

Real Estate Consultants

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January 17, 2023

Mr. Phillip Francis Asst. Superintendent of District Services Livonia Public Schools 15125 Farmington Road Livonia, MI 48154

RE: 2021 Bond Program

Contract Award Recommendation for Technology Contractor Bids Cleveland ES / Rosedale ES / Riley UES / Frost MS / Franklin HS

Dear Mr. Francis:

This letter transmits an update from Plante Moran Cresa (PMC) as it relates to the assignment to assist and advise Livonia Public Schools (LPS) in its selection of a Technology Contractor for the Projects listed above. This update represents the mutual efforts of PMC, IDS and LPS administration and staff (the Bond Team) to present a framework in order to identify, evaluate and recommend Vendors for these Projects.

On December 19, 2022, Bid Documents were formally issued and made available. An advertisement for bids was published in a local newspaper and also posted to the required State of Michigan websites.

On January 9, 2023, three (3) bid proposals were received and publicly opened. Over the next few days, the bid proposals were reviewed to determine the budget implications. An interview was held with the bidders on January 12, 2023. The scope of work, project schedule, phasing, manpower requirements, and other particulars regarding the work were reviewed and discussed.

Upon completion of the interviews, and after subsequent clarifications and discussions, the Bond Team is recommending **AMcomm Telecommunications** as the lowest responsible bidder for contract award as detailed in IDS' recommendation letter dated January 13, 2023.

Including the base bid amount of \$220,000.00 and a contingency in the amount of \$20,000, the total Project award recommendation equals **\$240,000.00**.

Total	\$ 240,000.00	
Contingency	\$ 20,000.00	
AMcomm Telecommunications	\$ 220,000.00	

The costs for this work will be detailed in the Contract, which was included in this RFP, pending final review and approval of terms by district legal counsel.

The Project Team is available at the Board's convenience to answer any questions regarding bidding, the proposals, interview process, or the recommendations of the Bond Team. Please direct all questions through me via email at brian.weber@plantemoran.com.

Sincerely,

PLANTE MORAN CRESA

Jan Well

Brian Weber Vice President

Enclosures: Summary of Costs

IDS Recommendation Letter



TECHNOLOGY - 2023 CONSTRUCTION BUDGET SUMMARY

	Base Cost					
Buildings	Budget		Actual		Variance	
Listed Below	\$	230,000	\$	220,000	\$	10,000
Totals	\$	230,000	\$	220,000	\$	10,000

	Contingency					
Buildings	Budget		Actual		Variance	
Listed Below	\$ 20,000	\$	20,000	\$	-	
Totals	\$ 20,000	\$	20,000	\$	-	

	Total Project Costs					
Buildings	Budget		Actual		Variance	
Listed Below	\$	250,000	\$	240,000	\$	10,000
Totals	\$	250,000	\$	240,000	\$	10,000

Includes the following sites:

Rosedale Elementary Cleveland Elementary Riley Upper Elementary Frost Middle Franklin High





January 13, 2023

Mr. Phillip Francis
Assistant Superintendent of district Services
Livonia Public Schools
15125 Farmington Road
Livonia, MI 48154

Project Name: Livonia Public Schools

Media Center Renovations - Technology

Livonia, Michigan

IDS Project No.: 21191-1000 BP 04

Dear Mr. Francis:

Bid specifications and drawings for the technology requirements of the Phase II Media Center Renovations – Technology project were issued on December 19, 2022. The bid package scope consists of providing relocation of existing voice, audio/video, and data systems for the renovations of the existing building media centers and kitchens.

Representatives from three (3) companies attended the pre-bid conference on December 22, 2022. The pre-bid conference was not mandatory.

Three (3) bids were received on November January 9, 2023 as follows:

Bidder	Bid Bond	Familial Disclosure	Iran Sanctions Affidavit	Criminal Background Affidavit	Base Bid
Digital Age Technologies, Inc.	Yes	Yes	Yes	Yes	Incomplete
Sound Planning Communications	Yes	Yes	Yes	Yes	\$151,137.22
AMcomm Telecommunications	Yes	Yes	Yes	Yes	\$220,000.00

The bidders included the required Bid Bond, Familial Disclosure, Affidavit of Compliance and Criminal Background Affidavit with their bid submissions.

The technology team has reviewed the bids and conducted post-bid interviews with the bidders providing a complete bid response on January 12, 2023. The bid response from Digital Age Technologies did not enumerate their total base bid in either numbers or words and was rejected. The bid submitted by Sound Planning Communications was missing enumeration and pricing for data cabling and was withdrawn by the bidder. The bid By AMcomm Telecommunications was determined to be complete and compliant with the requirements of the bidding documents. The bill of materials pricing was determined to be in line with current industry trends and historical competitive bidding pricing models for projects of a similar size and scope, and the bidder agreed to extended unit pricing for an additional year beyond the substantial completion date of this project for future work.

IDS recommends the award of the Media Center Renovations – Technology Bid Pack 04 to the lowest qualified bidder, AMcomm Telecommunications, in the amount of \$220,000.00.

In addition to the award amount, IDS is also recommending a construction contingency be established in the amount of \$20,000.00.

Sincerely,

Rock Morey Project Manager

ec: T. Klan, LPS B. Weber, PMC File