

CUSTODIAL OUTSOURCING

COST ANALYSIS	McLemore	Direct Solutions	ABM	SSC	
Total Annual Pricing	\$1,065,756.00	\$1,089,012.00	\$1,057,059.00	\$935,938.00	\$985,864.00
Price Per Sq Ft	\$1.60	\$1.64	\$1.59	\$930,242.60	\$976,754.73
Cooperative Membership	TIPS, CHOICE PARTNERS, PACE	TIPS	TIPS, BuyBoard, 1GPA	1.40	1.47
Contract Term	1+	3	3	TIPS	TIPS
Rate for Additional Time	20/hr	17.5/hr	17/hr	3	3
Employee Pay	\$10.00-10.50 base pay	\$9.00-14.00	\$11.25-11.75 base pay	15/hr	15/hr
Management Details	SITE, BRANCH & REGIONAL MANAGERS Project Manager, Overnight Supv, 6 Dayporter, 2 Floor Technicians, 22 Cleaners	ON-SITE, NIGHT & AREA MANAGERS	ONSITE DAY AND NIGHT MANAGER 9.5 Dayporters, 19.75 Cleaners. Supervisor, Admin, Acct Mgr	10	10
FTE's				NEW MGMT	NEW MGMT
Total	32	32	32.25		
Man Hours per day	256	256	258	28.5	30.5
Sq Ft in Contract (not shop, kitchens)	664,459	664,459	664,459	228	244
Equipment	New	New	New/Current Inventory	664,459	664,459
References	Y+	Y	Y	Current Inventory	Current Inventory
Districts	Pelastine ISD, New Waverly ISD, Brady ISD, Sonora ISD, East Bernard ISD	Kennard ISD, Angellina College, Onalaska ISD, Zavala ISD	Witchita Falls ISD, Plano ISD, Propser ISD, Lewisville ISD, Allen ISD	NA	NA