



Electrical | Technology | Engineering

April 8, 2026

Quotation #: **OP-2672044 R2**

**Uyi Osifo**

**KRESA**

1819 East Milham Avenue

Portage, MI 49002

RE: KRESA Camera Replacements

Uyi:

Buist has reviewed the requirements of the project and will provide labor, material, and equipment to complete the project, as follows:

**Buist Security Solutions Scope of Work**

- Receive customer purchase order
- Procure products on the Buist Security Solutions Bill of Materials
- Coordinate and set installation schedule with customer
- Staging, setup, and pre-configuration
- Installation of Buist-provided materials
- Final system programming and configuration
- Final walkthrough, testing, documentation, punch list, and sign off

**Items Provided by Others (Not Buist Security Solutions)**

- Network-related information including IP addresses, subnet, and gateway
- Existing infrastructure (all cameras are direct replacements) with appropriate PoE power
- Existing licensing and storage space

**Notes and Clarifications**

- REMC pricing has been applied
- Camera locations have not been previewed
  - Mounting needs are based on best understanding of existing situations and needs
  - All camera locations are understood to be reachable from standard ladder
  - Cost of lift rental shown below is for 30' boom lift for a week and includes labor to deliver and move one time between locations
- Labor calculations include procurement, management and warehouse costs, not just field installation expense. If labor is self-performed it does eliminate labor in full
- All existing cable runs are understood to be in good working condition – no cabling costs have been included

**KC**

**Buist Security Solutions Provided Materials**

Qty	Part	Description
1	24C-H5A-3MH	Avigilon H5A Multisensor 24MP (3x8MP) Camera Module
1	WLMT-1001	Avigilon Wall Mount for Large Pendant Camera
1	H5AMH-AD-PEND1	Pendant Adapter for Multisensor H5 Camera
1	H5AMH-DO-COVR1	Dome Bubble and Cover for Outdoor Multisensor

KC Material Cost: **\$ 2,455.72**  
 KC Labor Cost: **\$ 1,421.88**  
 KC Freight Cost: **\$ 47.23**  
**KC Total Bid Price: \$ 3,924.83**

**KW**

**Buist Security Solutions Provided Materials**

Qty	Part	Description
1	15C-H5A-3MH	Avigilon H5A Multisensor 15MP (3x5MP) Camera Module
2	2.0C-H6SL-DO1-IR	Avigilon 2MP H6A Outdoor Dome Camera with IR
1	20C-H5A-4MH	Avigilon H5A Multisensor 20MP (4x5MP) Camera Module
2	WLMT-1001	Avigilon Wall Mount for Large Pendant Camera
2	H5AMH-AD-PEND1	Pendant Adapter for Multisensor H5 Camera
2	H5AMH-DO-COVR1	Dome Bubble and Cover for Outdoor Multisensor

KW Material Cost: **\$ 5,649.64**  
 KW Labor Cost: **\$ 2,053.83**  
 KW Freight Cost: **\$ 108.64**  
**KW Total Bid Price: \$ 7,812.11**

**VC**

**Buist Security Solutions Provided Materials**

Qty	Part	Description
2	2.0C-H6A-D1	Avigilon 2MP H6A Indoor Dome Camera
5	2.0C-H6A-DO1	Avigilon 2MP H6A Outdoor Dome Camera
1	4.0C-H6A-D1	Avigilon 4MP H6A Indoor Dome Camera
3	4.0C-H6A-DO1	Avigilon 4MP H6A Outdoor Dome Camera
2	9C-H5A-3MH	Avigilon H5A Multisensor 9MP (3x3MP) Camera Module
2	9C-H5A-3MH-DP1	Avigilon 3x3MP H5A Multisensor with Pendant Adaptor and Dome Cover
3	CLADP-1001	Avigilon In-Ceiling Adapter
2	WLMT-1001	Avigilon Wall Mount for Large Pendant Camera
2	H5AMH-DO-COVR1	Dome Bubble and Cover for Outdoor Multisensor

VC Material Cost: **\$ 15,695.26**  
 VC Labor Cost: **\$ 6,477.45**  
 VC Freight Cost: **\$ 301.83**  
**VC Total Bid Price: \$ 22,474.54**

WE

**Buist Security Solutions Provided Materials**

Qty	Part	Description
2	15C-H5A-3MH	Avigilon H5A Multisensor 15MP (3x5MP) Camera Module
2	9C-H5A-3MH-DP1	Avigilon 3x3MP H5A Multisensor with Pendant Adaptor and Dome Cover
4	WLMT-1001	Avigilon Wall Mount for Large Pendant Camera
2	H5AMH-AD-PEND1	Pendant Adapter for Multisensor H5 Camera
2	H5AMH-DO-COVR1	Dome Bubble and Cover for Outdoor Multisensor

WE Material Cost: **\$ 7,971.42**

WE Labor Cost: **\$ 2,369.80**

WE Freight Cost: **\$ 153.30**

**WE Total Bid Price: \$ 10,494.52**

Lift Rental Cost: **\$ 1,894.00**

**Total Bid Price: \$ 46,600.00**

Price assumes all work to be completed Monday - Friday, first shift, unless otherwise stated above. Thank you for the opportunity to submit this quotation. Please feel free to contact me directly at (616) 219-9513 with any questions.

Respectfully,

**BUIST**

*David Brainard*

David Brainard  
Account Executive

DB/aeb

**Notice to Proceed**

The above prices, specifications and conditions are satisfactory and are hereby accepted. Buist is authorized to do the work specified.

Date Accepted: \_\_\_\_\_ Signature: \_\_\_\_\_ P.O. #: \_\_\_\_\_  
(please sign and email back)

Due to current supply chain challenges, material costs are subject to review until a PO/contract is received or signed. For longer lead time items, we are seeing shorter expiration dates on supplier/manufacture quotes, as well as price escalation in the interim between PO issuance and date of shipment. We will make every effort to keep you informed, work diligently to keep these costs in check, and be transparent with any costs we need to pass along.