#### DENTON ISD Projectors RFP 130514 Tabulation

	Delcom		Pathway Communications			Summit Integration		TFE		Tro					
		Price		Brand		Price	Brand		Price	Brand		Price	Brand		Price
Ceiling Mount Projector and							.=								
Install	N/A				\$	1,556.25	475Wi Epson	N/A		_	N/A			\$	1,036.81
Ultra-Short throw projector and			_		_		4======		4 44 7 00	Optoma			52		
Install	\$	1,741.35	Ep	oson 475Wi	\$	1,422.19	475Wi Epson	\$	1,415.00	G9SUTi-3D	\$	2,177.00		\$	1,686.81
Single Projector to Use as Hot					_		4======		4.220.00		_	4.220.00	Boxlight P5		
Swap	\$	1,359.00			\$	1,314.33	475Wi Epson	\$	1,259.00		\$	1,250.00	WX3INST	ceiling	mount
Bulb Replacement Cost	\$	79.00			\$	64.76		\$	125.00		\$	79.00		\$	99.00
Bulb Life		0-4000 hrs				0-4000 hours			hours			4500 hours		Ψ	3000 hours
Bulb Warranty	90 da	•			90 da	ays		2 yea	rs			s for Life			1 Year
Projector Warranty	3 yea	ars			2 yea	ars		4 yea	rs		5 year	rs .			5 years
Lumens of Projector Being															
Proposed	2,600				2,600			3,500			3100			2700	
Projectors plus Promethean	\$1595	5 Without	1977.	.35 Install				1							
Software	install	1	plus s	oftware	\$	1,783.71		\$	1,495.00		\$	283.00		\$	1,205.56
Sound	\$	214.85			\$	247.10		\$	222.00		\$	255.00		\$	225.96
Total Turnkey Project Cost			_		_										
*Based on 65 Projectors	\$	128,527.80	\$	142,493.00	\$	107,227.25	\$ 123,508.75	\$	107,315.00	\$ 121,745.00	\$	162,420.00		\$	193,485.50
		nd with Promethran software	With So software	und and Promethean	No Sou	and with Promethran software	With Sound and Promethean software	No Sou	and with Promethran software	With Sound and Promethean software					
Bidding as Specified	Yes							Alter	nate Turnkey I	Pricing with					
								Qwiz	dom Wizteach	Software =					
									\$91,97	75					

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	xell	
		and
Ceiling Mount Projector and	Hitachi C	
Install	X2530WN	
Ultra-Short throw projector and	Hitachi C	
Install	AW25191	
Single Projector to Use as Hot	\$1205.56	
Swap	ultra short	
Swap	uitia siiori	ı unow
Bulb Replacement Cost	\$	90.00
Bulb Life		
Bulb Warranty		
Projector Warranty	3 years	
Lumens of Projector Being		
Proposed		2500
Projectors plus Promethean		
Software		
Sound		
Total Turnkey Project Cost		
*Based on 65 Projectors		
Bidding as Specified		

	Criteria	Total Points	Delcom	Pathway	Summit Integration	TFE	Troxell	
				<u> </u>				
_	1 Proposed Cost	50	47	49	50	46	45	
	<ul><li>a. Is the proposed fee within the District's budget?</li><li>b. Where does the proposed cost fall in comparison to the other proposals?</li></ul>		over budget	within budget	within budget	over budget	over budget	
	Quality of the proposer's goods and services and							
2	**							
	the district's needs.	30	29	30	20	20	20	
	<ul><li>a. Does the proposer have an experience level and the equipment available to perform the required tasks?</li><li>b. Does the proposer supply the resources to complete a job quickly?</li><li>c. Is the projector bid one of the specified brands?</li></ul>		lesser quality speakers		not specified brand	not specified brand	not specified brand	
3	References	10	10	10	10	10	10	
	<ul><li>a. Does the proposer have good references?</li><li>b. Does the proposer have trained personnel with the appropriate certifications?</li><li>c. Does the proposer have K-12 experience?</li></ul>							
4	Past Relationship with the district	3	3	3	3	3	3	
	a. Has the district had any bad experiences with the proposer?							
5	HUB Certified	2	2	0	0	2	0	
	a. Does the proposer have a Historically Underutilized Business Certification?							
6	vendor's service	5	5	5	5	5	5	
	<ul><li>a. Does the product have a warranty?</li><li>b. What is the replacement cost for bulbs?</li><li>c. What is the bulb life?</li></ul>							
	Possible Points:	100	96	97	88	86	83	
	Ranking		2	1	3	4	5	

	Criteria	Total Possible Points	Arc	Computer Tech
1	Proposed Fee	50		
	Did the proposer visit each location in order to make a qualified bid?			
-	Is the proposed fee within the District's			
	budget?			
2	Quality of the proposer's good and services	20		
	level and equipment available to perform the required tasks?			
	b. Does the proposer supply the resources to complete a job quickly?			
3	References	10		
	a. Does the proposer have good references?			
_	personnel with the appropriate certifications?			
	the district's needs and approach of the			
4	vendor	10		
	a. Does the proposer have K-12 experience?			
5	Past Relationship with the district	3		
	Has the district had any bad experiences?			
6	HUB Certified	2		
	Does the proposer have a Historically Underutilized Business Certification?			
7	Long term cost to the district to acquire the vendor's service	5		
	What is the long term cost for services not included in proposal.	3		
	Possible Points:	100	0	0

	Criteria	Total Possible Points	Delcom	M&A Technology
1	Proposed Fee	50		
	Did the proposer visit each location in order to make a qualified bid?			
	Is the proposed fee within the District's budget?			
2	Quality of the proposer's good and services	20		
	level and equipment available to perform the required tasks?			
	b. Does the proposer supply the resources to complete a job quickly?			
3	References	10		
	a. Does the proposer have good references?			
	personnel with the appropriate certifications?			
4	the district's needs and approach of the vendor	10		
	a. Does the proposer have K-12 experience?			
5	Past Relationship with the district	3		
	Has the district had any bad experiences?			
6	HUB Certified	2		
	Does the proposer have a Historically Underutilized Business Certification?			
7	Long term cost to the district to acquire the vendor's service	5		
	What is the long term cost for services not included in proposal.			
	Possible Points:	100	0	0

	Criteria	Total Possible Points	Pathway Communications	RAB Group
1	Proposed Fee	50		
	Did the proposer visit each location in order to make a qualified bid?			
	Is the proposed fee within the District's budget?			
	Quality of the proposer's good and			
2	services	20		
	level and equipment available to perform the required tasks?			
	b. Does the proposer supply the resources to complete a job quickly?			
3	References	10		
	a. Does the proposer have good references?			
	personnel with the appropriate certifications?			
4	the district's needs and approach of the vendor	10		
	a. Does the proposer have K-12 experience?	10		
5	Past Relationship with the district	3		
	Has the district had any bad experiences?			
6	HUB Certified	2		
	Does the proposer have a Historically Underutilized Business Certification?			
7	Long term cost to the district to acquire the vendor's service	5		
	What is the long term cost for services not included in proposal.			
L	Possible Points:	100	0	0

	Criteria	Total Possible Points	Summitt	Troxell
1	Proposed Fee	50		
	Did the proposer visit each location in order			
	to make a qualified bid?			
	Is the proposed fee within the District's			
	budget?			
2	Quality of the proposer's good and services	20		
	level and equipment available to perform the required tasks?			
	b. Does the proposer supply the resources to complete a job quickly?			
3	References	10		
	a. Does the proposer have good references?			
	personnel with the appropriate			
	certifications?			
4	the district's needs and approach of the vendor	10		
	a. Does the proposer have K-12 experience?			
5	Past Relationship with the district	3		
	Has the district had any bad experiences?			
6	HUB Certified	2		
	Does the proposer have a Historically Underutilized Business Certification?			
7	Long term cost to the district to acquire the vendor's service	_		
7	What is the long term cost for services not	5		
	included in proposal.			
	Possible Points:	100	0	0

	Criteria	Total Possible Points	
1	Proposed Fee	50	
	Did the proposer visit each location in order		
	to make a qualified bid?		
	Is the proposed fee within the District's budget?		
	Oveltar of the managed and and		
2	Quality of the proposer's good and services	20	
	level and equipment available to perform the required tasks?	20	
	b. Does the proposer supply the resources to complete a job quickly?		
3	References	10	
	a. Does the proposer have good references?		
	personnel with the appropriate		
	certifications?		
4	the district's needs and approach of the vendor	10	
<b> </b>	a. Does the proposer have K-12	10	
	experience?		
5	Past Relationship with the district	3	
	Has the district had any bad experiences?		
6	HUB Certified	2	
	Does the proposer have a Historically		
	Underutilized Business Certification?		
	Long term cost to the district to acquire		
7	the vendor's service	5	
	What is the long term cost for services not included in proposal.		
	Possible Points:	100	