



## Nye County School District Technology Department

484 S. West Street • Pahrump, NV 89048  
Phone: 775-727-7743

# Nye County School District Summer 2026 Computer Refresh Bid Analysis



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### Executive Summary

After reviewing eleven (11) responses to the Request for Bid (RFB), it is recommended that the contract be awarded to Y&S Technologies.

Y&S Technologies is the lowest responsive and responsible bidder. They submitted a bid of \$173,800.00 for the exact Lenovo hardware specified.

While Milliard Tek LLC submitted an HP-based proposal for \$145,400.00, this bid was disqualified for failing to meet the specific brand manufacturer requirement outlined in the RFB. Consequently, Y&S Technologies is the lowest priced vendor that met all technical and scope requirements.

### Evaluation Criteria

Per the RFB, the contract is awarded based on:

- Conformance to Specifications: Adherence to the specific model (Lenovo ThinkCentre M70q Gen 6) and scope (Hardware only, in-house deployment).
- Price: Lowest responsive bid.

### Winning Bid Analysis

#### Y&S Technologies

- Total Price: \$173,800.00 (\$869.00 per unit).
- Hardware: Lenovo ThinkCentre M70q Gen 6, Intel Core Ultra 7 265T vPro.
- Compliance:
  - Model: Matches the specific "Gen 6" and "135W" power supply requirements.
  - Delivery: Estimated 15 days after receipt of order.
  - Terms: Explicitly accepted all terms and conditions of the solicitation.

Note: Y&S Technologies' price is approximately \$43,200 lower than the next compliant bidder (CDW).

### Non-Responsive Bids

The following bids were rejected because they did not meet the strict hardware brand, model generation, or scope specifications outlined in the RFB.

- Milliard Tek LLC - HP Proposal (\$145,400):
  - Proposed Product: HP Pro Mini 400 G9.
  - Reason for Rejection: The RFB explicitly states: "Offers of equivalent products from alternative manufacturers are not being solicited". Additionally, the proposed unit included a 90W power supply, failing the 135W requirement.
- Milliard Tek LLC - Lenovo Proposal (\$177,400):
  - Proposed Product: ThinkCentre M90q Gen 5.
  - Reason for Rejection: Proposed a "Gen 5" model rather than the requested "Gen 6," and a different product line (M90q vs M70q).
- Southern Computer Warehouse (\$222,256):



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- Proposed Product: ThinkCentre M70q Gen 5.
- Reason for Rejection: Proposed the previous generation model.
- Intilop Inc. (\$465,000):
  - Proposed Product: Compliant hardware, but non-compliant scope.
  - Reason for Rejection: Bid included \$165,000 in unsolicited services (Installation and Annual Support). The RFB states "In-house technicians will configure and deploy".
  - Their "Base Solution Cost" of \$300,000 is significantly higher than the winning bid.

### Responsive but Higher Priced Bids

The following vendors submitted compliant bids proposing the correct Lenovo ThinkCentre M70q Gen 6 hardware but were underbid by Y&S Technologies.

Vendor	Total Bid	Difference vs. Y&S	Notes
CDW	\$217,000	+\$43,200	Compliant model (Ultra 7 265T).
Aztek Computers	\$225,000	+\$51,200	Compliant model.
Riverside (RTI)	\$231,800	+\$58,000	Compliant model.
Virtucom	\$233,730*	+\$59,930	*Price inferred from file title; text confirms Gen 6 model.
LesOlson	\$235,902	+\$62,102	Compliant model.
Tech Advanced	\$239,000	+\$65,200	Compliant model.
Bluum	\$239,884	+\$66,084	Included a specific line item for "Lift Gate Surcharge".
GMP	\$250,194	+\$76,394	Compliant model.

### Conclusion

Y&S Technologies remains the clear choice for the award. While Milliard Tek offered a lower price with an HP solution, they are non-responsive to the specific "No Equivalent Products" clause in the RFB. Y&S Technologies offers the lowest price among all vendors meeting the mandatory specifications.