

Meraki	AP Count	Unit Price	Hardware Total	5 yr M&M Unit Price	M&M Totals	Meraki MR53
Central	50	\$555.89	\$27,794.50	\$139.05	\$6,952.50	
Chamberlin	64	\$555.89	\$35,576.96	\$139.05	\$8,899.20	AP = 5 yr M&M
Hook	58	\$555.89	\$32,241.62	\$139.05	\$8,064.90	\$694.94
Gilbert	51	\$555.89	\$28,350.39	\$139.05	\$7,091.55	
JH	76	\$555.89	\$42,247.64	\$139.05	\$10,567.80	
HS	112	\$555.89	\$62,259.68	\$139.05	\$15,573.60	Hardware + 5 yr M&M
Admin	14	\$555.89	\$7,782.46	\$139.05	\$1,946.70	\$295,349.50
AP Number Total	425	AP Total Cost	\$236,253.25	5 Yr M&M Total	\$59,096.25	

Presido	AP Count	Unit Price	Hardware Total	5 yr M&M Unit Price	M&M Totals	Cisco AIR-AP1852I-B-K9
Central	50	\$398.00	\$19,900.00	\$92.63	\$4,631.50	
Chamberlin	64	\$398.00	\$25,472.00	\$92.63	\$5,928.32	AP = 5 yr M&M
Hook	58	\$398.00	\$23,084.00	\$92.63	\$5,372.54	\$490.63
Gilbert	51	\$398.00	\$20,298.00	\$92.63	\$4,724.13	
JH	76	\$398.00	\$30,248.00	\$92.63	\$7,039.88	
HS	112	\$398.00	\$44,576.00	\$92.63	\$10,374.56	Hardware + 5 yr M&M
Admin	14	\$398.00	\$5,572.00	\$92.63	\$1,296.82	\$208,517.75
AP Number Total	425	AP Total Cost	\$169,150.00	5 Yr M&M Total	\$39,367.75	

Extreme	AP Count	Unit Price	Hardware Total	5 yr M&M Unit Price	M&M Totals	Extreme AP3935
Central	50	\$494.67	\$24,733.50	\$108.90	\$5,445.00	
Chamberlin	64	\$494.67	\$31,658.88	\$108.90	\$6,969.60	AP = 5 yr M&M
Hook	58	\$494.67	\$28,690.86	\$108.90	\$6,316.20	\$603.57
Gilbert	51	\$494.67	\$25,228.17	\$108.90	\$5,553.90	
JH	76	\$494.67	\$37,594.92	\$108.90	\$8,276.40	
HS	112	\$494.67	\$55,403.04	\$108.90	\$12,196.80	Hardware + 5 yr M&M
Admin	14	\$494.67	\$6,925.38	\$108.90	\$1,524.60	\$256,517.25
AP Number Total	425	AP Total Cost	\$210,234.75	5 Yr M&M Total	\$46,282.50	

M&S	AP Count	Unit Price	Hardware Total	5 yr M&M Unit Price	M&M Totals	Aerohive AP550
Central	50	\$755.08	\$37,754.00	\$0.00	\$0.00	
Chamberlin	64	\$755.08	\$48,325.12	\$0.00	\$0.00	AP = 5 yr M&M
Hook	58	\$755.08	\$43,794.64	\$0.00	\$0.00	\$755.08
Gilbert	51	\$755.08	\$38,509.08	\$0.00	\$0.00	
JH	76	\$755.08	\$57,386.08	\$0.00	\$0.00	
HS	112	\$755.08	\$84,568.96	\$0.00	\$0.00	Hardware + 5 yr M&M
Admin	14	\$755.08	\$10,571.12	\$0.00	\$0.00	\$320,909.00
AP Number Total	425	AP Total Cost	\$320,909.00	5 Yr M&M Total	\$0.00	

Resilient	AP Count	Unit Price	Hardware Total	5 yr M&M Unit Price	M&M Totals	Aruba IAP-325
Central	50	\$697.50	\$34,875.00	\$197.00	\$9,850.00	
Chamberlin	64	\$697.50	\$44,640.00	\$197.00	\$12,608.00	AP = 5 yr M&M

[illegible]