



UNITED INDEPENDENT SCHOOL DISTRICT

MEMORANDUM

TO: Cordy Jackson, Director of Purchasing

FROM: Hector G. Cavazos, Director of Fixed Assets *HGC*

THRU: Hector J. Perez, Assistant Superintendent of Technology

DATE: January 24, 2024

RE: Recommendation for Approval of Cost Increase for RFP 2020-046 "Garbage Collection Services", Effective February 1st, 2024

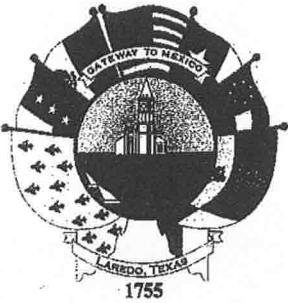
I would like to recommend approval of a cost increase for RFP 2020-046 "Garbage Collection Services", as listed in the supporting documentation. This recommendation derives from a cost increment imposed by the City of Laredo on municipal landfill dumping fees per cubic ton. The City of Laredo will continue increasing these fees annually for the next three years. This information will be presented to our Board of Trustees in the future as necessary.

Continuing with this contract will ensure that our campuses and departments will continue to enjoy a learning sanitary environment.

The recommended cost increase would become effective February 1st, 2024

Hector G. Cavazos, Director of Fixed Assets
3501 E. Saunders – Laredo, Texas 78041 – (956) 473-7991 - Fax (956) 473-7992

It is the policy of the United Independent School District not to discriminate based on race, color, national origin, sex, or disability in its Educational programs, services, or activities, as required by Title VI of the Civil Rights Act of 1964, as amended; Title IX of the Educational Amendments of 1972; the Age Discrimination Act of 1975, as amended; and Section 504 of the Rehabilitation Act of 1973, as amended.



**CITY OF LAREDO
SOLID WASTE SERVICES DEPARTMENT
LAREDO, TEXAS 78044**



City of Laredo
Solid Waste Landfill
6912 Hwy 359
P.O. BOX 1965
Laredo, Texas 78044
(956) 326-1141

Dear: Landfill Customers

Landfill customers this letter is to inform you that the Landfill Gate fees will increase effective October 1, 2023. The rate will increase by \$5.00 dollars. This is the second of four rate increases, as a reminder we will be sending a letter every year before our New Fiscal Year starts.

Residential Fees remained the same rate \$2.00 Up to One Ton
Residential Fees Over One Ton from \$36.50 to \$41.50 (Prorated)
City Limits - Commercial Fees From \$36.50 To \$41.50
Within Webb County - Commercial Fees From \$71.50 To \$76.50
Outside Webb County - Commercial Fees From \$206.50 To \$211.50
Special Waste - Commercial Fees from \$206.50 to \$211.50

Sincerely,

John Porter
Environmental & Solid Waste Services Director

**UNITED INDEPENDENT SCHOOL DISTRICT
GARBAGE COLLECTION SERVICES
RFP 2020-046**

Section II.) Additional Locations

5 YR. Contract

2024 Updated

VENDOR	SOUTHERN SANITATION					
	CONTAINER CAPACITY-MONTHLY COST PER CONTAINER					
PICK-UP FREQUENCY	2 YD.	4 YD.	6 YD.	8 YD.	10 YD.	30YD.
2 Days Per Week	\$80.00	\$150.00	\$190.00	\$265.36	\$260.00	No Bid
3 Days Per Week	\$130.00	\$210.00	\$250.00	\$295.00	\$375.00	No Bid
4 Days Per Week	\$170.00	\$275.00	\$320.00	\$350.00	\$520.00	No Bid
5 Days Per Week	\$200.00	\$317.62	\$390.00	\$497.49	\$575.00	No Bid
One-Time Pick Up (for nonscheduled occasions)	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$160.00 per haul

**UNITED INDEPENDENT SCHOOL DISTRICT
GARBAGE COLLECTION SERVICES
RFP 2020-046**

					Southern Sanitation Current Rate		Southern Sanitation Proposed Updated Rate	
HIGH SCHOOLS					Monthly Rate	Monthly Total	Monthly Rate	Monthly Total
Campus	Address	Qty	Capacity	Pick Up Frequency				
United HS	2811 United Ave. 78045	4	8 YD.	5 Days/Week	\$460.64	\$1,842.56	\$497.49	\$1,989.96
United HS 9th	2811 Hook'em Horns Ave. 78045	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
United South HS	4001 Ave. Los Presidentes 78046	4	8 YD.	5 Days/Week	\$460.64	\$1,842.56	\$497.49	\$1,989.96
United South HS 9th	3819 Aguanieve Dr. 78046	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
Alexander HS	3600 E. Del Mar Blvd., 78041	4	8 YD.	5 Days/Week	\$460.64	\$1,842.56	\$497.49	\$1,989.96
J.B. Alexander HS 9th	4601 Victory Dr., 78045	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
LBJ HS	5626 Cielito Lindo Blvd. 78046	4	8 YD.	5 Days/Week	\$460.64	\$1,842.56	\$497.49	\$1,989.96
LBJ HS 9th Grade	5511 Saint Luke Blvd. 78046	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
						\$11,055.36		\$11,939.76
MIDDLE SCHOOLS					Monthly Rate	Monthly Total	Monthly Rate	Monthly Total
Campus	Address	Qty	Capacity	Pick Up Frequency				
United M.S.	700 E. Del Mar Blvd., 78045	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
United M.S. 6th Gr.	900 E. Del Mar Blvd., 78045	1	8 YD.	5 Days/Week	\$460.64	\$460.64	\$497.49	\$497.49
United South M.S.	3707 Ave. Los Presidentes, 78046	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
Clark M.S.	500 Hillside Rd. 78041	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
S.Garcia M.S.	499 Pena Dr., 78046 (Rio Bravo, TX)	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
Washington M.S.	10306 Riverbank Dr.	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
Los Obispos M.S.	4801 S. Ejido Rd. 78046	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
Trautmann M.S.	8501 Curly Lane, 78045	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
Gonzalez M.S.	5208 Santa Claudia Ln., 78043	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
Lamar Bruni Vergara M.S.	5910 St. Luke Blvd., 78046	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
Raul Perales M.S.	410 E.G. Ranch Road, 78046	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
Elias Herrera M.S.	8800 McPherson Rd., 78045	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
Ricardo Molina M.S.	4301 Vientos Rd., 78046	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
						\$11,516.00		\$12,437.25
ELEMENTARY SCHOOLS					Monthly Rate	Monthly Total	Monthly Rate	Monthly Total
Campus	Address	Qty	Capacity	Pick Up Frequency				
Arndt E.S.	610 Santa Martha Blvd. 78046	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
Col. S. Benavides E.S.	10702 Kirby Dr. 78045	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
Borchers E.S.	9551 Backwoods Trail, 78045	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
Centeno E.S.	2710 La Pita Mangana Rd. 78046	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
Clark E.S.	500 W. Hillside Rd., 78041	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
Cuellar E.S.	6431 Casa Del Sol Blvd., 78043	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
De Llano E.S.	1415 Shiloh Rd., 78045	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
Fasken E.S.	11111 Atlanta Dr., 78045	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
Finley E.S.	2001 Lowry Rd., 78045	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
Freedom E.S.	415 EG Ranch Road, 78046	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
B. Garcia E.S.	1453 Concord Hills, 78046	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
Gutierrez E.S.	505 Calle Del Norte, 78041	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
Juarez-Lincoln/U.D.D.H.	1003 Espejo-Molina Rd. 78046 (Rio Bravo, TX)	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
Kazen E.S.	9620 Albany Dr., 78045	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
Kennedy-Zapata E.S.	3909 Espejo-Molina Rd., 78046 (El Cenizo, TX)	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
Killam E.S.	5315 Fairfield Dr., 78043	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
Malakoff E.S.	2810 Havana Dr., 78045	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
Muller E.S.	4430 Muller Memorial Blvd., 78045	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
Newman E.S.	1300 Alta Vista, 78041	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
Nye E.S.	101 E. Del Mar Blvd., 78041	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
Perez E.S.	500 Sierra Vista Dr., 78046	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
Prada E.S.	510 Soria Dr., 78046	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
Roosevelt E.S.	3301 Sierra Vista Blvd., 78046	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
Ruiz E.S.	1717 Ave. Los Presidentes, 78046	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
Salinas E.S.	3611 Alfredo Cantu, 78046	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
San Isidro E.S.	11021 Bucky Houdman Blvd. 78045	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
Trautmann E.S.	810 Lindenwood Dr., 78045	1	8 YD.	5 Days/Week	\$460.64	\$460.64	\$497.49	\$497.49
Veterans Memorial E.S.	5909 St. Luke Blvd. 78046	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
Zaffirini E.S.	5210 Santa Claudia Ln., 78043	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
Robert Santos E.S.	4201 Champion Way	2	8 YD.	5 Days/Week	\$460.64	\$921.28	\$497.49	\$994.98
						\$26,256.48		\$28,356.93
DEPARTMENTS					Monthly Rate	Monthly Total	Monthly Rate	Monthly Total
Campus	Address	Qty	Capacity	Pick Up Frequency				
Service Center	3501 E. Saunders, 78041	1	8 YD.	2 Days/Week	\$245.70	\$245.70	\$265.36	\$265.36
C&I Dept.	4410 State Hwy. 359, 78043	1	8 YD.	2 Days/Week	\$245.70	\$245.70	\$265.36	\$265.36
Transportation North	501 Eden Lane, 78045	1	8 YD.	2 Days/Week	\$245.70	\$245.70	\$265.36	\$265.36
Transportation South	5256 Cielito Lindo Blvd., 78046	1	8 YD.	2 Days/Week	\$245.70	\$245.70	\$265.36	\$265.36
Transportation East	405 E.G. Ranch Road Hwy 359, 78046	1	8 YD.	2 Days/Week	\$245.70	\$245.70	\$265.36	\$265.36
UISD Police Dept.	101 E. Del Mar Blvd., 78041	1	8 YD.	2 Days/Week	\$245.70	\$245.70	\$265.36	\$265.36
Central Office	201 Lindenwood Dr., 78045	1	8 YD.	2 Days/Week	\$245.70	\$245.70	\$265.36	\$265.36
STEP Academy	1600 Espejo-Molina Rd., 78046	1	8 YD.	2 Days/Week	\$245.70	\$245.70	\$265.36	\$265.36
Athletics Dept.	5208 Santa Claudia Lane, 78043	1	8 YD.	2 Days/Week	\$245.70	\$245.70	\$265.36	\$265.36
Aquatics Center	5208 Santa Claudia Lane, 78043	1	8 YD.	2 Days/Week	\$245.70	\$245.70	\$265.36	\$265.36
Fine Arts Dept.	5208 Santa Claudia Lane, 78043	1	8 YD.	2 Days/Week	\$245.70	\$245.70	\$265.36	\$265.36
Facilities Warehouse	802 Gale St., 78041	1	8 YD.	2 Days/Week	\$245.70	\$245.70	\$265.36	\$265.36
Family & Community Engagement Dept.	4410 State Hwy 359, 78043	1	8 YD.	2 Days/Week	\$245.70	\$245.70	\$265.36	\$265.36
Cherish Center/ITV	8800 McPherson Rd., 78045	1	8 YD.	2 Days/Week	\$245.70	\$245.70	\$265.36	\$265.36
						\$3,439.80		\$3,715.04
MONTHLY TOTALS						\$52,267.64		\$56,448.98



Southern Sanitation
PO Box 333
Laredo TX 78042

12/13/2023

United ISD
201 Lindenwood Dr.
Laredo, TX 78045

RE: COL Solid Waste Rate Fee Increases – Effective November

Dear Board of Trustees,

City of Laredo started increasing Landfill fees on November 6, 2022. The City increased the waste disposal fee \$5.00, from 31.50 to 36.50, per ton. Additionally, this rate will continue to increase by \$5.00 for the next four years. The Landfill fees has increased to \$46.50 per ton as of October 1, 2023. As such, Southern Sanitation will be adjusting our invoice accordingly to incorporate this change to this pass-through cost commencing with our next billing cycle.

Adjusted prices associated with the services we provide to the District are illustrated in the table below:

Price Adjustment Pick-up Frequency	Container Capacity 8 Yard	
	New Rate	Old Rate
2 Days Per Week	265.36	245.70
5 Days Per Week	497.49	460.64

As noted above, we are currently providing 2-times and 5-times, a week, pick up. Please let us know if you'd like to see any other combination of Container Capacity and Pick-up Frequency.

We truly appreciate your business and look forward to continue being your preferred waste management company. Should questions or concerns arise, please don't hesitate to contact us.

Sincerely,

A handwritten signature in black ink, appearing to read "Juan Caballero", written over a light blue horizontal line.

Juan Caballero, Accountant
956.723.3333
juan@southernsanitation.com