RFP 080327 Projector Cabling Ranking

			1	2	3	4	5	6	7	8	9
		Total Possible Points	Precision Cabling, Inc.	Calence	D'Tel Communicatio ns, Inc	Nouveau Construction and Technology Services	Lazo Technologies, Inc.	Technology for Education and the Enterprise	AT&T	JTS, Inc	Verizon Business
1	Cost	60	60	0	50	45	0	55	0	0	0
	a. Does the per drop cost fall within the budget? b. Will any exceptions listed impact the total cost?										
2	Experience	10	9	10	10	10	10	10	10	9	10
	 a. Has the firm successfully completed comparable projects? b. Has it consistently realized its client's program, budget and schedule objectives? c. Does the quality of the firm's completed projects meet the district's objectives? d. Has the firm done like work for other school districts? 										
3	Personnel	5	5	3	3	3	3	5	3	3	3
	a. Are subs being used? b. Does the staff assigned to the project have the requisite capabilities and relevant experience?										
	Ability to Perform Work	20	20	10	14	10	10	15	10	14	10
	a. Does the company employ sufficient staff to perform the work within the alotted time? b. Is that staff experienced in this type of work?										
5	References	5	5	5	5	5	5	5	5	5	5
	 a. Does the firm fulfill its commitments, make scheduled deadlines? b. Did it work well with the district's personnel? c. Was the design work functional and creative? d. Were the documents complete? 										
	e. Were budget objectives met? f. Were its personnel responsive, cooperative, supportive, knowledgeable? g. Were change orders necessitated by the problems with the firm's documents?										
	Were its personnel responsive, cooperative, supportive, knowledgeable? Were change orders necessitated by the	100	99	28	82	73	28	90	28	31	28

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Cabling Pricing	Precision Cabling, Inc.	Calence	D'Tel Communications, Inc	Nouveau Construction and Technology Services	Lazo Technologies, Inc.	Technology for Education and the Enterprise	AT&T	JTS, Inc	Verizon Business
Per Drop Price	\$ 85.00	\$ 245.68	\$ 109.30	\$ 141.67	\$ 162.00	\$ 94.16	\$ 244.00	\$ 363.00	\$ 199.13
Exceptions:					assumes using existing J-hooks	\$95,101.60 firm fixed price			
						Not included: patch panels for IDF conn.			
						Quote valid until 4-13-08			
Included:	-								
Bid Bond	yes	yes	yes	yes	na	yes	yes	yes	yes
Conflict of Interest	yes	yes	yes	yes	yes	not filled out	yes	yes	yes
Felony Conviction	yes	yes	yes	yes	yes	yes	yes	yes	yes
Insurance	yes	yes	yes	yes	yes	yes	yes	yes	yes