\*We will ask each Board Member to volunteer for one or more of the following subcommittees. This will be done via virtual meeting/email.

- \*Initial Capital Campaign
  - -Targeted Group Luncheons
  - -Corporate Campaign
- \*Formal Campaign
  - -GISD Campaign
  - -Community Campaign
- \*Allocation Committee
  - -Teacher Application for Grant Awards
  - -Award Initial Teacher Grants
- \*Public Relations
  - -ON GOING Committee

<u>Initial Capital Campaign Expected Outcome:</u> Prior to launching a public capital campaign, the Graham Public Education Foundation Board of Directors believes it is necessary to personally contact and solicit donations from local benefactors with a history of philanthropy. To that end, GPEF will host 4 luncheons with groups of benefactors and present the new foundations mission, vision, goals, and initial timeline for projects.

## Groups:

- 1. Oil and Gas Industry
- 2. Small Business Owners
- 3. Financial Services Industry
- 4. Civic Organizations

## Step #1 in Initial Capital Campaign:

Solicit names from GPEF Board members of likely contributors in one of the four groups. GISD will send invitations to the people nominated by the Board. GISD will create a power point, brochure, and pledge card. Invite interested GPEF Board Members to attend luncheon and initial presentation.

The Plan of Action and Timeline for these Presentations will be as follows:

Group	Date, Time,	Presenters	Persons	Expected
	& Location		Responsible	Outcome
Graham Civic	TBD	Peggy	Suzy	Secure
Organizations		Sonnenberg,	Graham,	Obligations
		Beau Rees,	Beau Rees,	from Graham
		Suzy	Peggy	Civic
		Graham	Sonnenberg,	Organizations
				as Founding
				Donors
Financial	TBD	Bob	Bob	Secure
Services		Coleman,	Coleman,	Obligations
Industry		Beau Rees,	Beau Rees,	from Graham
		Danny	Suzy	Financial
		Cusenbary,	Graham,	Service
		Mark	Mark	Industries as
		Thayer,	Thayer	Founding
		Suzy		Donors
		Graham		
Oil and Gas	TBD	Mark	Mark	Secure
Leaders		Thayer,	Thayer,	Obligations
		Suzy	Suzy	from Graham
		Graham,	Graham,	Civic
		Angie	Angie	Organizations
		Graham,	Graham,	as Founding
		Beau Rees	Beau Rees	Donors
Small	TBD	Mark	Mark	Secure
Business		Thayer,	Thayer,	Obligations
Owners		Wyatt	Wyatt	from Graham
		Pettus, Suzy	Pettus, Suzy	Small
		Graham,	Graham,	Business
		Beau Rees	Beau Rees	Owners as
				Founding
				Donors

Donations from these individuals will be used in the public capital campaign to garner additional support and momentum for the newly created foundation.

In addition to these local benefactor luncheons, GISD will initiate a corporate campaign. This will consist of soliciting founding member donations from vendors who do business with Graham ISD. The people responsible for this corporate campaign will be Beau Rees, Don Davis, Clay Wright, and Ashley Stewart.

## Formal Capital Campaign, Allocations Committee, and Public Relations:

**STEP 1:** After the initial Capital Campaign is complete, GPEF will launch a formal capital campaign. The first step in this process is the formal introduction of GPEF to the GISD Staff. This will occur on January 3, 2011. GISD has hired Kids Who Care to do an all district presentation to our staff. After this presentation, GPEF will be introduced to GISD staff and a district-wide staff participation campaign will begin. GISD will be asked to donate \$20.00 per person. If all GISD staff give \$20.00 a total of approximately \$6,000 will be raised for the GPEF Capital Campaign.

**STEP 2:** Formal event fundraisers will be organized by the Fundraising Committee of GPEF. Ideas for these events include: Bowling tourney, golf tourney, silent auction, etc.

**STEP 3:** Teacher applications will be solicited for teacher grants this spring. Beau Rees will be responsible for creation and dissemination of the teacher applications to all GISD Staff.

**STEP 4:** The allocation committee will meet and discern which applications to award. The awarding of teacher grants will be in conjunction with the Public Relations Committee. This will be done in April to allow for teacher training and preparation for new projects to launch in the first semester of 2011.