



UNITED INDEPENDENT SCHOOL DISTRICT AGENDA ACTION ITEM

TOPIC: Approval of RFP 2020-014 Computers, Mobile Learning Devices, Printers, Accessories & Finance Solution

SUBMITTED BY: Cordelia Flores Jackson of: Purchasing Department

APPROVED FOR TRANSMITTAL TO SCHOOL BOARD: April 22, 2020

Recommendation:

Administration recommends approval of RFP 2020-014 Computers, Mobile Learning Devices, Printers, Accessories & Finance Solution as follows:

<u>Recommended Vendor(s)</u>	<u>Section</u>
Dell Marketing	Windows Computers/Laptops
CDW Government LLC	Chromebooks, Cases & Chrome boxes
Advantage Imaging Supply, Inc.	Printers
HPE Financial Services	Finance Solution - \$0.26267 Lease Rate

Rationale:

Staff has complied with all applicable federal, state and local purchasing policies and procedures in obtaining pricing information for the items listed above. Staff is recommending the awards based on being the best value to the district.

Budgetary Information:

The budget includes the funds for these purchases

Board Policy Reference and Compliance

CH local – purchasing and acquisition
CH legal – purchasing and acquisition

Board Approval
Awarding of Bids/
Proposals April 22, 2020

RFP No 2020-014 Computers, Mobile Learning Devices, Printers, & Finance Solution

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

Recommended Vendor(s)

Section

Dell Marketing

Windows Computers/Laptops

CDW Government LLC

Chromebooks, Cases & Chrome boxes

Advantage Imaging Supply, Inc.

Printers

HPE Financial Services

Finance Solution - \$0.26267 Lease Rate

Administration advertised on February 9, 2020, and February 16, 2020. Proposals were issued through the EBID Portal. Eight (8) proposals were received on Wednesday, February 26, 2020, at 3:00 p.m., at the UISD Service Center Purchasing Department.

Budget Information:

2020 Lease

District Wide Funds

Federal Funds

Resource Personnel:

Laida Benavides, Assistant Superintendent for Business & Finance

Hector J. Perez, Executive Director for Informational Technology

Rene Cruz, Director of Informational Technology

Judith Garcia, Director of Instructional Technology

Cordelia Flores Jackson, Director of Purchasing



UNITED INDEPENDENT SCHOOL DISTRICT

Rene Cruz
Director of Technical Services

MEMORANDUM

To: Cordelia Flores Jackson
Director of Purchasing

From: Rene Cruz
Director of Technical Services

Date: March 31, 2020

Subject: Recommendation on RFP 2020-014 Computers, Mobile Learning Devices, Printers, Accessories, & Finance Solution

The following is the recommendation for RFP 2020-014 Computers, Mobile Learning Devices, Printers, Accessories, & Finance Solution to the following Vendors:

Description	Awarded Vendor
Windows Computers	Dell Marketing
Chromebooks & Chromeboxes	CDW
Printers	Advantage Imaging
Finance Solution	HPE Financial Services

All vendors have adhered and performed to the specifications as outlined in RFP 2020-014.

Committee members consisted for Laida Benavides, Assistant Superintendent of Finance, Hector Perez, Executive Director of Information Technology, Judy Garcia, Director of Instructional Technology, and Rene Cruz, Director of Technical Services.

If you have any questions or comments, please contact me.

Best and Final
Desktops & Laptops

Line #	Description	QTY	ARC (Austin Ribbon & Computer Supplies, Inc.) / GTS		CDW Government LLC		Dahill (Dahill Office Technology Corporation)	
			Unit	Extended	Unit	Extended	Unit	Extended
1	Desktop Computer - 23" all in one	115	\$1,078.60	\$124,039.00	\$742.00	\$85,330.00	\$948.30	\$109,054
2	Large Monitor Desktop Price should include Desktop Monitor	1	\$682.96	\$682.96	\$938.00	\$938.00	\$1,129.00	\$1,129
3	Windows Laptop 17"	19	\$1,334.08	\$25,347.52	\$1,450.00	\$27,550.00	\$1,571.94	\$29,866
Total				\$150,069.48		\$113,818.00		\$140,050.36

United Independent School District

RFP 2020-014 Computers, Mobile Learning Devices, Printers, Accessories, & Fi

Best and Final
Chromebooks, Chromeboxes & Cases

Line #	Description	QTY	ARC (Austin Ribbon & Computer Supplies, Inc.) / GTS		CDW Government LLC		Dahill (Dahill Office Technology Corporati	
			Unit	Extended	Unit	Extended	Unit	Extenc
4	Google Management License	7644	\$25.00	\$191,100.00	\$23.15	\$176,958.60	\$28.90	\$220,91
5	Chrome Books - 11.6" Touch	6000	\$298.18	\$1,789,080.00	\$212.00	\$1,272,000.00	\$221.90	\$1,331,41
6	24 inch Monitor as per specifications	1644	\$172.26	\$283,195.44	\$97.50	\$160,290.00	\$135.80	\$223,25
7	Mouse and Keyboard - USB, wired	1644	\$29.26	\$48,103.44	\$5.25	\$8,631.00	\$19.90	\$32,71
8	Versa Mount or equal	1644	\$17.25	\$28,359.00	\$16.00	\$26,304.00	\$24.60	\$40,44
9	ChromeBox	1644	\$255.04	\$419,285.76	\$210.00	\$345,240.00	\$241.20	\$396,53
10	Asset Tagging Services for Chromebooks - Option 1	6000	\$12.11	\$72,660.00	\$4.25	\$25,500.00	\$3.67	\$22,02
11	Asset Tagging Services for Chromebooks with RFID tag - Option 2	6000	\$29.43	\$176,580.00	\$4.25	\$25,500.00	\$2.74	\$16,44
12	Protective Case for Chrome Book	6000	\$44.75	\$268,500.00	\$16.75	\$100,500.00	\$33.95	\$203,70
12 ALT1	3100 2n1 Chromebook Case Quote#:3000056191853.1	6000						
District Note								
The District may purchase up to the amount listed. The District will purchase								
Total				\$3,276,863.64		\$2,140,923.60		\$2,487,417.60

United Independent School District

RFP 2020-014 Computers, Mobile Learning Devices, Printers, Accessory

Best and Final
Printers

Line #	Description	QTY	Advantage Imaging Supply, Inc		ARC (Austin Ribbon & Computer Supplies, Inc.) GTS		Dahill (Dahill Office Corporate)	
			Unit	Extended	Unit	Extended	Unit	Unit
13	Classroom Printers	1	\$15,015.25		\$15,530.13		\$15,044.1	
13.1	Classroom Printers	49	\$259.75	\$12,727.75	\$270.12	\$13,235.88	\$243.40	
13.2	High Capacity Black Toner Cartridge with copy yield of 12,000 pages	25	\$91.50	\$2,287.50	\$91.77	\$2,294.25	\$124.70	
Notes			Oki 6244401		Oki B432DN		Brother HLL6	
14	Workgroup Printers	1	\$4,666.10		\$4,943.93		\$2,080.10	
14.1	Workgroup Printers	5	\$649.60	\$3,248.00	\$677.77	\$3,388.85	\$282.40	
14.2	High Capacity Black Toner Cartridge with copy yield of 18,000 pages	3	\$214.75	\$644.25	\$217.64	\$652.92	\$98.00	
14.3	High Capacity Black Toner Cartridge with copy yield of 25,000 pages	3	\$257.95	\$773.85	\$300.72	\$902.16	\$124.70	
Notes			Oki B721DN		Oki B721DN		Brother HLL6 Yield 8,000 and 12,000	
15	Workgroup Color Printers	1	\$2,923.70		\$2,960.46		\$2,206.80	
15.1	Workgroup Color Printers	4	\$492.75	\$1,971.00	\$501.84	\$2,007.36	\$339.00	
15.2	High Capacity Black Toner Cartridge with copy yield of 6,000 pages	2	\$81.25	\$162.50	\$81.27	\$162.54	\$78.00	
15.3	High Capacity Yellow Toner Cartridge with copy yield of 6,000 pages	2	\$131.70	\$263.40	\$131.76	\$263.52	\$115.80	
15.4	High Capacity Cyan Toner Cartridge with copy yield of 6,000 pages	2	\$131.70	\$263.40	\$131.76	\$263.52	\$115.80	
15.5	High Capacity Magenta Toner Cartridge with copy yield of 6,000 pages	2	\$131.70	\$263.40	\$131.76	\$263.52	\$115.80	
Notes			Oki C612N		Oki C612N		Brother HLL6: Black toner yield Color toner yield	
16	Multi-Functional Printers	1	\$1,224.13		\$1,261.47		\$1,463.00	

United Independent School District
RFP 2020-014 Computers, Mobile Learning Devices, Printers Accessories, and Finance Solution
Windows Computers / Laptops
Summary of Evaluations

Vendors / Evaluators	Laida Benavides	Rene Cruz	Judith M. Garcia	Hector J. Perez	Total	Ranking
ARC (Austin Ribbon & Computer Supplies, Inc.) / GTS	80.63	80.63	80.63	80.63	322.52	6
CDW Government LLC	94.20	94.20	94.20	94.20	376.80	2
Dahill (Dahill Office Technology Corporation)	82.67	82.67	82.67	82.67	330.68	5
Dell Marketing LLC (Dell)	99.00	99.00	99.00	99.00	396.00	1
Intech Southwest Services	93.59	93.59	93.59	93.59	374.36	3
Netsync Network Solutions	92.34	92.34	92.34	92.34	369.36	4

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RFP 2020-014 Computers, Mobile Learning Devices, Printers Accessories, and Finance Solution
Chromebooks

Summary of Evaluations

Vendors / Evaluators	Laida Benavides	Rene Cruz	Judith M. Garcia	Hector J. Perez	Total	Ranking
ARC (Austin Ribbon & Computer Supplies, Inc.) / GTS	78.71	78.71	78.71	78.71	314.84	6
CDW Government LLC	98.00	98.00	98.00	98.00	392.00	1
Dahill (Dahill Office Technology Corporation)	90.15	90.15	90.15	90.15	360.60	3
Dell Marketing LLC (Dell)	90.86	90.86	90.86	90.86	363.44	2
Intech Southwest Services	80.85	80.85	80.85	80.85	323.40	5
Netsync Network Solutions	84.84	84.84	84.84	84.84	339.36	4

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Printers

Summary of Evaluations

Vendors / Evaluators	Laida Benavides	Rene Cruz	Judith M. Garcia	Hector J. Perez	Total	Ranking
Advantage Imaging Supply, Inc	88.58	88.58	88.58	88.58	354.32	1
ARC (Austin Ribbon & Computer Supplies, Inc.)	86.92	86.92	86.92	86.92	347.68	2
Dahill (Dahill Office Technology Corporation)	57.63	57.63	57.63	57.63	230.52	5
Dell Marketing LLC (Dell)	88.00	88.00	88.00	88.00	352.00	2
Netsync Network Solutions	85.33	85.33	85.33	85.33	341.32	4

United Independent School District
RFP 2020-014 Computers, Mobile Learning Devices, Printers Accessories, and Finance Solution
Finance Solution

Summary of Evaluations

Vendors / Evaluators	Laida Benavides	Rene Cruz	Judith M. Garcia	Hector J. Perez	Total	Ranking
Advantage Imaging Supply, Inc	92.15	92.15	92.15	92.15	368.60	3
Dahill (Dahill Office Technology Corporation)	87.80	87.80	87.80	87.80	351.20	5
Dell Marketing LLC (Dell)	92.63	92.63	92.63	92.63	370.52	2
HPE Financial Services	93.15	93.15	93.15	93.15	372.60	1
Intech Southwest Services	86.15	86.15	86.15	86.15	344.60	6
Netsync Network Solutions	91.00	91.00	91.00	91.00	364.00	4