

Denton Independent School District

RFP #2102-03B Career and Technology Education (CTE) Supplies, Services, Equipment, and Repair

VENDOR	DISCOUNT PERCENTAGE %	ADDITIONAL COMMENTS
ACP Direct (Affordable Computer Products, Inc.)	0%	Current pricing may be found on our website at www.acpdirect.com . Published pricing has already been discounted from MSRP. Freight terms will be FOB Destination, Prepay and Add. Freight charges are not included in the discount price and must be added on each purchase order. Please see attached Freight Policy form for details.
Advanced Technologies Consultants	2%	
AGParts Worldwide, Inc.	10%	Please see attached for a copy of our Catalog and visit our website at: www.agpartseducation.com
Always Food Safe	0%	
American Safety Council, Inc	45%	we don't have a published catalog and our pricing is based on quantity purchased but will provide a pricing schedule as attachment
Anatamage Inc	0%	Discount is based on multi-unit purchase.
Artsonia	0%	
Avy 808 Branded Nails		Discounts have already been applied
Bell's Book Nest	25%	
DATA PROJECTIONS, INC.	5%	10% or better. Discount varies based on Manufacturer.
DEAJ Investments LLC	5%	
Educational Innovations, Inc.	7%	
Fat Brain Toys LLC (Fat Brain Holdings, LLC)	10%	LEGO items excluded
FDP-Foodservice Design Professionals (Millunzi & Assocs, Inc.)	0%	
Green Planet, Inc.	0%	We specialize in lab pack and hazardous waste disposal for schools, universities and colleges throughout Texas.
iBenzer		Please check the price list which is in the "Response Attachments" and "#10 Additional Information"
Inspirit Learning, Inc	0%	
iTad Solutions (Taber Group, llc)	0%	our bid is a 70% revenue share on recycled IT assets, and a quoted price for Cyber security software and a \$1million dollar warranty along with affordable cyber insurance. see separate proposal attached proposal for each. Cloud cover will provide a proof-of-concept trial.
Kelly Saw & Tool (Starcastle Corporation)	0%	
Lab Resources, Inc	0%	
Lenovo		Please refer to Lenovo's Pricing Index for Texas DIR Contract #DIR-CPO-4839 (Bid Line Items_Lenovo DIR-CPO-4839 Appendix C Pricing Index.pdf). Through this contract, Lenovo offers Lenovo-branded hardware, software, and related services. Contracts may be used by state and local government, public education, other public entities in Texas, as well as public entities outside the state.
Longhorn Trailer Sales LLC	0%	
Medco Supply Company (Performance Health Supply)	25%	0-25% Off Catalog Items. *Shipping Charges Apply At The Time Of Order*. See Attached form for breakdown of Discounts
Minority Authority Uniform LLC	25%	
MORGAN LIVESTOCK EQUIPMENT SALES, INC	10%	

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ODP Business Solutions, LLC	0%	0%. (Discounts vary per product).ODP Business Solutions, LLC's response is contingent upon Denton ISD's acceptance of the pricing, and terms and conditions as set forth in the OMNIA Partners City of Tamarac Master Agreement #19-12R. The terms and conditions set forth in the OMNIA Partners City of Tamarac Master Agreement #19-12R are the only terms and conditions applicable to this bid.
Perfection Learning Corporation	30%	30% discount off of publisher list price on individual Cover Craft/Turtleback, hardcover, and paperback trade titles already reflected in catalog and web prices. 0% discount applies to proprietary titles published under the names Perfection Learning, AMSCO, or Kinetic. For large orders, please contact the local sales consultant for possible additional discounts or shipping concessions. Shipping charges are as follows: Orders over \$1,000—12% shipping on print, print/eBook bundle, and print/interactive bundle items in order. Orders under \$1,000—12% shipping on print, print/eBook bundle, and print/interactive bundle items in order plus once per order \$6.99 handling fee. Digital Orders—6% fee on eBooks and interactive editions in an order. Print/ebook bundles and print/interactive bundles-no digital access fee. Shipping and handling fees will apply.
Pointful Education	0%	
Red Circle Solutions	3%	
RED COMET (Jupiter Education Services, LLC)	30%	Pricing for all of our offerings applicable to this RFP is uploaded in an Excel file under Warranty Information. We are offering a 30% discount on all of our courses to Denton ISD. Our company information and description of services is uploaded as a pdf file under additional information.
Savvas Learning Company LLC	0%	
STS Recycle, LLC.	100%	We don't charge for our service; we are an electronic recycling company. We offer value for your desktops, laptops, iPads and LCD Monitors.
Study Smart Tutors, Inc.	0%	
Texas Pride Marketing (James M. Orr)	5%	
Texas Scenic Company Inc.	1%	Call for quote. Additional discounts are available depending on product and quantity ordered.
The Lincoln Electric Company	0%	Lincoln Electric offers an education portal that provides deep discounts on welding items typically used by educational facilities. Please register at https://www.lincolnelectric.com/en/Education/Sign-Up to receive pricing information and details. Lincoln Electric does NOT agreed with Denton ISD Terms and Conditions. All Lincoln Electric Terms and Conditions apply.
TOTE UNLIMITED	0%	
Trinity Ceramic Supply, Inc.	0%	Your School Role is: Tier 1 (choose this when creating a profile on our website to request a quote) Discounts: 10% off individual glazes and underglazes. 10-20% discount on equipment (pottery wheels, kilns, slabrollers, extruders and pugmills). Moist clay is ton pricing for any amount of clay in increments of 25# bags. Raw material discounts are based on quantity purchased.
Uniform Destination	0%	