

**Proposal for Door Access System  
Installation  
For**



**South Koochiching-Rainy River ISD #363  
Northome/South Koochiching-Rainy River, MN**

**Proposed By:**



**Mike Zawatzke  
4201 Norex Drive, Suite 200  
Chaska, MN 55318  
(952) 300-1820**

**September 2, 2021**



September 1, 2021

Jeremy Tammi  
Superintendent of Schools  
ISD #363

Dear Mr. Tammi,

Thank you for the opportunity to provide you with a proposal for a complete Door Access System installation as broken out below for South Koochiching-Rainy River ISD #363, MN.

EPS a licensed low voltage contractor, specializing in high quality Data, Fiber Cable, Sound System, and Security Network Infrastructure installations.

EPS has been in the low voltage cabling business for over 30 years and has a very successful track record with its customers. We have over 350 years of combined experience in the cabling and systems industry and have played a significant role in several large projects with a very diverse customer base.

EPS has a qualified installation staff of more than 20 technicians and has several teams of service technicians dedicated to providing Move, Add, and Change service requests with short notice.

Attached you will find a brief overview of our company, the PDK Door Access Installation description, materials, and pricing. EPS is a Certified PTL and BICSI company, which qualifies this installation to carry a one-year System Assurance Warranty.

Jeremy, if you have any questions, please feel free to contact me:

**Michael Zawatzke** 952-300-1820 or via email at [michael.zawatzke@electricalproduction.com](mailto:michael.zawatzke@electricalproduction.com).

Sincerely,

A handwritten signature in blue ink, appearing to read "Michael Zawatzke".

Michael Zawatzke  
EPS Low Voltage Division Manager



## **DOOR ACCESS SYSTEM INSTALLATION**

### **Door Access System Scope of work:**

- EPS to provide, install, test and program the following new PDK Door Access System within the South Koochiching-Rainy River ISD #363. EPS to utilize all existing card readers and door locks if possible, all door hardware to be existing and utilized for this installation.
- EPS to provide new Door Controllers at current door locations within each school and programmed to function under the new Door Access platform.
- EPS will provide and install new PDK ICLOUD network node within each school MDF location to control each school PDK Door Access system.
- EPS to provide single door controllers above each door location listed below all locations will have (1) Cat 6 cable from door controller to the nearest IT closet location and terminate at existing patch panel location. Single door controller functions over POE and will require a POE network port on the switch within each IT closet location all required open POE switch ports are to be provided by ISD 363.
- EPS will utilize all existing Card Readers, Power Supplies, and Cabling where applicable.
- Excludes any other if required additional door hardware.
- Door Access System will function over an IP hosted based platform and can be accessed via web browser.
- EPS to provide one-year hosted licenses for all doors listed below for South Koochiching-Rainy River ISD #363. Upgrade for doors on licenses will need to be renewed after the one-year period. Pricing for this is at the bottom of this proposal per site location.
- EPS to utilize current pathways if raceways are required EPS will provide these within this proposal pricing. If lift for installation is required supplied this to be supplied by ISD.
- EPS to provide full programming and training of PDK Door Access System after project end.
- System software can operate over smart device with no client licensing required. PDK offers free software upgrades when available.
- All travel and per diem are included.

**Northhome School:** (4 door locations) (1- ICloud Network Node to be added within MDF location)  
(1- PDK POE door controller will be added above to each door location listed below).

**Door 1**

- Add HES 9400 electric strike – 18/2
- Add PDK mullion card reader – 22/6
- Add door position switch – 22/4
- Tie in Aiphone door release from main office

**Door 2**

- Add HES 9400 electric strike – 18/2
- Add PDK mullion card reader – 22/6
- Add door position switch – 22/4

**Door 3**

- Add HES 9400 electric strike – 18/2
- Add PDK mullion card reader – 22/6
- Add door position switch – 22/4

**Door 4**

- Add HES 9400 electric strike – 18/2
- Add PDK mullion card reader – 22/6
- Add door position switch – 22/4

**Base proposal price for door access installation**

Full labor, and materials tax NOT included:

Materials Total	\$ 8,221.00
Labor Total	\$ 4,815.00
One-Year ICLOUD Fee	<u>\$ 375.00</u>
<b>Installation Total</b>	<b>\$ 13,546.00</b>

**PROPOSED BY EPS**

**ACCEPTED BY**



By \_\_\_\_\_ By \_\_\_\_\_

**INDUS School:** (5 door locations) (1- ICloud Network Node to be added within MDF location) (1- PDK POE door controller will be added above to each door location listed below).

**Main Entrance (existing door)**

- Re-use existing electric strike
- Replace card reader
- Add door position switch
- Re-use existing cable within door frame
- Tie in Aiphone door release from main office

**Kindergarten/Elementary office work room door (existing door)**

- Re-use existing electric strike
- Replace card reader
- Add door position switch
- Re-use existing cable within door frame

**Receiving door (existing door)**

- Re-use existing electric strike
- Replace card reader
- Add door position switch
- Re-use existing cable within door frame

**Northwest entrance near hose room (new)**

- Add HES 9400 electric strike – 18/2
- Add PDK mullion card reader – 22/6
- Add door position switch – 22/4

**Southeast entrance near 6<sup>th</sup> grade room 106 (new)**

- Add HES 9400 electric strike – 18/2
- Add PDK mullion card reader – 22/6
- Add door position switch – 22/4

**Base proposal price for door access installation**

Full labor, and materials tax NOT included:

Materials Total	\$ 8,064.00
Labor Total	\$ 4,785.00
One-Year ICLOUD Fee	<u>\$ 475.00</u>
<b>Installation Total</b>	<b>\$ 13,324.00</b>

**PROPOSED BY EPS**

**ACCEPTED BY**



By \_\_\_\_\_ By \_\_\_\_\_

## TERMS AND CONDITIONS

1. **Payment.** The making of final payment shall constitute a waiver of all claims by Customer known as of the date such payment is made, except for those claims specifically preserved in writing as surviving the final payment. CUSTOMER'S DAMAGES IN ANY CLAIM, ACTION OR SUIT AGAINST EPS SHALL NOT EXCEED THE CONTRACT SUM, AND IN NO EVENT SHALL EPS BE LIABLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES RELATING TO THIS AGREEMENT OR THE PERFORMANCE OF THE WORK.

2. **Changes in the Work.** Customer may, without invalidating this Agreement, request changes in the Work within the general scope of the contemplated project consisting of additions, deletions or other revisions to the Work. Such changes in the Work shall be accomplished by a written Change Order. The Contract Sum and the Plans and Specifications may be adjusted only by a written Change Order, and once signed by EPS and Customer constitutes a binding modification to this Agreement. Unless otherwise agreed by the parties, any increase in the Contract Sum associated with a Change Order shall be payable upon execution of the Change Order. Each change to the Plans and Specifications, or Contract Sum shall be deemed a separate Change Order.

3. **Concealed Conditions.** Should unknown or concealed conditions differ materially from those understood to exist, ordinarily encountered, or generally recognized as inherent in the Work contemplated by EPS, then the Contract Sum shall be equitably adjusted by Change Order upon request by either party made in writing within thirty days after the first observance of the condition. If additional work is required to correct the concealed condition, Customer shall pay the additional costs involved.

4. **Indemnification.** Customer shall indemnify and hold EPS harmless from and against claims, damages, losses and expenses arising out of or resulting from performance of the Work to the extent that such claims, damage, loss, or expenses are caused by the negligence or willful misconduct of Customer or anyone directly or indirectly employed by Customer or anyone for whose acts Customer may be liable.

5. **Miscellaneous Terms.** Neither party shall assign its rights and obligations hereunder without the other's prior written consent, except that EPS may subcontract all or a portion of the Work without Customer's consent. The Agreement between the parties is intended to be interpreted and construed under and in accordance with the laws of the State of Minnesota. The bid and these Terms and Conditions express all agreements between the parties concerning the subject matter hereof and supersede all previous understandings relating hereto whether oral or written. EPS does not agree to any modification of these terms unless such modification is agreed to, in writing, by EPS's President or CEO. Whenever possible, each provision of these Terms and Conditions shall be interpreted to be effective and valid under applicable law, but, if any provision of these Terms and Conditions shall be held to be prohibited or invalid under such applicable law, such provision shall be ineffective only to the extent of such prohibition or invalidity, without invalidating the remainder of such provision or the remaining provisions of these Terms and Conditions. The parties hereto consent to the exclusive jurisdiction and venue of any such court and waive any argument that venue in such forums is not convenient. EPS shall be entitled to its attorneys' fees in any action required to enforce or interpret these Terms and Conditions including but not limited to actions resulting from the Customer's nonpayment. Customer hereby acknowledges receipt of all written notices required under Minn. Stat. 514.011, including the following notice:

(a) Any person or company supplying labor or materials for this improvement to your property may file a lien against your property if that person or company is not paid for the contributions.

(b) Under Minnesota law, you have the right to pay persons who supplied labor or materials for this improvement directly and deduct this amount from our contract price, or withhold the amounts due them from us until 120 days after completion of the improvement unless we give you a lien waiver signed by persons who supplied any labor or material for the improvement and who gave you timely notice.

**Bid Acceptance:** The information contained in this bid and the attached documentation is binding upon acceptance of the bid. Acceptance of the bid may occur through signing below and returning this page to EPS, Inc., or emailing EPS, Inc. that you accept the bid. When accepting a bid, you agree to be bound by EPS, Inc.'s Terms and Conditions. If you accept the bid on behalf of a third-party/company you work for, you also represent and warrant you have authority to contractually bind the third-party/company. Any changes to an accepted bid will be charged as an extra. Bid and performance bonds are not included in this proposal unless explicitly noted.

Proposal pricing is valid for 30 days from date on proposal.

### One Year "LIMITED" Warranty

This warranty has specific limitations and is not an insurance policy.

A. What does this Warranty cover? Electrical Production Services, Inc. (dba, EPS) offers a One-Year limited warranty on labor and materials supplied by EPS, except for lamps and light bulbs which are expressly excluded. EPS warrants that the labor and materials will be free from defects in material or workmanship, under normal use during the warranty period.

B. What does this Warranty NOT cover? Acts of God/Nature, abuse, neglect or any damage the customer has a right to recover against another party (i.e. other workers, suppliers) or covered by homeowner's/company insurance.

C. What we will do... Replace or repair the covered defective materials and workmanship.

D. What must you do... Keep this warranty, your invoice and contract in a safe place. Call EPS at (800) 594-9165 for warranty service within twenty-four (24) hours of discovery of any warranted defect to notify EPS of the defect.

### E. Other Conditions

1. EPS will not pay for any incidental or consequential damages, (for example, loss of refrigerated foods, living/working expenses, loss to other property or person's).

2. This warranty will be voided if someone other than EPS performs services on the work covered by this warranty.

3. Your exclusive remedy for breach of this limited warranty is repair or replacement of defective materials and workmanship.

4. All other warranties express or implied are expressly disclaimed.

**Bid Acceptance:** The information contained in this bid and the attached documentation is binding upon acceptance of the bid. Acceptance of the bid may occur through signing below and returning this page to EPS, Inc., or emailing EPS, Inc. that you accept the bid. When accepting a bid, you agree to be bound by EPS, Inc.'s Terms and Conditions. If you accept the bid on behalf of a third-party/company you work for, you also represent and warrant you have authority to contractually bind the third-party/company. Any changes to an accepted bid will be charged as an extra. Bid and performance bonds are not included in this proposal unless explicitly noted.

It is understood and agreed that EPS shall not be held liable for any loss, damage or delays occasioned by fire, strikes, or material stolen after delivery upon premises, lockouts, acts of God, or the public enemy, accidents, boycotts, material shortages, disturbed labor conditions, delayed delivery of materials from EPS suppliers, force majeure, inclement weather, floods, freight embargoes, causes incident to national emergencies, war, or other causes beyond the reasonable control of EPS, whether of like or different character, or other causes beyond EPS control. Price quoted is based upon present prices and upon the condition that the quoted price will be accepted within thirty (30) days and subject to the general conditions which are standard for specialty contractors in the construction industry.