

BID #	DESCRIPTION	AMOUNT
	<b>NEW SOLICITATIONS</b>	
3878	HILL-ROM HOSPITAL BEDS  Hill-Rom Company Batesville, IN	\$220,792.00

TO: The Board of Trustees

FROM: District President H. Neil Matkin

DATE: September 22, 2015

SUBJECT: Recommendation for Approval of Reference 3878 - Hill-Rom Hospital Beds

SCOPE: Purchase of Hill-Rom 53 CareAssist hospital beds (31 beds without Nurse Call at \$4,018.00 each and 22 beds with Nurse Call at \$4,374.31) for the Health Science Center.

RECOMMENDATION: Hill-Rom Company \$220,792.00  
Batesville, IN

JUSTIFICATION: Sole Source. Hill-Rom is the sole licensed manufacturer and provider of new Hill-Rom beds in America. The CareAssist beds with nurse call feature will enable the Simulation lab to leverage the Hill-Rom Navicare Nurse Call System that is being installed in the new Health Sciences Building. The CareAssist beds working with the Navicare Nurse Call System will have the ability to display patient safety information that is collected in hospitals and other healthcare facilities in the Dallas Fort Worth area on the status board that was purchased with the Navicare Nurse Call System. Safety items that will be able to be captured with the system and that are unique to Hill-Rom include whether brakes are set on the bed to reduce patient falls, whether bed is in low position to reduce patient falls, whether side rails are up or down, whether the Nurse Call Button has been activated, the Bed Location and whether service is required on the bed. Additionally, the Hill-Rom products are among the most commonly used products in the facilities in District Students will be doing their clinical rotations.

REQUESTING DEPARTMENT: Health Sciences