

## Instructional Supplies & Equipment

Proposal# 0909-22  
Opening Date: September 18, 2009  
Award: TBA

Vendor	Vendor Number	Discount	Minimum Order	Freight	Comments
A Teacher's Aide	57870	8%		none	
ABC School Supply	00001307	12%	\$ 100.00	Free over \$100	Free Shipping on in stock Truck items over \$750.00
ABDO Publishing	48695	30% off list price		no	
Abecedarian	47123	0%		Up to \$70- \$7; \$70 to \$1499.99- 10%; over \$1500- 5%	
Abilitations	51773	5% on items w/prefix of 1 or 3 (No discount of items w/prefix 2 or 4)	\$ -	Free unless Fed Ex overnight or second day	
Ablenet	00022883	5%		yes- 6% of total	
Abrams and Company*	54832	0%		yes- 10% of total order or a min of \$8	
Academic Learning Co		0%		yes- 10% of order	
Academic Therapy Publications	00021433	5%		yes- 10% handling (min \$3 max \$150 per order)	
ACE Educational Supplies	57929	10%		orders over \$50 receive an additional 10% discount and free freight. Add 20% of catalog price for shipping on items with shipping symbols	
Accucut	45524	30%		no	items excluded from discount- Xyron, USI, Work center carts, clearance, supply store
Agile Mind Educational Holdings	57863	0%		none	
ahal Process	51771	None		yes 8% of total sale	
AIMS Education Foundation	00003064	0%		Yes- call for rates	
American Ceramic Supply	47040	yes- call for pricing		Yes- call for rates	
American Reading Company	57108	0%		none	
America's Choice	56741	0%		no	
Amsco School Publications	00017189	None		8%	
Armadillo Clay and Supply	53338	10%		Yes- call for rates	
Atech Training		0%		Yes- call for rates	
Atlas Pen and Pencil	00012919	10% for supplies and equipment		yes- \$10.99	Orders over 10,000 pieces call for special quote
Attainment Company, Inc.	43067	5%	\$ -	5%	Call for greater discounts on volume orders and orders over \$2000
Audio Visual Aids Corp	49201	varies		Yes- free over \$50 shipped UPS ground. Any item designated as oversized freight will be added to invoice. Contact customer service with questions.	
Aves Audio Visual	00003968	10%-75% (Call for exact discount)	\$ 50.00	None	Call for exact discount
B.E. Publishing	57887	%5 for supplies		Yes- 8.5%	
Barnes and Noble	42721	20% up to purchase of \$4,999: 25% each purchase of \$5000 or more		yes	discounts do not apply to magazines, items from music depart. Or café, textbooks, publishers orders or gift certificates.
Bedford Freeman and Worth Publishing		None		yes- 10%	
Benchmark Education Co	47554	0%		yes- \$5 minimum per order. Add 10% of subtotal	
BestQuest Teaching Systems	48497	0%		yes- 5% of total order	
Bio Corporation	53038	5% for supplies	\$ -	None	No discount on Live specimens or special orders
BMI Educational Services	55867	Catalog Pricing reflects discount	\$ -	Yes- 8% of total free shipping over \$100	
Booksource	48273	25% (See comments for exclusions)	\$ -	Free freight on ground shipments	Short discounted titles are noted and receive 0%-10% discount
Brady Hull and Associates	56552	0%		yes-call for rate	
Bridges Transitions	57875	10% for district wide purchases		no	
Bright Apple	00023512	Catalog Pricing reflects discount		yes- under \$40= \$6; over \$40= 15%	
Bright Point Literacy	57911	0%		Yes- call for rates	
Broadreach		30% off current list		None	

Brodart Co	00001059	15% off current full line of library and furnishings catalog	\$25	Yes- call for rates	
Brodhead Garrett	53039	10%	\$ -	15%	Set up and install or debris removal upon request only and may incur additional charges. No discount on Woodworker's Supply
Brook Mays	53009	varies- call for prices		no	
BSN Sports	00001030	yes- call for pricing	\$25	FOB Destination except for freight truck items that require inside delivery. That will be 17% of item.	
Budgetext Corp		5%		None	
Burmax	57928	5%		Yes- call for rates	discount on burmax items only.
Calloway House	00020702	0%		up to \$25- \$7.95; \$25to \$50- \$9.95; \$50 to \$75- \$12.95; \$75 to \$100- \$15.95; \$100 to \$200- \$17.95; \$200 to \$750- 10%; over \$740 is free	orders over \$1500 must call for quote. Shipping prices are for one order to one location.
Capstone Publishers	57915	Catalog Pricing reflects discount		no	
Career Safe Online		None		no	
Carolina Biological Supply Company*	00001064	5%	\$ -	Freight added to orders less than \$100. Inside delivery and expedited shipping methods are an additional charge	Freight charged for all living, perishable, hazardous chemicals, preserved specimens and drop ship items
Charles A Dana Center at UT Austin	55748	0%		yes- \$- 50= \$8.50; \$50- 100= \$13.50; \$100- 250= \$19.50; over \$250= 8%	
Chelsea House Publishing/ Facts on File	45972	0%	\$ -	Yes - 7%	
Cheryl Cox Educational Consultants*	00019432	5%	\$ -	None	
Childcraft Education Corp.	00001866	12%	\$ 100.00	Free on UPS shipments more than \$100 Free on Truck orders over \$750	Inside delivery on truck items (\$47.50)
Classroom Products Warehouse	52244	15% off of supplies & equipment. (Except on TI and Casio products)	\$ -	No- Unless district requested expedited shipping will be charged actual charges.	Large orders over \$2500 please call for bid pricing
CompassLearning	56337	Based on volume		Varies- \$50 per site	
CompUSA	00003491	yes- varies		Yes- call for rates	
Constructive Playthings	00017745	5%	\$25	free freight on orders over \$300 or more UPS size items not marked with a +. Items marked with a + free shipping over \$650	discount on Constrictive Playthings Catalog only
Contemporary Recognition Concepts	00010615	varies		up to \$99- \$15; \$100 to \$249- \$20; \$250 to \$499- \$25; \$500 to \$999- \$35; \$1000 and up- \$45	
Contrax Furnishings	57873	yes- call for pricing		no	
Coole School, Inc.	53040	15%	\$ -	Brochure accessories and folders 13%, Planners are \$.35 each	No discount on page finder/rulers/vinyl pockets, imprints, handbooks, teacher guides, record books and classroom companions
Crabtree Publishing Company	53041	0%	\$ -	none	
Creative Education Institute	57892	0%		None	
Crystal Productions	00009804	5% on Full line catalog. No discount on supplementary catalogs or special price items	\$ -	None	
Curriculum Associates Inc	00001093	0%	\$ -	10% of total \$\$10.99 min	
Cynmar Corp		7%		Yes- call for rates	no discount on Chemicals, live specimens, media, special order, factory direct, clearance and sales items and quantity discount
D & H Distributing Company	41607	0%	\$ -	Free on DIR items and orders over \$2000 See comments for shipping	Orders under \$200 shipping \$12.50. 6% on orders \$201-\$499. 5% on orders \$500-\$1999
Davidson Titles, Inc	42875	varies		no	
Dawn Sign Press	44434	varies		yes- 10% of PO total	
Del Sol Books	57908	yes- call for pricing		None	
Delaney Educational Enterprises	42727	0%-30% (Call for exact discount)	\$ -	None	
Delta Education	00001923	varies- call for prices		yes- 6% of total	
Dick Blick Co	00009229	20%		Over \$200 shipping is free; under \$200 call for rate \$7.50 for orders up to \$75. Orders larger then \$75 10% of order	free shipping does not apply to 50# modeling materials, paper rolls, foamboard, linoleum rolls, the 999 or Master Etch presses.
Didax*	00026090	10% for supplies		Yes- 10% of order. Orders over \$100 are free	Math materials
Discount Dictionaries		varies- call for prices		yes- 3% of total	
Don Johnston Inc	46172	None		varies- call for rate	
Dyna Study	57888	0%			

Dynavox Systems, LLC	00021719	0%	\$ -	Devices and Eyemax \$50 per order; accessories orders less the \$50= \$10; accessories over \$50= \$25	
EAI Education (Eric Armin)*	00024786	Call for discounts and pricing	\$ -	Free on orders over \$100 and \$7.00 Shipping on order less than \$100	No discount on calculators and peripherals, probes, CBLs, CBRs, Navigator Systems, Stopwatches, Overhead Projectors or Communicator Clearboards
ECI Video	44930	0%	\$ -	None	Call for Quote
Educational Innovations, Inc	51964	7% for supplies and equipment		Yes- orders over \$200 free orders under \$200 will be 9.8% or \$7.95 min	
Educational Media Corp	00023954	0%		Yes- orders under \$60 have a \$6 charge	
Educational Resources	00003474	3%		6%of order with a \$9.95 minimum. Expedited shipping has an additional cost. Free shipping on software \$1000 and over.	
Educational Technology Learning	53699	varies		yes- \$20	
Educators Outlet*	00016493	15%	\$ -	free ground- express or special instructions shipments are subject to shipping fees	no discounts on calculators
Edvotek		10%		\$9.95 min; 7% up to \$99	no discounts on labstations
Empowering Writers	57874	5.00%		no	
Enslow Publishing	49078	none	\$ -	no	
ESL ReadingSmart	57883				Online subscription
ETA/Cuisinaire*	00002321	20%--Math 10%--Science 6%-- Reading All items with the letter P in the 3rd position of the item number are excluded from the discount		Over \$100- free; less then \$100- 12% with a \$7 min.	Discount exclusions on items with a "P" in the item number description
Evan Moor Educational Publishers	53043	5%	\$ -	5% of total	
Examgen, Inc	57925	varies		Yes- \$12 main databases \$7 supplements	
Exemplars, Inc	53451	Call for discounts and pricing		yes- 10% shipping and handling	
Eye on Mastery	57924	varies		yes- 8%	
Films Media Group	48667	15% for supplies		no	third party items excluded from discount
Fisher Science Education	00019780	20% excludes items ending in "ND". Discount off of current catalog		Free on orders over \$200. excluding live, hazardous and motor freight.	
Fitness Finders	42628	0%		up to \$30 add \$8; \$30-\$60 add \$10; \$60- \$100 add \$11; \$100- \$349 add 11%; \$350- \$749 add 8%; \$750 and up add 6%	
Flaghouse Inc	00001461	10%	\$100	Yes- call for rates	
Flame Seal Products, Inc		0%		Yes- call for rates	
Flinn Scientific*	00001462	12% for supplies and equipment	\$ -	No	no discount or free shipping on live material, lab furniture, flinn spectrophotometer and accessories, computer software, technology products e-learning.
Follett Educational Services	41170	0%	\$ -	9.5% or \$5min	
Follett Library Resources	00001141	varies- call for prices		books and audiovisual no shipping charges. Renaissance Learning Software- call for shipping charges	
Fredric H Jones		yes- call for pricing		Yes- call for rates	
Frey Scientific	00001149	varies		Free shipping on all items exceptitems prefix of L,H,or T in 2009 catalog will be shipped by motor freight min \$75 or 12% of the line item	
Frog Publications, Inc	00016473	0%		Yes- min \$7 or 10%.	
Frog Street Press*	48032	0%	\$ -	15% of purchase order total minimum \$8	
Gale Group	55870	yes- call for pricing		none	
Gandy Ink	00016051	0%		no	
Gareth Stevens Classroom	57905	0%		yes- \$1-\$39.99=\$3.95; \$40- \$249.00= 10%; \$250 or more= 8%	
Gareth Stevens Publishing (formerly known as Wee	53044	Catalog Pricing reflects discount	\$ -	None	
Gaylord Bros. Inc.	00020896	15%		yes- Free shipping on Supply orders over \$100. Shipping added to all furniture orders. Amount varies by product and destination	Security systems not included for discounts
General Binding Corporation	00001161	30%	\$ -	None	
Geyer Industrial Aids	00001472	None		yes- 10-12%	
Gopher Sports	00001477	10%	\$ -	yes	
Great Ideas for Teaching	57885	None	\$ -	Yes- \$5 for orders \$50 or less; 10% of orders for orders greater then \$50	

Great Potential Press	54308	varies- call for prices		varies- call for rate	
Great Source Education Group*	54132	0%		10%	
Guidance Associates	53211	0%	\$ -	Yes	
Gumdrop Professional Resource Center	53194	0%		8%	
Hammond & Stephens	00001481	0%	\$ -	None	
Handwriting Without Tears	47937	0%		Under \$60= \$5.95; Over \$60= 10%	quantity discount applies when ordering 30 or more
Hearit company	44436	free item for every 10 items purchased of the same value		Yes- call for rates	
Hearlihy	53045	2% on orders over \$100	\$ -	Yes- orders up to \$99.99= \$6; \$100-\$999.99= 7%; \$1000-\$2750= 6%; \$2751-\$3500= 5%; over \$3501= 3%	
Heinemann-Raintree Classroom	53046	Catalog Pricing reflects discount	\$ -	10% of order; \$4 minimum	
Heinemann-Raintree Library	47985	30% supplies	\$ -	Free shipping unless expedited	
Hendrick-Long Publishing Company	53047	5% supplies	\$ -	under \$50= \$7.95 over \$50 is free	
Highsmith, a Division of Lab Safety Supply, Inc	56155	16% off current catalog prices for stock shipments, 5% off current prices for non stock	\$25	none	
Hodges Badge Company	41660	None	\$ -	Yes	
Hope Inc		0%		yes- 10%	
Houghton Custom Horns/ Houghton Music	00019503	0%		no	
Houghton Mifflin Harcourt Company	00009561	0%	\$ -	Yes- 10%	
House of Ribbons	57884	none		UPS ground shipping charges listed in catalog and website	
Human Relations Media Center	43645	10%-25%	\$ -	10%	
Innovative Learning Concepts	00010407	0%	\$ -	\$10 under \$100; over \$100 is 10%; over \$10,000 is free if shipped to one location	
Instructional Materials Service	00021535	0%		up to \$100- \$10; 10% for orders up to \$1000; 7% for orders over \$1000	
Integrations	53212	5% on items w/prefix of 1 or 3 (No discount of items w/prefix 2 or 4)	\$ -	Free unless Fed Ex overnight or second day	
Intellitools	47365	call for volume discounts		yes- up to \$199= \$7; \$200-\$499= \$12; \$500- \$999= \$18; \$1000+= 1.5% of total	
JADE distributing		5%		Yes- 10%	no discount on Reading Horizons, Eduspark, Vernet Software
Jarrett Publishing Co	44753	0%		yes- 10% or \$3.50 for orders under \$35	
JW Pepper and Son	00009210	0%		Yes- call for rates	
Kaplan Early Learning Company	00023389	15%		Yes- 15% surcharge to orders under \$300	Discount excludes outdoor playground structures, parts, surfacing or services of playground. Lofts, computers and accessories, assessments and screening materials.
Kaye Products	54863	10%		Yes- call for rates	
Kilgo Consulting	50790	0%		None	
Killen Management Systems, Inc.	00022246	0%	\$ -	8% under \$1000.00, 5% over \$1000.00	
Kindle Publishing	57903	0%		no	
Knowbuddy Resources		30% off current list		None	
Knowledge Matters	49412	varies		yes- \$14.50 for 1 simulation; \$19.50 for 2; \$24.50 for 3; \$29.50 for 4	
Lab Resources, Inc	50166	None		yes- 8%	
Laerdal Medical Corp	49882	Yes		Yes- call for rates	
Lakeshore Learning Materials*	00002233	5% on Supplies & Equipment	\$ -	Free shipping on standard shipping orders only (7-10 days). For rush call for pricing	
Laureate Learning Systems		0%		call for rates	
Leanne Thomas	57876	0%		Yes- 1-9 decks \$1.30 per deck; 10-19 decks \$1.00 per deck; 20 or more \$.65 per deck	science related cards
Leapin Leotards	00023505	0%		yes- 3% of total	
Learning Links, Inc.	00022613	20% on Supplies	\$ -	5% on orders under \$1000.00, Free for orders over \$1000.00	
Learning Resources	49134	0%		yes- 10%	
Learning Seed	00012992	0%		yes- 5% of total order	
Learning Services	00006482	10% on software, 3% on balance of catalog	\$ -	Free on orders over \$150.00	
Learning Wheels	57890	5% for supplies and equipment		under \$15- \$5; \$15 to \$50- \$10; \$51 to \$125- \$15; \$125 to 2,000- 10%; over \$2000- free	

Learning Zone		15% for supplies 10% for equipment		free shipping for \$75 and over orders. Call for rates	
Lectorum Publications, Inc	57889	discount is already reflected in catalog prices		Yes- 7% of net total. Orders of \$7500 net or more will be shipped free of charge	Children's literature in Spanish
Lee's School Supplies	57920	0%		Under \$100- \$10; over \$100 is free	
Lego Education	48105	5% for supplies and equipment		Yes- 2% of total order	
Library Binding Company	53049	0%	\$ -	Call for freight Charges	
LinguSystems Inc	00002484	0%	\$ -	No charge	Speech Therapy, Special Ed, Language Arts, standardized tests
LitComm	57907	0%		Yes- call for rates	
Live Wire Media	57872	0%		yes- 8% of total order with a minimum of \$6.50 and max of \$95; extra charges for expedited shipments	
Lone Star furnishings	57879	15-20%		None	
Lone Star Learning	00023265	none		12%- \$10 minimum	
Lone Star Percussion	53210	None		UPS Ground or freight	
Long's Electronics	00023777	5% off catalog only		Orders over \$100 free shipping; Charges will be added to items that must be shipped Motor Freight	discount does not apply to online pricing.
Lookout		30% off current list		None	
Luck's Music Library	57891	10% for supplies		call for rates	
M.E/ D.E. Supply Co				19% of total or 7% for Cds, DVDs, VHS, posters	
Magazine Subscriptions	55938			no	
Maple Office Supple	55211	varies		none- unless order is furniture	
Marco Products Inc		varies call for discount		10% of balance	
Marshal Cavendish Corp	00021857	30% already reflected in catalog		9% of total; free over \$500	
Math Solutions	42833	15% for supplies		7% on orders over \$750; 10% on orders between \$50- \$750; \$5 minimum shipping charge	discounts do not apply to media resources including DVDs/VHS or supporting english language learners in math class multimedia resource
Math Teachers Press	46293	none		10%	
MathWarm-Ups.com	54089	0%		yes- under \$500=\$15; \$500-999= \$20; \$1000-1499= \$25; \$1500- 1999= \$30; \$2000-2999= \$35; over \$3000= quoted	
Matthews Office Supply	53051	varies	\$ -	None	
Mentoring Minds	43712	None		free shipping on orders over \$5000. call for rates	
Midwest Technologies Products	00018729	10% for supplies and equipment		Yes- orders under \$300 will have a \$15 shipping charge; orders over \$300 will have 5% shipping charge	
Mitinet, Inc		0%		None	online subscription service
Mobius Education Group	55745	0%		yes- 10% on orders under \$10k. \$10K- 20K= 8.5%; \$20K- 30K= 6.5%; orders over \$30k= 5%	
Mr. E's Music	00001062	30% for supplies and equipment		no	
Multi-Health Systems	00019567	up to \$999- 0%; \$1000- \$4999= 5%; \$5000-\$9999= 10%; \$10000- \$24999= 15%; over \$25000= 20%		Yes- call for rates	
Music and Arts	51405	varies		no	shipping added to orders under \$25, orders requesting special or expedited, oversized/ overweight requiring commercial truck
Nasco (Instructional Supplies)	00002351	15%-Science, 20%- Arts & Crafts, 10%-Family Science,15%- Math,10%- Reading,10%-Hands on Health,10%- Agriculture, 10%- P.E., 10%-Special Education, 10%- Early Learning	\$ 50.00	None	Freight charges apply on live material, chemicals, furniture, equipment and items with "Z" in prefix.
National Education Systems	57913	10%		Yes on furniture- under \$5000 will be charged actual freight charges. No shipping on supplies, materials, teaching aids, books	
National Educational Music Co	46899	varies- call for prices		Yes- call for rates	
NCS Pearson (Pearson Digital Business Group)		0%		Yes- call for rates	
NEED Project	57910	5%		5% of total cost \$5 min	

Neuhaus Education Center	52256	0%		yes- up to \$20= \$5; \$12-50=\$7; \$51- 100= \$8; \$101-200= \$11; \$201- 500= \$22; \$501- 750= \$34; \$751-1000= \$50; over \$1000 call	
New Readers Press		20% for supplies		Yes- call for rates	Non-proprietary products do not receive discount
Nystrom Herff Jones Educational Div.*	00002335	10% for Supplies not on atlases, atlas programs or stratalogica.		5% for shipping and handling expense (\$5.00 minimum charge)	Must reference bid number 0909-22 on all Purchase Orders
Office Depot	00003196	Yes		No delivery fee on supplies. Furniture \$19.99	
Orchard Learning (formally know as Siboney Learning Group)		0%	\$ -	7%	
Oriental Trading Co	00009399	5%	-	Free standard delivery for orders over \$150. (Excluding express shipping charges and orders under \$150)	
Pacific Learning Inc	46779	0%		yes- \$30-\$99= 10%; \$1000+=8%	
Parna Bissell and Associates	57871	varies- call for prices		no	
Pasco Scientific	51708	Catalog Pricing reflects discount	\$ -	none	
Paxton/Patterson LLC	00001319	3% for supplies and equipment		Yes- over \$100 shipping is free. Orders under \$100 shipping is \$10	Career and Technology items
Pearson Education (Pearson Learning Group)	00022790	0%		8-10%	
Pearson Education (Pearson Longman)	55656	0%		Yes- 8%	
Pearson Education (Prentice Hall)	00002963	0%		8-10%	
Pearson Education (Scott Foresman)	00014981	0%		8-10%	
Pender's Music Company		7%		no- shipping charges are prepaid and added to each invoice. Charges will be based on the actual UPS or USPS charge.	
Penn State Industries	00017782	0%		Yes- Minimum \$7.50; call for exact amount	
Peoples Education	42735	0%		Yes- call for rates	
Perfection Learning Corporation*	00002443	Catalog Pricing reflects discount	\$ -	no	Discount does not apply to proprietary products.
Perma-Bound Books	00002011	prices in catalogs and on eht website are pre-discounted at 15-30% off the list price of books		No charge for Perma-Bound products. Shipping will be added to Accelerated Reader Software invoices only.	
Pieces of Learning	00013154	0%		varies- call for rate	
Pioneer Drama Service, Inc.	00018191	0%	\$ -	up to \$49.99:\$6.00, \$50-\$99.99:\$8.00, \$100-\$149.99:\$11.00, \$150-\$199.99: \$14.00, \$200-\$249.99:\$16.00,	Freight continued \$250-\$299.99:\$18.00, \$300-\$349.99:\$20.00, \$350-\$399.99:\$22.00, +\$400: \$24.00
Pitsco	00015327	2% Supplies, 2% Equipment over \$100	\$ -	Yes- orders up to \$99= \$6; \$100-\$999= 6%; \$1000-\$2750= 5%; \$2751-\$3500= 4%; over \$3501= 2%	\$30 charge will apply for hazardous material
Plank Road Publishing	00021121	0%	\$ -	up to \$10.00:\$4.95, \$10.01-\$60:\$6.95,\$60.01-\$100: 12%, \$100.01-\$200:10%, \$200.01-\$300:9%, over \$300: 8%	A \$2.50 processing fee for invoicing will apply on all orders.
Plato Learning	54349	call for pricing		none	
Popplers Music Inc	00018791	0%		yes- rates on website	
Positive Promotions	00013767	5%	\$ -	None- unless order needs to be rushed then call for rates	
Power Kids Press	57906	Catalog Pricing reflects discount		None	
Precision Business Machines, Inc.	00013500	varies- call for prices	\$ -	UPS Ground Rates Apply; 7% max	
Premier Agendas	00022444	0%		yes- 10%	
Prentke Romich Co	00016466	0%		Yes	
Prestwick House	40975	0%		yes- up to \$50= \$6; \$50- \$799.99= 12%; \$800 or more= 10%	
Prograss Publications	41515	Supplies: 10% Jan.1-April 1, 5% April 2-June1	\$ -	\$ .30 per planner	Discount does not apply for orders June 2-December 31.
Program Development Associates	57914			\$10 for first item; \$4 each additional items. Each item in a series or special is counted individually for shipping purposes	Discounts are available when purchasing multiples of the same title.
ProLingua Associates	57909	2%		Yes- 12% of list price- \$5 min	
Psychological Assessment Resources, Inc	00013230	5% supplies		no	Psychological Assessments
QEP, Inc. Professional Books*	53053	15% for Supplies, 0% for Equipment	\$ -	Minimum shipping \$7.00, orders over \$80 add 9%	Purchases under \$100 do not receive 10% discount. Discount does not apply to videos or DVDs.
Quality Products Inc	00008706	0%		Yes- call for rates	
Quill corp	00010711	10%		Free standard tailgate delivery	Does not apply to office machines, computer hardware and software and any item in quill's special order catalog

Rainbow Book company		25%		8% on orders under \$1000. Free shipping on orders over \$1000	
Randy McNally	41015	0%		orders under \$50 will have a \$5 charge; over \$50 free	
Rebecca's	00021035	0%		Yes- call for rates	
Red Brick Learning	43042	Catalog Pricing reflects discount	\$ -	10% of order \$4 minimum	
Remedia Publications	00018282	Catalog Pricing reflects discount		under \$40= \$6; over \$0= 15%	
Renaissance Learning, Inc.	41910	Volume discounts may apply	\$ -	up to \$49.99:\$8.05, \$50-\$249.99:\$10.37; \$250-\$449.99:\$17.26, \$450-\$999.99:\$20.76, \$1000-\$1999:\$28.81; \$2000-\$3499:\$39.20; \$3500+ 2.7%	
Resources for Reading	52022	0%		10% with a minimum \$7.50	
Reynolds Manufacturing Corp	00003458	10%		Actual freight charges will be invoiced on all orders less than \$2,000.00. Free shipping and handling on orders of \$2,000.00 or more.	
Rhythm Band Instruments	00002029	5% for supplies and equipment		no	call for shipping on special orders and non-catalog items
Rigby, Steck Vaughn and Saxon	57862	0%		yes- 10%	
Riverside Publishing		0%		Estimate 10% for ground 20% for rush. Orders under \$100 estimate \$10 for ground and \$25 for rush	
Robert-Leslie Publishing, LLC	53054	0%	\$ -	Yes- 10% of invoiced amount	Pre-K learning systems
Romeo Music	52588	10%		no	call for large quantity discounts
Rosen Classroom	40408	0%	\$ -	\$1-\$100= 10%; \$101-\$500= 8%; \$501-\$1000= 7%; \$1000 += 6%	
Rosen Publishing		Catalog Pricing reflects discount		None	
Rourke Publishing	46975		\$ -	None	
S & S Worldwide, Inc.	53055	14%	\$ -	Varies Call for quote	
Saddleback Educational Publishing	00023407	20%	\$ -	10% of Subtotal	
Sala Printing Service	57927	0%		Yes- call for rates	
Sargent-Welch*	00007453	18% Supplies, 18% Equipment	\$ -	FOB: Destination on all orders greater than \$200.00	
Sax Arts and Crafts	00002041	25% for Supplies off Red Pricing, 0% for Equipment thru Dec 31, 09	\$10	No Freight for orders over \$75	No discount on furniture, and equipment, fine/ sterling silver, computer software/hardware, Shorewood Prints
Scholastic Book Fairs	00005486	25%		No	no discount through book fair. A profit is given at end of fair
Scholastic Library Publishing	46676	30% Paperback binding (Children's Press, Franklin Watts)	\$ -	9%, Free shipping on orders over \$1000.00	
Scholastic, Inc.	00001359	yes- call for pricing	\$ -	9%, a minimum of \$2.25 will be charged	
School Datebooks	57878	0%		Yes- 10% based on subtotal	
School Media Associates, LLC	00024184	0%	\$ -	\$8 on orders under \$100.00. orders over \$100 free shipping.	
School Specialty	00002046	yes	\$ -	Free shipping on in-stock orders over \$69 after discount. <b>A \$7.95 shipping fee will be added to orders under \$69.</b> Factory-to-school that include the suffix 'N' in the item #, freight will be added to invoice.	
School Specialty Publishing	53136	yes			
Schoolhouse Audio Visual	00024788	varies- call for prices		yes, included in quote	
Science Kit & Boreal Laboratories*	00004613	14% on Supplies & Equipment	\$ -	12% for orders under \$200. Orders over \$200 free shipping	Discount does not apply to live, preserved, Telescopes, special order, Kodak Cameras, Pasco Items and publisher kits, Verier Probewaer
Science Select	57921	0%		10% of purchase- printed format; \$10 per CD	
Scott Electric	57868	0%		none	
Seedlings Braille Books for Children	57887	0%		Buyers choice. Free matter for the Blind @ no charge or UPS at 15% of total order	
Show What You Know Publishing	45603	0%		12% of order	
Sleek Software Corp	57854	0%		none	
Slosson Educational Publications	00019610	5%		NO	
Smart Apple Media	55821	30% off current list		None	
Smart Kids Software	57926	0%			
Social Studies School Service*	00001605	Catalog Pricing reflects discount	\$ -	12%, \$4.00 minimum charge	
SOI Systems Inc	57882	None		yes- UPS shipping price per destination by weight	

		quantity discount- 10-49 copies per title= 10%; 50-90 copies per title= 20%; 100+ copies per title= 40%			
Solution Tree				Yes- call for rates	Discounts apply to only solution tree published titles
Sommer Associates	55434	none	\$ -	Yes- call for rates	
Southern Music Company	48391	10%		Yes	
Southpaw Enterprises	00017194	orders \$5000-\$9999= 3%; over \$10000= 5%		Yes- 14% or \$8 whichever is greater	
Southwest Emblem Company	00005788	0%		Yes- call for rates	Restock fee is 10%, custom merchandise can not be returned
Speed Stacks Inc	00023422	Catalog Pricing reflects discount		yes- \$10 under \$100; free shipping over \$100	
Sportime	00002619	5% on items w/prefix of 1 or 3 (No discount of items w/prefix 2 or 4)	\$ -	Free unless Fed Ex overnight or second day	
Standard Stationery Supply	48418	5%		Orders below \$50.00- \$5.75; orders over \$50 are free	
Steps to Literacy	54244	5%		yes- under \$50= \$5; over \$50= 10% of subtotal	
Steve Weiss Music	57919	Call for discounts and pricing		no	
Sullivan Supply South	57923	none		Yes- call for rates	
Summit Learning		20% off curret math & science catalog proce except calculators which receive 15%. PreK and Kindergarten catalog printed discounted prices reflect 40%.	\$50	Yes- call for rates	
Sunburst Technology		0%		yes- Under \$500= 10%; over \$500= 8%	
Super Duper Publications	00010340	0%	\$20	None	Expedited freight charges will be charged for overnight orders.
Supporting Science Inc	48491	none		Yes- 10%	
Sweet Pipes Inc	42492	10%		no	5% discount on Aulos Recorders
Teacher Created Materials	51516	0%		yes- \$0-249.99=15% of total order; \$250- up= 10% of total order	
Teacher Direct	54293	5%		S/H 15% for orders under \$88.00 on supplies.\$88.00 and above free S/H on in -stock items (supplies). All furniture/equipment, add exact freight printed in 2009 catalog (next to each item).	
Teacher Heaven	55388	varies- call for prices	\$ -	under \$500- 0%; \$500- 749 \$5%; \$750- 999 10%; \$1000 + 15%	must reference bid number and the appropriate discount % must be noted on each PO or discount may not be applied.
Teachers' Curriculum Institute (TCI)		0%		Yes- 8% of subtotal for ground; 12% of subtotal for 2 day air	
Teachers Discovery, Inc.	00001905	0%	\$ -	Up to \$30: \$6.60, \$30.01- \$50: \$7.80, \$50.01-\$75: \$9.95, \$75.01-\$100: \$10.85, over \$100: 12%	
Teacher's Tools	00001677			15% charge for freight or \$7.50 min.	
Teaching Systems, Inc.	51423	0%	\$ -	Call for freight Charges	
Teach-Mart	50637	5%	\$ -	None	No discount on furniture, easels and items marked with a freight symbol in the catalog
Technology for Education	00023142	3%	\$ -	2.00%	
Texas Connection	40760	0%	\$ -	Orders over \$200-\$16.95, up to \$40: \$5.95, \$40-\$60: \$6.95, \$60-\$80: \$7.95, \$80-\$100: \$8.95; \$100-\$150:\$15.95, \$150-\$200: \$13.95	
Texas Pottery Supply and Clay Company	00002093	0% for Supplies and Call for Equipment	\$ -	\$15.00 per delivery	
TFH (USA) LTD	57918	11%		UPS Ground: \$1 to \$299- 14%; \$300 to \$999- 12%; over \$999 5%; for truck shipments \$90 minimum call for quote	
The Book Carriage and Coffe Shop	56778	20% for supplies		no	Any item not discounted to the company will not receive the discount
The Creative Co	49077		\$ -	no	
The Learning together Company	57880	0%		Yes- 8% shipping and handling on all program materials.	
The Markerboard People	46010	None	\$ -	yes- 10% of order \$9.95 minimum	



The Student Planner	53035	3% on Supplies	\$ -	Call for freight Charges	
Theatre House	41291	0%		Yes- call for rates	
Theradapt Products, Inc	53193	10%		Call for freight Charges	
Theropros, Inc	57916	orders over \$150- 5% discount; orders over \$500- 10% discount; orders over \$1000- 10% discount and free shipping		orders up to \$50= \$7.50; \$50.01- \$75= \$8.95; \$75.01 \$100= \$10; \$100.01- \$1000= 10% orders over \$1000 free	
Thinking Maps	00022377	0%		yes- 6% standard; 12% overnight; 3% standard ground for orders of 200 or more manuals delivered at the same time to the same location	
Thomas Klise/ Crimson Multimedia	57881	None		yes- actual Fed Ex ground shipping	
Tom Snyder Productions	00024895	None		yes- \$0 to \$500- 8%; \$501 to \$1000- 7%; \$1000 and over 6%	
Trinity Ceramic Supply Inc	55212	10%		yes- based on weight, prepaid and added to invoice	
Troxell Communication	00021836	10%-70* off MSRP (Call for Discount)	\$ -	Call for current rate	
Tune In	00020217	0%	\$ -	\$5 on all orders less than \$74.99 and \$10 on orders of \$75 and more	
US Games	00002111	yes- call for pricing	\$25	FOB Destination except for freight truck items that require inside delivery. That will be 15% of order amount	
VEA, Inc	55835	10% for supplies		Yes- 8% of total order; amounts over \$1500 is 5%	
Vernier Software & Technology	48033	0%		Yes- minimum \$10 max 3%	
Victory Promotions	57869	10%		Yes- call for rates	
Voyager Expanded Learning Inc	55993	None		yes- 10% of order	
W.T.Cox Subscriptions	57917	Call for discounts and pricing		call for rates	
Ward's Natural Science	49718	10% except on Vernier LabPro, Probes and Sensors, Pasco PasPort, Probes and Sensors and Kodak Digital products		Free shipping on orders totaling \$100 or more except living perishable material, hazardous material and motor freight shipments	
Washington Music Center	53353	varies call for discount		orders over \$50 are free. Call for under \$50 price	
Weekly Reader Publishing	00002675	0%		8% over \$250; 10% \$40- \$249.99 and all magazine orders; \$3.95 for orders under \$40	
Weigl Publishing	57886			no	
West Music Company	00003175	5%		yes- 6% of total	
Windmill Books	57904	Catalog Pricing reflects discount		None	
Wood Etc Corp	55213	25%		no	
Woodwind and Brasswind	46577	3%		Free standard shipping. Oversized product or truck freight is prepaid and added to invoice. Expedited shipment prepaid and added to invoice	
World Research Company	00015669	none		10%	
World Wide Piano	57922	Price is already discounted		No	Volume discounts may apply.
WRS Group	00010766	12% for supplies and equipment	\$ -	none	discount does not apply to health Edco Curriculum modules. Item #'s C70001-C70007
Zaner-Bloser Inc	56288	Catalog Pricing reflects discount		Yes- 9%	