## AGREEMENT

THIS AGREEMENT, made and entered into this 1st day of September 2015, by and between Independent School District #709, a public corporation, hereinafter called District, and The Duluth Area Family YMCA, hereinafter called Duluth Y.

THE PURPOSE OF THE AGREEMENT is to set out the terms and conditions whereby the Duluth Y will provide programs or services in partnership with the District at the times and locations set forth in this Agreement.

The terms and conditions of this Agreement are as follows:

- 1. Dates of Service. This Agreement shall be deemed to be effective as of July 1, 2015, and shall remain in effect until June 30, 2016 unless terminated earlier as provided for herein, or unless and until all obligations set forth in this Agreement have been satisfactorily fulfilled, whichever occurs first.
- Performance. Duluth Y and District shall provide staff and supplies, as agreed upon 2. by both parties, at each site to support the before and after school programs - K.E.Y. Zone and its functions at the following sites:

Lowell Elementary School Lester Park Elementary School Laura MacArthur Elementary School Congdon Park Elementary School Homecroft Elementary School Lakewood Elementary School Stowe Elementary School Piedmont Elementary School Myers-Wilkins Elementary School

Addendum 1- Duluth Y and District program site coordinators have their own cards for purchasing. Staff abides by respective organizations purchasing policies.

Addendum 2- Staffing model.

- Background Check. Duluth Y must provide an executed criminal history and background check on all of its employees assigned to the program. Duluth Y is precluded from performance of contract until the results of the criminal background check(s) are on file. The Duluth Y abides by ISD 709 policy regarding background checks.
- 4. Reimbursement. In consideration of the performance of Duluth Y of its obligations pursuant to this Agreement, District hereby agrees to reimburse Duluth Y for its services and expenses in performing said obligations as follows:

Direct expenses of Salaries and Benefits as well as pre-approved supplies, educational materials, and other Out-of-School-Time (OST) items needed to execute the program purchased by the Duluth Y for the K.E.Y. Zone programs will be invoiced to the District on a monthly basis. These invoices will also include a 10% administrative fee. Total invoices shall not exceed projected budget. Either party can request a budget adjustment with 30 days written notice if revenue increases for all sites listed. The Duluth Y will maintain detailed records of all expenditures for review by the District at their request. The Director of Community Education will review and sign off on all invoices prior to reimbursement.

Addendum 3- Projected budget.

At the end of the fiscal year for the District – June 30, 2015 the total revenue and direct program costs will be audited and provided to Duluth Y. Duluth Y will receive 50% of the remaining amount less the previously paid 10% overhead charge from the District. Duluth Y is required by Minnesota Statutes, Section 270.66, subd. 3, to provide their Taxpayer Identification Number (TIN) used in the enforcement of Federal and State tax laws. The TIN will be available to Federal and State tax authorities and State personnel involved in the payment of State obligations. This Agreement will not be approved unless TIN is provided.

- 5. **Requests for Reimbursement.** The terms of payment under this Agreement are as follows:
  - a. Invoices will be submitted to the district on a monthly basis.
  - b. Payment shall be made by the District within 30 days of submission of a proper invoice by the Duluth Y;
  - c. Final payment after programs are audited will occur no later than September 15, 2016.
  - d. Any other terms of payment in the performance of services are incorporated by reference in this Agreement.
- 6. **Propriety of Expenses.** The fact that the District has reimbursed the Duluth Y for any expense claimed by Duluth Y shall not preclude District from questioning the propriety of any such item. District reserves the right to offset any overpayment or disallowance of any item or items at any time under this Agreement by reducing future payments to Duluth Y. This clause shall not be construed to bar any other legal remedies District may have to recover funds expended by Duluth Y for disallowed costs.
- 7. Ownership of Materials. The District reserves the rights to reproduce the programming in any fashion, or appropriate the contents of the programming, or any portion thereof, to its own use for any and all programs, forms and other materials that Duluth Y has provided, prepared, or utilized in performance of the terms of this Agreement. The Duluth Y will have the same rights as stated above.
- 8. Independent Contractor. Duluth Y shall be responsible for payment of all taxes, including Federal, State, and local taxes, arising out of Duluth Y's activities in accordance with this Agreement, including by way of illustration, but not limited to, Federal and State income tax, Social Security tax, Unemployment Insurance taxes, workers compensations, and any other taxes or business license fees as required.
- 9. **Notices.** All notices to be given by Duluth Y to District shall be deemed to have been given by depositing the same in writing in the United States Mail or hand delivered, care of Jay Roesler, ISD 709, Duluth Public Schools, 215 North 1<sup>st</sup> Avenue East, Duluth, MN 55802. All notices to be given by District to Duluth Y shall be deemed to have been given by depositing the same in writing in the United States Mail or hand delivered to Tracie Clanaugh, Duluth YMCA, 302 W. 1<sup>st</sup> Street, Duluth, MN 55802.

- 10. **Assignment.** Neither party shall in any way assign or transfer any of its rights, interests or obligations under this Agreement in any way whatsoever without the prior written approval of the other party.
- 11. **Modification or Amendment.** No amendment, change or modification of this Agreement shall be valid unless in writing signed by the parties' hereto.
- 12. **Governing Laws.** This Agreement, together with all its paragraphs, terms and provisions is made in the State of Minnesota and shall be construed and interpreted in accordance with the laws of the State of Minnesota.
- 13. **Entire Agreement.** This Agreement contains the entire understanding of the parties hereto with respect to the subject matter hereof and shall not be changed or otherwise altered except by written agreement of the parties.
- 14. **Cancellation.** Either party shall have the right to terminate this Agreement, without cause, upon (60) days written notice to the other party as provided for in this Agreement.
- Duluth Y further understands and agrees that it shall be bound by the Minnesota Government Data Practices Act (Minnesota Statutes 13.03-13.04) with respect to "data on individuals"; as defined in 13.02, subd. 5 of that Statute) which it collects, receives, stores, uses, creates or disseminates pursuant to this Agreement.
- 16. **Insurance.** Duluth Y shall not commence work under the contract until they have obtained all the insurance described below and Duluth Public Schools has approved such insurance. Duluth Y shall maintain such insurance in force and effect throughout the term of the contract.

Duluth Y is required to maintain and furnish satisfactory evidence of the following insurance policies:

Workers' Compensation Insurance: Duluth Y must provide Worker's Compensation insurance for all its employees and, in case any work is subcontracted, Duluth Y will require the subcontractor to provide Workers' Compensation insurance in accordance with the statutory requirements of the State of Minnesota including Coverage B, Employer's Liability.

Commercial General Liability: Duluth Y is required to maintain insurance protecting it from claims for damages for bodily injury, including sickness or disease, death, and for care and loss of services as well as claims for property damage, including loss of use which may arise from operations under the Duluth Y whether the operations are by the Duluth Y or subcontractor or by anyone directly or indirectly employed under the contract.

AS EVIDENCE OF THEIR ASSENT TO THE TERMS AND CONDITIONS OF THIS AGREEMENT, set forth above, the parties hereto have caused this Agreement to be executed by their duly authorized officers as of the day and year first above written.

INDEPENDENT SCHOOL DISTRICT NO. 709	CONTRACTOR			
Chair	Title President/CEO			
Clerk	Title			
Program Director	Taxpayer Identification Number			
Director of Business Service				

## Key Zone Staffing design

<u>Program Co-Directors:</u> The Directors oversee all aspects of program implementation, staffing, evaluation and communication between all sites and program partners. This position oversees program and evaluation databases, participant attendance and activity records, tracks reimbursements, in-kind expenses, volunteer time, and records minutes from all meetings. The Project Director supervises the Site Coordinators and participates in performance reviews for all Key Zone staff.

<u>Site Coordinators:</u> Each of the sites has a full time or part time program coordinator who will oversee implementation for their community/school partnership. Site coordinators are responsible for the fidelity of the program model and integrity of the interventions. Site Coordinators implement program strategies/activities, ensure Key Zone staff work in close collaboration with school staff, engage parents, oversee volunteer recruitment and training, weekly site based team meetings, and mobilize community resources in support of program goals. Site coordinators recruit, supervise and review performance for all staff including Family Liaisons, AmeriCorps Members and OST staff and instructors.

<u>Family Liaisons</u>: (At 21<sup>st</sup> CCLC sites only) Each 21<sup>st</sup> CCLC site will have a full time Family Liaisons supported through 21st CCLC who will "check and connect" the school day with OST programs and involve families in special activities and events. Liaisons facilitate communication between students/parents/school, develop and implement Student Progress Planning Forms for each student, advocate for students and parents, facilitate parent involvement and provide leadership and direction to 21st CCLC staff and volunteers, addressing academic and social enrichment needs of the students. Liaisons develop academic enrichment and tutoring materials and assist in the planning and implementation of monthly family events.

<u>AmeriCorps Members</u>: Sites will have AmeriCorps Members providing various levels of OST support. They provide direct service (tutoring/mentoring) and recruit, train, and oversee volunteers. They support the Family Liaisons to connect the school day with the OST time. Members spend 75% of their time in the classroom during the school day supporting classroom teachers.

Youth Specialists/Club Instructors: Each site has instructors who teach during the Enrichment Clubs. Liaisons work with all community—based instructors to design appropriate lesson plans and oversee implementation and outcomes. Staff who instruct receive training in child development instructional strategies, building safety, interventions and implementation methods. The number of instructors needed per site depends on the number of children enrolled with a goal of a 1:10 staff; student ratio.

<u>Volunteers</u>: Trained volunteers will serve as program assistants. Each site will have on-going volunteers who provide mentoring and tutoring, group support and are involved in the planning and implementation of special projects and activities based on their interest and expertise. All volunteers undergo a background check and meet with participants in public spaces.

Student-to-staff ratios: 10 to 1 ratio in all activities not including volunteers.

FD-PRO-LOC-FIN-CRS-	ОВЈ	KEY ZONE				
FUND			FY 14 Actual	FY 2015	FY 15 Actual	FY 2016
			Totals	Budget	Totals	Budget
			•		As of 7/8/15	
		Fees from Patrons	997,132.52	1,000,000.00	1,197,820.65	1,160,000.00
		21st Century Grant	58,095.00	58,500.00	70,129.37	70,725.00
		Total Revenues	1,055,227.52	1,058,500.00	1,267,950.02	1,230,725.00
04-570-xxx-321-272-	114003	TEACHER-SUMMER SCHOOL	6,219.38	8,000.00	<del></del>	8,000.00
04-570-xxx-321-272-	114400	NON-LIC SAL,INSTR SUPPORT	167,992.43	175,000.00	29,382.93	98,500.00
04-570-xxx-321-272-	114402	NON-LIC SAL HRLY, CLASSRM SUPP	-			
04-570-xxx-321-272-	117000	NONINSTR SUPPORT SALARY			139,128.19	125,000.00
04-570-xxx-321-272-	117002	CLASSIFIED SUPPORT,HRLY SALARY	97,610.25	100,000.00	59,556.37	83,600.00
04-570-xxx-321-272-	118500	STIPEND SALARY-LICENSED			2,512.97	5,000.00
04-570-xxx-321-272-	118501	OVERTIME, SHIFT DIFFERENT	14.14		13.12	100.00
04-570-xxx-321-272-	118502	CERT TCHR SUMMER SCHOOL			7,300.51	500.00
		Subtotal	272,301.21	283,000.00	237,894.09	320,700.00
04-570-xxx-321-272-	121000	FICA/MEDICARE	20,416.42	24,911.00	17,409.58	24,381.00
04-570-xxx-321-272-	121400		16,978.44	23,608.00	15,844.58	23,304.00
04-570-xxx-321-272-	121800	CERTIFIED STAFF RETIREMENT	578.67	•	685.28	600.00
04-570-xxx-321-272-	122000	HEALTH INSURANCE PRIMARY	44,260.98	43,332.00	60,240.56	42,557.00
04-570-xxx-321-272-	123000	LIFE INSURANCE	506.95	594.00	668.34	524.00
04-570-xxx-321-272-	123500	DENTAL INSURANCE	1,104.07	1,590.00	1,456.60	1,310.00
04-570-xxx-321-272-	124000	LONG TERM DISABILITY INSURANCE	366.52	462.00	474.32	314.00
04-570-xxx-321-272-	125100	HRA HLTH REIMB ARRANGEMENT	11,061.37	11,400.00	14,948.22	7,990.00
04-570-xxx-321-272-	127000	WORKERS COMPENSATION	1,499.03	1,893.00	1,454.51	1,471.00
04-570-xxx-321-272-	128000	UNEMPLOYMENT COMPENSATION	556.01	2,219.00	271.22	984.00
		Subtotal	97,328.46	110,009.00	113,453.21	103,435.00
04-570-xxx-321-272-	130500	OTHER CONTRACTED SERVICES	562,427.27	540,000 <u>.0</u> 0	7 <u>51,990.00</u>	8 <u>46,</u> 000. <u>00</u>
04-570-xxx-321-272-		COMMUNIC SVCS-PHONE, I-NET	124.86	2,800.00	*, <u>52,557,55</u>	850.00
04-570-xxx-321-272-		TRANSPORTATION CHRGBACKS	10,234.79	5,100.00	13,823.19	10,100.00
04-570-xxx-321-272-		) AIRFARE	541.00	3,200.00	566.20	600.00
04-570-xxx-321-272-		MILEAGE	873.95		465.08	500.00
04-570-xxx-321-272-		REGISTR/LODGING/MEALS	U. U		369.00	800.00
04-570-xxx-321-272-		FEES-TUIT,ADMISSION,STUDENT			418.50	700.00
04-570-xxx-321-272-		PRINTING CHARGEBACK	382.90	500.00	278.11	400.00
04-570-xxx-321-272-		. GENERAL SUPPLIES	3,162.00	7,055.00	687.00	5,000.00
04-570-xxx-321-272-		CLASSROOM SUPPLIES	12,639.06	14,750.00	15,550.17	17,200.00
04-570-xxx-321-272-	149001		24,603.77	25,000.00	12,539.50	25,000.00
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		Subtotal	614,989.60	595,205.00	796,686.75	907,150.00
		Expense Totals	984,619.27	988,214.00	1,148,034.05	1,331,285.00
		Net Profit/(Loss)	70,608.25	70,286.00	119,915.97	(100,560.00)