

Proposal:

Paperback & Prebound Books

Proposal Number: 0809-17

Proposal Date: September 4, 2008

Award Date: TBA

Add-on vendors allowed: Typed in red

| Vendor | Discount | Discount Exclusions | Shipping Information | Bid Reference Number | Additional Information |
|--|--|--|---|---------------------------------------|---|
| Barnes & Noble (All stores) {ADD-ON VENDOR} | 20% up to purchase of \$4,999 25% up to purchase of \$5,000 or more | Discounts do not apply to magazines, music dept items, café items, textbooks, gift certs | Varies (Based on weight) | N/A | |
| Big Books By George | None | N/A | 10% shipping & handling \$10.00 minimum S&H | 0809-17 | |
| BMI Educational Services | None | N/A | 8% of total order or free shipping on orders over \$2500.00 | 0809-17 | Catalog prices ahead reflect 20-30% off Publisher's list price |
| Borders Inc | 0-25% | Discount does not apply to everything: personal purchases, magazines, newspapers, non-stock items, Net Titles, used & out of print items, tickets, donations, shipping, on-sale items. | Shipping costs vary, but in-store pick-up is free. | 0809-17 | \$25.00 minimum order |
| Boulden Publishing | 10% | None | Varies | 0809-17 | |
| Bright Apple | None | N/A | Orders under \$40 = \$6.00 Orders over \$40 = 15% | N/A | |
| Cavallo Publishing Inc | None | N/A | 10% or \$5.00, whichever is greater | N/A | |
| Children's Plus Inc | None | N/A | Free shipping | N/A | Catalog prices already reflect 25% discount. |
| Davidson Titles Inc | Varies | Some paperbacks and reference materials are excluded. | Free shipping | 0809-17 | 25 + of the same title going to the same location will be given an add'l 5% discount. |
| Delaney Educational Enterprises | 0-10% | None | Free shipping, excluding drop-ship items. | N/A | Bulk discounts may apply |
| Follett Educational Services | 0-45% off of publisher prices | None | Free shipping | 0809-17 | |
| Follett Library Resources Corp | None | None | Free shipping | N/A | Prices already reflect up to a 45% discount. Quantity discounts are available for 25+ copies on some items. |
| The Gale Group | Varies | Discounts vary by catalog | Free shipping | 20080902-P223 | Catalogs and prices are subject to change |
| Heinemann-Raintree Classroom | None | N/A | 8% of book total | Paperback & Prebound Books 0809-17 | |
| Houghton Mifflin | Trade & Reference books quantity | | | | |

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| Harcourt School Publishers | discount: 1-49 copies = 35% 50+ copies = 45% | Trade & reference books only applicable for discount | Please call vendor for shipping fees | N/A | |

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| Kaplan Early Learning Co | 15% | Discount does not apply to all items. | 15% surcharge applied to all orders under \$300.00 | C-663 | Minimum order = \$300.00 |
| Lakeshore Learning Materials | 5% | Not applicable to already discounted items. | Free shipping on orders \$500.00 or more. 10% charge on orders under \$500.00. | Per bid 0809-17 | |
| Language Lizard (ADD-ON VENDOR) | None | N/A | Yes, shipping costs vary | N/A | |
| Learning Links Inc | 20% | None | 5% freight charges on orders under \$1,000.00 Free shipping on orders over \$1,000.00. | N/A | |
| Mackin Library Media | 5% | None | Free shipping on orders over \$50.00. | Keller | Minimum order = \$50.00. Catalog & on-line prices are already discounted from 0-35% off publisher's list prices. |
| Mar*co Products Inc | 5% discount on orders \$500-\$749.99 10% discount on orders \$750-\$999.99 15% on orders \$1000.00+ | None | \$7.00 minimum shipping fee or 10% of total | N/A | |
| Marsh Media | 15% based upon quantity | None | 10% of total / \$8.00 minimum shipping fee | 0809-17 | |
| Millmark Education Corp | None | N/A | 10% of total on orders up to \$2499.99 8% of total on orders \$2500 or more. | N/A | |
| OneStop Procurement Services Inc | 0-35% off of list | Discounts will vary based on title and quantity ordered. | Free shipping on orders over \$100. | 0809-17 | |
| Pelican Publishing Company Inc | 20% | Items designated with a "N" are not eligible for discount. | UPS shipping fees apply | N/A | |
| Perfection Learning Corp | 28% Cover Craft/hardcover books 30%+ on Paperback books | Proprietary products are excluded from discount | Free shipping | Customer # 0072978 | Catalog prices are subject to change. |
| Pioneer Drama Services Inc | None | N/A | Please call vendor for shipping fees | N/A | |
| Perma-Bound Books | 4% (paperback books will receive a discount of 22% off list price) | Discount only applies to Perma-Bound Books | Free shipping | N/A | Catalog prices are already discounted 22-30% off list price. |
| | | | Shipping fees: \$0-\$50 = \$6.00 | | |

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| Prestwick House Inc | None | N/A | \$50.01-\$799.99 = 12% of total \$800+ = 10% of total | N/A | |
| Red Brick Learning | None | N/A | 10% of total / \$4.00 minimum S&H | N/A | |
| Remedia Publications | None | N/A | Orders under \$40 = \$6.00 Orders over \$40 = 15% | N/A | |
| RM Acquisition LLC DBA Rand McNally | 5% on orders up to \$9,999 10% on orders of \$10,000 + | Discount excludes: WeeBee Tunes, Storypath, Mindsparks/Highsmith programs, custom My School and Neighborhood maps, & Rand McNally Classroom online resource. | Orders under \$50 will include a \$5 charge. | Proposal 0809-17 | |
| Rosen Classroom | None | N/A | 6-10% of total, based on order volume | N/A | |
| Rourke Publishing LLC | 30% off of list prices | N/A | Free shipping | N/A | |
| Saddleback Educational Publishing Inc | None | N/A | 10% of subtotal | 0809-17 | Catalog pricing already reflects discount pricing. Minimum order = \$25.00 |
| The Booksource | 25% from publisher retail price at time of order (For orders of 25 books or \$100+) | Additional charge of \$5.50 per book for prebinding. Short Discount titles are discounted 0-10%. | Free shipping | N/A | |
| Weekly Reader Publishing | None | N/A | Shipping = 10% of total | 0809-17 | Quantity discounts are available on select items. |
| World Almanac Education | 7-50% | None | Free shipping | 0809-17 | |
| World Book Inc {Add ON VENDOR} | None | None | Included in pricing | N/A | Pricing may vary year-to-year |