



## MEMORANDUM

TO: Patrick Chaffey, Executive Director of Business Services

FROM: Mike Christensen, Director of Technology

DATE: February 26, 2025

RE: Access Point Licensing/Switches Request for Proposals

As part of the ERate process, the District's ERate consultant, AG Consulting solicited proposals on the District's behalf from vendors for access point licensing and switches. The consultant posted the proposal on November 20, 2024. This is posted for a minimum of 30 days. One proposal was received that met the specifications, the tabulation is below. Heartland Business Solutions provided the lowest responsible proposal. This aligns with the erate process and is effective for the 2025-26 school year.

Tabulation	
Vendor	Amount
Heartland Business Solutions	\$174,813