

Solution Proposal for Port Orford - Langlois SD



VIP Cloud
Communications
Solution for Business



Video



Interactions



Phone

Thank you for considering Crexendo

WE'RE EXCITED TO GET STARTED



Thanks for considering Crexendo for your communications needs. We are focused on delivering Cloud solutions that fit how you work today, whether you communicate by HD Video, through Interactions, or by traditional Business Phone communications. We also integrate into over 300 business applications and deliver solutions to help you serve your customer's better. We know that your communications solution is mission-critical to your organization's success, and we commit that we will always strive to exceed your expectations!



Video

Improve team productivity with HD-quality one-to-one, group, and webinar-style meetings for up to 1000 attendees.



Interactions

Streamline workflows with Voice Mail, Fax, Messaging, SMS, Team Chat, and over 300 powerful integrations.



Phone

Use the device of your choice for business communication, whether mobile, browser-based or traditional desk phone with HD Voice.



CX

The Omnichannel cloud contact center solution that empowers your workforce and delights your customers.

No downtime. No kidding.

Crexendo offers our industry-leading 100% Uptime Guarantee because we know rock-solid reliability is crucial for your organization. Our best-in-class VIP Platform is hosted in the world's highest-rated, Tier 5, Exascale, geo-redundant data centers, and our customer support is 100% US-based. Finally, our software is backed by the highest security levels and is trusted by over 3 million users globally. We take our performance seriously, so you can focus on improving the performance of your organization.



About the VIP Unified Communications as a Service Platform



Crexendo's VIP Business Communications Platform brings you the tools you need to succeed in today's marketplace. We enable your organization to operate effectively in today's work from anywhere economy. Whether using your mobile device, computer browser, or a traditional desk phone, we give you the powerful tools you need to manage your communications and deliver a best-in-class experience to your employees and customers. The VIP doesn't just stand for Video, Interactions, and Phone. It stands for how we think about every user on our platform.



Flexible, All-inclusive Cloud Communications Platform

- Flexible user types allow you to match the functionality needed for each role in your organization and curate the proper experience for all of your users.
- HD Video, advanced Interactions, and mobile and desktop Phone communications all in one simple to use solution.
- Powerful Integrations with over 300 leading applications, including Microsoft Teams, Salesforce, HubSpot, Zendesk, and advanced Contact Center tools designed to help you deliver a VIP Experience for your customers.

Rated the #1 Leading VoIP Provider by Real Users on G2.com*

Our customers ranked Crexendo® #1 on G2.com, the industry's leading software review site, giving us ratings of 95% or above in seven customer satisfaction categories, including Easiest To Use, Easiest To Do Business With, Best Support, and Users Most Likely to Recommend. They also rated us 4.9 out of 5 stars, much higher than any of our competitors.



* Crexendo was rated #1 against RingCentral, 8x8, Vonage, Nextiva, Dialpad, GoTo, and Ooma in each of the satisfaction rating categories shown by real verified customers in the Spring 2023 Grid Report for VoIP on G2.com, the leading business software review website.

www.crexendo.com

866-621-6111

Advanced VIP Desktop, Cordless, and Conference Devices

Crexendo's VIP platform leverages a dynamic business phone experience that supports using each user's device of choice, delivering the ability to manage your communications over multiple devices for optimal efficiency with deep integrations into our solution for ease of use and management.

Pair the capability of your preferred mobile device(s) with a rich iOS or Android client wireless experience to manage your business communications. The VIP platform enables users' business phone number on their personal devices for inbound and outbound communications to ensure privacy and manage the external company image.

Choose from Crexendo's award-winning portfolio of business desk, cordless, and conference phones to facilitate a traditional desk-phone experience with HD quality audio and ergonomic, aesthetic design for all user types. Plus, you can manage your communications from your desktop phone with built-in tools for simple and effective communications.



CX540

**4.3" 480X272 Color Display
27 Customizable Feature Keys**



T57W

**7" 800X480 Color Display
29 Customizable Feature Keys**



E550

**5" 320X240 IPS Color Display
12 Main Display Line Keys**

All devices feature HD Voice Audio for both Handset and Speaker, Dual-port Gigabit Ethernet, Built-in 2.4G & 5G Wi-Fi, Built-in Bluetooth, Built-in USB Port, Power over Ethernet, Headset Support, Cordless Handset Support, and optional Expansion Module capability.



Conference, Cordless and Accessories

Our DSS attendant module, cordless phones and conference phones are packed with features to help your team perform at their best

The VIP Difference



Video

Collaborate in HD quality with 1 to 1,000 attendees using meetings, rooms, and webinars.



Interactions

Streamline internal and external workflows through Voice Mail, Fax, SMS, and Chat.



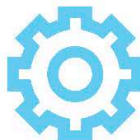
Phone

Use the device of your choice for HD quality business communications with a lifetime warranty.



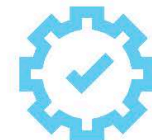
Contact Center

Elevate your Customer Experience with powerful, native customer management tools.



Integrations

Integrate into over 300 leading SaaS applications to leverage your business intelligence.



Dependability

The 100% Uptime Guarantee assures rock-solid, uninterrupted reliability and availability.



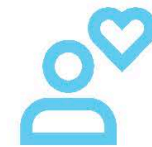
Efficiency

Streamline your Video, Interactions, and Phone communications to work more effectively.



Recognition

Leverage the VIP Communications Solution ranked #1 on G2.com.



Simplicity

Easy, portal-based management and intuitive interfaces make it simple to log in and succeed.

About Crexendo

Crexendo, Inc. is a premier provider of award-winning UCaaS (Unified Communications as a Service), call center and customer experience solutions, collaboration services and cloud communications. Designed to provide enterprise-class services to any size business, Crexendo's portfolio of communications offerings is backed by a 100% uptime guarantee, U.S.-based support and lifetime warranty on all Crexendo devices delivering rock-solid reliability for your peace of mind.

Executive Summary

UCaaS Services

- X12 Advanced Users (Admin) – Access to Desk phone, Mobile App, and Web Phone, Inbound/Outbound Dialing, e911 Compliant, VM to Email, etc.
- X48 Classroom Users – Access to Desk phone, Inbound/Outbound Dialing, e911 Compliant, VM to Email, etc.
- 500 Page Cloud Fax Service – 3 Fax DID's, 3 Fax Emails, \$0.05/page overage if 500 pages/month is exceeded
- X3 POTS Replacement Solution – Alarm Line, 3 lines with 2 enclosures (2 demarks), Multi-Wan Connectivity (Broadband, Wi-Fi, Cellular Backup). Cellular Data for backup billed through UScellular at \$10/month x 2 (1 Sim per enclosure)

Equipment

- X19 Yealink T57W (Admin Phone)
- X41 Yealink T33G (Basic/Classroom Phone)
 - **Desk phones backed with Lifetime Warranty**
- POTS Replacement Enclosure – Includes ATA and Cellular Router for Failover. Cost of equipment included with line cost. Warranty for life of service.

Why Crexendo?

- Fastest Growing UCaaS Provider in America (Frost & Sullivan, 2024)
- #1 Rated VoIP/UCaaS Provider per G2.com
- 100% Uptime Guarantee SLA
- 24/7/365 US Based Support
- Lifetime Warranty on all Desk Phones
- Dedicated Project Manager for Deployment
- Free Training
- Free Programming Changes

Return on Investment	Crexendo (Operational Expense Option)	Crexendo (Capital Expense Option)	Current Provider	Competitive Quote
Monthly Service with Tax	\$1,146.10	\$821.77	\$2,300 (avg)	\$1,500
One Time Fees	\$0.00	\$9,621.60	\$0.00	???
Year 1 Cost	\$13,753.20	\$19,482.84	\$27,600	\$18,000
Year 2 Cost	\$13,753.20	\$9,861.24	\$27,600	\$18,000
Year 3 Cost	\$13,753.20	\$9,861.24	\$27,600	\$18,000
Total 36 Month Cost	\$41,259.60	\$39,205.32	\$82,800	\$54,000
Savings - Current (36 Months)	\$41,540.40	\$43,594.68		
Savings - Competitive Quote (36 Mont	\$12,740.40	\$14,794.68		

Option #1: Operational Expense

Personalized Quote and Pricing Overview

CUSTOMIZED TO YOUR NEEDS
Key Requirements for Your Business

The pricing shown below is based on a 36-month service agreement with a total monthly term for services of \$933.40 plus applicable taxes plus a one-time activation and porting fee (if applicable) total of \$1,000.00.

New Monthly Payment: \$933.40
One-Time Activation Fee: \$1,000.00

RFQ: 2627872134

SERVICES QUOTED

Products and Services for:
1210 OREGON ST, PORT ORFORD, OR 97465

MRC Charges	Qty	Unit Price	Total
Advanced User (up to 100)	12	\$15.08	\$180.96
Classroom License with Voicemail	48	\$6.95	\$333.60
VIP Enterprise Fax with DID (500 Pages)	1	\$20.76	\$20.76
VIP Enterprise Fax Additional DID (requires Fax package)	2	\$3.16	\$6.32
Additional Fax to Email User	2	\$2.36	\$4.72
VIP POTS Alarm Line Replacement Line	3	\$30.00	\$90.00
Crexendo T57W Desk Phone	19	\$9.16	\$174.04
Yealink T33G	41	\$3.00	\$123.00

NRC Charges	Qty	Unit Price	Total
Advanced User (up to 100)	12	\$0.00	\$0.00
Classroom License with Voicemail	48	\$0.00	\$0.00
VIP Enterprise Fax with DID (500 Pages)	1	\$0.00	\$0.00
VIP Enterprise Fax Additional DID (requires Fax package)	2	\$0.00	\$0.00
Additional Fax to Email User	2	\$0.00	\$0.00
VIP POTS Alarm Line Replacement Line	3	\$0.00	\$0.00
VIP POTS Alarm Line Replacement Line Per Site Pro Services Install (Up to 3 Hours)	2	\$500.00	\$1,000.00

Site Total	One-Time	Monthly
	\$1,000.00	\$933.40

Order Totals	One-Time	Monthly
	\$1,000.00	\$933.40

Estimated Taxes/Fees

Total Monthly Service: \$1,146.10

Total One Time Fee: \$1,000.00

Option #2: Capital Expense

Personalized Quote and Pricing Overview

CUSTOMIZED TO YOUR NEEDS
Key Requirements for Your Business

The pricing shown below is based on a 36-month service agreement with a total monthly term for services of \$638.00 plus applicable taxes plus a one-time activation and porting fee (if applicable) total of \$9,621.60.

New Monthly Payment: \$638.00
One-Time Activation Fee: \$9,621.60

RFQ: 2627872134

SERVICES QUOTED

Products and Services for:
1210 OREGON ST, PORT ORFORD, OR 97465

MRC Charges	Qty	Unit Price	Total
Advanced User (up to 100)	12	\$15.48	\$185.76
Classroom License with Voicemail	48	\$6.95	\$333.60
VIP Enterprise Fax with DID (500 Pages)	1	\$20.76	\$20.76
VIP Enterprise Fax Additional DID (requires Fax package)	1	\$3.16	\$3.16
Additional Fax to Email User	2	\$2.36	\$4.72
VIP POTS Alarm Line Replacement Line	3	\$30.00	\$90.00

NRC Charges	Qty	Unit Price	Total
Advanced User (up to 100)	12	\$0.00	\$0.00
Classroom License with Voicemail	48	\$0.00	\$0.00
VIP Enterprise Fax with DID (500 Pages)	1	\$0.00	\$0.00
VIP Enterprise Fax Additional DID (requires Fax package)	1	\$0.00	\$0.00
Additional Fax to Email User	2	\$0.00	\$0.00
VIP POTS Alarm Line Replacement Line	3	\$0.00	\$0.00
Crexendo T57W Desk Phone	19	\$263.96	\$5,015.24
Yealink T33G	41	\$87.96	\$3,606.36
VIP POTS Alarm Line Replacement Line Per Site Pro Services Install (Up to 3 Hours)	2	\$500.00	\$1,000.00

Site Total	One-Time	Monthly
	\$9,621.60	\$638.00

Order Totals	One-Time	Monthly
	\$9,621.60	\$638.00

Estimated Taxes/Fees
Total Monthly Service: \$821.77
Total One Time Fee: \$9,621.60