



ALEDO ISD BOARD MEETING TEMPLATE

MEETING DATE: October 18, 2022

AGENDA ITEM: Consider Approval of Purchase of Technology Annual License and Warranty Renewals

PRESENTER: Brooks Moore, Director of Technology and Earl Husfeld, Chief Financial Officer

BACKGROUND INFORMATION:

- Per Board Policy CH (Local), any single, budgeted purchase of goods or services that costs \$50,000 or more, regardless of whether the goods or services are competitively purchased, shall require Board approval before a transaction may take place.
- As we discussed with you during the September 19, 2022 board meeting, the District has historically carried both hardware and software warranty agreements (SmartNet) with Cisco Systems in order to maintain a healthy network. Hardware included in these agreements are network switches, routers, wireless access points, servers, and voice over IP telephones. Software items include network security applications (Identity Service Engine), voice (Flex VoIP), and collaboration applications (Webex).
- The District also utilizes other software applications that require an annual licensing renewal. The cumulative total of these items exceeds \$50,000 to the preferred vendor, CDW·G LLC.
 - Microsoft – Aledo ISD uses Microsoft software throughout the District on both staff and student computers and in the datacenter on district servers.
 - APC – Aledo ISD utilizes uninterrupted power supplies (UPS) throughout the District to protect critical network infrastructure. This renewal covers both hardware and management software.
 - TeamViewer – Remote management software used to support teacher and staff computers.

FISCAL INFORMATION:

The total cost of these items is \$181,805.74 and will be paid from budgeted funds in General Fund 199.

ATTACHMENTS:

Purchases/Quotes for Consideration/Approval and Quotes from Netsync and CDW·G LLC.

ADMINISTRATIVE RECOMMENDATION:

The Administration recommends the Board of Trustees approve the purchase of technology annual license and warranty renewals as presented.

**ALEDO INDEPENDENT SCHOOL DISTRICT
PURCHASES/QUOTES FOR CONSIDERATION/APPROVAL
October 18, 2022**

BID/COOPERATIVE	DESCRIPTION/FUNDING SOURCE	AMOUNT	RECOMMENDED VENDOR(S)
	Annual Technology License and Warranty Renewals (General Fund 199):		
State of Texas DIR	Cisco Hardware Warranty and Software Renewals	\$111,829.22	1. Netsync
TIPS Technology Solutions Products and Services	Microsoft Licensing Renewal	\$40,808.83	1. CDW-G LLC
TIPS Technology Solutions Products and Services	APC Datacenter Hardware Renewal	\$18,652.00	1. CDW-G LLC
TIPS Technology Solutions Products and Services	TeamViewer Renewal	\$10,515.69	1. CDW-G LLC

Quote #:	AAAQ377288
Date:	10/11/2022
Valid for:	30 Days

Sell To Contact	Inside Sales	Account Manager
Aledo ISD bmoore@aledoisd.org 817.441.5184	Timothy Fain tfain@netsync.com 512-762-1365	Kristy L Dice kdice@netsync.com

Please send purchase order to: PO@netsync.com

Line #	Part	Description	Qty	Unit Price	Ext Price
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Main Site Sub Total 111,829.22

2022 Smartnet Renewal - Term: 11/02/2022-11/01/2023

1.0	2022SMARTNET	Cisco Smartnet Renewal - As per CCW-R Quote 421472552 Duration: 1.00 Years	1	27,914.90	27,914.90
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2022 HyperFlex Data Platform (HXDP) - Term: 11/02/2022-11/01/2023

2.0	HXDP-M5-SW-SUITE	Cisco HyperFlex M5 Data Platform Software Suite	1	0.00	0.00
2.1.0	HXDP-M5-SW	HyperFlex Data Platform M5 Software	1	0.00	0.00
2.1.1.0	HXDP-M5-DC-AD	HyperFlex Data Platform M5 Datacenter Advantage Unit Price: 381.34 Each per Month Duration: 1 Years, Billing Frequency: Prepaid	4	4,576.08	18,304.32
2.1.2.0	SVS-DCM-SUPT-BAS	Basic Support for DCM	1	0.00	0.00
2.2.0	DC-MGT-OPTOUT	Intersight Opt Out	1	0.00	0.00
2.2.1.0	OPTOUT-OWN-LIC	License not needed: Customer already owns License	1	0.00	0.00

Cisco Flex Plan Calling and Webex - Annual Billing Year 2 of 3

3.0	A-FLEX-3-EDU	Flex 3.0 for Education	1	0.00	0.00
3.1.0	A-FLEX-EA-MPL-E-K	EA Cloud Meetings with EA On Prem Calling for K-12 YEAR 2 of 3 YEARS, Billing Frequency: Yearly Unit Price: 2.43 Each per Month Duration: 3 Years, Billing Frequency: Yearly	750	87.48	65,610.00
3.2.0	A-FLEX-P-CA	Common Area Smart License (1)	375	0.00	0.00
3.3.0	A-AUD-EDU-VOIP	Included VoIP for Education	1	0.00	0.00
3.4.0	SVS-FLEX-SUPT-BAS	Basic Support for Flex Plan	1	0.00	0.00
3.5.0	A-FLEX-EA-E-K-STU	EA Students for K-12	7000	0.00	0.00
3.6.0	A-FLEX-SRST-E	SRST Endpoints (1)	1500	0.00	0.00
3.7.0	A-FLEX-FILESTG-ENT	File Storage Entitlement	158000	0.00	0.00
3.8.0	A-FLEX-PROPACK-ENT	Pro Pack for Cisco Control Hub Entitlement	900	0.00	0.00
3.9.0	A-FLEX-SW-12.5-K9	On-Premises SW Bundle v12.5 (1)	1	0.00	0.00
3.10.0	A-FLEX-P-UCXN	Unity Connection Smart License (1)	1275	0.00	0.00
3.11.0	A-FLEX-C-DEV-ENT	Cloud Device Registration Entitlement	900	0.00	0.00
3.12.0	A-FLEX-EXP-RMS	Expressway Rich Media Session (1)	150	0.00	0.00
3.13.0	A-FLEX-P-ER	Emergency Responder Smart License (1)	2250	0.00	0.00
3.14.0	A-FLEX-P-ACC	Access Smart License (1)	150	0.00	0.00
3.15.0	A-FLEX-SME-S	Session Manager (1)	1	0.00	0.00
3.16.0	A-FLEX-P-EA	On-Premises Smart License - EA (1)	900	0.00	0.00
3.17.0	A-FLEX-EXP-PAK	Expressway Product Authorization Key (1)	1	0.00	0.00
3.18.0	A-FLEX-WXA-MTG-ENT	Webex Assistant for Meetings Entitlement	900	0.00	0.00
3.19.0	A-FLEX-NBR-STG	Webex Cloud Recording Storage Entitlement	37500	0.00	0.00
3.20.0	A-FLEX-MSG-ENT	Messaging Entitlement	7900	0.00	0.00

NETSYNC

2500 West Loop South, Ste.
410/510
Houston, TX 77027 USA
713.218.5000

QUOTE

AAAQ377288

Quote #:	AAAQ377288
Date:	10/11/2022
Valid for:	30 Days

Line #	Part	Description	Qty	Unit Price	Ext Price
3.21.0	A-FLEX-MSUITE-FAC	Cloud Meetings Entitlement for Faculty/Staff	900	0.00	0.00
3.22.0	A-AUD-TOLLDIALIN	Meetings Toll Dial-In Audio (1)	750	0.00	0.00
3.23.0	A-AUD-EDGEAUD-USER	Webex Edge Audio (1)	750	0.00	0.00

Notes: 220045934-141076-05

Combined - Smartnet, HyperFlex, Webex

Cisco Systems TX | DIR-TSO-4167

Total	111,829.22
Tax/Vat	0.00
Shipping	0.00
Grand Total USD	111,829.22

QUOTE CONFIRMATION



DEAR BROOKS MOORE,

Thank you for considering CDW•G LLC for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
MXQT988	8/26/2022	MXQT988	4039233	\$40,808.83

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Microsoft 365 A3 - subscription license (1 month) - 1 user Mfg. Part#: AAD-38392-12mo UNSPSC: 43231513 Electronic distribution - NO MEDIA Contract: TIPS Technology Solutions Products and Services (200105)	680	5419408	\$54.01	\$36,726.80
Microsoft 365 A3 - subscription license - 1 user Mfg. Part#: AAD-38397-A-12mo UNSPSC: 43231513 Electronic distribution - NO MEDIA Contract: MARKET	21720	5419375	\$0.00	\$0.00
Microsoft Project Online Professional - subscription license - 1 user Mfg. Part#: 7MA-00001-12MO UNSPSC: 43231507 Electronic distribution - NO MEDIA Contract: TIPS Technology Solutions Products and Services (200105)	1	4304049	\$66.07	\$66.07
Microsoft SQL Server Standard Core Edition License & Software Assurance Mfg. Part#: 7NQ-00302 UNSPSC: 43232304 Electronic distribution - NO MEDIA Contract: TIPS Technology Solutions Products and Services (200105)	2	2670099	\$337.35	\$674.70
Microsoft Windows Server Datacenter Edition - license & software assurance Mfg. Part#: 9EA-00039 UNSPSC: 43233004 Electronic distribution - NO MEDIA Contract: TIPS Technology Solutions Products and Services (200105)	76	4325198	\$43.59	\$3,312.84
Microsoft Visio Pro for Office 365 (Plan A2) - subscription license - 1 use Mfg. Part#: P4U-00001-12MO UNSPSC: 43231507 Electronic distribution - NO MEDIA Contract: TIPS Technology Solutions Products and Services (200105)	1	2968438	\$28.42	\$28.42

PURCHASER BILLING INFO	SUBTOTAL	\$40,808.83
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Billing Address: ALEDO INDEPENDENT SCHOOL DISTRICT ACCOUNTS PAYABLES 1008 BAILEY RANCH RD ALEDO, TX 76008-3110 Phone: (817) 441-5176 Payment Terms: NET 30 Days-Govt/Ed	SHIPPING	\$0.00
	SALES TAX	\$0.00
	GRAND TOTAL	\$40,808.83
DELIVER TO Shipping Address: ALEDO INDEPENDENT SCHOOL DISTRICT 1 DEAN DR ALEDO, TX 76008-3100 Phone: 817441832 Shipping Method: ELECTRONIC DISTRIBUTION	Please remit payments to: CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515	

Need Assistance? CDW•G LLC SALES CONTACT INFORMATION



CDW Account Team - Corey and Becky

(866) 222-9713

coreyandbecky@cdw.com

LEASE OPTIONS

FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$40,808.83	\$1,103.88/Month	\$40,808.83	\$1,272.01/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdwg.com/content/terms-conditions/product-sales.aspx>
 For more information, contact a CDW account manager

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QUOTE CONFIRMATION



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Thank you for considering CDW•G LLC for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
NBCT197	10/11/2022	SERVICE CONTRACT	4039233	\$18,652.00

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
APC Advantage Ultra Service Plan - extended service agreement - 1 year - on Mfg. Part#: WADVULTRA-AX-41 UNSPSC: 81111811 Contract: TIPS Technology Solutions Products and Services (200105)	1	1815077	\$4,090.00	\$4,090.00
APC EcoStruxure Asset Advisor Service Upgrade to Factory Warranty or Existi Mfg. Part#: WUPGEAA-AX-00 UNSPSC: 81111811 Electronic distribution - NO MEDIA Contract: TIPS Technology Solutions Products and Services (200105)	2	5757996	\$142.00	\$284.00
APC Advantage Ultra Service Plan - extended service agreement - 1 year - on Mfg. Part#: WADVULTRA-AX-41 UNSPSC: 81111811 Contract: TIPS Technology Solutions Products and Services (200105)	1	1815077	\$4,090.00	\$4,090.00
APC EcoStruxure Asset Advisor Plus Predict Service Upgrade to Factory Warra Mfg. Part#: WUPGEAAPLUS-UG-01 Electronic distribution - NO MEDIA Contract: TIPS Technology Solutions Products and Services (200105)	2	6531633	\$294.00	\$588.00
APC Advantage Ultra Service Plan - extended service agreement - 1 year - on Mfg. Part#: WADVULTRAM-PX-24 UNSPSC: 81112307 Electronic distribution - NO MEDIA Contract: TIPS Technology Solutions Products and Services (200105)	2	4593396	\$4,800.00	\$9,600.00

PURCHASER BILLING INFO	SUBTOTAL	\$18,652.00
Billing Address: ALEDO INDEPENDENT SCHOOL DISTRICT ACCOUNTS PAYABLES 1008 BAILEY RANCH RD ALEDO, TX 76008-3110 Phone: (817) 441-5176 Payment Terms: NET 30 Days-Govt/Ed	SHIPPING	\$0.00
	SALES TAX	\$0.00
	GRAND TOTAL	\$18,652.00
	DELIVER TO	Please remit payments to:

Shipping Address:
 ALEDO INDEPENDENT SCHOOL DISTRICT
 BROOKS MOORE
 1 DEAN DR
 ALEDO, TX 76008-3100
Phone: 817441832
Shipping Method: DROP SHIP-GROUND

CDW Government
 75 Remittance Drive
 Suite 1515
 Chicago, IL 60675-1515

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 and Becky

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coreyandbecky@cdw.com

LEASE OPTIONS

FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$18,652.00	\$510.88/Month	\$18,652.00	\$587.16/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

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NBCX855	10/11/2022	TEAMVIEWER	4039233	\$10,515.69

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
TeamViewer Tensor Basic - subscription license (1 year) - 1 license Mfg. Part#: TVT0010 Electronic distribution - NO MEDIA Contract: MARKET	1	6791825	\$0.00	\$0.00
TeamViewer Tensor - license - 1 additional agent Mfg. Part#: TVTAD003 Electronic distribution - NO MEDIA Contract: TIPS Technology Solutions Products and Services (200105)	9	6780583	\$1,168.41	\$10,515.69

PURCHASER BILLING INFO	SUBTOTAL	\$10,515.69
Billing Address: ALEDO INDEPENDENT SCHOOL DISTRICT ACCOUNTS PAYABLES 1008 BAILEY RANCH RD ALEDO, TX 76008-3110 Phone: (817) 441-5176 Payment Terms: NET 30 Days-Govt/Ed	SHIPPING	\$0.00
	SALES TAX	\$0.00
	GRAND TOTAL	\$10,515.69
	DELIVER TO Shipping Address: ALEDO INDEPENDENT SCHOOL DISTRICT BROOKS MOORE 1 DEAN DR ALEDO, TX 76008-3100 Phone: 817441832 Shipping Method: ELECTRONIC DISTRIBUTION	
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coreyandbecky@cdw.com

LEASE OPTIONS			
FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$10,515.69	\$295.39/Month	\$10,515.69	\$337.45/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

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