



Date: May 6, 2024  
To: Dr. Jennifer Norrell, Superintendent of Schools  
East Aurora School District 131 Board of Education  
From: Steve Megazzini, Assistant Superintendent of Operations Interim  
Subject: Recommendation to purchase flexible classroom furniture for East Aurora High School.

**The Issue:**

Replace classroom furniture at East Aurora High School.

**Justification:**

East Aurora High School has many old and damaged desks throughout the building. The current desks also are desk/chair combinations which do not allow for collaborative learning or utilizing space to move the desks for group activities. Buildings and grounds has worked with building admin to purchase (450) flexible seating/desks and chairs that will be movable, fit together as needed, and allow for cooperative learning groups. This will outfit 15 classrooms. Building and grounds would like to begin to replace old desks on a cycle over the next years as needed.

The purchase would go through a cooperative purchasing agreement in order to spend the money in a timely fashion, as well as receiving the furniture in a short lead time to be used during summer school this summer 2024.

This purchase would be made using Title Funds.

**Board Policy and Past Practices:**

Pursuant to Board Policy 4:60, Supplies, materials, or work involving an expenditure in excess of \$25,000 must comply with the State law bidding procedure, 105 ILCS 5/10-20.21, unless specifically exempted including (XV), State master contracts authorized under Article 28A of this Code.

**Strategic Plan:**

This recommendation supports Strategic Goal #2, Operational Excellence that states the following: *East Aurora School District 131 will align and utilize systems and resources that promote operational excellence, efficiency, and fiscal accountability.*

**Supporting Data:**

Quote and State Contract information attached

**Recommendation:**

It is recommended that the Board of Education purchase (450) student flexible seating/desks for East Aurora High School from Lowery McDonnell Company through Omnia Contract 07-120 in the amount of \$198,931.20

**Timeline for Decision**

May 6, 2024



## Lowery McDonnell Company

A DIVISION OF WAREHOUSE DIRECT

960 Livley Blvd.  
Wood Dale, IL 60191  
Tel: (630) 227-1000  
Fax: (630) 227-1010  
[www.lowerymcdonnell.com](http://www.lowerymcdonnell.com)  
Date: 4/16/2024

To: Jennifer Mitchell  
East Aurora SD 131  
310 Seminary Avve  
Aurora, IL 60505

Project: Smith System Desks & Chairs

### PROPOSAL

We are pleased to provide the following quotation for your consideration:

Qty	Description	Unit Price	Extension
	Smith System Elemental Petal Student Desk w/ Casters Laminate: Grey Nebula		
450	Edge Band: Persian Blue Base: Platinum Casters: Black	\$245.26	\$110,367.00
	Smith System Numbers 18" Student Chair		
450	Shell: Persian Base: Platinum	\$127.05	\$57,172.50
90	Smith System Steel Bookbox for Elemental Desk	\$46.13	\$4,151.70
	Freight		\$5,400.00
	Install		\$21,840.00
	<b>Total:</b>		<b>\$198,931.20</b>

\* Net 30 days

\* All sales are FINAL. No Returns

Accepted:

By: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date: \_\_\_\_\_



## **Region XIV Education Service Center**

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1850 Highway 351  
Abilene, TX 79601-4750  
325-675-8600  
FAX 325-675-8659

Thursday, September 1<sup>st</sup>, 2022

Smith System Manufacturing Co.  
ATTN: Lorrie Gibbs  
1150 Luna Rd  
Carrollton, TX 75006

Dear Lorrie:

Region XIV Education Service Center is happy to announce that Smith System Manufacturing Co. has been awarded an annual contract for Furniture based on the proposal submitted to Region XIV ESC.

The contract is effective immediately and will expire on September 30<sup>th</sup>, 2025. The contract can then be renewed annually for an additional five years, if mutually agreed on by Region XIV ESC and Smith System Manufacturing Co.

We look forward to a long and successful partnership underneath this contract.

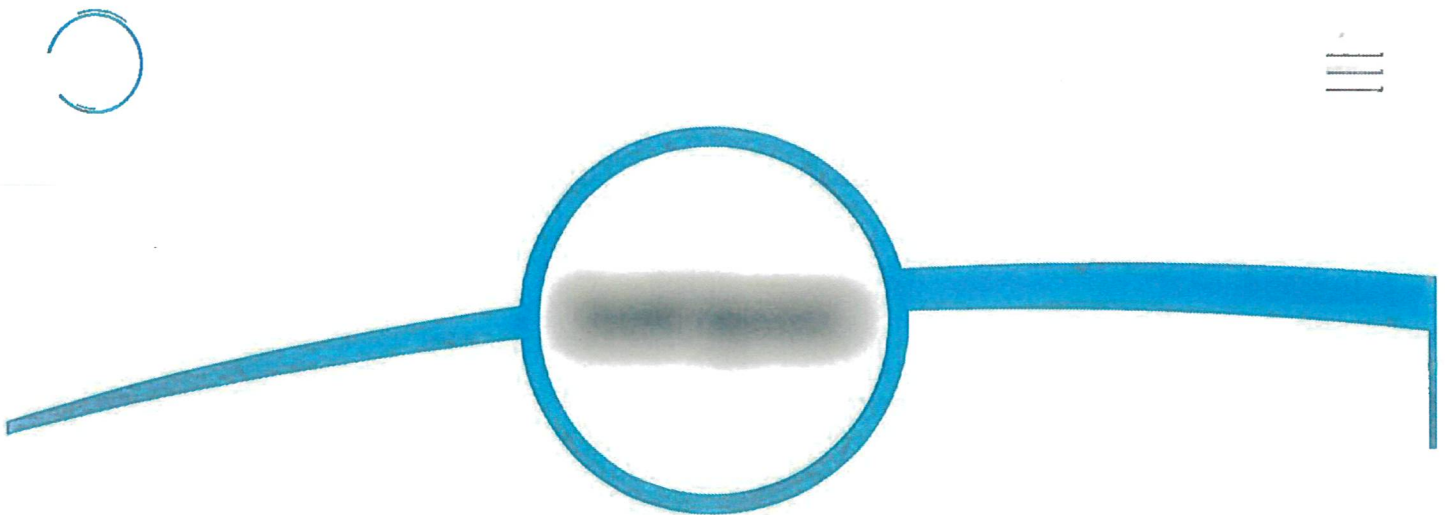
If you have any questions or concerns, feel free to contact m at 325-675-8600.

Sincerely,

A handwritten signature in blue ink that reads 'Shane Fields'.

Shane Fields  
Region XIV, Executive Director





# Smith System

## Built for Learning

We believe (with a heck of a lot of passion) that every student and teacher deserves the best possible space to inspire learning. And that's what led us to what we are today: A company designed to deliver on the needs of education better than anyone else in the industry.

With a reputation for legendary design and top-quality construction, we create furniture exclusively for learning spaces. Our broad product selection helps K-12 educators re-imagine learning environments, making them more functional, flexible and inspiring for students and educators.

The Smith System portfolio includes flexible classroom and casual seating, collaborative student desks and tables, multi-purpose mobile storage and book carts, teacher desks, and outdoor furniture. Each product is designed for maximum value, with applications throughout schools.

## Click Your Industry

Education | Government

Nonprofit

# Smith System Contract Documentation

U.S. Communities, National IPA, & NCPA are wholly-owned subsidiaries of OMNIA Partners, dba OMNIA Partners, Public Sector. All public sector participants already registered with National IPA, U.S. Communities, or NCPA continue to have access to all contracts, with certain exceptions, in the portfolio and do not need to re-register to use a legacy National IPA, legacy U.S. Communities, legacy NCPA, or new OMNIA Partners contract. U.S. Communities, National IPA, and NCPA remain separate legal entities and lead agency contracts completed under each brand are effective and available for use through the contract's approved term. In the event we believe re-registration is necessary for any reason, OMNIA Partners will let you know.

## Furniture

### Region 14 ESC - TX

#### Contract Number: 07-120

Initial Term: September 1, 2022 - September 30, 2025

Renewal Options: Option to renew for five (5) additional one (1) year periods through September 30, 2030

### Master Agreement Documents

- [Official Signed Contract](#)
- [Contract Award Letter](#)
- [Contract Update 1](#)

### Response Evaluation

- [Supplier Response to RFP](#)
- [Evaluation Documents](#)