.

All information supplied to ALEDO ISD for the purpose of this proposal is to be considered confidential information belonging to Dell.

About Dell

Dell Inc. listens to customers and delivers innovative technology and services they trust and value. Uniquely enabled by its direct business model, Dell is a leading global systems and services company and No. 34 on the Fortune 500. For more information, visit www.dell.com.

Privacy Policy

Dell respects your privacy. Across our business, around the world, Dell will collect, store, and use customer information only to support and enhance our relationship with your organization, for example, to process your purchase, provide service and support, and share product, service, and company news and offerings with you. Dell does not sell your personal information. For a complete statement of our Global Privacy Policy, please visit dell.com/privacy.



QUOTATION

Quote #: 683661883
 Customer #: 82002692
 Contract #: 42AFU
 Customer Agreement #: DIR SDD-1951
 Quote Date: 5/30/2014
 Customer Name: ALEDO ISD

Date: 6/10/2014

Thanks for choosing Dell! Your quote is detailed below; please review the quote for product and informational accuracy. If you find errors or

Sales Professional Information

SALES REP: MEGAN M CLARK PHONE: 1800 - 4563355
 Email Address: Megan_Clark@Dell.com Phone Ext: 7254349

GROUP: 1 QUANTITY: 122 SYSTEM PRICE: \$950.00 GROUP TOTAL: \$115,900.00

Description	Quantity
OptiPlex 9020 Small Form Factor (210-AATO)	122
8GB (2x4GB) 1600MHz DDR3 Non-ECC (370-AAMG)	122
US English (QWERTY) Dell KB212-B QuietKey USB Keyboard Black (580-AAQX)	122
No Monitor (480-ABHJ)	122
Intel Integrated Graphics, Dell OptiPlex (490-BBFG)	122
No Wireless (555-BBFO)	122
128GB Solid State Drive (400-AANN)	122
Cable for SATA HDD, OptiPlex (470-AAEF)	122
Bracket for 2.5inch HDD, OptiPlex (575-BBBR)	122
Windows 7 Pro, 64-bit, OptiPlex, English, National Academic LOE Required (619-AAHT)	122
Non-Canada Orders only (332-1286)	122
OptiPlex 9020 SFF Standard Base Small Form Chassis (329-BBIG)	122
Dell USB Optical Mouse MS111 (570-AACR)	122
No ESTAR (387-BBCG)	122
No Bcom required (555-BBKH)	122
8X DVD+/-RW Drive (429-AADT)	122
Internal Dell Business Audio Speaker (520-AABP)	122
No Wireless (555-BBFO)	122
System Power Cord (Philippine/TH/US) (450-AAOJ)	122
OS-Windows Media Not Included for N-Series (620-AALW)	122
Dell Back-up and Recovery Manager for Windows 7, Multiple Language (637-AAAK)	122
No Quick Reference Guide (340-ABKW)	122
No Productivity Software, Dell OptiPlex, Precision and Latitude (421-3872)	122
Dell Limited Hardware Warranty Plus Service Initial Year (935-6167)	122
Basic Hardware Service: Next Business Day Onsite Service After Remote Diagnosis 3 Year Extended (935-)	122
Dell Limited Hardware Warranty Plus Service Extended Year(s) (939-1018)	122
Basic Hardware Service: Next Business Day Onsite Service After Remote Diagnosis Initial Year (939-2491)	122
No Bios Required (696-BBBC)	122
No Out-of-Band Systems Management (631-AABE)	122
Dell 22 Monitor - P2214H (480-ABMD)	122
No Diagnostic/Recovery CD media (340-ABJI)	122
No Quick Reference Guide (340-ABKW)	122
NO ADAPTER (470-AAJL)	122
Windows 7 Label (389-BCCZ)	122
Dell Digital Delivery Client (421-4047)	122
Thank you for buying Dell (421-9982)	122
Dell Data Protection System Tools Digital Delivery/DT (422-0008)	122
Visit www.dell.com/encryption (632-BBBZ)	122
Thank you for buying Dell (632-BBCB)	122
Adobe Reader 11 (640-BBDF)	122
Dell Data Protection Protected Workspace (640-BBEV)	122
Enable Low Power Mode (658-BBMQ)	122
Dell Client System (658-BBMT)	122
Waves Maxx Audio (658-BBNH)	122

NO RAID (817-BBBN)	122
No Anti-Virus software (650-AAHJ)	122
4th Gen Intel Core Processor I5-4570 (Quad Core, 3.20GHz Turbo, 6MB, w/ HD Graphics 4600) (338-	122
Dell Data Protection Encryption Personal Edition Digital Delivery (421-9984)	122
Dell ProSupport for Software, Dell Data Protection Encryption Personal Edition, 1 Year (954-3455)	122
Chassis Intrusion Switch (461-AAAX)	122
No Intel Responsive (551-BBBJ)	122
Small Form Factor Chassis Mainstream Heatsink (95watts) (412-AABM)	122
SHIP MTL,SYSM,OptiPlex SFF (340-ACGR)	122
PowerDVD Software not included (429-AAGQ)	122
Thank You for Choosing Dell (340-ADBJ)	122
Thank You for Choosing Dell (340-ADBJ)	122
Regulatory Label,9020SFF, Mexico (389-BCDL)	122
No Add On Card (382-BBBZ)	122
Intel Core I5 Label (389-BBWP)	122
Dell Services (934-9489)	122
Dell Program Management (934-6949)	122
Asset Recovery Services, Le ase Return, Transportation Only (983-2917)	122

SOFTWARE & ACCESSORIES	GROUP TOTAL: \$2,440.00
-----------------------------------	--------------------------------

Product	Quantity	Unit Price	Total
Dell Stereo USB Monitor Soundbar AC511 (318-2885)	122	\$20.00	\$2,440.00

*Total Purchase Price:	\$118,340.00
-------------------------------	---------------------

Product Subtotal:	\$118,340.00
Tax:	\$0.00
Shipping & Handling:	\$0.00
State Environmental Fee:	\$0.00
Shipping Method:	LTL 5 DAY OR LESS (* Amount denoted in \$)

Statement of Conditions

The information in this document is believed to be accurate. However, Dell assumes no responsibility for inaccuracies, errors, or omissions, and shall not be liable for direct, indirect, special, incidental, or consequential damages resulting from any such error or omission. Dell is not responsible for pricing or other errors, and reserves the right to cancel orders arising from such errors.

Dell may make changes to this proposal including changes or updates to the products and services described, including pricing, without notice or obligation.

Terms of Sale

This quote is valid for 30 days unless otherwise stated. Unless you have a separate written agreement that specifically applies to this order, your order will be subject to and governed by the following agreements, each of which are incorporated herein by reference and available in hardcopy from Dell at your request:

If this purchase is for your internal use only: Dell's Commercial Terms of Sale (www.dell.com/CTS), which incorporate Dell's U.S. Return Policy (www.dell.com/returnpolicy) and Warranty (www.dell.com/warrantyterms).

If this purchase is intended for resale: Dell's Reseller Terms of Sale (www.dell.com/resellerterms).

If this purchase includes services: in addition to the foregoing applicable terms, Dell's Service Terms (www.dell.com/servicecontracts/global).

If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - Type A (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - Type S (www.dell.com/SEULA).

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

Additional Terms for Public Customers

If you are a department, agency, division, or office of any district, state, county or municipal government within the United States ("Public Customer"), the following terms ("Public Customer Terms") apply in addition to the foregoing terms: A. If any portion of the foregoing terms and conditions (or any terms referenced therein) is prohibited by law, such portion shall not apply to you. Notwithstanding anything to the contrary, the End User License Agreements shall take precedence in all conflicts relevant to your use of any software. B. By placing your order, you confirm that (1) you are a contracting officer or other authorized representative of Public Customer with authority to bind the Public Customer to these terms and conditions, and (2) you have read and agree to be bound by these terms and conditions.

Pricing, Taxes, and Additional Information

All product, pricing, and other information is valid for U.S. customers and U.S. addresses only, and is based on the latest information available and may be subject to change. Dell reserves the right to cancel quotes and orders arising from pricing or other errors. Sales tax on products shipped is based on your "Ship To" address, and for software downloads is based on your "Bill To" address. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, including your Customer Number, to the Dell Tax Department at 800-433-9023. Please ensure that your tax-exemption certificate reflects the correct Dell entity name: Dell Marketing L.P. Note: All tax quoted above is an estimate; final taxes will be listed on the invoice. If you have any questions regarding tax please send an e-mail to Tax_Department@dell.com.

For certain products shipped to end-users in California, a State Environmental Fee will be applied to your invoice. Dell encourages customers to dispose of electronic equipment properly.

All information supplied to ALEDO ISD for the purpose of this proposal is to be considered confidential information belonging to Dell.

About Dell

Dell Inc. listens to customers and delivers innovative technology and services they trust and value. Uniquely enabled by its direct business model, Dell is a leading global systems and services company and No. 34 on the Fortune 500. For more information, visit www.dell.com.

Privacy Policy

Dell respects your privacy. Across our business, around the world, Dell will collect, store, and use customer information only to support and enhance our relationship with your organization, for example, to process your purchase, provide service and support, and share product, service, and company news and offerings with you. Dell does not sell your personal information. For a complete statement of our Global Privacy Policy, please visit dell.com/privacy.



QUOTATION

Quote #: 681906874
 Customer #: 82002692
 Contract #: 42AFU
 Customer Agreement #: DIR SDD-1951
 Quote Date: 5/6/2014
 Customer Name: ALEDO ISD

Date: 6/10/2014

Thanks for choosing Dell! Your quote is detailed below; please review the quote for product and informational

Sales Professional Information

SALES REP: MEGAN M CLARK **PHONE:** 1800 - 4563355
Email Address: Megan_Clark@Dell.com **Phone Ext:** 7254349

SOFTWARE & ACCESSORIES

GROUP TOTAL: \$35,445.00

Product	Quantity	Unit Price	Total
E/Monitor, Flat Panel Monitor Stand, Dell Latitude E-Family/Mobile Precision, Customer Kit (330-0874)	30	\$74.00	\$2,220.00
Dell 22 Monitor - P2214H (320-9791)	100	\$161.00	\$16,100.00
5th Year Limited Warranty Extension, Monitor Advanced Exchange (983-1324)	100	\$49.00	\$4,900.00
3YR Limited Warranty Monitor, Advanced Exchange (986-4872)	100	\$0.00	\$0.00
Dell Professional 16in Business Case for your Dell Notebook, Customer Kit (318-1407)	375	\$31.00	\$11,625.00
Dell Stereo USB Monitor Soundbar AC511 (318-2885)	30	\$20.00	\$600.00

***Total Purchase Price: \$35,445.00**

Product Subtotal: \$35,445.00
Tax: \$0.00
Shipping & Handling: \$0.00
State Environmental Fee: \$0.00
Shipping Method: LTL 5 DAY OR LESS
 (* Amount denoted in \$)

Statement of Conditions

The information in this document is believed to be accurate. However, Dell assumes no responsibility for inaccuracies, errors, or omissions, and shall not be liable for direct, indirect, special, incidental, or consequential damages resulting from any such error or omission. Dell is not responsible for pricing or other errors, and reserves the right to cancel orders arising from such errors.

Dell may make changes to this proposal including changes or updates to the products and services described, including pricing, without notice or obligation.

Terms of Sale

This quote is valid for 30 days unless otherwise stated. Unless you have a separate written agreement that specifically applies to this order, your order will be subject to and governed by the following agreements, each of which are incorporated herein by reference and available in hardcopy from Dell at your request:

If this purchase is for your internal use only: Dell's Commercial Terms of Sale (www.dell.com/CTS), which incorporate Dell's U.S. Return Policy (www.dell.com/returnpolicy) and Warranty (www.dell.com/warrantyterms).

If this purchase is intended for resale: Dell's Reseller Terms of Sale (www.dell.com/resellerterms).

If this purchase includes services: in addition to the foregoing applicable terms, Dell's Service Terms (www.dell.com/servicecontracts/global).

If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - Type A (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - Type S (www.dell.com/SEULA).

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

Additional Terms for Public Customers

If you are a department, agency, division, or office of any district, state, county or municipal government within the United States ("Public Customer"), the following terms ("Public Customer Terms") apply in addition to the foregoing terms: A. If any portion of the foregoing terms and conditions (or any terms referenced therein) is prohibited by law, such portion shall not apply to you. Notwithstanding anything to the contrary, the End User License Agreements shall take precedence in all conflicts relevant to your use of any software. B. By placing your order, you confirm that (1) you are a contracting officer or other authorized representative of Public Customer with authority to bind the Public Customer to these terms and conditions, and (2) you have read and agree to be bound by these terms and conditions.

Pricing, Taxes, and Additional Information

All product, pricing, and other information is valid for U.S. customers and U.S. addresses only, and is based on the latest information available and may be subject to change. Dell reserves the right to cancel quotes and orders arising from pricing or other errors. Sales tax on products shipped is based on your "Ship To" address, and for software downloads is based on your "Bill To" address. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, including your Customer Number, to the Dell Tax Department at 800-433-9023. Please ensure that your tax-exemption certificate reflects the correct Dell entity name: Dell Marketing L.P. Note: All tax quoted above is an estimate; final taxes will be listed on the invoice. If you have any questions regarding tax please send an e-mail to Tax_Department@dell.com.

For certain products shipped to end-users in California, a State Environmental Fee will be applied to your invoice. Dell encourages customers to dispose of electronic equipment properly.

All information supplied to ALEDO ISD for the purpose of this proposal is to be considered confidential information belonging to Dell.

About Dell

Dell Inc. listens to customers and delivers innovative technology and services they trust and value. Uniquely enabled by its direct business model, Dell is a leading global systems and services company and No. 34 on the Fortune 500. For more information, visit www.dell.com.

Privacy Policy

Dell respects your privacy. Across our business, around the world, Dell will collect, store, and use customer information only to support and enhance our relationship with your organization, for example, to process your purchase, provide service and support, and share product, service, and company news and offerings with you. Dell does not sell your personal information. For a complete statement of our Global Privacy Policy, please visit dell.com/privacy.



Prepared For:

Aledo ISD
Brooks Moore
 Director of IT
 214-738-4510
 bmoore@aledo.k12.tx.us

June 9, 2014

Thank you for giving Dell Financial Services L.L.C. ("DFS") the opportunity to provide a technology financing solution. Enclosed is a financing proposal for your new technology needs. We look forward to discussing this opportunity in further detail with you. If you have any questions, please contact me at the phone number or email address below.

Term	36
Option	FMV
Payments:	Annual
Consolidation:	Monthly
Payments Due:	Advance
Interim Rent:	None

Dell Quote Number	Summary Product Description	Product Price	Quantity	Extended Price	Rate Factor	3 Payments
683674745	Lattitude 15 - 5000 Series	\$961.00	375	\$360,375.00	0.31363	\$113,024.41
	TOTALS			\$360,375.00		\$113,024.41

Proposal Expiration Date:
 July 9, 2014

PLEASE NOTE: (1)

Rate Factor: is Contingent upon and **PO must state** "in agreement to, (or) in accordance with, the use of Texas DIR-SDD-1951, Master Lease Agreement Appendix (F) ". Other related DFS documentation will also be required, such as: (Secretary/Clerk form, Insurance information form, Billing information form). Essential Use questionnaire to be completed prior to release of orders in to production. The actual Lease Schedule will be created and sent for signature after all items have shipped per the PO. Along with IRS form 8038 - if applicable for signature. And in most cases will require a Opinion of Counsel / Validity opinion. The person who signs the PO, **MUST** also be on the Sec/Clerk certificate (or) whomever is on the Sec/Clerk certificate as authorized signer, they will need to co-sign the PO.

PLEASE NOTE: (2)

Personal Property Taxes (PPT) will be assumed by DFS.

Please NOTE (3)

Asset Recovery Services (ARS) return to DFS included in pricing.

Leasing and financing provided by Dell Financial Services L.L.C. or its affiliate or designee ("DFS") to qualified customers. Offers may not be available or may vary in certain countries. Where available, offers may be changed without notice and are subject to product availability, credit approval, execution of documentation provided by and acceptable to DFS, and may be subject to minimum transaction size. Offers not available for personal, family or household use. Dell and the Dell logo are trademarks of Dell Inc. Proposal is property of DFS, contains confidential information and shall not be duplicated or disclosed in whole or part. Proposal is not a firm offer of financing. Pricing and rates based upon the final amount, configuration and specification of the supplied equipment, software, services or fees. Prorata payment may be due in the first payment cycle. Proposal excludes additional costs to customer such as shipping, maintenance, filing fees, applicable taxes, insurance and similar items. Proposal valid through the expiration date shown above, or if none is specified, for 30 calendar days from date of presentation.

End of Term Options: (FMV)

- Fair Market Value (FMV) Lease:**
- Exercise the option to purchase the products at the then fair market value.
 - Return all products to lessor at the lessee's expense.
 - Renew the lease on a month to month or fixed term basis.

Michael Hall
 Account Executive
 Education - State & Local Government
 Dell | Financial Services
 Cell: 512-695-1786
Michael_Hall@dell.com

Additional Information:
LEASE QUOTE: The Lease Quote is exclusive of shipping costs, maintenance fees, filing fees, licensing fees, property or use taxes, insurance premiums and

similar items which shall be for Lessee's account. Lessee will pay payments and all other amounts without set-off, abatement or reduction for any reason whatsoever. Additionally, Lessee shall declare and pay all sales, use, and personal property taxes to the appropriate taxing authorities. **If you are sales tax exempt, please provide a copy of your Exemption Certificate with the Lease Contract.**

PURCHASE ORDER: The Purchase Order must be made out to Dell Financial Services L.L.C., One Dell Way, RR8-23, Round Rock, TX 78682. The Purchase Order will need to include the quote number, quantity, and description of the equipment. Please be sure to indicate that the PO is for a lease order and shows the contract name of the Agreement and identification number (if any), the type of lease, the term length, and payment frequency. The date of the lease quote referenced should be included. Please be sure to include any applicable shipping costs as a line item and include your address as the SHIP TO destination.

INSURANCE: The risk of loss on the equipment is borne solely by the Lessee. Lessee shall be required to purchase and maintain during the Term (i) comprehensive public liability insurance naming Lessor as additional insured; and (ii) "all-risk" physical damage insurance in a minimum amount of the Purchase Price, naming DFS as first loss payee.

APPROPRIATION COVENANT: The Lease will contain an appropriation of funds clause. The Lessee will covenant that it shall do all things legally within its power to obtain and maintain funds from which the payments may be paid.

DOCUMENTATION: In addition to a duly executed Agreement, other documents as reasonably requested by DFS may be required, such as but not limited to, opinions of counsel, IRS tax exemption forms (if applicable), and audited financials.

PROPOSAL VALIDITY / APPROVALS: This is a proposal based upon market conditions and is valid for 30 days, is subject to final credit approval, review of the economics of the transaction, and execution of mutually acceptable documentation.



Prepared For:

Aledo ISD

Brooks Moore

Director of IT

214-738-4510

bmoore@aledo.k12.tx.us

June 9, 2014

Thank you for giving Dell Financial Services L.L.C. ("DFS") the opportunity to provide a technology financing solution. Enclosed is a financing proposal for your new technology needs. We look forward to discussing this opportunity in further detail with you. If you have any questions, please contact me at the phone number or email address below.

Term	48
Option	FMV
Payments:	Annual
Consolidation:	Monthly
Payments Due:	Advance
Interim Rent:	None
Rate Factor	4
	Payments
	\$94,510.77

Dell Quote Number	Summary Product Description	Product Price	Quantity	Extended Price	Rate Factor	4 Payments
683992370	Lattitude 15 - 5000 Series	\$981.00	375	\$367,875.00	0.25691	\$94,510.77
TOTALS				\$367,875.00		\$94,510.77

Proposal Expiration Date:

July 9, 2014

PLEASE NOTE: (1)

Rate Factor: is Contingent upon and PO must state "in agreement to, (or) in accordance with, the use of Texas DIR-SDD-1951, Master Lease Agreement Appendix (F) ". Other related DFS documentation will also be required, such as: (Secretary/Clerk form, Insurance information form, Billing information form). Essential Use questionnaire to be completed prior to release of orders in to production. The actual Lease Schedule will be created and sent for signature after all items have shipped per the PO. Along with IRS form 8038 - if applicable for signature. And in most cases will require a Opinion of Counsel / Validity opinion. The person who signs the PO, MUST also be on the Sec/Clerk certificate (or) whomever is on the Sec/Clerk certificate as authorized signer, they will need to co-sign the PO.

PLEASE NOTE: (2)

Personal Property Taxes (PPT) will be assumed by DFS.

Please NOTE (3)

Asset Recovery Services (ARS) return to DFS included in pricing.

Leasing and financing provided by Dell Financial Services L.L.C. or its affiliate or designee ("DFS") to qualified customers. Offers may not be available or may vary in certain countries. Where available, offers may be changed without notice and are subject to product availability, credit approval, execution of documentation provided by and acceptable to DFS, and may be subject to minimum transaction size. Offers not available for personal, family or household use. Dell and the Dell logo are trademarks of Dell Inc. Proposal is property of DFS, contains confidential information and shall not be duplicated or disclosed in whole or part. Proposal is not a firm offer of financing. Pricing and rates based upon the final amount, configuration and specification of the supplied equipment, software, services or fees. Prorata payment may be due in the first payment cycle. Proposal excludes additional costs to customer such as shipping, maintenance, filing fees, applicable taxes, insurance and similar items. Proposal valid through the expiration date shown above, or if none is specified, for 30 calendar days from date of presentation.

End of Term Options: (FMV)

Fair Market Value (FMV) Lease:

- Exercise the option to purchase the products at the then fair market value.
- Return all products to lessor at the lessee's expense.
- Renew the lease on a month to month or fixed term basis.

Michael Hall

Account Executive

Education - State & Local Government

Dell | Financial Services

Cell: 512-695-1786

Michael_Hall@dell.com

Additional Information:

LEASE QUOTE: The Lease Quote is exclusive of shipping costs, maintenance fees, filing fees, licensing fees, property or use taxes, insurance premiums and similar items which shall be for Lessee's account. Lessee will pay payments and all other amounts without set-off, abatement or reduction for any reason whatsoever. Additionally, Lessee shall declare and pay all sales, use, and personal property taxes to the appropriate taxing authorities. **If you are sales tax exempt, please provide a copy of your Exemption Certificate with the Lease Contract.**

PURCHASE ORDER: The Purchase Order must be made out to Dell Financial Services L.L.C., One Dell Way, RR8-23, Round Rock, TX 78682. The Purchase Order will need to include the quote number, quantity, and description of the equipment. Please be sure to indicate that the PO is for a lease order and shows the contract name of the Agreement and identification number (if any), the type of lease, the term length, and payment frequency. The date of the lease quote referenced should be included. Please be sure to include any applicable shipping costs as a line item and include your address as the SHIP TO destination.

INSURANCE: The risk of loss on the equipment is borne solely by the Lessee. Lessee shall be required to purchase and maintain during the Term (i) comprehensive public liability insurance naming Lessor as additional insured; and (ii) "all-risk" physical damage insurance in a minimum amount of the Purchase Price, naming DFS as first loss payee.

APPROPRIATION COVENANT: The Lease will contain an appropriation of funds clause. The Lessee will covenant that it shall do all things legally within its power to obtain and maintain funds from which the payments may be paid.

DOCUMENTATION: In addition to a duly executed Agreement, other documents as reasonably requested by DFS may be required, such as but not limited to, opinions of counsel, IRS tax exemption forms (if applicable), and audited financials.

PROPOSAL VALIDITY / APPROVALS: This is a proposal based upon market conditions and is valid for 30 days, is subject to final credit approval, review of the economics of the transaction, and execution of mutually acceptable documentation.



Prepared For:

Aledo ISD
Brooks Moore
 Director of IT
 214-738-4510
 bmoore@aledo.k12.tx.us

June 9, 2014

Thank you for giving Dell Financial Services L.L.C. ("DFS") the opportunity to provide a technology financing solution. Enclosed is a financing proposal for your new technology needs. We look forward to discussing this opportunity in further detail with you. If you have any questions, please contact me at the phone number or email address below.

Term	48
Option	FMV
Payments:	Annual
Consolidation:	Monthly
Payments Due:	Advance
Interim Rent:	None

Dell Quote Number	Summary Product Description	Product Price	Quantity	Extended Price	Rate Factor	4 Payments
683661883	OptiPlex 9020 SFF	\$970.00	122	\$118,340.00	0.26635	\$31,519.86
681906874	Monitors, Stands, Soundbars,	\$35,445.00	1	\$35,445.00	0.26635	\$9,440.78
TOTALS				\$153,785.00		\$40,960.63

Proposal Expiration Date:
 July 9, 2014

PLEASE NOTE: (1)

Rate Factor: is Contingent upon and **PO must state** "in agreement to, (or) in accordance with, the use of Texas DIR-SDD-1951, Master Lease Agreement Appendix (F)". Other related DFS documentation will also be required, such as: (Secretary/Clerk form, Insurance information form, Billing information form). Essential Use questionnaire to be completed prior to release of orders in to production. The actual Lease Schedule will be created and sent for signature after all items have shipped per the PO. Along with IRS form 8038 - if applicable for signature. And in most cases will require a Opinion of Counsel / Validity opinion. The person who signs the PO, **MUST** also be on the Sec/Clerk certificate (or) whomever is on the Sec/Clerk certificate as authorized signer, they will need to co-sign the PO.

PLEASE NOTE: (2)

Personal Property Taxes (PPT) will be assumed by DFS.

Please NOTE (3)

Asset Recovery Services (ARS) return to DFS included in pricing.

Leasing and financing provided by Dell Financial Services L.L.C. or its affiliate or designee ("DFS") to qualified customers. Offers may not be available or may vary in certain countries. Where available, offers may be changed without notice and are subject to product availability, credit approval, execution of documentation provided by and acceptable to DFS, and may be subject to minimum transaction size. Offers not available for personal, family or household use. Dell and the Dell logo are trademarks of Dell Inc. Proposal is property of DFS, contains confidential information and shall not be duplicated or disclosed in whole or part. Proposal is not a firm offer of financing. Pricing and rates based upon the final amount, configuration and specification of the supplied equipment, software, services or fees. Prorata payment may be due in the first payment cycle. Proposal excludes additional costs to customer such as shipping, maintenance, filing fees, applicable taxes, insurance and similar items. Proposal valid through the expiration date shown above, or if none is specified, for 30 calendar days from date of presentation.

End of Term Options: (FMV)

Fair Market Value (FMV) Lease:

- Exercise the option to purchase the products at the then fair market value.
- Return all products to lessor at the lessee's expense.
- Renew the lease on a month to month or fixed term basis.

Michael Hall
 Account Executive
 Education - State & Local Government
 Dell | Financial Services
 Cell: 512-695-1786
Michael_Hall@dell.com

Additional Information:

LEASE QUOTE: The Lease Quote is exclusive of shipping costs, maintenance fees, filing fees, licensing fees, property or use taxes, insurance premiums and similar items which shall be for Lessee's account. Lessee will pay payments and all other amounts without set-off, abatement or reduction for any reason whatsoever. Additionally, Lessee shall declare and pay all sales, use, and personal property taxes to the appropriate taxing authorities. **If you are sales tax exempt, please provide a copy of your Exemption Certificate with the Lease Contract.**

PURCHASE ORDER: The Purchase Order must be made out to Dell Financial Services L.L.C., One Dell Way, RR8-23, Round Rock, TX 78682. The Purchase Order will need to include the quote number, quantity, and description of the equipment. Please be sure to indicate that the PO is for a lease order and shows the contract name of the Agreement and identification number (if any), the type of lease, the term length, and payment frequency. The date of the lease quote referenced should be included. Please be sure to include any applicable shipping costs as a line item and include your address as the SHIP TO destination.

INSURANCE: The risk of loss on the equipment is borne solely by the Lessee. Lessee shall be required to purchase and maintain during the Term (i) comprehensive public liability insurance naming Lessor as additional insured; and (ii) "all-risk" physical damage insurance in a minimum amount of the Purchase Price, naming DFS as first loss payee.

APPROPRIATION COVENANT: The Lease will contain an appropriation of funds clause. The Lessee will covenant that it shall do all things legally within its power to obtain and maintain funds from which the payments may be paid.

DOCUMENTATION: In addition to a duly executed Agreement, other documents as reasonably requested by DFS may be required, such as but not limited to, opinions of counsel, IRS tax exemption forms (if applicable), and audited financials.

PROPOSAL VALIDITY / APPROVALS: This is a proposal based upon market conditions and is valid for 30 days, is subject to final credit approval, review of the economics of the transaction, and execution of mutually acceptable documentation.



Prepared For:

Aledo ISD
Brooks Moore
 Director of IT
 214-738-4510
 bmoore@aledo.k12.tx.us

June 9, 2014

Thank you for giving Dell Financial Services L.L.C. ("DFS") the opportunity to provide a technology financing solution. Enclosed is a financing proposal for your new technology needs. We look forward to discussing this opportunity in further detail with you. If you have any questions, please contact me at the phone number or email address below.

Term	60
Option	FMV
Payments:	Annual
Consolidation:	Monthly
Payments Due:	Advance
Interim Rent:	None

Dell Quote Number	Summary Product Description	Product Price	Quantity	Extended Price	Rate Factor	5 Payments
684055776	OptiPlex 9020 SFF	\$999.00	122	\$121,878.00	0.23452	\$28,582.83
681906874	Monitors, Stands, Soundbars,	\$35,445.00	1	\$35,445.00	0.23452	\$8,312.56
TOTALS				\$157,323.00		\$36,895.39

Proposal Expiration Date:
 July 9, 2014

PLEASE NOTE: (1)

Rate Factor: is Contingent upon and **PO must state** "in agreement to, (or) in accordance with, the use of Texas DIR-SDD-1951, Master Lease Agreement Appendix (F)". Other related DFS documentation will also be required, such as: (Secretary/Clerk form, Insurance information form, Billing information form). Essential Use questionnaire to be completed prior to release of orders in to production. The actual Lease Schedule will be created and sent for signature after all items have shipped per the PO. Along with IRS form 8038 - if applicable for signature. And in most cases will require a Opinion of Counsel / Validity opinion. The person who signs the PO, **MUST** also be on the Sec/Clerk certificate (or) whomever is on the Sec/Clerk certificate as authorized signer, they will need to co-sign the PO.

PLEASE NOTE: (2)

Personal Property Taxes (PPT) will be assumed by DFS.

Please NOTE (3)

Asset Recovery Services (ARS) return to DFS included in pricing.

Leasing and financing provided by Dell Financial Services L.L.C. or its affiliate or designee ("DFS") to qualified customers. Offers may not be available or may vary in certain countries. Where available, offers may be changed without notice and are subject to product availability, credit approval, execution of documentation provided by and acceptable to DFS, and may be subject to minimum transaction size. Offers not available for personal, family or household use. Dell and the Dell logo are trademarks of Dell Inc. Proposal is property of DFS, contains confidential information and shall not be duplicated or disclosed in whole or part. Proposal is not a firm offer of financing. Pricing and rates based upon the final amount, configuration and specification of the supplied equipment, software, services or fees. Prorata payment may be due in the first payment cycle. Proposal excludes additional costs to customer such as shipping, maintenance, filing fees, applicable taxes, insurance and similar items. Proposal valid through the expiration date shown above, or if none is specified, for 30 calendar days from date of presentation.

End of Term Options: (FMV)

Fair Market Value (FMV) Lease:

- Exercise the option to purchase the products at the then fair market value.
- Return all products to lessor at the lessee's expense.
- Renew the lease on a month to month or fixed term basis.

Michael Hall
 Account Executive
 Education - State & Local Government
 Dell | Financial Services
 Cell: 512-695-1786
Michael_Hall@dell.com

Additional Information:

LEASE QUOTE: The Lease Quote is exclusive of shipping costs, maintenance fees, filing fees, licensing fees, property or use taxes, insurance premiums and similar items which shall be for Lessee's account. Lessee will pay payments and all other amounts without set-off, abatement or reduction for any reason whatsoever. Additionally, Lessee shall declare and pay all sales, use, and personal property taxes to the appropriate taxing authorities. **If you are sales tax exempt, please provide a copy of your Exemption Certificate with the Lease Contract.**

PURCHASE ORDER: The Purchase Order must be made out to Dell Financial Services L.L.C., One Dell Way, RR8-23, Round Rock, TX 78682. The Purchase Order will need to include the quote number, quantity, and description of the equipment. Please be sure to indicate that the PO is for a lease order and shows the contract name of the Agreement and identification number (if any), the type of lease, the term length, and payment frequency. The date of the lease quote referenced should be included. Please be sure to include any applicable shipping costs as a line item and include your address as the SHIP TO destination.

INSURANCE: The risk of loss on the equipment is borne solely by the Lessee. Lessee shall be required to purchase and maintain during the Term (i) comprehensive public liability insurance naming Lessor as additional insured; and (ii) "all-risk" physical damage insurance in a minimum amount of the Purchase Price, naming DFS as first loss payee.

APPROPRIATION COVENANT: The Lease will contain an appropriation of funds clause. The Lessee will covenant that it shall do all things legally within its power to obtain and maintain funds from which the payments may be paid.

DOCUMENTATION: In addition to a duly executed Agreement, other documents as reasonably requested by DFS may be required, such as but not limited to, opinions of counsel, IRS tax exemption forms (if applicable), and audited financials.

PROPOSAL VALIDITY / APPROVALS: This is a proposal based upon market conditions and is valid for 30 days, is subject to final credit approval, review of the economics of the transaction, and execution of mutually acceptable documentation.