



September 4, 2025

Monroe Public Schools,

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Lisa A. Jacobson

Sr. Director, Bids and Contracts



Proposal #009415107
Prepared For
Monroe Public Schools

Attention:
Andrea Wylie
wylie@monroe.k12.mi.us

For the Purchase of:
**HMH Into Reading (K-5 Version 3 with HMH
Readers with Amira Suite) 3-Years (1-Year)**

Prepared By
Natalia McLaughlin
natalia.mclaughlin@hnhco.com

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Attention:
Andrea Wylie
wylie@monroe.k12.mi.us

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Proposal for Monroe Public Schools

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade K						
Student Digital Licenses						
1893290	9798202062834 Into Reading Vrs3 Student License with HMH Digital Readers AM 1 Year Grades K-6	\$115.42	305	\$35,203.10		\$35,203.10
Package Includes: Into Reading Vsr3 Digital Student Resources 1 Year Grades K-6 HMH Readers Vrs3 Digital Library Student Resources 1 Year Grades K-6 Amira Suite Digital Student Resources 1 Year Grades K-6 Implementation Success						
Total for Student Digital Licenses		\$35,203.10				
Teacher Digital Licenses						
1893298	9798202062919 Into Reading VRS3 Teacher License with HMH Digital Readers AM 1 Year Grades K-6	\$187.20	15	\$2,808.00	\$2,808.00	
Package Includes: Into Reading Vsr3 Digital Teacher Resources 1 Year Grades K-6 HMH Readers Vrs3 Digital Library Teacher Resources 1 Year Grades K-6 Amira Suite Digital Teacher Resources 1 Year Grades K-6 Access to Teacher's Corner						
Total for Teacher Digital Licenses		\$0.00				
A la Carte Items Available for Purchase						
Teacher Materials						
1886179	9798202028168 Into Reading Vrs3 Teacher's Guide Set Grade K	\$197.34	15	\$2,960.10	\$295.95	\$2,664.15
1889838	9798202043420 Into Reading Vrs3 Big Book Set Grade K	\$240.24	15	\$3,603.60	\$360.30	\$3,243.30
1889834	9798202043406 Into Reading Vrs3 Read Aloud Set Grade K	\$137.60	15	\$2,064.00	\$206.40	\$1,857.60
1874676	9780358976240 Into Reading Vrs3 Bookstix Grade K	\$4.86	15	\$72.90	\$7.35	\$65.55
1889840	9798202043437 Into Reading Vrs3 Instructional Card Kit Grade K	\$82.50	15	\$1,237.50	\$123.75	\$1,113.75
1721083	9781328522900 Into Reading Tabletop Minilessons Reading Grade K	\$33.90	15	\$508.50	\$50.85	\$457.65
1716734	9781328491602 Into Reading Tabletop Minilessons English Language Development Grade K	\$33.90	15	\$508.50	\$50.85	\$457.65
Student Materials						
1874110	9780358975564 Into Reading Vrs3 Student myBook Softcover Grade K	\$14.85	305	\$4,529.25		\$4,529.25
1874664	9780358976189 Into Reading Vrs3 Know It Show It Grade K	\$32.71	305	\$9,976.55		\$9,976.55
Total for A la Carte Items Available for Purchase		\$24,365.45				
Total for Grade K		\$59,568.55				
Grade 1						
Student Digital Licenses						
1893290	9798202062834 Into Reading Vrs3 Student License with HMH Digital Readers AM 1 Year Grades K-6	\$115.42	326	\$37,626.92		\$37,626.92
Package Includes: Into Reading Vsr3 Digital Student Resources 1 Year Grades K-6 HMH Readers Vrs3 Digital Library Student Resources 1 Year Grades K-6 Amira Suite Digital Student Resources 1 Year Grades K-6 Implementation Success						
Total for Student Digital Licenses		\$37,626.92				
Teacher Digital Licenses						
1893298	9798202062919 Into Reading VRS3 Teacher License with HMH Digital Readers AM 1 Year Grades K-6	\$187.20	15	\$2,808.00	\$2,808.00	
Package Includes: Into Reading Vsr3 Digital Teacher Resources 1 Year Grades K-6 HMH Readers Vrs3 Digital Library Teacher Resources 1 Year Grades K-6 Amira Suite Digital Teacher Resources 1 Year Grades K-6 Access to Teacher's Corner						
Total for Grade 1		\$37,626.92				
Total for Grade 1		\$37,626.92				
<hr/>						
Coupon Code: PRODPB10		Attention: Andrea Wylie wylie@monroe.k12.mi.us		Send Orders to: orders@hnhco.com FAX: 800-269-5232		
Send Check Payments to: HMH Education Company 14046 Collection Center Drive Chicago, IL 60693		HMH Confidential and Proprietary				
009415107		Sold:0000134364 Ship:0000134364		Page 2 of 8		
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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Total for Teacher Digital Licenses		\$0.00				
A la Carte Items Available for Purchase						
Teacher Materials						
1886181 9798202028175	Into Reading Vrs3 Teacher's Guide Set Grade 1	\$197.34	15	\$2,960.10	\$295.95	\$2,664.15
1886169 9798202028113	Into Reading Vrs3 Teaching Pal Set Grade 1	\$41.50	15	\$622.50	\$62.25	\$560.25
1736147 9781328639097	Into Reading Big Book Set Grade 1	\$91.74	15	\$1,376.10	\$137.55	\$1,238.55
1736145 9781328639059	Into Reading Read Aloud Set Grade 1	\$96.10	15	\$1,441.50	\$144.15	\$1,297.35
1874678 9780358976257	Into Reading Vrs3 Bookstix Grade 1	\$4.86	15	\$72.90	\$7.35	\$65.55
1889842 9798202043444	Into Reading Vrs3 Instructional Card Kit Grade 1	\$82.50	15	\$1,237.50	\$123.75	\$1,113.75
1721084 9781328522917	Into Reading Tabletop Minilessons Reading Grade 1	\$33.90	15	\$508.50	\$50.85	\$457.65
1716735 9781328491619	Into Reading Tabletop Minilessons English Language Development Grade 1	\$33.90	15	\$508.50	\$50.85	\$457.65
1737708 9780358011170	Into Reading Focal Text Set of 6 with Take and Teach Lessons Grade 1	\$169.65	15	\$2,544.75	\$254.55	\$2,290.20
Student Materials						
1886009 9798202027314	Into Reading Vrs3 Student myBook Softcover Set Grade 1	\$14.85	326	\$4,841.10		\$4,841.10
1886103 9798202027789	Into Reading Vrs3 Know It Show It Set Grade 1	\$32.71	326	\$10,663.46		\$10,663.46
1770948 9780358252252	Into Reading Read and Respond Journal Grade 1	\$32.72	65	\$2,126.80		\$2,126.80
Total for A la Carte Items Available for Purchase		\$27,776.46				

Total for Grade 1 **\$65,403.38**

Grade 2

Student Digital Licenses

1893290 9798202062834	Into Reading Vrs3 Student License with HMH Digital Readers AM 1 Year Grades K-6	\$115.42	326	\$37,626.92		\$37,626.92
Package Includes:						
Into Reading Vrs3 Digital Student Resources 1 Year Grades K-6						
HMH Readers Vrs3 Digital Library Student Resources 1 Year Grades K-6						
Amira Suite Digital Student Resources 1 Year Grades K-6						
Implementation Success						

Total for Student Digital Licenses **\$37,626.92**

Teacher Digital Licenses

1893298 9798202062919	Into Reading VRS3 Teacher License with HMH Digital Readers AM 1 Year Grades K-6	\$187.20	14	\$2,620.80	\$2,620.80	
Package Includes:						
Into Reading Vrs3 Digital Teacher Resources 1 Year Grades K-6						
HMH Readers Vrs3 Digital Library Teacher Resources 1 Year Grades K-6						
Amira Suite Digital Teacher Resources 1 Year Grades K-6						
Access to Teacher's Corner						

Total for Teacher Digital Licenses **\$0.00**

A la Carte Items Available for Purchase

Teacher Materials

1886183 9798202028182	Into Reading Vrs3 Teacher's Guide Set Grade 2	\$197.35	14	\$2,762.90	\$276.36	\$2,486.54
1886171 9798202028120	Into Reading Vrs3 Teaching Pal Set Grade 2	\$41.50	14	\$581.00	\$58.10	\$522.90
1889836 9798202043413	Into Reading Vrs3 Read Aloud Set Grade 2	\$137.60	14	\$1,926.40	\$192.64	\$1,733.76
1874680 9780358976264	Into Reading Vrs3 Bookstix Grade 2	\$4.86	14	\$68.04	\$6.86	\$61.18
1889844 9798202043451	Into Reading Vrs3 Instructional Card Kit Grade 2	\$82.50	14	\$1,155.00	\$115.50	\$1,039.50
1721085 9781328522924	Into Reading Tabletop Minilessons Reading Grade 2	\$33.90	14	\$474.60	\$47.46	\$427.14
1716736 9781328491626	Into Reading Tabletop Minilessons English Language Development Grade 2	\$33.90	14	\$474.60	\$47.46	\$427.14
1737709 9780358011187	Into Reading Focal Text Set of 6 with Take and Teach Lessons Grade 2	\$169.66	14	\$2,375.24	\$237.58	\$2,137.66

Student/ Materials

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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
1886025 9798202027390	Into Reading Vrs3 Student myBook Softcover Set Grade 2	\$14.85	326	\$4,841.10		\$4,841.10
1886119 9798202027864	Into Reading Vrs3 Know It Show It Set Grade 2	\$32.71	326	\$10,663.46		\$10,663.46
1770949 9780358252269	Into Reading Read and Respond Journal Grade 2	\$32.72	65	\$2,126.80		\$2,126.80
Total for A la Carte Items Available for Purchase		\$26,467.18				
Total for Grade 2		\$64,094.10				
Grade 3						
Student Digital Licenses						
1893290 9798202062834	Into Reading Vrs3 Student License with HMH Digital Readers AM 1 Year Grades K-6	\$115.42	325	\$37,511.50		\$37,511.50
Package Includes: Into Reading Vsr3 Digital Student Resources 1 Year Grades K-6 HMH Readers Vrs3 Digital Library Student Resources 1 Year Grades K-6 Amira Suite Digital Student Resources 1 Year Grades K-6 Implementation Success						
Total for Student Digital Licenses		\$37,511.50				
Teacher Digital Licenses						
1893298 9798202062919	Into Reading VRS3 Teacher License with HMH Digital Readers AM 1 Year Grades K-6	\$187.20	15	\$2,808.00	\$2,808.00	
Package Includes: Into Reading Vsr3 Digital Teacher Resources 1 Year Grades K-6 HMH Readers Vrs3 Digital Library Teacher Resources 1 Year Grades K-6 Amira Suite Digital Teacher Resources 1 Year Grades K-6 Access to Teacher's Corner						
Total for Teacher Digital Licenses		\$0.00				
A la Carte Items Available for Purchase						
Teacher Materials						
1886185 9798202028199	Into Reading Vrs3 Teacher's Guide Set Grade 3	\$197.34	15	\$2,960.10	\$295.95	\$2,664.15
1886173 9798202028137	Into Reading Vrs3 Teaching Pal Set Grade 3	\$41.50	15	\$622.50	\$62.25	\$560.25
1889902 9798202043734	Into Reading Vrs3 Vocabulary Cards Grade 3	\$25.74	15	\$386.10	\$38.55	\$347.55
1721086 9781328522931	Into Reading Tabletop Minilessons Reading Grade 3	\$33.90	15	\$508.50	\$50.85	\$457.65
1716737 9781328491633	Into Reading Tabletop Minilessons English Language Development Grade 3	\$33.90	15	\$508.50	\$50.85	\$457.65
1737710 9780358011194	Into Reading Focal Text Set of 6 with Take and Teach Lessons Grade 3	\$169.65	15	\$2,544.75	\$254.55	\$2,290.20
Student Materials						
1886041 9798202027475	Into Reading Vrs3 Student myBook Softcover Set Grade 3	\$14.85	325	\$4,826.25		\$4,826.25
1886135 9798202027949	Into Reading Vrs3 Know It Show It Set Grade 3	\$32.71	325	\$10,630.75		\$10,630.75
1770950 9780358252276	Into Reading Read and Respond Journal Grade 3	\$32.72	65	\$2,126.80		\$2,126.80
Total for A la Carte Items Available for Purchase		\$24,361.25				
Total for Grade 3		\$61,872.75				
Grade 4						
Student Digital Licenses						
1893290 9798202062834	Into Reading Vrs3 Student License with HMH Digital Readers AM 1 Year Grades K-6	\$115.43	331	\$38,207.33		\$38,207.33
Package Includes: Into Reading Vsr3 Digital Student Resources 1 Year Grades K-6 HMH Readers Vrs3 Digital Library Student Resources 1 Year Grades K-6 Amira Suite Digital Student Resources 1 Year Grades K-6 Implementation Success						
Total for Student Digital Licenses		\$38,207.33				
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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Teacher Digital Licenses						
1893298 9798202062919	Into Reading VRS3 Teacher License with HMH Digital Readers AM 1 Year Grades K-6	\$187.20	13	\$2,433.60	\$2,433.60	
Package Includes: Into Reading Vrs3 Digital Teacher Resources 1 Year Grades K-6 HMH Readers Vrs3 Digital Library Teacher Resources 1 Year Grades K-6 Amira Suite Digital Teacher Resources 1 Year Grades K-6 Access to Teacher's Corner						
Total for Teacher Digital Licenses		\$0.00				
A la Carte Items Available for Purchase						
Teacher Materials						
1886187 9798202028205	Into Reading Vrs3 Teacher's Guide Set Grade 4	\$197.34	13	\$2,565.42	\$256.49	\$2,308.93
1886175 9798202028144	Into Reading Vrs3 Teaching Pal Set Grade 4	\$41.50	13	\$539.50	\$53.95	\$485.55
1889914 9798202043741	Into Reading Vrs3 Vocabulary Cards Grade 4	\$25.74	13	\$334.62	\$33.41	\$301.21
1721087 9781328522948	Into Reading Tabletop Minilessons Reading Grade 4	\$33.90	13	\$440.70	\$44.07	\$396.63
1716738 9781328491640	Into Reading Tabletop Minilessons English Language Development Grade 4	\$33.90	13	\$440.70	\$44.07	\$396.63
1737711 9780358011200	Into Reading Focal Text Set of 6 with Take and Teach Lessons Grade 4	\$169.65	13	\$2,205.45	\$220.61	\$1,984.84
Student Materials						
1886057 9798202027550	Into Reading Vrs3 Student myBook Softcover Set Grade 4	\$14.85	331	\$4,915.35		\$4,915.35
1886151 9798202028021	Into Reading Vrs3 Know It Show It Set Grade 4	\$32.71	331	\$10,827.01		\$10,827.01
1770951 9780358252283	Into Reading Read and Respond Journal Grade 4	\$32.72	65	\$2,126.80		\$2,126.80
Total for A la Carte Items Available for Purchase		\$23,742.95				
Total for Grade 4		\$61,950.28				
Grade 5						
Student Digital Licenses						
1893290 9798202062834	Into Reading Vrs3 Student License with HMH Digital Readers AM 1 Year Grades K-6	\$115.42	310	\$35,780.20		\$35,780.20
Package Includes: Into Reading Vrs3 Digital Student Resources 1 Year Grades K-6 HMH Readers Vrs3 Digital Library Student Resources 1 Year Grades K-6 Amira Suite Digital Student Resources 1 Year Grades K-6 Implementation Success						
Total for Student Digital Licenses		\$35,780.20				
Teacher Digital Licenses						
1893298 9798202062919	Into Reading VRS3 Teacher License with HMH Digital Readers AM 1 Year Grades K-6	\$187.20	7	\$1,123.20	\$1,123.20	
Package Includes: Into Reading Vrs3 Digital Teacher Resources 1 Year Grades K-6 HMH Readers Vrs3 Digital Library Teacher Resources 1 Year Grades K-6 Amira Suite Digital Teacher Resources 1 Year Grades K-6 Access to Teacher's Corner						
Total for Teacher Digital Licenses		\$0.00				
A la Carte Items Available for Purchase						
Teacher Materials						
1886189 9798202026966	Into Reading Vrs3 Teacher's Guide Set Grade 5	\$197.35	7	\$1,381.45	\$138.18	\$1,243.27
1886177 9798202028151	Into Reading Vrs3 Teaching Pal Set Grade 5	\$41.50	7	\$290.50	\$29.05	\$261.45
1889916 9798202043727	Into Reading Vrs3 Vocabulary Cards Grade 5	\$25.75	7	\$180.25	\$18.06	\$162.19
1721088 9781328522955	Into Reading Tabletop Minilessons Reading Grade 5	\$33.90	7	\$237.30	\$23.73	\$213.57
1716739 9781328491657	Into Reading Tabletop Minilessons English Language Development Grade 5	\$33.90	7	\$237.30	\$23.73	\$213.57
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Proposal for Monroe Public Schools

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
1737712 9780358011217	Into Reading Focal Text Set of 6 with Take and Teach Lessons Grade 5	\$169.66	7	\$1,187.62	\$118.79	\$1,068.83
Student Materials						
1886073 9798202027635	Into Reading Vrs3 Student myBook Softcover Set Grade 5	\$14.85	310	\$4,603.50		\$4,603.50
1886167 9798202028106	Into Reading Vrs3 Know It Show It Set Grade 5	\$32.71	310	\$10,140.10		\$10,140.10
1770952 9780358254966	Into Reading Read and Respond Journal Grade 5	\$32.72	80	\$2,617.60		\$2,617.60
Total for A la Carte Items Available for Purchase		\$20,524.08				
Total for Grade 5		\$56,304.28				
Professional Services- Into Reading Vrs3 AM K-6 Implementation Success Plan						
1893351 9798202064449	Into Reading Vrs3 AM Getting Started Live Online 2-Hour Grades K-6 This two-hour Getting Started session introduces teachers to their new program's structure, essential resources, and implementation recommendations. Teachers will also explore Ed, HMH's teaching and learning platform, and the professional learning pathway on Ed. Getting Started is the initial step toward a successful first 30 days. Ongoing training and support will be also provided on Ed. There, teachers will access a guided learning pathway based on their grade level and implementation timeline. A recommended sequence of topics, which includes live sessions, videos, interactive media, and related resources, will help teachers plan, teach, and assess student learning using their new HMH program. After teachers complete each pathway topic, they receive a certificate of completion.	\$800.00	3	\$1,600.00	\$1,600.00	
1780620 9780358338857	Amira Suite Getting Started Live Online 2-Hour Grades K-6 Getting Started live online provides the hows and whys of Amira through exploration and collaborative experiences. Teachers will spend time digging into the program to gain a real-world application of Amira and how best to use it in their classroom. The goal is to build deeper understanding and confidence to begin implementing Amira.	\$800.00	3	\$1,600.00	\$1,600.00	
1893660 9798202064531	Into Reading Vrs3 AM Leaders Success Live Online 1-Hour Grades K-6 During this one-hour live online session, leaders learn about the design and resources of their HMH program. To help leaders develop a plan to guide implementation and set up teachers for a successful start, HMH Coaches share tools and best teaching and student learning practices to observe in the classroom. Leaders also preview the Teacher Success Pathways and resources on HMH Ed for ongoing support.	\$400.00	1	\$400.00	\$400.00	
Total for Implementation Success Plan		\$0.00				
Implementation Support for Into Reading Vrs3 AM K-6						
1893678 9798202064715	Into Reading Vrs3 AM Getting Started In-Person (Two, 3 HR sessions) 6-Hour Grades K-6 This three-hour Getting Started session introduces teachers to their new program's structure, essential resources, and implementation recommendations. Teachers will also explore Ed, HMH's teaching and learning platform, and the professional learning pathway on Ed. An HMH Coach will provide the introductory Getting Started session to one teacher group in the morning and a different group in the afternoon. Getting Started is the initial step toward a successful first 30 days. Ongoing training and support will be also provided on Ed. There, teachers will access a guided learning pathway based on their grade level and implementation timeline. A recommended sequence of topics, which includes live sessions, videos, interactive media, and related resources, will help teachers plan, teach, and assess student learning using their new HMH program. After teachers complete each pathway topic, they receive a certificate of completion.	\$4,200.00	1	\$4,200.00	\$420.00	\$3,780.00
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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Total for Implementation Support for Into Reading Vrs3 AM K-6		\$3,780.00				
Coaching						
1883292	9798202010903 Coachly Getting Started Live Online 1-Hour Grades K-12 In this initial district-scheduled session, participants will explore the Coachly experience, discuss the impact of collaboration on student and teacher growth, and develop strategies to make the most of their Coachly partnership.	\$400.00	1	\$400.00	\$400.00	
1883291	9798202010897 Coachly Leader Success Live Online 1-Hour Grades K-12 In this building level leader-focused session, participants will explore the Coachly experience, discuss its value and the impact of collaboration on student and teacher growth, and develop strategies to make the most of their Coachly partnership.	\$400.00	1	\$400.00	\$400.00	
	Included are recommendations for usage and progress monitoring and details around next steps for teachers to launch their partnerships.					
1888464	9798202036453 Into Reading Vrs3 Coachly Digital License 1 Year Grades K-6 Coachly provides one-on-one coaching to teachers to build their program expertise, support lesson planning, and discuss data-driven, actionable strategies to grow teacher practice. Each teacher is matched with a certified coach with whom they can schedule virtual sessions and message via the Ed platform. Coachly licenses are a one year digital subscription.	\$1,500.00	1	\$1,500.00	\$150.00	\$1,350.00
1893957	9798202064951 Into Reading Vrs3 AM Coachly 4+ 1-Year Grades K-6 Coachly provides one-on-one coaching to teachers to build their program expertise, support lesson planning, and discuss data-driven, actionable strategies to grow teacher practice. Each teacher is matched with a certified coach with whom they can schedule virtual sessions and message via the Ed platform. The Coachly 4+ annual subscription includes 4 Coachly digital licenses and 1 in-person coaching days. In-person coaching days can support individuals or teams of teachers with lesson modeling, lesson planning, and data analysis.	\$6,500.00	1	\$6,500.00		\$6,500.00
1893687	9798202064807 Into Reading Vrs3 AM Coaching In-Person 6-Hour Grades K-6	\$4,200.00	9	\$37,800.00	\$3,780.00	\$34,020.00
Total for Coaching		\$41,870.00				
Total for Professional Services- Into Reading Vrs3 AM K-6		\$45,650.00				

Total Savings:	\$24,100.60
Subtotal Purchase Amount:	\$414,843.34
Shipping & Handling:	\$40,548.87
Total Cost of Proposal (PO Amount):	\$455,392.21

Please add proper sales tax to your order

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Total Cost of Proposal (PO Amount): \$455,392.21

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- Provide the exact address for *delivery* of print materials. The shipping address may be your district warehouse or individual school sites, but it is essential that this is accurate.
- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
 - o Point of Contact for Print materials
 - o Point of Contact for Digital materials
 - o Point of Contact for Scheduling Professional Development
 - o Email address for Accounts Payable contact
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

Ship to: Monroe Public Schools 1275 N MACOMB ST MONROE, MI 48162-3196	Sold to: Monroe Public Schools 1275 N MACOMB ST MONROE, MI 48162-3196
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- Please provide funding start and end dates.
- Please note HMH bills products and services as they are fulfilled. You may receive multiple invoices for your order.
- HMH reserves the right to transmit documents electronically.
- Our payment terms are 30 days from the invoice date.
- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
- Our shipping terms are FOB shipping point. The shipping term for your proposal is Shipping Point.
- Any proposed shipping or tax amount provided on this proposal, is based on the Ship To account location quoted within.
- If the location of your delivery changes, please include the proper sales tax and shipping charges for that location in the applicable Purchase Order
- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMH terms of service shall apply.

Thank you in advance for supplying us with the necessary information at time of purchase.

Our goal is to ensure your success throughout the duration of this agreement, which starts with a highly successful delivery of our solution.

For greater detail, the complete Terms of Purchase may be reviewed here: <http://www.hmhco.com/common/terms-conditions>

Date of Proposal: 8/18/2025
Proposal Expiration Date: 10/2/2025


Coupon Code: PRODPB10

Attention:
Andrea Wylie
wylie@monroe.k12.mi.us

Send **Orders** to:
orders@hnhco.com
FAX: 800-269-5232

Send **Check Payments** to:
HMH Education Company
14046 Collection Center Drive
Chicago, IL 60693

HMH Confidential and Proprietary



July 18th, 2025

To our Michigan School Partners:

HMH Education Company (HMH) is pleased to offer Michigan School Districts a special payment program for orders placed utilizing 35M Grant Funding in the 2025 calendar year.

HMH agrees to offer deferred payment terms for purchases using 35M Grant funds for the 2025-2026 school year. Your district will be invoiced when your order ships. Full payment is due no later than November 15th, 2025, in the form of check or ACH.

For all districts that would like to take advantage of this deferred payment program, this letter must be attached/included with your purchase order submitted directly to HMH to ensure proper deferred payment terms are applied to your account.

Thank you for trust in HMH as your Educational Partner. Please contact your HMH Account Executive if you have any questions.

Sincerely,

A handwritten signature in blue ink that reads 'M L Armstrong' with a stylized flourish at the end.

Michelle Armstrong
Sr Director Sales Operations
Revenue Operations

BCC: Deferred Terms Mailbox