



# Quote

Zogo Technologies, LLC  
 4514 Cole Avenue, Suite 600  
 Dallas, TX 75205

**FOR QUESTIONS, PLEASE CONTACT:**

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TO Collin College  
 2800 E Spring Creek Pkwy  
 Plano, TX 75074

DATE 4/13/2016  
 OID 15830

**Pricing for this quote is guaranteed until 7/13/2016**

This price quote includes ZogoTech's Research Intelligence, Executive Intelligence and Student Engagement modules. This includes the ETL tool for Banner, NSC integration, Data Warehouse schema, OLAP cubes, web interface, and dashboards for unlimited users.

<b>Yearly Subscription Fee</b>		<b>Total</b>
All Modules (includes Student Engagement, Research Intelligence and Executive Intelligence)	\$	185,000.00
<b>Services and Support</b>		<b>Total</b>
Setup	\$	25,000.00
3 Days on-site meetings / training for 2 trainers (includes all expenses)	\$	12,000.00
Other customizations TBD (60 hours - discounted for advance purchase)	\$	9,000.00
<b>Services and Support Total</b>	<b>\$</b>	<b>46,000.00</b>
<b>Total</b>	<b>\$</b>	<b>231,000.00</b>
Case study discount	\$	(30,000.00)
50% Training discount (100 miles from ZT headquarters)	\$	(6,000.00)
<b>Total Discounts</b>	<b>\$</b>	<b>(36,000.00)</b>
<b>Grand Total</b>	<b>\$</b>	<b>195,000.00</b>

<b>Year</b>	<b>Renewal</b>
Year 2	\$185,000
Year 3	\$185,000
Year 4	\$185,000
Year 5	\$185,000

Note: Yearly costs include support, upgrades on all modules, 20 customization hours and 2 days of training



## Pricing: Cloud vs On-Premises

Cloud (5 years)	Initial Contract (5 years)					Renewal (year 1)		Total
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6		
All modules, site license	\$185,000	\$185,000	\$185,000	\$185,000	\$185,000	\$212,750	\$925,000	
Training	\$12,000						\$12,000	
Other customizations	\$9,000						\$9,000	
Setup	\$25,000						\$25,000	
Discount	<u>-\$36,000</u>						<u>-\$36,000</u>	
<b>Total</b>	<b>\$195,000</b>	<b>\$185,000</b>	<b>\$185,000</b>	<b>\$185,000</b>	<b>\$185,000</b>	<b>\$212,750</b>	<b>\$935,000</b>	
On Premises							Total	
License / setup	\$453,000						\$453,000	
Renewal		\$84,000	\$88,200	\$92,610	\$97,241	\$102,103	\$464,153	
Hardware ( Local Extra Cost Item)	\$25,000				\$25,000		\$50,000	
3rd party Software Licenses (SQL Server, backup, etc.)	TBD	TBD	TBD	TBD	TBD	TBD	TBD	
Sys admin hours (security, data management, backups)	<u>TBD</u>	<u>TBD</u>	<u>TBD</u>	<u>TBD</u>	<u>TBD</u>	<u>TBD</u>	<u>TBD</u>	
<b>Total</b>	<b>\$478,000</b>	<b>\$84,000</b>	<b>\$88,200</b>	<b>\$92,610</b>	<b>\$122,241</b>	<b>\$102,103</b>	<b>\$967,153</b>	

TBD -- To Be Determined Extra Cost Items