



SOUTH SAN ANTONIO INDEPENDENT SCHOOL DISTRICT

Agenda Item Summary

Meeting Date: July 19, 2017

Purpose: Report Only Recognition Discussion/ Possible Action

From:

Item Title: Approve the purchase of leveled readers to support the Balanced Literacy Initiative and increase student outcomes

Description:

Leveled readers in English and Spanish will be a supplemental resource used to provide targeted reading lessons during guided reading to increase the number of students reading on level in grades K-2.

Recommendation:

Approve the purchase of leveled readers to support the Balanced Literacy Initiative in grades K-2. Capstone and Pacific Learning belong to the Region 20 Purchasing Cooperative—Contract 7030.

District Goal:

Goal 2 We will develop a strong support system offering opportunities across the curriculum to create an innovative school experience, teaching students to value their education and motivate them to achieve excellence.

Funding Budget Code and Amount:

CFO Approval

199-11-6399-00-XXX-899-00 not to exceed \$111,734.92

APPROVED BY:

SIGNATURE

DATE

Chief Officer:

Superintendent:

[Handwritten Signature]
A. Saavedra
[Handwritten Signature]

7/12/17

Justification for Leveled Reader Selection July 2017

	Capstone	Pacific Learning	Harcourt	Scholastic
English Leveled Readers	246 titles which includes 123 fiction and 123 nonfiction titles and are aligned to the Fountas and Pinnell Continuum. Includes teaching notes. Each title six-pack comes in sturdy zip-loc bag and is organized in boxes by level.		Somewhat aligned to the Fountas and Pinnell Continuum, but not exactly which is not good while teachers are learning continuum.	Readers do not align to Fountas and Pinnell continuum.
Spanish Leveled Readers		36 titles for letter recognition and letter-sound relationships. 118 guided reading titles that are non-fiction. Aligned to Fountas and Pinnell continuum. Also, 107 titles of fiction titles that go beyond level N to level Q. Aligned to Fountas and Pinnell Continuum.	No Spanish Leveled Readers above an N.	Very limited Spanish titles. They do not align to the Fountas and Pinnell Continuum. No Spanish readers above an N.

Title/Description	ISBN	Catalog Price	Quantity	Total
Engage Literacy Leveled Readers Levels A-P: Bookroom Package with Extensions				
Includes 1476 (6 copies of 246 titles) leveled readers with GRLs A-P-This package contains 123 Fiction and 123 Nonfiction texts, 246 teaching notes which include an Oral Running Record for each title and Michael Ford's Guided Reading: What's New, and What's Next? Each title Six-Pack is packaged with its corresponding 6 page teaching notes in a sturdy zip-close plastic bag and organized in boxes labeled by GRL.	978-1-5157-8838-6	\$8,322.52	x 9	\$74,902.68
				Subtotal
				\$74,902.68
Capstone Rewards #	Free Shipping w/Capstone Rewards			
				Total
\$74,902.68				
Please attach to your Purchase Order.				
How To Order:				
By Mail: Capstone Classroom Customer Service Department 1710 Roe Crest Drive North Mankato, MN 56003	By Phone: 1-888-262-6135 Online: www.CapstoneClassroom.com	By Fax: 1-888-574-5570 Email: customer.service@CapstoneClassroom.com		
For More Information:				
Kevin Werling (512) 296-5452			kevin@werlingnexus.com	

Title/Description	ISBN	Catalog Price	Quantity	Quantity	Total	
Primeros Sonidos						
<p>There are 36 titles in this Series.</p> <p>An innovative three-part approach to Spanish letter recognition and letter-sound relationships using single words to sound out simple rebus sentences using the words and a fun entertaining short story for early reading instruction.</p>	978-1-4966-0386-9	\$1,156.68	x	4	\$4,626.72	
Wonder Readers en Espanol Complete Bookroom						
<p>There are 127 titles in this Classroom Collection.</p> <p>Wonder Readers en Espanol Complete Package provides 6 copies of each 118 guided reading books, all written at levels A-M, all written in Math, Science or Social Studies content. 9 nonfiction Big Books, Teacher's Guide and Program Overview. All books come in classroom storage boxes for easy access.</p>	978-1-62065-615-0	\$4,027.03	x	4	\$16,108.12	
					Subtotal	\$20,734.84
Capstone Rewards #					Free Shipping w/Capstone Rewards	
					Total	\$20,734.84
Please attach to your Purchase Order.						
How To Order:						
By Mail:	By Phone:	By Fax:				
Capstone Classroom Customer	1-888-262-6135	1-888-574-5570				
Service Department	Online:		Email:			
1710 Roe Crest Drive	www.CapstoneClassroom.com		customer.service@CapstoneClassroom.com			
North Mankato, MN 56003						
For More Information:						
Kevin Werling (512) 296-5452			kevin@werlingnexus.com			

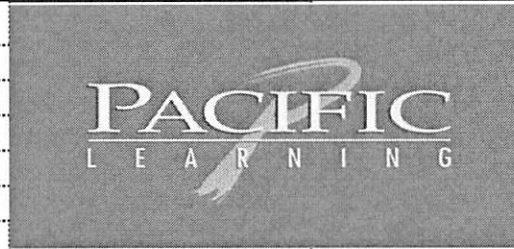
Pacific Learning

6262 Katella

Cypress, CA 90630

(800) 279-0737 FAX (714) 516-8369

Federal Tax ID # 33-0881950

**Proposal****PROPOSAL FOR:****South San ISD / Amy Shields**

ITEM #	TITLE		QUANTITY	AMOUNT
	Levels A-Q Hopscotch Bookroom - Spanish:			
PL-6790SP	762 books (6 each of 107 titles)	\$	4,024.35	4
				\$ 16,097.40
				\$ 16,097.40
Kevin Werling - kevin@werlingnexus.com-512-296-5452				
			Free Shipping	
				\$ 16,097.40



Houghton Mifflin Harcourt

Cost Proposal

Prepared For

South San Antonio Ind Sch Dist

5622 Ray Ellison Blvd
San Antonio TX 78242

For the Purchase of:

Rigby Reading

Prepared By

Elisa Rodriguez

elisa.rodriquez@hnhco.com

PLEASE SUBMIT THIS PROPOSAL WITH YOUR PURCHASE ORDER.



Houghton Mifflin Harcourt

Attention:
Amy Shields
ashields@southsanisd.net

HMH Confidential and Proprietary

Customer Experience
9205 South Park Center Loop
Orlando, FL 32819
FAX: 800-269-5232
k12orders@hnhpub.com

**Proposal for
South San Antonio Ind Sch Dist
Rigby Reading**

ISBN	Title	Sale Price	Purchase		Complimentary Quantity
			Quantity	Amount	
Grade K					
Materials and Services					
1270572	9781418926601 Rigby PM Platinum Collection Complete Package Starters I Magenta (Level1)	\$768.00	6	\$4,608.00	
1270782	9781418927318 Rigby PM Plus Starters Complete Package Nonfiction Magenta (Level 1 & 2)	\$230.40	6	\$1,382.40	
1270574	9781418926618 Rigby PM Platinum Collection Complete Package Starters II Magenta (Level 2)	\$768.00	6	\$4,608.00	
1270684	9781418926984 Rigby PM Plus Starters Complete Package Magenta (Level 1)	\$499.20	6	\$2,995.20	
1270687	9781418926991 Rigby PM Plus Starters Complete Package Magenta (Level 2)	\$499.20	6	\$2,995.20	
1270131	9781418925147 Rigby PM Stars Complete Package Magenta (Levels 2-3)	\$384.00	6	\$2,304.00	
1270769	9781418927271 Rigby PM Coleccion Complete Package magenta basicos 1 (magenta)	\$614.40	4	\$2,457.60	
1270766	9781418927264 Rigby PM Coleccion Complete Package rojo (red)	\$921.60	4	\$3,686.40	
Total for Materials and Services				\$25,036.80	
Gratis					
1270772	9781418927288 Rigby PM Coleccion Complete Package magenta basicos 2 (magenta)	\$614.40			4
Total for Gratis					
Total for Grade K				\$25,036.80	
Grade 1					
Materials and Services					
1270655	9781418926885 Rigby PM Plus Complete Package Nonfiction Red (Levels 3-5)	\$230.40	6	\$1,382.40	
1270703	9781418927059 Rigby PM Plus Complete Package Nonfiction Yellow (Levels 6-8)	\$230.40	6	\$1,382.40	
1270597	9781418926887 Rigby PM Plus Complete Package Nonfiction Blue (Levels 9-11)	\$230.40	6	\$1,382.40	
1270578	9781418926625 Rigby PM Platinum Collection Complete Package Red (Levels 3-5)	\$921.60	6	\$5,529.60	
1270624	9781418926779 Rigby PM Plus Complete Package Nonfiction Green (Levels 12-14)	\$230.40	6	\$1,382.40	
1270554	9781418926540 Rigby PM Platinum Collection Complete Package Blue (Levels 9-11)	\$921.60	6	\$5,529.60	
1270563	9781418926571 Rigby PM Platinum Collection Complete Package Green (Levels 12-14)	\$921.60	6	\$5,529.60	
1270548	9781418926526 Rigby PM Coleccion Complete Package Story Book Orange (Levels 15-16)	\$691.20	6	\$4,147.20	
1270779	9781418927301 Rigby PM Coleccion Complete Package amarillo (yellow)	\$921.60	4	\$3,686.40	
1270756	9781418927226 Rigby PM Coleccion Complete Package azul (blue)	\$921.60	4	\$3,686.40	
1270757	9781418927233 Rigby PM Coleccion Complete Package verde (green)	\$921.60	4	\$3,686.40	
1270760	9781418927240 Rigby PM Coleccion Complete Package anaranjado (orange)	\$921.60	4	\$3,686.40	
Total for Materials and Services				\$41,011.20	
Gratis					
1270586	9781418926656 Rigby PM Platinum Collection Complete Package Yellow (Levels 6-8)	\$921.60			6
1270638	9781418926823 Rigby PM Plus Complete Package Nonfiction Orange (Levels 15-16)	\$230.40			6
1270776	9781418927295 Rigby PM Coleccion Complete Package turquesa (turquoise)	\$921.60			4
Total for Gratis					



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Attention:
Amy Shields
ashields@southsanisd.net

Customer Experience
9205 South Park Center Loop
Orlando, FL 32819
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k12orders@hmhpub.com

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**Proposal for
South San Antonio Ind Sch Dist
Rigby Reading**

ISBN	Title	Sale Price	Purchase Quantity	Purchase Amount	Complimentary Quantity
Total for Grade 1				\$41,011.20	
Grade 2					
Materials and Services					
1270696	9781418927028 Rigby PM Plus Complete Package Nonfiction Turquoise (Levels 17-18)	\$230.40	6	\$1,382.40	
1270646	9781418926854 Rigby PM Plus Complete Package Nonfiction Purple (Levels 19-20)	\$230.40	6	\$1,382.40	
1270618	9781418926755 Rigby PM Plus Complete Package Nonfiction Gold (Levels 21-22)	\$230.40	6	\$1,382.40	
1270710	9781418927073 Rigby PM Collection Complete Package Story Book Purple (Levels 19-20)	\$691.20	6	\$4,147.20	
1270516	9781418926427 Rigby PM Collection Complete Package Story Book Gold (Levels 21-22)	\$864.00	6	\$5,184.00	
1270763	9781418927257 Rigby PM Coleccion Complete Package morado (purple)	\$921.60	4	\$3,686.40	
Total for Materials and Services				\$17,164.80	
Gratis					
1270752	9781418927219 Rigby PM Collection Complete Package Story Book Turquoise (Levels 17-18)	\$659.20			6
Total for Gratis					
Total for Grade 2				\$17,164.80	

Proposal Summary	
Subtotal Purchase Amount:	\$83,212.80
Shipping & Handling (5.00%):	\$4,160.64
Total Cost of Proposal (PO Amount):	\$87,373.44



Houghton Mifflin Harcourt

Attention:
Amy Shields
ashields@southsanisd.net

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Customer Experience
9205 South Park Center Loop
Orlando, FL 32819
FAX: 800-269-5232
k12orders@hmhpub.com

Proposal Date: 5/5/2017

Proposal for
South San Antonio Ind Sch Dist
Rigby Reading

Expiration Date:6/19/2017

Total Cost of Proposal (PO Amount): \$ 87,373.44

This is a cost proposal only.

This cost proposal is subject to HMH's Standard Terms and Conditions ("Ts & Cs") below:

[<http://www.hmhco.com/common/terms-conditions>](http://www.hmhco.com/common/terms-conditions)

Ts & Cs are also found on HMH invoices.

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Date of Proposal: 5/5/2017

Proposal Expiration Date:6/19/2017



Houghton Mifflin Harcourt



Houghton Mifflin Harcourt

Attention:
Amy Shields
ashields@southsanisd.net

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9205 South Park Center Loop
Orlando, FL 32819
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Scholastic Education
P.O. Box 7502
Jefferson City, MO 65102-9964
(Ph) (800) 724-2222, Option 3 (Fax) 800-560-6815

Number EODSQ2433
Date May 15, 2017

Sold To:	
South San ISD Amy Shields 5622 Ray Ellison San Antonio, TX 78242	
Phone	
Fax	

Ship To:	
South San ISD Amy Shields 5622 Ray Ellison San Antonio, TX 78242	
Phone	
Fax	

P.O. Number		Prepared By:		Ship Via		Terms	
Item #	Qty	Description	Unit List	Disc %	Unit Price	Ext. Price	
6CU 526371	1	Guided Reading Text Types, Kindergarten (Levels A-D) 40 titles, 6 copies each	\$1,335.95	10%	\$1,202.36	\$1,202.36	
6CU 526373	1	Guided Reading Text Types, Grade 2 (Levels E-N) 100 titles, 6 copies each	\$3,089.95	10%	\$2,780.96	\$2,780.96	
6CU 514488	1	Guided Reading Fiction Focus-2nd Ed, Grade 1 (Levels, A-I) 90 titles, 6 copies each	\$2,955.95	10%	\$2,660.36	\$2,660.36	

230 titles, 6 copies each, Teacher Guide Authored by Fountas and Pinnell, Teacher Cards & storage bins.

5% Shipping Per AE.

Thank you for your business!

Elizabeth A. Stamper
estamper@scholastic.com
210-305-2679 cell
210-499-0993 fax

SubTotal	\$6,643.68
Tax	\$0.00
Shipping	\$332.18
Total	\$6,975.86

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