
BOARD AGENDA ITEM

Information/Discussion _____
Future Action _____
Action X

Item: Endpoint Detection and Response Purchase

Submitted by: Nick Morse

Date: 12.9.2024

Recommended by: Glen Finkel

Board Meeting Date: 12.16.2024

RECOMMENDATION:

It is recommended that the Kent ISD School Board approve the award of the Carahsoft bid for CrowdStrike Falcon endpoint detection and response licenses for Kent ISD's constituent districts, with a not-to-exceed amount of \$728,936. The cost of the licenses will be covered by the SLCGP grant. The CrowdStrike was chosen by the selections committee due to our familiarity with the product and its alignment to other statewide cybersecurity initiatives.

BACKGROUND:

At the September 2024 meeting, the Kent ISD School Board approved the purchase of CrowdStrike Falcon endpoint detection and response licenses through the national OMNIA contract. Since that approval, Kent ISD's award amount has increased from \$147,936 to \$728,936. Due to this funding increase, federal purchasing guidelines required Kent ISD to conduct a public bid. Kent ISD received nine bids (five for CrowdStrike and four for alternate solutions) and selected the bid from Carahsoft.

SERVICE PROVIDER NAME	Total Cost	Per Unit	COMMENTS
LanceSoft, INC	\$ 1,780,400.00	\$ 190.00	Falcon Premium + Discovery
Coverage 1 Corp	\$ 664,523.92	\$ 72.63	Falcon Premium + Discovery + Maintenance
Sentinel	\$ 683,208.50	\$ 50.05	Alternate Product
Comcast	\$ 479,826.00	\$ 52.44	Alternate Product
XO Cyber	\$ 82,350.00	\$ 9.00	Alternate Product
Ocean Inc	\$ 439,200.00	\$ 48.00	Alternate Product
Trace3	\$ 311,687.15	\$ 34.06	Falcon Premium + Discovery
Lockard	\$ 1,099,547.50	\$ 118.87	Alternate Product
Carahsoft	\$ 197,823.00	\$ 21.62	Falcon Premium + Discovery