



UNITED INDEPENDENT SCHOOL DISTRICT AGENDA ACTION ITEM

TOPIC: CONSIDERATION FOR APPROVAL OF AWARDING OF BIDS, PROPOSALS AND QUALIFICATIONS

SUBMITTED BY: MS. CORDELIA FLORES-JACKSON **OF:** PURCHASING DEPARTMENT

APPROVED FOR TRANSMITTAL TO SCHOOL BOARD: AUGUST 15, 2007

RECOMMENDATIONS:

STAFF RECOMMENDS THE UISD BOARD OF TRUSTEES APPROVE THE FOLLOWING BIDS, PROPOSALS, & QUALIFICATIONS AS PRESENTED:

BIDS/PROPOSALS/QUALIFICATIONS

DISTRICT WIDE:

RFP 006-2007 DISTRICT WIDE UNIFORMS

FINE ARTS DEPT:

RFP 043-2007 BAND EQUIPMENT

MAINTENANCE & OPERATIONS:

RFP 033-2007 SECURITY, FIRE, PUBLIC ADDRESS, AND CLOCKS PARTS & SERVICE

SUPPORT SERVICES:

RFP 056-2007 HEAVY DUTY TRUCK WITH ALUMINUM BOX FOR SUPPORT SERVICES

TAX OFFICE:

RFP 055-2007 HIGH PRODUCTION DOCUMENT FOLDING & INSERTING SYSTEM

RENEWALS

RFP 094-2005 NURSING SUPPLIES

RFP 2006-052 TWO WAY RADIOS

RFP 2006-063 MAINTENANCE AND REPAIRS ON MULTIMEDIA CABLING

RATIONALE:

STAFF HAS COMPLIED WITH ALL APPLICABLE FEDERAL, STATE AND LOCAL PURCHASING POLICIES AND PROCEDURES IN OBTAINING PRICING INFORMATION FOR THE ITEMS LISTED ABOVE. STAFF IS RECOMMENDING THE AWARDS BASED ON BEING THE BEST VALUE TO THE DISTRICT.

BUDGETARY INFORMATION:

THE BUDGET INCLUDES THE FUNDS FOR THESE PURCHASES

BOARD POLICY REFERENCE AND COMPLIANCE

CH LOCAL – PURCHASING AND ACQUISITION

TEXAS EDUCATION CODE 44.031

SUMMARY OF RECOMMENDATION(S)

BIDS/ PROPOSALS/ QUALIFICATIONS

RECOMMENDED VENDORS

DISTRICT WIDE

RFP 006-2007
DISTRICT WIDE UNIFORMS

PRIMARY VENDOR
BRITE STAR
SECONDARY VENDOR
DISCOUNT UNIFORMS
SEE TABULATION

FINE ARTS DEPARTMENT

RFP 043-2007
BAND EQUIPMENT

WOODWIND/BASSWIND
PERFECT TIMING DRUM SHOP
NEMC
INTERSTATE MUSIC
H&H MUSIC
PERIPOLE BERGERAULT
THE STRING & HORN SHOP
WASHINGTON MUSIC CENTER
K&S MUSIC
MIDWEST MUSICAL IMPORTS
SUZUKI CORP
LONE STAR PERCUSSION
NICK RAIL MUSIC
HERMES & BERG MGF CO INC
HILLJE MUSIC CENTER
SEE TABULATION

MAINTENANCE & OPERATIONS DEPARTMENT

RFP 033-2007
SECURITY, FIRE, PUBLIC ADDRESS & CLOCKS PARTS AND SERVICE

RECOMMENDED VENDOR
LAREDO ALARM SYSTEMS INC
SEE TABULATION

SUPPORT SERVICES DEPARTMENT

RFP 056-2007
HEAVY DUTY TRUCK WITH ALUMINUM BOX FOR SUPPORT SERVICES

SANTEX TRUCK CENTER LTD
\$61,544.00

TAX OFFICE

RFP 055-2007
HIGH PRODUCTION DOCUMENT FOLDING & INSERTING SYSTEM

PITNEY BOWES INC
\$48,521.00

RENEWALS

RFP 094-2005
NURSING SUPPLIES

PRIMARY VENDORS
SCHOOL HEALTH CORP.
SCHOOL NURSE SUPPLY
WILLIAM V. MACGILL & CO.
SECONDARY VENDORS
EMERGENCY MEDICAL PRODUCTS
EVER READY FIRST AID
HENRY SCHEIN
MOORE MEDICAL
SOUTH TEXAS MEDICAL EQUIPMENT
SEE TABULATION

RFP 2006-052
TWO WAY RADIOS

SECTION I & III
INDUSTRIAL COMMUNICATIONS
SECTION II & IV
NOVASTAR COMMUNICATIONS
SEE TABULATION

RFP 2006-063
MAINTENANCE AND REPAIRS ON MULTIMEDIA CABLING

M-1 NETWORKS INC.
SEE TABULATION

BOARD APPROVAL
AWARDING OF BIDS/PROPOSALS
AUGUST 15, 2007

RFP 006-2007 DISTRICT WIDE UNIFORMS

RECOMMENDATION:

REQUESTING APPROVAL TO PURCHASE FROM THE BEST BIDDER(S)/ OFFER(S) MEETING SPECIFICATIONS AS FOLLOWS:

<u>VENDOR</u>	<u>AMOUNT</u>
PRIMARY VENDOR BRITE STAR	SEE TABULATION
SECONDARY VENDOR DISCOUNT UNIFORMS	

ADMINISTRATION DISTRIBUTED TWENTY-SEVEN (27) PROPOSALS AND ADVERTISED ON MAY 20, 2007 AND MAY 27, 2007. SIX (6) PROPOSALS WERE RECEIVED ON JUNE 14, 2007 @ 3:00 P.M. AT THE UISD SERVICE CENTER PURCHASING DEPARTMENT.

BUDGET INFORMATION:

2007-2008 DISTRICT WIDE

RESOURCE PERSONNEL:

RAUL RAMIREZ, FOOD SERVICE MANAGER
DANNY TREVIÑO, TRANSPORTATION MANAGER
JUAN B. LEZA, FACILITIES MAINTENANCE & OPERATIONS SUPERVISOR
JUAN B. LEZA, FACILITIES MAINTENANCE & OPERATIONS SUPERVISOR
AARON SALAZAR, POLICE DEPARTMENT CAPTAIN
CLEMENTE CAMARILLO, POLICE DEPARTMENT CAPTAIN
FRANK GONZALEZ, TECHNOLOGY SUPERVISOR
MIGUEL CARDENAS, MAINTENANCE OFFICER
MARIA VILLANUEVA, CUSTODIAL SUPERVISOR
GERRY SANTOS, CUSTODIAL ASSISTANT



UNITED INDEPENDENT SCHOOL DISTRICT

Roberto J. Santos
Superintendent

MEMORANDUM

TO: United ISD Board of Trustees
FROM: Hector Cavazos, Purchasing Manager
THRU: Cordelia Flores Jackson, Purchasing Director
DATE: August 15, 2007
RE: Recommendation of Award of Vendors for RFP 006-2007 District Wide Uniforms

Staff is recommending award of RFP 006-2007 District Wide Uniforms for the 2007-2008 School-year with the option to extend twice in one (1) year increments by mutual agreement of both parties for a maximum possible total of 36 months.

The District Wide Uniform Committee is recommending the following vendors meeting specifications:

PRIMARY VENDOR

Brite Star

SECONDARY VENDOR

Discount Uniforms

This proposal will provide work uniforms for all departments as required by the District. The recommended vendors are the best value to the District. If you have questions, please do not hesitate to let us know.

The following Administrators were part of the recommendation committee:

Raul Ramirez, Food Service Manager
Danny Treviño, Transportation Manager
Hector Cavazos, Purchasing Manager
Juan B. Leza, Facilities Maintenance & Operations Supervisor
Aaron Salazar, Police Department Captain
Clemente Camarillo, Police Department Captain
Miguel Cardenas, Maintenance Officer
Frank Gonzalez, Technology Supervisor
Maria Villanueva, Custodial Supervisor
Gerry Santos, Custodial Assistant

Purchasing Department
Cordelia Flores Jackson, Director

3501 E. Saunders Rd. - Laredo, Texas 78041 - (956) 473-7921 - Fax (956) 473-7950

UNITED INDEPENDENT SCHOOL DISTRICT
DISTRICT WIDE UNIFORMS
RFP 006-2007

MAILING LIST

ARNOLD LINE & UNIFORMS SVC.
3830 IRVING BLVD
DALLAS, TEXAS 75247

BRITE STAR UNIFORM & LINEN
57 S REYNOLDS
ALICE, TX 78332
PHONE: 956-723-1986
ROBERT MCINTYRE
rmcintyre@britestaruniform.com

GATEWAY UNIFORMS SVC. INC
5827 NORTHGATE LANE
LAREDO, TEXAS 78041
PHONE: 956-791-0000
FAX: 956-791-5200
FELIPE SAENZ

R & R UNIFORMS, INC.
4505 BANDERA RD. STE 11
SAN ANTONIO, TEXAS 78238-1949

G & K SERVICES, INC.
410 PROBANDT
SAN ANTONIO, TEXAS 78204-1746
PHONE: 210-225-3381
FAX: 210-225-7644
bsimon@gkservices.com

SR UNIFORMS RENTAL SERVICES
102 FRAN FRAN
SAN ANTONIO, TEXAS 78204-1746
PHONE: 800-683-1787
FAX: 210-226-1342

UNIFIRST
5807 E. DRIVE
LAREDO, TEXAS 78041
PHONE 956-723-9396
FAX: 956-723-1421
ARTENIO HERNANDEZ
artenio_hernandez@unifirst.com
richard_leos@unifirst.com

DISCOUNT UNIFORMS
5711 MCPHERSON ROAD #11
LAREDO, TEXAS 78041
PHONE: 956.791-5757
FAX: 956.791-5758
DEAN TABRIZY

ADMIRAL LINEN & UNIFORM SERVICES
1750 SHIPMAN DR
SAN ANTONIO, TX 78219
PHONE: 210-226-8686

AMERIPRIDE LINEN AND APPAREL SERVICE
P.O. BOX 9055
CORPUS CHRISTI, TEXAS 78469
PHONE: 1-800-749-1512
FAX: 361-289-5426
scottpurcell@ameripride.org
bill.lawrence@ameripride.org

RAINBOW
890 NORTH HWY 34
ITALY, TEXAS 76651
PHONE: 800-725-8480
FAX: 972-483-6386
abanks@rainbowmfg.com

UNIFORM CITY
4601 COMANCHE
TAMPA FL. 33614-5429
PHONE: 800-600-0550
FAX: 800-600-0449

GALS OF CALIFORNIA
7241 ETHEL AVE
N. HOLLYWOOD CA. 91605
PHONE: 800-423-0101
FAX: 848-765-5639

CINTAS CORPORATION
P.O. BOX 2409
SAN ANTONIO, TEXAS 78298
PHONE: 210-790-2053
FAX: 210-227-9306
millerm@cintas.com

SOLO PLAYERS
2904 E. FROST ST.
LAREDO, TEXAS 78045
PHONE: 753-5855

GMA STITCHES
6414 MCPHERSON STE #1
LAREDO, TEXAS 78041
PHONE: 725-8243
FAX: 725-7962

UNIFORMS INC.
1489 PRUDENTIAL DRIVE
DALLAS, TEXAS 75235
PHONE: 214-630-0924
FAX:
dboome@uniformsinc.com

GUSY'S UNIFORMS
8507 FOREST LOOP
LAREDO, TEXAS 78045
PHONE: 956-726-3310

GA ADVERTISING
5804 GALE ST
LAREDO, TX 78041
PHONE: 956-727-3354
FAX: 956-727-3354
LORENA LOZANO
flozano1@stx.rr.com

PICHARDO'S LLC
5601 SAN DARIO STE 2A
LAREDO, TX 78041
PHONE: 956-717-2700
FAX: 956-717-2702
JOSE LUIS PICHARDO
pichardosmens@yahoo.com

FUSION EMBROIDERY
213 VILLAGE BLVD STE 7
LAREDO, TX 78045
PHONE: 956-727-5100
FAX: 956-727-9813
BERT KIELER/BEULAH INFANTE
laredo@fusionemb.com

TEX PLUS
3020 N ARKANSAS
LAREDO, TX 78040
PHONE: 956-724-4005
FAX: 956-726-0666
ROGELIO BASURTO
texplus@sbcglobal.net

M.M PROFESSIONAL UNIFORMS
201 HILLSIDE ST STE 6
LAREDO, TX 78041
PHONE: 956-796-0499
MELISSA MUNOZ

BAZAAR UNIFORMS
304 E. OVERLAND
EL PASO, TX 79901
PHONE: 915-554-7340
FAX: 915-544-7341
cjoseph29@yahoo.com

ABC CUSTOM ADVERTISING
1006 S 10TH STE #4
MCALLEN, TX 78501
PHONE: 956-631-3131
FAX: 956-631-3150
abccustom@abccustom.com
www.abccustom.com

MORALES ENTERPRISES
HWY 359 RT 3 BOX 20MMS
LAREDO, TX 78043
PHONE: 956-724-1109
FAX: 956-722-5406
IRMA MORALES
moralesenterprises@moralesmachineshop.com

S & H UNIFORM CORP
P.O. BOX 5018
WHITE PLAINS, NYU 10606
PHONE: 914-937-6800
FAX: 914-937-0741
LINDA IMBROGNO
info@sandhuniformal.com
www.sandhuniformal.com

BOARD APPROVAL
AWARDING OF BIDS/PROPOSALS
AUGUST 15, 2007

RFP NO. 043-2007 BAND EQUIPMENT

RECOMMENDATION:

REQUESTING APPROVAL TO PURCHASE FROM THE BEST BIDDER(S)/ OFFER(S) MEETING SPECIFICATIONS AS FOLLOWS:

RECOMMENDED VENDORS

WOODWIND/BASSWIND
PERFECT TIMING DRUM SHOP
NEMC
INTERSTATE MUSIC
H & H MUSIC
PERIPOLE BERGERAULT
THE STRING & HORN SHOP
WASHINGTON MUSIC CENTER
K & S MUSIC
MIDWEST MUSICAL IMPORTS
SUZUKI CORP
LONE STAR PERCUSSION
NICK RAIL MUSIC
HUMES & BERG MFG CO INC
HILLJE MUSIC CENTER

SEE TABULATION

ADMINISTRATION DISTRIBUTED TWENTY EIGHT (28) PROPOSALS AND ADVERTISED ON JUNE 3, 2007 AND JUNE 10, 2007. FIFTEEN (15) PROPOSALS WERE RECEIVED ON JUNE 20, 2007 @ 3:00 P.M. AT THE UISD SERVICE CENTER PURCHASING DEPARTMENT.

BUDGET INFORMATION:

2007-2008 FINE ARTS DEPARTMENT
2007-2008 DISTRICT WIDE

RESOURCE PERSONNEL:

JAVIER VERA, DIRECTOR OF FINE ARTS
CORDELIA FLORES JACKSON, DIRECTOR OF PURCHASING
HECTOR CAVAZOS, PURCHASING MANAGER



UNITED INDEPENDENT SCHOOL DISTRICT

Javier R. Vera
Director of Fine Arts

TO: Cordy Flores-Jackson, Director of Purchasing
Hector Cavazos, Purchasing Manager
FROM: Javier R. Vera, Director of Fine Arts
THROUGH: Guadalupe Gorordo, Executive Director of Instructional Accountability
SUBJECT: RFP 043-2007 Band Equipment
DATE: July 12, 2007

For the 2007-2008 school year, we are requesting approval of RFP 043-2007, Band Equipment.

Due to the large variety of musical instruments used by our 9 middle schools, Orchestra and 4 high school band programs, we are recommending the approval of all vendors that submitted a proposal. Please note the award is made on an item per item basis. These vendors are as follows:

Woodwind/Basswind	Washington Music Center
Perfect Timing Drum Shop	K & S Music
NEMC	Midwest Musical Imports
Interstate Music	Suzuki Corp.
H&H Music	Lone Star Percussion
Peripole/Bergerault	Nick Rail Music
The String & Horn Shop	Humes & Berg Mfg. Co. Inc.
	Hillje Music Center

Throughout the school year, our band and orchestra programs will be purchasing assorted musical instruments as needed.

Fine Arts Department

Javier R. Vera, Director
jvera@uisd.net

Leticia Leal, Fine Arts Coordinator
lleal@uisd.net

UNITED INDEPENDENT SCHOOL DISTRICT
BAND EQUIPMENT
RF# 043-2007

QTY	DESCRIPTION	INTERSTATE MUSIC UNIT PRICE	THE WOODWARD & BROSSEWARD UNIT PRICE	PERFECT TIMING MUSIC SHOP UNIT PRICE	WESTWEST MUSICAL IMPORTS UNIT PRICE	HILLIAR MUSIC CENTER UNIT PRICE	SUZUKI CORP UNIT PRICE	THE STRINGS & MORE SHOP UNIT PRICE	PERIPOLY BERGERHAULT INC UNIT PRICE	WEINIC UNIT PRICE	WARRENSTON MUSIC CTR INC UNIT PRICE	MOCK RAIN MUSIC UNIT PRICE	HAMES & BENO UNIT PRICE	K & S MUSIC UNIT PRICE	H & N MUSIC UNIT PRICE	LONE STAR PERCUSSION UNIT PRICE
1	Flute Crenadilla wood, head and body 12K gold springs, solid silver keys, crotal keys, in C4/C5 case and cover REF: GEMENHARDT #WSSK OR EQUIL APPROX. DELIVERY	\$1,172.00	\$1,170.00	NO BID	NO BID	\$1,240.00	NO BID	NO BID	NO BID	\$1,128.00	\$859.00	\$1,245.00	NO BID	NO BID	NO BID	NO BID
2	Flute Solid silver head joint with silver plastic joint, open hole C foot split E REF: ARMSTRONG 1045 or Equal APPROX. DELIVERY	0-60 \$239.00	14-30 NO BID	\$416.81	\$260.00	30-45 \$250.00	\$269.10 Substitute Suzuki CCF-1	NO BID	NO BID	20-45 \$232.00	15-30 \$229.00	60-90 NO BID	NO BID	NO BID	NO BID	NO BID
15	Flutes Silver plated head body and keys, with case REF: GEMENHARDT 250 or Equal APPROX. DELIVERY	0-30 \$208.00	\$240.00	NO BID	NO BID	\$7.00 \$235.00	30 Substitute Suzuki CCF-1	NO BID	NO BID	10-15 \$214.00	15-30 \$248.00	\$225.00	NO BID	\$179.00 DNMS	NO BID	NO BID
875	Oboe Basic conservatory system, plastic body REF: SELMER 1462B OR EQUAL APPROX. DELIVERY	0-30 \$846.00	14 NO BID	NO BID	\$847.00	7 DAYS \$875.00	NO BID	NO BID	NO BID	7-10 \$819.00	15-30 \$609.00	10-30 \$874.30	NO BID	\$179.00 DNMS	NO BID	NO BID
2	Clarinet nickel silver keys, low B, with case REF: SELMER 1462B OR EQUAL APPROX. DELIVERY	0-60 \$2,532.00	\$2,570.00	\$1,175.62	\$2,496.00	7 DAYS \$2,600.00	NO BID	\$2,890.00	NO BID	20-45 \$2,946.00	30-60 \$2,515.00	10-30 \$2,529.00	NO BID	\$179.00 DNMS	NO BID	NO BID
1	Professional, 23 Keys Professional, 23 Keys Professional, 23 Keys REF: FOX MODEL 51 APPROX. DELIVERY	0-30 \$3,122.00	90 \$2,890.00	21-28 NO BID	\$3,175.00	\$3,200.00	NO BID	60-120 NO BID	NO BID	30-90 \$3,123.00	15-30 \$3,095.00	90-120 \$3,129.00	NO BID	NO BID	NO BID	NO BID
15	Composite, 190, 190, 190 Composite, 190, 190, 190 Composite, 190, 190, 190 REF: RIDENOUR TR 147 or Equal APPROX. DELIVERY	0-60 \$285.00	NO BID	NO BID	NO BID	NO BID	\$269.10 Substitute Suzuki CCC-1	NO BID	NO BID	30-90 \$232.00	30-60 \$249.00	90-120 \$275.00	NO BID	NO BID	NO BID	NO BID
6	Composite, 190, 190, 190 Composite, 190, 190, 190 Composite, 190, 190, 190 REF: RIDENOUR TR 147 or Equal APPROX. DELIVERY	0-30 \$823.00	NO BID	\$637.69	\$825.00	\$835.00	30 Substitute Suzuki CCC-1	NO BID	NO BID	7-10 \$502.00	15-30 \$605.00	substitute Tyro by Mitchell Lurie 10-30 \$869.00	NO BID	\$169.00 substitute Berkeley SCC38 5	NO BID	NO BID
15	Composite, 190, 190, 190 Composite, 190, 190, 190 Composite, 190, 190, 190 REF: LEBLANC MODEL 44 or Equal APPROX. DELIVERY	0-45	21-28	NO BID	NO BID	7 DAYS	30	NO BID	NO BID	Leblanc L4K \$612.00 Leblanc L40K Oct-45	30-60	10-30	NO BID	NO BID	NO BID	NO BID

VENDORS		INTERSTATE MUSIC	THE WOODWARD ABRASIVES	PERFECT TIMING DRUM SHOP	INVEST MUSICAL IMPORTS	HILLIE MUSIC CENTER	SCORER CORP	THE STRING & BOW SHOP	PERIPOLY BERGERAULT INC	MEINC	WARRINGTON MUSIC CTR INC	MOCK KAM	HUMES & BERG MFG CO INC	K & S MUSIC	H & H MUSIC	LOWE STAR PRODUCTION	
QTY	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	
1	Bass Clarinet Intermediate level, low Eb, Key of Bb 322, back, double register keys mechanism, leather pads w/ restraints, adjustable thumb rest, peg mounted body, 1 piece body w/ case and mouthpiece REF: SELMER 143P or Equal APPROX. DELIVERY	\$1,133.00	\$1,440.00	NO BID	\$1,148.00	\$1,168.00	NO BID	\$1,548.00	NO BID	\$1,048.00	\$1,079.00	\$1,174.25	NO BID	\$895.00	NO BID	NO BID	
4	"Ruler" Bass Clarinet 322, back, double register keys mechanism, leather pads w/ restraints, adjustable thumb rest, peg mounted body, 1 piece body w/ case and mouthpiece REF: RIDENOUR BC 147 or Equal APPROX. DELIVERY	0-45	14-30	NO BID	NO BID	7 DAYS	NO BID	30-45	NO BID	10-30	15-45	10-30	NO BID	5	NO BID	NO BID	
1	Contrabass Clarinet BBD restores wood-like finish one section case REF: VTD MODEL 7182 or Equal APPROX. DELIVERY	\$2,791.00	\$3,020.00	NO BID	\$2,785.00	\$2,845.00	NO BID	\$2,995.00	NO BID	\$2,548.00	\$2,665.00	\$2,790.00	NO BID	NO BID	NO BID	60	NO BID
1	Contrabass Clarinet Key of Eb, 987, bore, high register plastic body, 18 keys range to low Eb, nickel-plated keys, mouthpiece and wood shell case (contra alto) REF: SELMER 1440 or Equal APPROX. DELIVERY	0-80	180-365	NO BID	\$1,760.00	NOV	NO BID	30-120	NO BID	30-120	60-120	120-180	NO BID	NO BID	NO BID	NO BID	
4	Alto Saxophone Eb, yellow brass body, neck and keys Bakelite clear lacquer finish engraved bell, low Eb to high F#, clear plain lined wood case & mpc REF: J. ERICH JE23 or Equal APPROX. DELIVERY	10	120-180	NO BID	NO BID	NOV	NO BID	30-50	NO BID	30-120	60-120	90-120	NO BID	\$269.00	NO BID	NO BID	
1	Alto Saxophone Key of Eb, clear lacquered body nickel plated body key mechanism REF: SELMER AS3000 or Equal APPROX. DELIVERY	\$501.00	NO BID	Substitute: EM Winston	\$648.00	\$625.00	Substitute Suzuki CCAS-1	NO BID	NO BID	Substitute	\$582.00	\$630.00	NO BID	5	NO BID	NO BID	
4	Alto Saxophone Eb clear lacquered keys, mouthpiece and adjustable stock keys, mouthpiece and case REF: YAMAHA YAS-23 Or Equal APPROX. DELIVERY	\$603.00	\$820.00	NO BID	\$792.00	7 DAYS	NO BID	NO BID	NO BID	10-30	\$798.00	\$815.00	NO BID	5	NO BID	NO BID	
2	Tenor Sax Key of Eb Lacquered brass, student model w/ mouthpiece and case REF: YAMAHA YAS-23 Or Equal APPROX. DELIVERY	\$997.00	\$1,010.00	Substitute: EM Winston	\$854.00	7 DAYS	NO BID	\$1,490.00	NO BID	10-30	\$873.00	\$898.00	NO BID	5	NO BID	NO BID	
1	Tenor Sax Clear lacquer body and keys high F# key New model TSS20 shell case REF: SELMER (USA) TS200 or Equal APPROX. DELIVERY	0-30	10-30	Substitute: EM Winston	Substitute Selmer TSS500	7 DAYS	NO BID	14-30	NO BID	10-30	15-30	10-30	NO BID	5	NO BID	NO BID	
2	Tenor Sax Clear epoxy lacquer, nickel plated keys high F#, with case and mouthpiece REF: Yamaha YTS475 or Equal APPROX. DELIVERY	\$1,470.00	\$1,490.00	NO BID	\$1,448.00	AUG	NO BID	\$1,795.00	NO BID	30-60	\$1,445.00	\$1,489.00	NO BID	5	NO BID	NO BID	

QTY	DESCRIPTION	INTERSTATE MUSIC UNIT PRICE	THE WOODWARD DRUM SHOP UNIT PRICE	PERFECT TUNING DRUM SHOP UNIT PRICE	MEYWEIT MUSICAL IMPORTS UNIT PRICE	MILLIE MUSIC CENTER UNIT PRICE	SUZUKI CORP UNIT PRICE	THE STRING & BOW SHOP UNIT PRICE	PERIODE BERGERAULT INC UNIT PRICE	MEINIC UNIT PRICE	WASHINGTON MUSIC CENTER UNIT PRICE	MOCK PAUL MUSIC UNIT PRICE	HUMES & BERCO MFG CO INC UNIT PRICE	K & S MUSIC UNIT PRICE	H & H MUSIC UNIT PRICE	LOWE STAR PERCUSSION UNIT PRICE
1	Ed Baritone Sax Intermediate Bar Sax, Key of Eb with 1/4" bell Low A motor style low Bb mechanism, case and mouthpiece REF: YAMAHA YBS-52 or Equal APPROX. DELIVERY	\$3,144.00	\$3,190.00	NO BID	NO BID	\$3,155.00	NO BID	\$4,590.00	NO BID	\$3,085.00	\$3,115.00	\$3,210.00	NO BID	\$1,795.00	NO BID	NO BID
1	Ed Baritone Sax Clear lacquer body, nickel plated keys Hard rubber thumb rests and wood shell case REF: SELMER (USA) 1256B or Equal APPROX. DELIVERY	0-45 \$2,318.00	10-30 \$2,307.00	NO BID	\$3,048.00	7 DAYS \$2,375.00	NO BID	30 NO BID	NO BID	20-45 \$2,158.00	15-30 \$2,219.00	10-30 \$2,320.00	NO BID	5 \$1,795.00	\$2,000.00	NO BID
12	Connet Key of Eb, lacquer finish with silvernickel crook 1st valve slide thumb saddle with case REF: YAMAHA YCR-2330II or Equal APPROX. DELIVERY	0-45 \$410.00	30-60 \$420.00	\$468.12 Substitute: EM Winston	\$390.00	SEPT \$405.00	NO BID	\$78.00	NO BID	30-60 \$358.50	30-60 \$388.00	90-120 \$415.00	NO BID	5 NO BID	60 NO BID	NO BID
2	Thumpet 465" ML bore, monel pistons, clear lacquer, double wall case with 1st slide REF: BACH 18027 or Equal APPROX. DELIVERY	0-45 \$1,489.00	14-45 \$1,750.00	21-28 \$289.25 Substitute: EM Winston	\$1,538.00	7 DAYS \$1,696.00	NO BID	30 \$2,038.00	NO BID	20-45 \$1,588.00	15-30 \$1,270.00	10-30 \$1,725.00	NO BID	\$719.00	NO BID	NO BID
4	Connet 465" ML bore, monel pistons, clear lacquer, double wall case with 1st slide thumb hook REF: BACH 181 ML or Equal APPROX. DELIVERY	0-30 \$1,419.00	10-30 \$1,616.00	NO BID	\$1,431.00	DEC \$1,644.00	NO BID	90-180 \$1,859.00	NO BID	30-90 \$1,519.00	substitute Yamaha YTR-833S 15-30 \$1,519.00	120-180 \$1,638.00	NO BID	5 \$328.00	NO BID	NO BID
4	French Horn Double horn, 465" bore, yellow brass, conical valves Waste Kopye horn with mouthpiece and case REF: HOLTON H188 or Equal APPROX. DELIVERY	0-30 \$2,312.00	90-180 \$2,310.00	NO BID	\$2,283.00	NOV \$2,375.00	NO BID	120-180 \$2,519.00	NO BID	30-90 \$2,133.00	15-30 \$2,220.00	120-180 \$2,310.00	NO BID	5 NO BID	NO BID	NO BID
1	French Horn Double horn, lacquered brass 465" bore, with case and mouthpiece REF: HOLTON 279 or Equal APPROX. DELIVERY	0-30 \$1,689.00	10-30 \$1,696.00	NO BID	\$1,684.00	7 DAYS \$1,735.00	NO BID	30-60 \$1,946.00	NO BID	10-30 \$1,655.00	30-60 \$1,819.00	10-30 \$1,708.00	NO BID	NO BID	NO BID	NO BID
5	French Horn Yellow brass, 465" bore, adjustable mouthpiece 12 1/4" bell, upright baffle, color wrap REF: HOLTON 279 or Equal APPROX. DELIVERY	0-45 \$1,900.00	10-30 \$1,910.00	NO BID	\$1,684.00	7 DAYS \$1,850.00	NO BID	30 \$2,107.00	NO BID	10-30 \$1,761.00	15-30 \$1,823.00	10-30 \$1,916.00	NO BID	NO BID	NO BID	NO BID
1	Euphonium 3 valve lacquer, 371" bore, 11" upright bell with case REF: YAMAHA YEP-201 or Equal APPROX. DELIVERY	0-45 \$1,168.00	10-30 \$1,188.00	NO BID	\$1,178.00	7 DAYS \$1,155.00	NO BID	30 \$1,943.00	NO BID	10-30 \$1,138.00	15-30 \$1,144.00	10-30 \$1,183.25	NO BID	\$629.00	NO BID	NO BID
1	Euphonium 4 Valve, silver 11" upright bell with case REF: YAMAHA YEP 201S or Equal APPROX. DELIVERY	0-45 \$1,708.00	10-30 \$1,730.00	NO BID	\$1,684.00	7 DAYS \$1,705.00	NO BID	30 \$2,680.00	NO BID	10-30 \$1,676.00	15-30 \$1,684.00	10-30 \$1,744.68	NO BID	5 \$719.00	NO BID	NO BID
		0-45	10-30	NO BID	7 DAYS	7 DAYS	NO BID	30	NO BID	10-30	15-30	10-30	NO BID	5	NO BID	NO BID

VENDORS		INTERSTATE MUSIC	THE WOODWARD BRASSWORKS	PERFECT TUNING DAPLING SHOP	ADAMSON MUSICAL INSTRUMENTS	HELLIE MUSIC CENTERS	BUZARD CORP	FAIR STRINGS & LORAIN SHOP	PREPAC BENDERBELL, INC	TEMB UNIT PRICE	WASHINGTON MUSIC CITY, INC	NECK RAIL MUSIC	HANDEL & BERG MUSIC CO INC	K & S MUSIC	N & V MUSIC	LOWE STAR PERCUSSION
QTY	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
1	Enchobium 4 valve, 580" bore, 11" bell With case mouthpiece REF: BESSON 7065 of Equal APPROX. DELIVERY	\$3,770.00 Yamaha YEP 8425 0-45	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$895.00 OLDS NA365	Substitute Bian B1110 30-45	\$1,495.00 picca x piccolo BE1062-2-0 180	NO BID	NO BID	\$1,500.00	NO BID
4	Tenor Trombone 500" Medium bore 8" bell, clear lacquer, double wall plastic case REF: BACH TB300 or Equal APPROX. DELIVERY	\$394.00 new model Selmer TB301 0-45	\$440.00	NO BID	\$444.00	\$415.00	NO BID	\$506.00	NO BID	\$427.00	\$423.00	\$410.00	NO BID	\$256.00 DNMS	14 NO BID	NO BID
4	Key of Bb, 525" bore, open wrap 8 1/2" bell with F attachment, lacquer REF: BACH 380 or Equal APPROX. DELIVERY	\$800.00 substitute Blessing 8800 0-60	\$1,960.00	NO BID	\$1,940.00	\$1,885.00	30-60	\$2,195.00	NO BID	30-120 \$1,767.00	30-45 Substitute Yamaha YSL-640	10-30 18301	NO BID	NO BID	NO BID	NO BID
2	Tenor Trombone 547" bore, 9 1/2" bell traditional wrap with F attachment, lacquer REF: BACH 388 or Equal APPROX. DELIVERY	\$765.00 4 valves Blessing 8800 0-60	\$1,668.00	NO BID	\$1,668.00	\$1,665.00	120-180	\$2,195.00	NO BID	30-120 \$1,767.00	30-45 Substitute Yamaha YSL-640	360 \$1,930.00	NO BID	NO BID	NO BID	NO BID
4	Tenor Trombone Key of Eb 547" bore with F attachment and lacquer REF: BACH 428 or Equal APPROX. DELIVERY	\$628.00 substitute Blessing 880R 0-60	\$1,682.00	NO BID	\$1,682.00	\$1,685.00	120-180	\$2,195.00	NO BID	30-120 \$1,767.00	30-45 Substitute Yamaha YSL-620	360 \$1,930.00	NO BID	NO BID	NO BID	NO BID
1	Tuba 4 rotary valves with case and mouthpiece REF: CERVENY 801-4 or Equal APPROX. DELIVERY	\$3,339.00 0-45	NO BID	NO BID	NO BID	NO BID	\$4,202.00	NO BID	NO BID	30-120 \$3,329.00	30-45 for model number CBB-681-4-0	\$3,650.00	NO BID	NO BID	\$4,320.00	NO BID
3	Tuba 3/4 size 3 valves 681" bore 14 3/8" bell Lacquer finish with mouthpiece and case REF: YAMAHA YBE-10BVC of Equal APPROX. DELIVERY	\$2,025.00 0-45	\$2,770.00	NO BID	\$2,850.00	\$2,620.00	30-60	\$3,795.00	NO BID	10-30 \$2,559.00	15-30 \$2,586.00	60-90 \$2,680.00	NO BID	NO BID	NO BID	NO BID
3	Tuba Key of Bbb, 3/4" size 661" bore 14.30" (weight) bell, gold brass handplate REF: SCHMIDT F521SL, with case and mouthpiece APPROX. DELIVERY	\$1,758.00 substitute Jupiter 378L 0-45	NO BID	NO BID	NO BID	7 DAYS NO BID	30-45	NO BID	NO BID	10-45 NO BID	15-30 SEE ABOVE	10-30 substitute Jupiter #378L	NO BID	NO BID	\$3,200.00	NO BID
1	Tuba BBb, 4 rotary valves nickel silver plate upright bell with case REF: ST. PETERSBURG 201N or Equal APPROX. DELIVERY	\$3,940.00 0-45	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	SEE ABOVE	10-30 \$3,600.00 for model 202N	NO BID	NO BID	NO BID	NO BID

VENDORS		INTERSTATE MUSIC	THE WOODWIND ABRASS/WIND	PERFECT TUNING DRUM SHOP	INDEPENDENT MUSICAL IMPORTS	HILLIER MUSIC CENTER	SUZUKI CORP	THE STRING & BOW SHOP	PIPERVILLE BERGERDALL INC	NEHC	WASHINGTON MUSIC CITY INC	NICK RAIL MUSIC	JAMES A BERG BERG CO INC	K & S MUSIC	M & M MUSIC	LONE STAR PERCUSSION
QTY	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
1	Marching Oboes 12" and 13" REF: YAMAHA POWER-LITE MOLB23W APPROX. DELIVERY	\$385.00	NO BID	NO BID	\$460.00	\$65.00	NO BID	NO BID	NO BID	\$392.00	\$37.00	\$449.00	NO BID	NO BIDS	NO BID	\$892.00
1	Marching Quad Cornet Tone aluminum center, magnesium shells w/ ad back bar carbon fiber body REF: YAMAHA TYVOS OR EQUIL APPROX. DELIVERY	\$175.00	NO BID	NO BID	\$296.00	\$225.00	NO BID	NO BID	NO BID	DISCONTINUED	\$178.00	16-30 \$255.00	NO BID	NO BIDS	NO BID	\$468.00
1	X109000 Portable 1600 3 7/2 octave REF: MUSSER M-51 or Equal APPROX. DELIVERY	\$1,565.00	\$1,770.00	NO BID	\$1,964.00	\$1,750.00	NO BID	\$1,984.00	\$1,922.00	\$1,438.00	15-30 \$1,574.00 substitute Musser M-545	10-30 \$1,820.00	NO BID	NO BIDS	NO BID	\$3,115.00
1	Cymbals Steel Bars 2.5 Octaves with case, standard tuning REF: ROGERS RR45 or Equal APPROX. DELIVERY	NO BID	NO BID	\$612.39	NO BID	NO BID	NO BID	NO BID	30-45	20-45	\$729.00	10-30 \$745.00 substitute Musser M-545	NO BID	NO BIDS	NO BID	\$850.00
1	Symphonic 18" with leather pads and straps REF: ZILKMAN K 18" APPROX. DELIVERY	NO BID	NO BID	NO BID	\$239.00	NO BID	NO BID	\$408.00	30-45	NO BID	\$347.00	10-30 \$279.00	NO BID	NO BIDS	\$420.00	\$868.00
4	Percussion 6/8 Percussion kit w/ 2 1/2 octave bells w/ stand, music rack, 6" practice pad, sticks, mallets and backpack REF: PEARL PK600 or Equal APPROX. DELIVERY	\$105.00	\$155.00	\$277.16	NO BID	NO BID	NO BID	14-21	NO BID	\$156.00	15-30 \$189.00	10-30 \$175.00	NO BID	\$188.00	14	\$1,316.00
1	Trap Case Large tray and 2 large partitions, separate cymbals and snare REF: HUNTER HTR-1465 or Equal APPROX. DELIVERY	\$1,288.00	\$1,450.00	\$331.30	\$1,140.00	NO BID	NO BID	45	NO BID	NO BID	NO BID	30-60 NO BID	NO BID	NO BIDS	NO BID	NO BID
1	Share Drums 6 ply maple shell, 14" x 5.5" flange black finish REF: PEARL CP-1465 or Equal APPROX. DELIVERY	\$279.00	\$304.00	NO BID	\$239.00	NO BID	NO BID	40-60	NO BID	\$271.00	\$279.00	\$280.00	10	NO BIDS	NO BID	NO BID
2	Share Drum 14" x 5.5" maple shell, black finish REF: PEARL CP-1465 or Equal APPROX. DELIVERY	\$279.00	\$309.00	NO BID	\$320.00	NO BID	NO BID	45	NO BID	10-45	15-30 \$289.00	60-90 \$280.00	10	NO BIDS	NO BID	NO BID
1	Concert Bass Drum 30" x 16" concert bass drum with Fibroskin 3 heads and BS-753 stand REF: Yamaha CB808PST or Equal APPROX. DELIVERY	\$1,145.00	\$1,120.00	NO BID	\$1,145.00	\$1,050.00	NO BID	NO BID	NO BID	10-45	\$1,006.00	60-90 \$1,148.00	NO BID	NO BIDS	NO BID	NO BID
1	Concert Bass Drum 40" x 16" concert bass drum with Fibroskin 3 heads and BS-753 stand REF: Yamaha CB840PST or Equal APPROX. DELIVERY	\$1,238.00	\$1,196.00	NO BID	\$1,196.00	\$1,150.00	NO BID	NO BID	NO BID	20-45	30-45 \$1,069.00	30-60 \$1,239.00	NO BID	NO BIDS	NO BID	NO BID
1	Concert Bass Drum 40" x 16" concert bass drum with Fibroskin 3 heads and BS-753 stand REF: Yamaha CB840PST or Equal APPROX. DELIVERY	\$1,238.00	\$1,196.00	NO BID	\$1,196.00	\$1,150.00	NO BID	NO BID	NO BID	20-45	30-45 \$1,069.00	30-60 \$1,239.00	NO BID	NO BIDS	NO BID	NO BID
1	Concert Bass Drum 40" x 16" concert bass drum with Fibroskin 3 heads and BS-753 stand REF: Yamaha CB840PST or Equal APPROX. DELIVERY	\$1,238.00	\$1,196.00	NO BID	\$1,196.00	\$1,150.00	NO BID	NO BID	NO BID	20-45	30-45 \$1,069.00	30-60 \$1,239.00	NO BID	NO BIDS	NO BID	NO BID

UNITED INDEPENDENT SCHOOL DISTRICT
BAND EQUIPMENT
RFP 043-2007

MAILING LIST

ALAMO MUSIC

425 N. MAIN
SAN ANTONIO, TEXAS 78205-1482
FAX: 210-226-8742

BROOK MAYS MUSIC CO.

8605 CARPENTER FREEWAY
DALLAS, TEXAS 75247
PHONE: 1-800-421-6090
FAX: (214) 224-1869
mikemarlar@brookmay.com

ELMO LOPEZ MUSIC

1101 SAUNDERS
LAREDO, TEXAS 78040
PHONE: 726-9111
FAX: 210-729-9111
elmo@netscorp.net

FREDERIC H WEINER INC

168 JERICHO TPKE
MINEOLA, NY 11501
PHONE: 800-622-2675/516-747-5004
FAX: 516-294-4289

H & H MUSIC CO.

6132 BANDERA RD.
SAN ANTONIO, TEXAS 78238
PHONE: (210) 520-7948
FAX: (210) 520-6965
bandera@brookmays.com

HILLJE MUSIC CENTER

3703 COLONY DR
SAN ANTONIO, TX 78230
PHONE: 210-696-0039
FAX: 210-696-7927
SCOTT HILLJE
hilljemusic@aol.com

HUMES & BERG

4801 RAILROAD AVE
EAST CHICAGO, IN 46312
PHONE: 800-348-9737
FAX: 219-397-4534

INTERSTATE MUSIC SUPPLY

P.O. BOX 510865
13819 W. NATIOAL AVE
NEW BERLIN, WI 53151
PHONE: 800-982-2263
FAX: 800-529-0382
ROBERT GOODEN
rgoodden@interstatemusic.com

KAWAI AMERICA CORP

2055 E UNIVERSITY DR
RANCHO DOMINGUEZ, CA 90220
PHONE: 310-631-1771
FAX: 310-604-6913
ccallies@kawaius.com

KYR MUSIC LLC

14560 PIPELINE AVE
CHINO, CA 91710
PHONE: 909-597-0750
FAX: 909-597-7002
ADRIAN KIST
kyrmusic@verizon.net

LONE STAR PERCUSSION

10611 CONTROL PLACE
DALLAS, TEXAS 75238
PHONE 214-340-0835
FAX: 214-340-0835

MCCORMICKS ENTERPISE

P.O. BOX 577
ARLINGTON HIEHGTS, IL 60006
PHONE: 800.323.5201
FAX: 800.324.3884
KAREN LANG
karen@mccormicksnet.com

MIDWEST MUSICAL IMPORTS

2021 E. HENNEIPIN AVE.
STE 374
MINNEAPOIS, MN 55413
PHONE: 800-926-5587
FAX: 612-331-4718
MICHAEL A AMOTH
mmi@mmimports.com

NATIONAL EDUCATIONAL MUSIC CO.

1181 RT 22
MOUNTSIDE, NJ 07092
PHONE: 908-232-6700
FAX: 908-789-3025
RAYMOUND BENEDETTO
sales@nemc.com
info@nemc.com

PERFECT TIMING DRUM SHOP

1212 BURNSIDE
LAREDO, TX 78040
PHONE: 956-722-5779
FAX: 956-722-5779
CARLOS CASTILLO
chale_castillo@sbcglobal.net

PERIPOLE BERGERAULT, INC.

P.O. BOX 12909
SALEM, OR 97309-0909
PHONE: 800-443-3592
FAX: 888-724-6733
SYLVIA PERRY/SUE CASE
contact@peripolebergerault.com
sue@peripolebergerault.com

SAM ASH MUSIC

1305 WEST DUNDEE RD
BUFFALO GROVE, IL 60089
PHONE
FAX: 847-25-3199
DANIEL FISCHER
daniel.fisher@samashmusic.com

SOUTHWEST STRINGS

1721 S. CHERRY BELL STRAV.
TUCSON, AZ 85713
PHONE: 800.723.6900
FAX: 800.528.3470
sws@swstrings.com

SWEETWATER MUSIC TECHNOLOGY DIRECT

5335 BASS ROAD
FORT WAYNE, IN 46808
PHONE: 800.222.4700 EXT 1292
FAX: 260.432.1758
STEWART HISEY
stewart_hisey@sweetwater.com

SUZUKI MUSIC CORP.

P.O. BOX 740459
SANTEE, CA 92072-0459
PHONE: (800) 854-1594
FAX: (858) 560-1069
education@suzukicorp.com
SONJA G. MAILLORE

TAYLOR MUSIC, INC.

P.O. BOX 670
ABERDEEN, SD 57402-0670
PHONE: 1-800-872-2263
FAX: (605) 225-2051
sales@1800usaband.com

TEXAS WOODWIND & BRASSWIND

4004 TECHNOLOGY DR
SOUTH BEND, IN 46628
FAX: 800-266-5962

TEXAS BAND & ORCHESTAR

200 N. MCCOLL STE D & E
MCALLEN, TX 78501
PHONE: 956-683-0775
DANIEL RIVERA
danielrivera@texasbo.com

THE BAND ROOM

P.O. BOX 1777
FOREST CITY, NC 28043
PHONE: 800.261.2370
FAX: 888.816.2263
MIKE
mike@thebandroom.com

THE WOODWIND & BRASSWIND

4004 TECHNOLOGY
SOUTH BEND, IN. 46628
PHONE: 800-346-4448
FAX: 800-266-5962
gregs@wwbw.com

WASHINTON MUSIC CENTER

11151 VEIRS MILL RD.
WHEATON, MD 20902-2597
PHONE: 301-946-8808
FAX: 301-933-4438
CHUCK LEVIN'S
chuck@chucklevins.com
JUDY DRENGWITZ
judyd@chucklevins.com

WHITTAKER

2222 BELLFLOWER BLVD.
LONG BEACH, CA 90815-2097
PHONE: 800.424.2263 x303
FAX: 562.598.6409
DAVID HARMS
wmi1946@aol.com

WEINER MUSIC

168 JERICHO TURNPIKE
MINEOLA, N.Y. 11501
PHONE 516-747-5004
FAX: 516-294-4289
LISA LOTZ

BOARD APPROVAL
AWARDING OF BIDS/PROPOSALS
JULY 25, 2007

RFP 033-2007 SECURITY, FIRE & PUBLIC ADDRESS, CLOCK PARTS & SERVICES

RECOMMENDATION:

REQUESTING APPROVAL TO PURCHASE FROM THE BEST BIDDER(S)/ OFFER(S) MEETING SPECIFICATIONS AS FOLLOWS:

<u>VENDOR</u>	<u>AMOUNT</u>
LAREDO ALARM SYSTEMS INC	SEE ATTACHED TABULATION

ADMINISTRATION DISTRIBUTED SIXTY (60) PROPOSALS AND ADVERTISED ON MAY 20, 2007 AND MAY 27, 2007. THREE (3) PROPOSALS WERE RECEIVED ON JUNE 13, 2007 @ 10:30 A.M. AT THE UISD SERVICE CENTER PURCHASING DEPARTMENT.

BUDGET INFORMATION:

2007-2008 MAINTENANCE & OPERATIONS

RESOURCE PERSONNEL:

JUAN A. DAVILA, DIRECTOR OF FACILITIES MAINTENANCE & OPERATIONS
CORDELIA FLORES JACKSON, DIRECTOR OF PURCHASING
HECTOR G. CAVAZOS, PURCHASING MANAGER



UNITED INDEPENDENT SCHOOL DISTRICT

Juan A. Davila
Maintenance and Operations Director

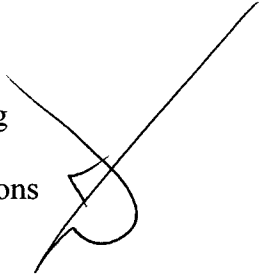
Memorandum

TO: Ms. Cordelia Flores Jackson, Director of Purchasing

FROM: Juan A. Davila, Director of Maintenance & Operations

DATE: July 31, 2007

SUBJECT: RFP 033-2007 SECURITY, FIRE & PUBLIC ADDRESS, CLOCK PARTS AND SERVICE



After careful review of bids submitted for RFP 033-2007 SECURITY, FIRE & PUBLIC ADDRESS, CLOCK PARTS AND SERVICE and after verification of information and references submitted. I recommend award of RFP 033-2007 SECURITY, FIRE & PUBLIC ADDRESS, CLOCK PARTS AND SERVICE, for the 2007-2008 school year, to the only company, having met all bid requirements:

Laredo Alarm Systems Inc.

This company has excellent references, highly qualified and experienced staff and has met all requirements set forth in the bid specifications. In addition, we have worked with this company in the past and they have successfully met all contractual agreements.

If you have any questions, please let me know.

**UNITED INDEPENDENT SCHOOL DISTRICT
SECURITY, FIRE & PUBLIC ADDRESS, CLOCK PARTS & SERVICES
RFP 033-2007**

VENDOR	LAREDO ALARM SYSTEMS
PARTS/SERVICE AVAILABLE	X
FIRE ALARM	X
SECURITY ALARM	X
PUBLIC ADDRESS SYSTEM	X
CLOCKS	X
ALARMS GENERAL EQUIP & COMPONENTS	X

SECTION: FIRE ALARM

VENDOR	LAREDO ALARM SYSTEMS	
	UNIT PRICE	INSTALLATION
FIRE ALARM PANEL MS-9200 UD	\$1,067.00	\$260.00
ANNUNCIATOR LCD-80F	\$486.00	\$65.00
SMOKE DETECTOR SD350	\$75.90	\$65.00
SMOKE DETECTOR SD350T	NO BID	\$65.00
HEAT DETECTOR HD350	\$59.00	\$65.00
HEAT DETECTOR HD350T	\$59.00	\$65.00
DUCT DETECTOR D350P	\$208.00	\$165.00
MINI MONITOR MODULE MMF-301	\$56.00	\$65.00
RELAY MODULE CRF-300	\$73.00	\$65.00
CONTROL MODULE CMF-300	\$73.00	\$65.00
PULL STATION BG-12LX	\$100.00	\$65.00
POWER SUPPLY MOD: FCPS-24F (E)	\$451.00	\$165.00
MR-101/C RELAY	\$36.00	\$65.00
MR-201/C RELAY	\$45.00	\$65.00
VOICE EVAC. SYSTEM ACC-25/50	\$1,950.00	\$180.00
AFP-100 FIRE ALARM CONTROL PANEL	\$1,250.00	\$260.00
AFP-200 ALARM CONTROL PANEL	\$2,843.00	\$260.00
AFP-400 FIRE ALARM CONTROL PANEL	NO BID	\$260.00
FSP-751 LOW PROFILE PHOTOELECTRIC DETECTOR	\$91.00	\$65.00
FSI-751 LOW PROFILE IONIZATION DETECTOR	\$85.00	\$65.00
FST-551R FIXED AND RATE OF RISE THERMAL DETECTOR	\$73.00	\$65.00
FSP-751T PHOTOELECTRIC WITH THERMAL DETECTOR	\$73.00	\$65.00
FSD-751P PHOTOELECTRIC DUCT DETECTOR WITH HOUSING	\$195.00	\$180.00
FMM-1 MONITOR MODULE	\$80.00	\$65.00
FCM-1 CONTROL MODULE	\$100.00	\$65.00
LCD-2X20 40-CHARACTER BACKLIT LCD ANNUNCIATOR	\$505.00	\$65.00
B710LPBP LOW-PROFILE BASE PACK OF TEN	\$120.00	NO BID
FMM-101 MINI MONITOR MODULE	\$80.00	\$65.00
FRM-1 RELAY MODULE	\$100.00	\$65.00
LCD-80 REMOTE DISPLAY/CONTROL	\$760.00	\$65.00
MPS-400 POWER SUPPLY	\$757.00	\$180.00
HPX-751 HARSH PHOTO DETECTOR	\$312.00	\$65.00
B710HD BASE FOR HPX-751 ONLY	\$57.00	\$65.00

SECTION II. SECURITY ALARMS

VENDOR	LAREDO ALARM SYSTEMS	
DESCRIPTION	UNIT PRICE	INSTALLATION
INTRUSION PANEL XR200A	\$475.00	\$180.00
INTRUSION PANEL XR500A	\$620.00	\$180.00
ACCESS PANEL XR200-485 PACKAGE	\$736.00	\$180.00
790 LCD KEYPAD W/EXPANDER	\$210.00	\$65.00
690 LCD KEYPAD	\$180.00	\$65.00
696 KEYPAD BACK BOX	\$30.00	\$65.00
EXPANDER 711 SINGLE POINT	\$36.00	\$65.00
EXPANDER 714 FOUR POINTS	\$75.00	\$65.00
EXPANDER 715 FOUR POINTS	\$101.00	\$65.00
708 BUS EXTENDER	\$490.00	\$65.00
710 SPLITTER/REPEATER	\$75.00	\$65.00
714-16 SIXTEEN POINT	\$300.00	\$65.00
733 INTERFACE WIEGAND	\$160.00	\$65.00
460 INTERFACE ADAPTOR	\$95.00	\$65.00
461 ADAPTOR CARD	\$95.00	\$65.00
462 INTERFACE CARD	\$150.00	\$65.00
472 INOVONICS INTERFACE	\$95.00	\$65.00
481 LX BUS INTERFACE	\$92.00	\$65.00
485 EXPANSION CARD	\$260.00	\$65.00
893A PHONE LINE MODULE	\$85.00	\$65.00
SCS-105 MODEM	\$535.00	\$65.00
REMOTE LINK SOFTWARE	\$160.00	\$65.00
395 SCS-105 CABLE	\$30.00	NO BID

SECTION III PUBLIC ADDRESS SYSTEMS

VENDOR	LAREDO ALARM SYSTEMS	
DESCRIPTION	UNIT PRICE	INSTALLATION
BOGEN POWER SUPPLY MC512	\$150.00	\$65.00
BOGEN POWER SUPPLY MC2626A	\$200.00	\$65.00
EXTERNAL AUDIO INPUT MCAPI	\$150.00	\$65.00
BOGEN P.A. RACK 42INCH	\$700.00	\$65.00
BOGEN P.A. RACK 61INCH	\$827.00	\$65.00
BOGEN MCRMF CARD CAGE ASSEMBLY	\$815.00	\$130.00
BOGEN MCPA2 PROCESSOR CARD	\$715.00	\$65.00
BOGEN MCACB ANALOG CARD	\$533.00	\$65.00
BOGEN MCSC STATION CARD	\$575.00	\$65.00
BOGEN MCTC TELEPHONE INTERFACE	\$220.00	\$65.00
BOGEN MCRM RELAY MODULE	\$598.00	\$65.00
BOGEN MCMF CARD FRAME WALL MOUNTED	\$683.00	\$65.00
BOGEN MCDS3 ADMIN DISPLAY TELEPHONE	\$580.00	\$65.00
BOGEN POWER AMPLIFIER BPA-60	\$634.00	\$65.00
BOGEN POWER AMPLIFIER HTA-125	\$759.00	\$65.00
BOGEN CEILING BRIDGE TB8	\$8.50	\$65.00
BOGEN STATION CONNECTOR FOR 24 AWG CABLE	\$27.00	NO BID
BOGEN SPEAKER ENCLOSURE RE84	\$17.00	\$65.00
BOGEN CALL SWITCH CA15C	\$17.00	\$65.00
BOGEN CALL SWITCH CA10A	\$28.00	\$65.00

SECTION IV ALARMS GENERAL EQUIPMENT &

VENDOR	LAREDO ALARM SYSTEMS	
DESCRIPTION	UNIT PRICE	INSTALLATION
CABLE 22 AWG 4 CONDUCTOR 1000 FT	\$93.00	NO BID
CABLE 22 AWG 2 CONDUCTOR 1000 FT	\$56.00	NO BID
CABLE 24 AWG 2 PAIRS 1000 FT SOLID	\$80.00	NO BID
CABLE 24 AWG 4 PAIRS CAT 5 1000 FT	\$117.00	NO BID
CABLE 14 AWG 2 CONDUCTOR FIRE CABLE	\$270.00	NO BID
CABLE 16 AWG 2 CONDUCTOR FIRE CABLE	\$207.00	NO BID
CABLE 18 AWG 2 CONDUCTOR FIRE CABLE	\$117.00	NO BID
CABLE 18 AWG 4 CONDUCTOR STRANDED	\$240.00	NO BID
BOSCH MOTION DETECTOR BLUE LINE MOD:	\$55.00	\$65.00
SENTROL MOTION MOD: SR-6255FM	NO BID	\$65.00
GE MAGNETIC DOOR CONTACT 1 INCH MOD: 1078	\$8.60	\$65.00
GE MAGNETIC DOOR CONTACT 3/4 INCH MOD:	\$8.60	\$65.00
GE MAGNETIC DOOR CONTACT 3/4 INCH MOD:	\$8.60	\$65.00
REVERE SIREN W/BOX MOD: RVL-18C/SRN	\$28.00	\$65.00
ADEMCO SIREN MOD: WAVE-2	\$17.00	\$65.00
BAG OF 1000 B-CONNECTORS UNFILLED	\$31.00	NO BID
YUASA BATTERY 12V 7AMP-H	\$22.00	NO BID
YUASA BATTERY 12V 10AMP-H	\$31.00	NO BID
YUASA BATTERY 12V 12AMP-H	\$31.00	NO BID
GE SURFACE CONTACT 2202A	\$22.00	\$65.00
GE OH DOOR CONTACT 2315AL	\$34.00	\$65.00
TRANSFORMER AMSECO XT2240	\$9.50	\$65.00
TRANSFORMER AMSECO XT1640LED	\$9.50	\$65.00
TRANSFORMER ALTRONIX AX-T24175	\$61.00	\$65.00
PLUG-IN POWER SUPPLY 12VDC 1 AMP	\$17.00	\$65.00
AL1012ULX	\$430.00	\$180.00
ALTRONIX POWER SUPPLY AL400ULX	\$275.00	\$180.00
POWER SUPPLY FOR CAMERAS 16 OUTPUTS	\$174.00	\$65.00
POWER SUPPLY FOR CAMERAS 16 OUTPUTS	\$230.00	\$65.00
VISONIC TRANSMITTER WT201	\$39.00	\$65.00
VISONIC TRANSMITTER WT301	\$56.00	\$65.00
VISONIC TRANSMITTER WT102	\$34.00	\$65.00
VISONIC TRANSMITTER MCT302	\$52.00	\$65.00
VISONIC TRANSMITTER MCT100	\$56.00	\$65.00
VISONIC REVEIVER WR-300-2B	\$66.00	\$65.00
VISONIC RECEIVER MCR-304	\$60.00	\$65.00
VISONIC RECEIVER MCR-308	\$96.00	\$65.00
GE SMOKE IN A CAN MOD: SM200	\$8.60	NO BID
HIS TEST GAS DISPENSER MOD: VT1	\$270.00	NO BID
HIS TEST POLE MOD: VP16	\$790.00	NO BID
HIS TEST POLE MOD: VP4X	\$233.00	NO BID
PULL STATION COVER STI 1100	\$100.00	\$65.00
SIGCOM PULL STATION COVER STFRC01	\$63.00	\$65.00
SIGCOM PULL STATION COVER STFRC01	\$63.00	\$65.00
SYSTEM SENSOR AUDIO/VISUAL P1224MC	\$57.00	\$65.00
SYSTEM SENSOR VISUAL S1224MC	\$49.00	\$65.00
HES 500030021 DOOR STRIKE	\$139.00	\$65.00
HES 500030022 DOOR STRIKE	\$139.00	\$65.00
AIPHONE INTERCOM C-123 L/A	\$121.00	\$180.00
HID MINI PROX READER P/N 5365E4T00	\$243.00	\$65.00

SECTION V. TIME CLOCKS EQUIPMENT

VENDOR	LAREDO ALARM SYSTEMS	
DESCRIPTION	UNIT PRICE	INSTALLATION
MASTER CLOCK DMC300 24 VOLTS	\$305.00	\$65.00
SECONDARY CLOCKS DSC 300 24 VOLTS	\$195.00	\$130.00
MOUNTING BREAKET (WALL MOUNT) FOR	\$79.00	NO BID
DSC300 METAL BACK MOUNTING PLATE	\$27.00	NO BID
SECONDARY CLOCK DSC 300 115 VOLTS	\$196.00	\$130.00

NOTE: TWO (2) VENDORS DID NOT MEET SPECIFICATIONS

UNITED INDEPENDENT SCHOOL DISTRICT
SECURITY, FIRE & PUBLIC ADDRESS, CLOCK PARTS & SUPPLIES
RFP 033-2007

MAILING LIST:

AUDIO VISUAL AIDS

SAN ANTONIO, TX
DAVID BONHAM
dbonham@audiovisualaids.com
RON GEORGE
rgeorge@audiovisualaids.com

ADVANCED COMMUNICATIONS

6318 HARWICK ST.
CORPUS CHRISTI, TEXAS 78417
PHONE: 361.814.3041
FAX: 361.814.2725
KENT TAYLOR
kenttaylor@ac-c.net

SECURITY INTERGRATORS

11875 W. LITTLE YORK STE 104
HOUSTON, TX 77041
PHONE: 832.467.0324
FAX: 832.467.3084
CHRIS BATY
chris.baty@secintcon.com
charlene.gates@secintcon.com

VOLUNTEER SECURITY, INC.

4820 MCPHERSON STE 5
LAREDO, TEXAS 78040
PHONE: 956.712.3331
FAX: 956.712.4585
ATTN: GABRIEL

NOVASTAR

903 SAN DARIO AVE.
LAREDO, TEXAS 78040
PHONE: 956.726.1600
FAX: 956.726.0222
ATTN: JOSE G. MARTINEZ
novacomm@sbcglobal.net

FAIRWAY SUPPLY INC.

4303 DACOMA
HOUSTON, TEXAS 77092
PHONE: 800.767.3247
FAX: 713.957.2122
LILY SYMANK
lsymank@fairwaysupply.com

CHUBB SECURITY SYSTEM, INC

4410 DILLON LANE SUITE 38
CORPUS CHRISTI, TX 78415
PHONE: 361.985.2761
FAX: 361.985.2762
TERESA WHITE

ALERT SECURITY ANYTIME

1802 FARRAGUT
LAREDO, TEXAS 78040
PHONE: 956.728.9807
FAX: 956.795.1724
DOMINGO F. ROMO

ADT-SECURITY SERVICE

140 HEIMER RD, STE. 100
SAN ANTONIO, TX 78232-5031
PHONE: 210.490.8980
FAX: 210.491.3259
ALLEN FULLER
afuller@adt.com

A-1 FIRE & SECURITY EQUIPMENT CO.

4721 BOSQUE BLVD.
WACO, TEXAS 76710
PHONE: 254.776.8887
FAX: 254.776.8854
ATTN: JOHN RESTIVO

VIDEO SURVEILLANCE TECHNOLOGY

6108 MCPHERSON RD. STE 2
LAREDO, TEXAS 78045
PHONE: 956.726.8887
FAX: 956.729.1008
RAMON
ramon@vstlaredo.com

LAREDO ALARM

1601 JACAMAN RD.
LAREDO, TEXAS 78041
PHONE: 723.2738
FAX: 956.725.1725
FIDEL GONZALEZ
fgonzalez@laredoalarm.com
info@laredoalarm.com

SIMPLEX GRINNELL

1070 ARION CIRCLE SUITE 102
SAN ANTONIO, TX 78216
PHONE: 210.402.6311
FAX: 210.402.6195
SONIA HUERTA
shuerta@tycoint.com
rmorison@tycoint.com

ARGUS SECURITY INC.

314 ASH AVE
MCALLEN, TX 78501
PHONE: 956.682.6344
FAX: 956.686.2427
JIM BRUMMEL
jbrummel@argusinc.com

ALARM SEC & CONTRACTING INC

P.O. BOX 71389 physical 1802 SPID
CORPUS CHRISTI, TX 78467
PHONE: 361.857.5615
FAX: 361.857.8607
KENNARD HIBBETTS
alarmsecurity@bizstx.rr.com

SUPERIOR ALARM

600 ASH AVE
MCCALLEN, TX 78501
PHONE: 956.682.6005
FAX: 956.213.1179
KERI ALBRECHT

MONARCH SECURITY

6699 PORTWEST DRIVE
HOUSTON, TEXAS 77024
PHONE: 713.861.5894
FAX: 713.861.1243
JOE FILLMAN
joel@monarchsecurity.com

PROGRESSIVE SYSTEMS LLC

1800 BERING, STE 751
HOUSTON, TEXAS 77057
PHONE: 713.395.0800 X 16
ALAN MORRIS

NETVERSANT

814 B TRADESMAN PARK LOOP
HUTTO, TX 78634
PHONE: 512.759.1252
FAX: 512.759.3758
HENRY CASTILLO
hcastillo@netversant.com

SIEMENS BUILDING TECH, INC

12001 NETWORK BLVD. 318
SAN ANTONIO, TEXAS 78249
PHONE: 210.641.2921
FAX: 210.641.2922
george.i.fernandez@siemens.com

**SECURITY & SURVEILLANCE SYSTEMS
OF LAREDO**

325 FARRELL RD.
LAREDO, TEXAS 78045
PHONE: 956.744.4445
FAX: 956.712.4210
rornes@stx.rr.com

ONE SOURCE TECHNOLOGY

5411 McPHERSON #103
LAREDO, TEXAS 78041
PHONE: 956.791.1020
FAX: 956.791.1250
RODOLFO LOZANO

CANTU ELECTRIC

1717 BOB BULLOCK
LAREDO, TEXAS
PHONE: 956.723.3062
FAX: 956.723.3422

IPI SECURITY AUSTIN DIVISION

8711 BURNET RD. STE D-40
AUSTIN, TEXAS 78757
PHONE: 512.451.0008
FAX: 512.451.0068
NATHAN
austin@ipisecurity.com

CCC GROUP, INC.

5797 DIETRICH RD.
SAN ANTONIO, TEXAS 78219
PHONE: 210.662.4552
FAX: 210.662.1643
TOM ANGIANO

SYSTEM OF SECURITY

P.O. BOX 6966
SAN ANTONIO, TEXAS 78209
PHONE: 210.414.3801
FAX: 210.414.2239
STEVE R. GUERRERO
CYNTHIA GUERRERO

CONT. MAILING LIST RFP 033-2007

A-1 SERVICES UNLIMITED INC.

2307 32 AVE. EAST
BRADENTON, FL 34208-7502
PHONE: 941.747.9652
FAX: 941.708.0998

ISR SOLUTIONS (virginia), INC

2120 W. BRAKER LANE STE. A
AUSTIN, TX 78758
PHONE: 210.494.6212
FAX: 512.977.9705
MICHAEL BRADSHAW
mbradshaw@isrsolutions.com

ALARM SECURITY & CONTRACTING, INC

1802 SOUTH PADRE ISLAND DRIVE
CORPUS CHRISTI, TX 78416
PHONE: 361.857.5615
FAX: 361.857.8607
KENNARD HIBBETTS
alarmsecurity@bizstx.rr.com

METROPLEX CONTROL SYSTEM

12903 DELIVERY DRIVE
SAN ANTONIO, TX 78247
PHONE: 210.495.5245
FAX: 210.495.5648
MICHAEL R. SWEET
jwiley@metroplex-control.com

KOETTER FIRE PROTECTON

903 NAKOMA STE 104
SAN ANTONIO, TX 78216
PHONE: 210.336.1989
FAX: 210.499.5709
MIKE BLAKE
mblake@koetterfireprotection.com

SCHOOLHOUSE AUDIO-VISUAL

P.O. BOX 860831
PLANO, TX 75086
PHONE: 800.338.8116
FAX: 972.424.3501
sav@schoolhouseav.com

STANDARD STATIONARY SUPPLY CO.

2251 FOSTER
WHEELING, IL 60090
PHONE: 800.870.1315
FAX: 847.870.1338
bid@bestschoolbuys.com

PRO-WIRING, USA

1001 BRISTOL ROAD
LAREDO, TX 78045
PHONE: 956.791.0911
FAX: 956.791.0911
maria_1_22@yahoo.com

TOTAL COM, INC

118 W. NAKOMA STE 101
SAN ANTONIO, TEXAS 78216
PHONE: 210.366.1116
FAX: 210.366.3104
CHARLES M JIMENEZ
dnstx@aol.com

INTERNATIONAL SALES, INC

1119 SAN EDUARDO AVE.
LAREDO, TX 78041
PHONE: 956.725.7373
FAX: 956.725.7374

FIRETRON, INC

10129 GREENRIDGE
STAFFORD, TX 77477
PHONE: 281.499.1500
FAX: 281.499.3711
GLENN CHRISTMAS
gchristmas@firetron.com

VISIPILEX TECHNOLOGIES

111 DEER LAKE RD #120
DEERFIELD, IL 60015
PHONE: 847.405.0771
FAX: 847.405.0776
SAM AGAM
sales@visiplex.com

AMERICAN TIME & SIGNAL CO.

140 THIRD STREE SOUTH
P.O. BOX 707
DASSEL, MN 55325.0707
PHONE: 800.328.8996 ext 109
FAX: 800.789.1882
ROSE ANN MELLIES
rmellies@atsclock.com

PRIMIEX WIRELESS

N 3211 COUNTY ROAD H
LAKE GENEVA, WI 53147
PHONE: 800.537.0464
FAX: 262.248.0061

CONT. MAILING LIST RFP 033-2007

WORLD PRODUCTS

3507 STAMFORD ST.
LAREDO, TX 78043
CELLULAR: 956.645.0372
PHONE: 956.722.6269

AT-INTEGRATION, INC

1200 W. POLK STREET SUITE K
PHARR, TX 78577
PHONE: 956.781.9599
FAX: 956.781.8599

SIMPLEX TIME RECORDER

1070 ARION CR, STE 102
SAN ANTONIO, TX 78216
PHONE: 800.289.6174
FAX: 210.402.6195
LEE GUMMELT

APEX ALARM

6108 MCPHERSON STE 4
LAREDO, TX 78041
PHONE: 956.725.0928
FAX: 956.796.9688

SECURITYLINK FROM AMERITECH

5421 BROADWAY
SAN ANTONIO, TX 78209
PHONE: 800.677.5276

VST INC

6108 MCPHERSON
LAREDO, TX 78041
PHONE: 956.726.8887

TRANSTATE SECURITY SYSTEM

1302 CALLE DEL NORTE
LAREDO, TX 78041

ALERT-1 SECURITY

220 CORONADO
LAREDO, TX 78046
PHONE: 956.722.1700

AVES AUDIO VISUAL SYSTEM

P.O. BOX 740620
HOUSTON, TX 77274
PHONE: 281.295.1300
sales@avesav.com

BECKWITH ELECTRONIC ENGINEERING

5050 BECKWITH BLVD
SAN ANTONIO, TX 78249
PHONE: 210.699.6441

FAIRWAY SUPPLY INC

8222 N. LAMAR ST. F53,54
AUSTIN, TX 78753
PHONE: 512.452.6300
FAX: 512.452.8014
gmillican@fairwaysupply.com

TEXAS SYSTEM SUPPLY

10838 VALDALE ST.
SAN ANTONIO, TX 78216

PAN AMERICAN INTERCONTINENTAL

14208 TRANSPORTATION
LAREDO, TX 78041
PHONE: 956.728.8443

PROFIRE PROTECTION

455 LANTANA
CORPUS CHRISTI, TX 78048
PHONE: 361.299.5100
FAX: 361.299.5400
profire01@aol.com

THE BEST ALARM

1416 HOUSTON ST
LAREDO, TX 78040
PHONE: 956.723.6343
PAGER: 956.795.6626
ADRIANA VALDEZ
tcrcomm@yahoo.com

A & C FIRE EQUIPMENT

4822 NEPTUNE ST
CORPUS CHRISTI, TX 78405

BEXAR FIRE & SAFETY EQUIPMENT

4220 S. FLORES
SAN ANTONIO, TX 78214

AUTOMATIC FIRE SYSTEMS

P.O. BOX 1419
ARANSAS PASS, TX 78335

U.S. FIRE & SAFETY EQUIPMENT

7860 MAINLAND
SAN ANTONIO, TX 78250

R.L. CONTRACTORS, INC

1302 WILDCAT DR. PM8-82
PORTLAND, TX 78374
PHONE: 361.643.7200
FAX: 361.643.7211
CELL: 361.960.8627
BOB
presleepaige@msn.com

BOARD APPROVAL
AWARDING OF BIDS/PROPOSALS
AUGUST 15, 2007

RFP 056-2007 HEAVY DUTY TRUCK WITH ALUMINUM BOX FOR SUPPORT SERVICES

RECOMMENDATION:

REQUESTING APPROVAL TO PURCHASE FROM THE BEST BIDDER(S)/ OFFER(S) MEETING SPECIFICATIONS AS FOLLOWS:

<u>VENDOR</u>	<u>AMOUNT</u>
SANTEX TRUCK CENTER LTD	\$ 61,544.00

ADMINISTRATION DISTRIBUTED NINETEEN (19) PROPOSALS AND ADVERTISED ON JULY 1, 2007 AND JULY 8, 2007. FIVE (5) PROPOSALS WERE RECEIVED ON JULY 18, 2007 @ 3:00 P.M. AT THE UISD SERVICE CENTER PURCHASING DEPARTMENT.

BUDGET INFORMATION:

2007-2008 SUPPORT SERVICES

RESOURCE PERSONNEL:

MIKE GARZA, DIRECTOR OF SUPPORT SERVICES
CORDELIA FLORES JACKSON, DIRECTOR OF PURCHASING
HECTOR CAVAZOS, PURCHASING MANAGER




UNITED INDEPENDENT SCHOOL DISTRICT

Mike Garza
Director of Support Services

Memo

To: Mrs. Cordy Jackson
Director of Purchasing

From: Mike Garza 
Director of Support Services

Date: July 24, 2007

Re: Heavy Duty Truck W/Aluminum Body for Support Services Dept. RFP 056-2007

I would like to recommend the purchase of a Heavy Duty Truck W/Aluminum Body for Support Services Dept. (RFP 056-2007) to Santex Truck Center LTD who is the lowest bidder meeting specifications.

UNITED INDEPENDENT SCHOOL DISTRICT
 HEAVY DUTY TRUCK W/ALUMINUM BODY FOR SUPPORT SERVICE DEPT
 RFP 056-2007

VENDOR DESCRIPTION	SANTEX TRUCK CENTER LTD	STERLING & WESTERN STAR OF AUSTIN LTD	TOMMIE VAUGHN	TOMMIE VAUGHN	GRANDE TRUCK CENTER
HEAVY DUTY TRUCK	\$59,414.00	\$64,856.00	\$64,987.00	\$66,361.00	\$59,544.00
EXT. WARRANTY 4 YEAR BUMPER TO BUMPER	\$1,780.00 CHASIS/ENGINE \$350.00 TRANSMISSION		\$1,985/75,000 MILES \$500.00 TRANSMISSION	\$1,985/75,000 MILES \$500.00 TRANSMISSION	\$2,360/75,000 MILES \$500.00 TRANSMISSION
TOTAL PRICE	\$61,544.00	\$65,951.00	\$67,472.00	\$68,846.00	\$62,404.00

UNITED INDEPENDENT SCHOOL DISTRICT
HEAVY DUTY TRUCK WITH ALUMINUM BODY FOR SUPPORT SERVICE DEPT.
RFP 2006-080

MAILING LIST:

BAYOU CITY FORD

6200 N. LOOP EAST
HOUSTON, TX 77026
PHONE: 713-678-5069
FAX: 713-678-5001
DAN MILLER
dmliller@bayoucityford.com
www.bayoucityford.com

COLUMBUS COUNTRY FORD

P.O. BOX 550
COLUMBUS, TEXAS 78934
PHONE: (979) 567-6116
FAX: (979) 567-0853
aknapp@caldwellcountry.com

DUNCAN FREIGHTLINER, STERLING, WESTERN STAR

3333 SOUTH IH 35
WACO, TX 76706
PHONE: 254-752-9735
FAX: 254-753-8024
JASON WADE
jwade@wacofreightliner.net

FREIGHTLINER OF SAN ANTONIO LTD

8700 IH 10E
CONVERSE, TX 78109
PHONE: 888-354-6378
SANDY BLISS
abliss@opuskane.com

GRANDE TRUCK CENTER

P.O. BOX 201210
SAN ANTONIO, TX 78220
PHONE: 210-661-4121
FAX: 210-666-7216
ROCKY SHOFFSTALL
rshoffstall@grandetruck.com

FLEETPRIDE INTERNATIONAL

7749 IH 37
CORPUS CHRISTI, TEXAS 78409
PHONE: (361) 947-4594
PHONE: (361) 289-5151
PHONE: (888) 884-9385
FAX: (361) 289-2255
ADAN GARCIA
adan.garcia@fleetpride.com

FREIGHTLINER OF SAN ANTONIO

8700 IH-10 EAST
CONVERSE, TEXAS 78109
PHONE: (210) 277-4377
FAX: (210) 661-0289
PAUL S. KANE
abliss@freightlinersa.com

HENNA CHEVROLET

8805 NORTH IH 35
AUSTIN, TX 78753
PHONE: 512-832-2338
DAVID HEATH
davidh@henna.com

HOUSTON FREIGHTLINER STERLING

9550 N. LOOP EAST
HOUSTON, TX 77029
PHONE: 800-299-4200
FAX: 713-672-9449
MIKE MCCARTHY
mmccarthy@strhouston.com

HOUSTON MACK SALES & SERVICE INC

5216 N. MCCARTY DR
HOUSTON, TX 77013
PHONE: 800-364-6225
FAX: 713-673-7354
JOHN ANDERSON
johnanderson@houstonmack.com

LONE STAR TRUCK CENTER

19701 I 35 SOUTH
BUDA, TX 78610
PHONE: 866-770-3500
FAX: 512-312-5440
BOB DAVIE
bdavie@lonestartruck.com

LONGHORN BUS SALES LTD

221 W EXPRESSWAY 83
LA FERIA, TX 78559
PHONE: 956-797-3006
FAX: 956-797-3636
RICHARD TUTTLE
rtuttle@wireweb.net

MAILING LIST: - continued

MASTERS INTERNATIONAL TRUCKS INC

2401 E PIONEER PARKWAY
ARLINGTON, TX 76010
PHONE: 817-461-2931
TOM CLAIRBORNE
salesmanager@master-intl.net

STERLING & WESTERN STAR OF AUSTIN LTD

1700 SMITH RD
AUSTIN, TX 78721
PHONE: 512-245-4444
FAX: 512-386-7770
PAUL KANE

PHILPOTT MOTORS LTD

P.O. BOX 876
PORT NECHES, TX 77651
PHONE: 888-858-7801
ALAN WILEY
awiley0845@aol.com
richard.hyden@phipottmotors.com

TOMMIE VAUGHN MOTORS INC

1145 N SHEPHARD DR
HOUSTON, TX 77008
PHONE: 713-802-6645
FAX: 713-869-8221
GARY JACOBS
[gjacob@tommievaughn.com](mailto:gjacobs@tommievaughn.com)

RUSH TRUCK CENTER

4700 N. CAGE BLVD
PHARR, TX 78577
PHONE: 956-782-4511
JOE GONZALEZ
gonzalezj@rush-enterprises.com
BOB LAKE
laker@rush-enterprises.com
LEWIS WOODUL
woodull@rush-enterprises.com

SANTEX TRUCK CENTER, LTD.

1380 ACKERMAN ROAD
SAN ANTONIO, TEXAS 78219
PHONE: (210) 477-2508
PHONE: (210) 661-8371
PHONE: (800) 373-8370
FAX: (210) 661-0226
ALVIN SITCHLER
asitchler@santextrucks.com
JOHN HARBER
PHONE: (210) 477-2527
jharber@santextrucks.com

SOUTHWEST INTERNATIONAL TRUCKS ARLINGTON

2401 E. PIONEER PARKWAY
ARLINGTON, TX. 76010
817-461-2931 OFFICE#
817-861-7084 FAX#
817-905-2326 MOBILE#
RICK BIERMAN
rick.bierman@swit-tx.com

BOARD APPROVAL
AWARDING OF BIDS/PROPOSALS
AUGUST 15, 2007

RFP 055-2007 HIGH PRODUCTION DOCUMENT FOLDING & INSERTING SYSTEM

RECOMMENDATION:

REQUESTING APPROVAL TO PURCHASE FROM THE BEST BIDDER(S)/ OFFER(S) MEETING SPECIFICATIONS AS FOLLOWS:

<u>VENDOR</u>	<u>AMOUNT</u>
PITNEY BOWES INC	\$48,521.00

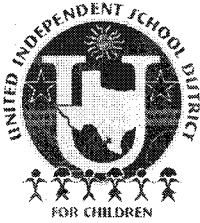
ADMINISTRATION DISTRIBUTED THREE (3) PROPOSALS AND ADVERTISED ON JUNE 20, 2007 AND JUNE 24, 2007. THREE (3) PROPOSALS WERE RECEIVED ON JULY 19, 2007 @ 2:00 P.M. AT THE UISD SERVICE CENTER PURCHASING DEPARTMENT.

BUDGET INFORMATION:

2007-2008 TAX OFFICE

RESOURCE PERSONNEL:

NORMA FARABOUGH, TAX ASSESSOR-COLLECTOR
CORDELIA FLORES JACKSON, DIRECTOR OF PURCHASING
HECTOR CAVAZOS, PURCHASING MANAGER



UNITED INDEPENDENT SCHOOL DISTRICT

Norma Farabough
Tax Assessor-Collector

MEMORANDUM

TO: Cordelia Flores-Jackson, Director of Purchasing

FROM: Norma Farabough, Tax Assessor-Collector

RE: RFP 055-2007 High Production Document Folding & Inserting System

DATE: July 24, 2007

After reviewing the tabulation of the above mentioned RFP and consultation with the departments that the purchase of this machine would assist, we would like to recommend that the bid be awarded to Pitney Bowes Inc. which was also the lowest bidder.

Thank you.

UNITED INDEPENDENT SCHOOL DISTRICT
HIGH PRODUCTION DOCUMENT FOLDING & INSERTING SYSTEM
RFP 055-2007

VENDORS	PITNEY BOWES INC			MAILING SYSTEMS OF TEXAS		
	UNIT PRICE	STANDARD WARRANTY	EXTENDED WARRANTY	UNIT PRICE	STANDARD WARRANTY	EXTENDED WARRANTY
STRAIGHT PURCHASE	\$48,522.00	12 MTHS	\$4,159.00/12 MTHS	\$51,106.00	12 MTHS	\$3,850.00/12 MTHS
LEASE/PURCHASE						
36 MONTHS	\$2,084.00	\$11,549.00	\$1,890.00	\$1,457.54	\$9,199.08	\$1,642.04
48 MONTHS	\$1,716.00	\$8,622.00	\$1,587.00	\$1,188.73	\$9,199.08	\$1,296.05
60 MONTHS	\$1,499.00	\$5,775.00	\$1,407.00	\$997.59	\$9,199.08	\$1,074.25

NOTE: ONE(1) VENDOR DID NOT MEET SPECIFICATIONS

UNITED INDEPENDENT SCHOOL DISTRICT
HIGH PRODUCTION DOCUMENT FOLDING & INSERTING SYSTEM
RFP 055-2007

MAILING LIST

PITNEY BOWES INC

4455 S. PADRE ISLAND DR. STE 24
CORPUS CHRISTI, TX 78411
PHONE: 361-774-8647
CHRISTOPHER MICHON
christopher.michon@pb.com

MAILING SYSTEMS OF TEXAS

4737 SHAVANO OAK STE 105
SAN ANTONIO, TX 78249
PHONE: 210-764-0606
FAX: 210-764-0608
TOM CASTILLO
tcastillo@msotsa.com

NEOPOST INC

300 E SONTERRA BLVD STE 420
SAN ANTONIO, TX 78258
PHONE: 210-499-1007
FAX: 210-545-2278
DEREK LEE
d.lee@neopost.com

BOARD APPROVAL
AWARDING OF BIDS/PROPOSALS
AUGUST 15, 2007

RENEWAL

RFP NO. 094-2005 NURSING SUPPLIES

RECOMMENDATION:

REQUESTING APPROVAL TO PURCHASE FROM THE BEST BIDDER(S)/ OFFER(S) MEETING SPECIFICATIONS AS FOLLOWS:

PRIMARY VENDORS

SCHOOL HEALTH CORP
SCHOOL NURSE SUPPLY
WILLIAM V. MACGILL & CO.

SECONDARY VENDORS

EMERGENCY MEDICAL PRODUCTS
EVER READY FIRST AID
HENRY SCHEIN
MOORE MEDICAL
SOUTH TEXAS MEDICAL EQUIPMENT

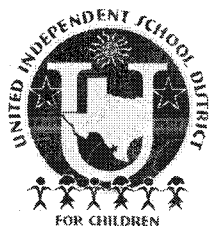
ADMINISTRATION DISTRIBUTED TWENTY (20) PROPOSALS AND ADVERTISED ON NOVEMBER 27TH AND DECEMBER 4TH, 2005. TWELVE (12) PROPOSALS WERE RECEIVED ON DECEMBER 14TH, 2005 @ 3:00 P.M. AT THE UISD SERVICE CENTER PURCHASING DEPARTMENT.

BUDGET INFORMATION:

2007-2008 HEALTH SERVICES
2007-2008 CAMPUS/DEPARTMENT

RESOURCE PERSONNEL:

IRENE ROSALES RN, HEALTH SERVICES DIRECTOR
CORDELIA FLORES JACKSON, DIRECTOR OF PURCHASING
HECTOR CAVAZOS, PURCHASING MANAGER



UNITED INDEPENDENT SCHOOL DISTRICT

Irene Rosales RN, BSN
Health Services Director

To: Cordelia Flores Purchasing Director

From: Irene Rosales RN, BSN Health Services Director

Subject: RFP 094-2005 NURSING SUPPLIES

Date: July 23, 2007

This memorandum serves as documentation for the recommendation regarding the renewal of RFP 094-2005 NURSING SUPPLIES as follows:

Primary Vendors: **School Health Corp.**
 School Nurse Supply
 William V. MacGill & Co.

Secondary Vendors: **Emergency Medical Products**
 Ever Ready First Aid
 Henry Schein
 Moore Medical
 South Texas Medical Equipment

These vendors are reputable, have provided a variety of resources and services which are utilized by the Health Services Department and staff.

xc: Hector Cavazos, Purchasing Manager
Enrique Rangel, Asst. Supt. for Facilities /Construction/Student Support
Sandra Cavazos, Executive Director for Student Services

UNITED INDEPENDENT SCHOOL DISTRICT
NURSING SUPPLIES
RFP 094-2005

VENDORS DESCRIPTION	Bowden Medical Inc	Emergency Medical Products	Ever Ready First Aid	Hallmark Sales Corp.	Henry Schein	Moore Medical	School Health Corp.	School Nurse Supply	South Te. Medica Equipme
	USD PRICE	USD PRICE	USD PRICE	USD PRICE	USD PRICE	USD PRICE	USD PRICE	USD PRICE	USD PRI
BAND-AIDS									
Extra Large Band-Aids 25/pk	No Bid	\$3.19	\$1.19	\$3.17	\$2.64	\$2.64	\$4.15	\$5.25	\$5.66
Fingertip Band-Aids 25/pk	No Bid	\$4.05	\$0.93	\$3.44	\$3.04	\$3.48	\$6.90	\$5.99	\$7.10
Knuckle Band-Aids 25/pk	No Bid	\$4.45	\$1.05	\$4.24	\$2.78	\$3.83	\$7.20	\$5.89	\$7.44
Regular Size Band-Aids 150/pk	No Bid	\$1.21	\$1.70	\$1.29	\$1.19	\$1.50	\$2.36	\$4.25	\$2.16
BANDAGES/DRESSINGS									
Ace Bandages 2"	No Bid	\$0.30	\$0.27	\$0.30	\$3.09	\$0.33	\$0.33	\$0.54	\$0.44
Ace Bandages 3"	No Bid	\$0.41	\$0.36	\$0.42	\$4.02	\$0.46	\$0.37	\$0.64	\$0.56
Ace Bandages 4"	No Bid	\$0.52	\$0.48	\$0.54	\$5.06	\$0.60	\$0.44	\$0.90	\$0.62
COBAN									
1" - 5pk Pack of 5 Rolls	No Bid	\$27.25	\$5.20	\$17.10	\$4.27	\$19.06	\$5.20	\$6.25	\$1.85
2" - 5pk Pack of 5 Rolls	No Bid	\$7.08	\$10.25	\$22.80	\$7.80	\$36.85	\$9.50	\$10.79	\$2.28
3" - 5pk Pack of 5 Rolls	No Bid	\$47.50	\$10.95	\$33.90	\$9.80	\$33.04	\$11.90	\$13.25	\$2.84
4" - 5pk Pack of 5 Rolls	No Bid	\$46.88	\$12.05	\$41.50	\$12.20	\$26.68	\$14.90	\$16.99	\$3.51
ELASTIC GAUZE BAND.									
2"	No Bid	\$1.17	\$0.09	\$1.09	\$1.13	\$3.09	\$0.17	No Bid	\$2.46
GAUZE									
3 x 3	No Bid	\$1.80	\$0.03	\$1.63	\$1.04	\$3.01	\$2.14	\$3.50	\$4.06
KERLIX									
Telfa Pads Medium	No Bid	\$9.02	\$0.04	\$4.48	\$3.74	\$3.76	\$1.15	No Bid	\$12.84
Telfa Pads Large	No Bid	\$8.86	\$0.06	\$6.56	\$5.93	\$5.96	\$1.95	No Bid	\$10.77
TRAUMA DRESSING									
Q-Tips - Long	No Bid	\$0.30	\$0.04	\$0.45	\$0.46	\$2.96	\$0.50	No Bid	\$6.18
Q-Tips - Short	No Bid	\$0.32	\$0.03	\$0.34	\$0.41	\$1.94	\$1.43	No Bid	\$7.53
Wound Closure Strips	No Bid	\$50.25	\$0.54	\$29.69	\$23.58	\$47.96	\$9.81	\$1.00	\$8.25
B/P CUFFS									
Adult	\$17.45	\$13.00	\$29.60	No Bid	\$9.23	\$9.45	\$10.48	\$14.50	\$6.59
Pediatric	\$16.50	\$13.00	\$36.50	No Bid	\$9.23	\$9.45	\$10.62	\$14.50	\$10.70
Obese	\$24.95	\$21.38	\$24.00	No Bid	\$8.84	\$12.33	\$10.92	\$21.50	\$7.10
Gauge	\$4.95	\$8.73	\$5.45	No Bid	\$7.62	\$5.40	\$22.74	\$10.50	\$13.99
Bulb	\$5.70	\$2.25	\$1.85	No Bid	\$3.05	\$0.99	\$22.74	\$7.50	\$4.25
Stethoscope	\$3.85	\$2.82	\$5.99	\$4.63	\$3.87	\$6.00	\$26.24	No Bid	\$5.06
Sundry Jars	\$24.95	No Bid	No Bid	\$17.38	\$16.76	\$13.41	\$21.54	\$21.00	\$42.54

UNITED INDEPENDENT SCHOOL DISTRICT
NURSING SUPPLIES
RFP 094-2005

VENDORS DESCRIPTION	Bowden Medical Inc.	Emergency Medical Products	Ever Ready First Aid	Hallmark Sales Corp.	Henry Schein	Moore Medical	School Health Corp.	School Nurse Supply	South Te: Medica Equipme
	USD PRICE	USD PRICE	USD PRICE	USD PRICE	USD PRICE	USD PRICE	USD PRICE	USD PRICE	USD PRICE
DISINFECTANTS									
Envirocide gal. ref.	No Bid	\$20.32	\$15.75	\$23.20	\$18.94	\$20.38	\$23.22	\$20.50	\$24.78
Envirocide sp. Bottle	No Bid	\$6.98	\$10.95	\$6.74	\$6.43	\$7.09	\$4.57	\$7.50	\$11.83
Disposable Splica.	No Bid	No Bid	\$0.03	\$19.27	\$17.18	No Bid	\$1.08	\$1.35	No Bid
Femline Gards	No Bid	No Bid	\$0.25	\$19.27	\$2.44	No Bid	\$38.22	No Bid	\$30.44
Ear Ease	No Bid	No Bid	No Bid	\$1.55	\$4.31	No Bid	\$6.43	\$7.50	No Bid
Eye Pads	No Bid	\$4.69	\$0.054	\$4.99	\$0.96	\$4.57	\$8.95	\$2.25	\$7.84
Lister Brand Scissors	No Bid	\$0.95	\$0.75	\$0.73	\$1.09	\$1.34	\$1.19	\$2.25	\$1.89
Forceps/Mag. Glasses	No Bid	\$3.07	No Bid	\$1.14	\$2.16	\$3.50	\$4.83	\$6.50	No Bid
Splinter Forceps	No Bid	\$0.45	\$0.36	\$1.03	\$0.54	\$0.43	\$0.82	\$1.85	\$1.00
Penlights	No Bid	\$1.72	\$0.75	\$6.69	\$4.77	\$4.65	\$7.48	\$7.99	\$10.40
Blow Dryer	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Cotton Balls	No Bid	\$1.04	\$0.03	\$5.46	\$0.72	\$1.06	\$1.89	\$2.50	\$8.10
Safety Pins	No Bid	No Bid	\$0.008	\$1.16	\$0.74	\$1.03	\$1.14	\$1.60	\$2.00
CPR/FA KIT									
Face Shields	No Bid	\$25.47	\$0.95	\$16.09	\$54.93	\$4.00	\$4.68	\$4.25	\$4.19
Alcohol Preps	No Bid	\$1.32	\$0.07	\$1.62	\$0.89	\$1.28	\$2.08	\$2.50	\$1.88
Dispatch Disinfectant	No Bid	No Bid	No Bid	No Bid	\$6.89	No Bid	\$8.37	\$7.99	\$20.98
LATEX GLOVES									
Small	No Bid	\$5.60	\$0.028	\$3.24	\$2.11	\$3.53	\$4.17	\$4.50	\$4.51
Medium	No Bid	\$5.60	\$0.028	\$3.24	\$2.11	\$3.53	\$4.17	\$4.50	\$4.51
Large	No Bid	\$5.60	\$0.028	\$3.24	\$2.11	\$3.53	\$4.17	\$4.50	\$4.51
X-Large	No Bid	\$5.60	\$0.028	\$3.24	\$2.84	\$3.53	\$4.17	\$6.50	\$4.51
HOT/COLD COMP.									
Small	No Bid	No Bid	\$0.28	\$0.75	\$0.44	No Bid	\$11.18	\$0.69	\$1.17
Large	No Bid	No Bid	\$0.36	\$1.24	\$0.72	\$0.88	\$12.85	\$1.45	\$3.89
Instant Kool Press	No Bid	\$13.00	No Bid	\$0.72	\$0.43	\$0.94	\$11.18	No Bid	\$0.51
Instant Hot Press	No Bid	\$15.00	\$0.45	\$1.14	\$0.78	\$1.20	\$16.58	No Bid	\$0.72
Heating Pads	No Bid	No Bid	No Bid	No Bid	\$8.73	\$19.96	\$49.95	\$11.50	\$10.50
Klenex	No Bid	\$1.01	No Bid	\$0.95	\$1.14	\$16.38	\$3.46	\$1.25	\$0.81

UNITED INDEPENDENT SCHOOL DISTRICT
NURSING SUPPLIES
RFP 094-2005

VENDORS DESCRIPTION	Ever Ready First Aid	Henry Schein	Moore Medical	School Health Corp.	School Nurse Supply	South Te: Medica Equipme
	UISD PRICE	UISD PRICE	UISD PRICE	UISD PRICE	UISD PRICE	UISD PRICE
OINTMENTS						
Analgasic Balm	No Bid	\$3.69	\$1.21	\$4.71	No Bid	\$2.82
Bacitracin	No Bid	\$1.76	\$1.89	\$2.86	\$2.99	\$15.83
Carmex	No Bid	\$0.69	No Bid	\$0.80	No Bid	\$1.10
Caladryl	No Bid	\$4.68	\$0.73	\$5.67	\$4.99	\$6.34
Vicks Rub	No Bid	\$3.14	\$1.40	\$10.43	No Bid	\$4.34
Anbesol	No Bid	\$4.69	\$12.07	\$6.00	\$4.50	\$5.72
BLOOD GLUCOSE KIT						
Strips	No Bid	\$48.26	\$49.70	\$50.00	No Bid	No Bid
Lancets	No Bid	\$7.91	\$15.55	\$54.81	\$7.25	\$2.96
Batteries	No Bid	\$1.72	No Bid	\$11.11	No Bid	No Bid
Thermal Blanket	No Bid	\$10.68	\$4.94	No Bid	\$15.99	\$12.30
SHAMPOO						
Baby Shampoo	No Bid	\$18.13	No Bid	\$4.47	No Bid	\$1.21
Acu Life Lice Cure	No Bid	No Bid	No Bid	\$2.44	No Bid	\$11.90
SOAPS						
Dial Gal. Ref.	No Bid	\$9.66	\$9.08	\$11.00	\$17.99	\$13.73
Dial 7 1/2 oz.	No Bid	\$1.74	\$1.77	\$2.08	\$2.50	\$1.56
SPLINTS/SLINGS						
Finger Splints p/ft	No Bid	\$6.57	\$9.70	\$8.93	\$8.99	\$24.38
Basswood Spl.	No Bid	\$6.48	No Bid	\$7.83	\$7.25	No Bid
Armslings	No Bid	\$2.08	\$4.73	\$3.61	\$4.25	\$4.89
SOLUTIONS						
Alcohol (rubbing)	No Bid	\$1.06	\$1.38	\$0.90	\$0.95	\$1.55
Bactine	No Bid	\$2.38	\$5.13	\$2.93	\$2.45	\$2.48
Campfo.	No Bid	\$2.98	\$4.62	\$4.53	No Bid	\$7.15
Hydrogen Peroxide	No Bid	\$0.56	\$0.54	\$0.57	\$0.95	\$0.70
Bausch/Lomb	No Bid	\$1.73	\$1.21	\$2.10	\$3.99	\$3.76
Sting Kill	No Bid	\$0.54	\$1.84	\$1.86	\$10.99	\$2.93
Eye Wash 4 oz.	No Bid	\$1.28	\$1.51	\$1.63	\$2.75	\$2.52
Foille Spray	No Bid	No Bid	\$2.23	\$1.83	\$3.99	\$4.39
Chloraseptic	No Bid	\$4.05	\$6.22	\$2.67	\$5.25	\$2.04

UNITED INDEPENDENT SCHOOL DISTRICT
NURSING SUPPLIES
RFP 094-2005

VENDORS DESCRIPTION	Bowden Medical Inc.	Emergency Medical Products	Ever Ready First Aid	Hallmark Sales Corp.	Henry Schein	Moore Medical	School Health Corp.	School Nurse Supply	South Te; Medica Equipme
	USD PRICE	USD PRICE	USD PRICE	USD PRICE	USD PRICE	USD PRICE	USD PRICE	USD PRICE	USD PRICE
TAPE									
Clear Tape	No Bid	\$6.25	\$1.80	\$7.17	\$6.47	\$6.22	\$7.49	\$15.99	\$14.55
Toothbrushes	No Bid	No Bid	\$0.05	\$7.45	\$0.46	\$20.49	\$10.00	\$16.99	\$12.03
Toothsavers	No Bid	No Bid	No Bid	No Bid	\$8.49	\$10.36	\$7.21	No Bid	No Bid
Vaseline Lotion	No Bid	No Bid	\$1.16	\$2.70	\$3.21	\$2.22	\$2.51	\$5.45	\$4.47
Ziplock Baggies	No Bid	No Bid	No Bid	\$26.41	\$2.33	No Bid	\$2.96	\$1.99	\$32.12
THERMOMETER SUPPLIES									
Thermoscans	\$67.50	\$153.13	\$55.00	\$13.08	\$140.86	\$11.84	\$155.00	\$1.49	\$55.25
Electronic Digital Thermometer	\$8.95	\$3.32	\$5.00	\$159.50	\$2.94	\$142.44	\$3.21	\$6.25	\$4.10
Mercury Thermometer	\$11.95	No Bid	\$0.36	No Bid	No Bid	No Bid	No Bid	No Bid	\$10.56
Thermometer Probes	No Bid	\$2.19	\$2.99	No Bid	\$2.11	No Bid	\$71.00	\$2.19	\$3.54
Diatek Probes	No Bid	No Bid	No Bid	No Bid	\$9.22	\$9.22	\$71.00	No Bid	No Bid
Filac Probes	No Bid	No Bid	No Bid	No Bid	\$13.81	\$12.94	\$40.71	\$16.99	\$21.44
Survallent Probes	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Sterl-Temp (Digital)	No Bid	No Bid	No Bid	No Bid	\$2.03	No Bid	\$3.21	No Bid	No Bid
Batteries - AA	\$3.45	\$0.47	No Bid	No Bid	\$1.46	\$7.32	\$2.02	\$3.50	\$1.48
Batteries - AAA	\$3.45	\$0.54	No Bid	No Bid	\$1.72	\$7.90	\$2.02	\$2.50	\$1.57
Batteries - 9V	\$1.99	\$1.54	No Bid	No Bid	\$13.11	\$13.17	\$1.00	\$3.25	\$2.91
CUPS									
Medicine Cups	No Bid	\$0.82	\$0.0055	\$0.69	\$0.59	\$0.61	\$0.77	\$1.49	\$60.06
3.oz. Drinking Cups	No Bid	No Bid	No Bid	\$20.22	\$3.19	\$3.65	\$2.57	\$2.55	\$45.15
Contact Les cup/lid	No Bid	No Bid	No Bid	No Bid	\$1.58	No Bid	\$4.76	\$2.35	\$2.42
Eye Chart	No Bid	No Bid	No Bid	\$6.19	\$11.32	No Bid	\$23.95	\$11.95	No Bid
HOTV	No Bid	No Bid	No Bid	No Bid	\$11.32	No Bid	\$23.62	No Bid	No Bid
Snellen E	\$9.95	No Bid	No Bid	No Bid	\$11.32	\$5.79	\$10.71	No Bid	\$11.64
Snellen Alpha	No Bid	No Bid	No Bid	No Bid	\$11.32	\$4.27	\$10.71	No Bid	No Bid
Colored Positit Tags	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Tongue Depressors	No Bid	\$2.32	\$0.0054	\$3.49	\$1.26	\$2.80	\$3.71	\$5.25	\$7.44

UNITED INDEPENDENT SCHOOL DISTRICT
NURSING SUPPLIES
RFP 094-2005

SCHOOL CLINIC START-UP KIT										
Ambu Resuscitator - Adult	\$149.00	\$8.88	\$10.12	No Bid	\$8.96	\$9.23	\$12.14	No Bid	No Bid	\$15.21
Child Mask Adapter	No Bid	No Bid	\$1.95	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$10.18
Audiometer - Welch Allen	\$1,025.00	No Bid	No Bid	\$586.50	\$892.23	\$1,060.41	\$659.00	Call	Call	No Bid
Balance Scale w/ height measurement & Casters	\$272.00	No Bid	No Bid	\$198.85	\$211.54	\$152.44	\$225.00	\$225.00	\$225.00	\$228.71
Cots (2)	No Bid	No Bid	No Bid	\$327.40	\$36.98	\$7,550.00	\$41.95	Call	Call	No Bid
Eye Wash Station - 32 oz.	\$35.00	No Bid	No Bid	No Bid	\$18.56	\$18.63	\$21.27	\$26.95	\$26.95	\$42.76
Good-Lite Vision Tester Cabinet	No Bid	No Bid	No Bid	No Bid	\$154.86	No Bid	\$127.32	No Bid	No Bid	No Bid
Good-Lite Vision Tester Stand	No Bid	No Bid	No Bid	No Bid	\$68.44	No Bid	\$65.71	No Bid	No Bid	No Bid
Medicine Cabinet (with lock)	\$185.00	No Bid	No Bid	No Bid	\$166.57	\$182.27	\$175.75	Call	Call	\$213.81
MSDS Station	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Portable Stretcher	No Bid	\$256.75	No Bid	No Bid	\$134.11	\$182.27	\$165.95	No Bid	No Bid	No Bid
Stereoptic Vision Tester - Optec 2000	No Bid	No Bid	No Bid	No Bid	\$1,570.46	No Bid	\$1,417.00	\$1,350.00	\$1,350.00	No Bid
Three Panel Screen	\$85.49	No Bid	No Bid	No Bid	\$67.09	\$101.71	\$73.90	\$94.00	\$94.00	\$78.30
Trashcan with lid - Stainless Steel w/foot press	\$179.50	No Bid	No Bid	No Bid	\$131.94	\$77.88	\$52.30	\$42.00	\$42.00	No Bid
5.3 gal	\$169.00	No Bid	No Bid	\$238.80	\$138.07	\$204.88	\$208.57	\$225.00	\$225.00	\$230.00
Wheelchair w/leg lifts - 18in. Seat	\$164.75	No Bid	No Bid	No Bid	\$119.28	\$142.23	\$203.33	No Bid	No Bid	\$228.51
Stainless steel cart	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Percentage Discount	No Bid	5%	15%	2%	15%	15%	12%	6%	6%	35%

*TWO (2) VENDORS SUBMITTED A NO BID

UNITED INDEPENDENT SCHOOL DISTRICT
NURSING SUPPLIES
RFP 094-2005

BES INDUSTRIES, INC.

541 LAKE ROAD
PONTE VEDRA, FL 32082
PHONE: 888.527.6288
FAX: 904.246.2564
PAM GAMMIES
pambes@bellsouth.net

BOWDEN MEDICAL, INC.

724 N. MAIN AVE
P.O. BOX 7
MIRANDO CITY, TX 78369
PHONE: 800.726.9336
FAX: 361.586.4456
RICHARD O. BOWDEN

FASTENAL COMPANY

5320 SANTA MARIA
LAREDO, TEXAS 78041
PHONE: 956.729.7975
FAX: 956.729.7998
MARTIN REYES
txlar@stores.fastenal.com

G.H.C. GROUP, LLC

1303 CALLE DEL NORTE, STE. 400
LAREDO, TEXAS 78041
PHONE: 956.717.0191
FAX: 956.724.8104
IRMA DEL BARRIO
irmadelbarrio@quakehouseproducts.com

SCHOOL NURSE SUPPLY, INC.

P.O. BOX 68968
SCHAUMBURG, IL 60168
PHONE: 800.485.2737
FAX: 800.485.2738
DENNY KRAUS/JACKIE KLIMEK
dkraus@schoolnursesupplyinc.com
jklimek@schoolnursesupplyinc.com

ALERT SERVICES

P.O. BOX 1088
SAN MARCOS, TEXAS 78667
PHONE: 830.372.3333
FAX: 830.372.1447
SHARON MORIN

ADVANCED ORTHOTICS PROS.

101 W. HILLSIDE, STE. 9
LAREDO, TEXAS 78041
PHONE: 956.724.8882

BSN SPORTS

P.O. BOX 7726
DALLAS, TEXAS 75209
PHONE: 800.527.7510
FAX: 972.484.5749

C & S SAFETY SUPPLY

820 E. WHITEWING
MCALLEN, TEXAS 78501
PHONE: 956.687.4852
FAX: 956.682.6096
SEAN DONNELLY

CANNON SPORTS, INC.

P.O. BOX 11179
BURBANK, CA 91510-1179
PHONE: 800.223.0064
FAX: 800.388.1993
JOE SPERANZA

**MEDISTAT MEDICAL A DIVISION OF
HALLMARK SALES CORP..**

1601 PEACH LEAF STREET
HOUSTON, TX 77039
PHONE: 281.590.1367
FAX: 281.590.8835
CRISTINA BUNYARD

SOUTH TEXAS MEDICAL EQUIP. SUPPLIES

1403 CALLE DEL NORTE
LAREDO, TEXAS 78041
PHONE: 956.712.4354
FAX: 956.712.4070
MR. GUTIERREZ
JERRY VARGAS
stxmes@bizlaredo.rr.com

MOORE MEDICAL CORP.

389 JOHN DOWNEY DR.
NEW BRITAIN, CT 06050-1500
PHONE: 800.234.1464
FAX: 877.354.5916
BONNIE SAMSEL
mmack@mooremedical.com

SHRIVER OFFICE SUPPLY

101 N. TEXAS BLVD.
ALICE, TEXAS 78332
PHONE: 361.664.2638
FAX: 361.664.0707
ERNEST HOELSCHER

Nurse's Supplies Cont.

AMERICAN HOME PATIENTS

2391 E. SAUNDERS
LAREDO, TEXAS 78041
PHONE: 956.725.5066

BCM

616 W. CALTON
LAREDO, TEXAS 78041
PHONE: 956.722.0380

BLAKEY MEDICAL

404 E. HILLSIDE
LAREDO, TEXAS 78041
PHONE: 956.722.5269

GENESIS MEDICAL EQUIPMENT

3804 SANTA MARIA
LAREDO, TEXAS 78041
PHONE: 956.791.3455

EVER READY FIRST AID

101-01 FOSTER AVE
BROOKLYN, NY 11236
PHONE: 718-495-4600
FAX: 718-257-6401
MIRI WEBER
mweber@everreadygroup.com

LAERDAL MEDICAL CORP.

P.O. BOX 1840
WAPPINGERS FALL, NY 12590
PHONE: 877-523-7325
FAX: 800-227-1143
DENISE DEANTONIO
www.laerdal.com

SCHOOL HEALTH CORP.

865 MUIRFIELD DRIVE
HANOVER PARK, IL 60133
PHONE: 800.323.1305
FAX: 800.235.1305
JESSICA WETZEL
jwetzels@schoolhealth.com

EMERGENCY MEDICAL PRODUCTS

1711 PARAMOUNT CT
WAUKESHA, WI 53186
PHONE: 800-558-6270
FAX: 800-558-1551
BRADLEY G. SMITH
brads@buyemp.com

HENRY SCHEIN

135 DURYEY ROAD
MELVILLE, NY 10803
PHONE: 914-305-9200 x7989
FAX: 914-253-4963
JOANNE VIGGIANNO
ioanne.viggiano@henryschein.com

WILLIAM V. MACGILL & CO.

1000 N. LAMBARD RD.
LAMBARD, IL 60148
PHONE: 800.323.2841
FAX: 800.727.3433
MELISSA BIRCH
mbirch@macgill.com

BOARD APPROVAL
AWARDING OF BIDS/PROPOSALS
AUGUST 15, 2007

RENEWAL

RFP NO. 2006-052 TWO WAY RADIOS

RECOMMENDATION:

REQUESTING APPROVAL TO PURCHASE FROM THE BEST BIDDER(S)/ OFFER(S) MEETING SPECIFICATIONS AS FOLLOWS:

VENDORS:

INDUSTRIAL COMMUNICATIONS	SECTION I. & III.
NOVASTAR COMMUNICATIONS	SECTION II. & IV.

ADMINISTRATION DISTRIBUTED THIRTY (30) PROPOSALS AND ADVERTISED ON JUNE 11, 2006 AND JUNE 18, 2006. FOUR (4) PROPOSALS WERE RECEIVED ON JULY 12, 2006 @ 3:00 P.M. AT THE UISD SERVICE CENTER PURCHASING DEPARTMENT.

BUDGET INFORMATION:

2007-2008 TECHNOLOGY DEPARTMENT

RESOURCE PERSONNEL:

HECTOR PEREZ, EXECUTIVE DIRECTOR OF TECHNOLOGY
CORDELIA FLORES JACKSON, DIRECTOR OF PURCHASING
HECTOR CAVAZOS, PURCHASING MANAGER



UNITED INDEPENDENT SCHOOL DISTRICT

Hector J. Perez
Executive Director of Information Technology

MEMORANDUM

To: Mrs. Cordelia Flores Jackson
Director of Accounting

From: Mr. Hector J. Perez
Executive Director of Information Technology

Date: July 31, 2007

Subject: Recommendation to Renew RFP Number 2006-052 Two Way Radios

The following is to recommend the renewal of request for proposal number 2006-052 on Two Way Radios to the following vendors:

Item	Recommended Vendor
Motorola CT-450 LS UHF/VHF	Industrial Communications
Motorola EX-500 LS UHF/VHF	Industrial Communications
Motorola HT-1250 LS UHF/VHF	Industrial Communications
Motorola CP-200 4 Channel UHF/VHF	Industrial Communications
Motorola CP-200 16 Channel UHF/VHF	Industrial Communications
Motorola M-1225 LS UHF/VHF	Novastar Communications
Motorola M-1225 LS UHF/VHF 3Db. Antena	Novastar Communications
Remote Speaker Microphone	Industrial Communications
Repair and Maintenance for Radios, Towers Repeaters, and Miscellaneous Equipment.	Novastar Communications

The vendors submitted the best value and met all specifications as stated on the request for proposal. Please see attached tabulation and do not hesitate to call me at extension 6370 if you have any questions on this matter.

UNITED INDEPENDENT SCHOOL DISTRICT
TWO-WAY RADIOS
RFP 2006-052

VENDORS	NOVASTAR COMMUNICATIONS			TRI-COUNTY COMMUNICATIONS			INDUSTRIAL COMMUNICATIONS			FIRST COMMUNICATIONS*		
	U/PRICE	VHF	REPLACEMENT BATTERY	U/PRICE	VHF	REPLACEMENT BATTERY	U/PRICE	VHF	REPLACEMENT BATTERY	U/PRICE	VHF	REPLACEMENT BATTERY
PORTABLE RADIOS												
MOTOROLA CT-450 LS UHF/VHF	\$545.00	\$525.00	\$48.00	\$414.63	\$390.24	\$56.71	\$332.15	\$312.61	\$25.08	\$335.00	\$315.00	\$53.00
MOTOROLA EX-500 LS UHF/VHF	\$633.00	\$597.00	\$59.00	\$786.59	\$743.90	\$73.49	\$630.10	\$585.91	\$35.97	\$643.00	\$609.00	\$65.00
MOTOROLA HT-1250 LS UHF/VHF	\$598.00	\$588.00	\$47.00	\$632.00	\$620.73	\$65.85	\$487.47	\$472.82	\$24.20	\$509.00	\$495.00	\$33.00
MOTOROLA CP-200 4ch. UHF/VHF	\$319.00	\$305.00	\$48.00	\$329.27	\$303.66	\$48.52	\$263.79	\$243.25	\$27.94	\$264.00	\$244.00	\$46.00
MOTOROLA CP-200 16ch. UHF/VHF	\$339.00	\$319.00	\$48.00	\$353.66	\$329.27	\$48.52	\$283.30	\$263.76	\$27.94	\$284.00	\$264.00	\$46.00
DASH MOUNTED MOBILE RADIOS												
MOTOROLA M-1225 LS UHF/VHF	\$386.00	\$387.00		\$766.50	\$714.50		\$679.47	\$648.58		\$465.00	\$426.00	
MOTOROLA M-1225 LS UHF/VHF 3db ant.	\$425.00	\$403.00		\$809.50	\$746.50		\$719.89	\$679.03		\$516.00	\$466.00	
MISCELLANEOUS EQUIPMENT												
REMOTE SPEAKER MICROPHONE												
REPAIR & MAINTENANCE FOR RADIOS, TOWERS, REPEATERS & MISC EQUIPMENT		\$48.00-\$60.00			\$50.91-\$73.17			\$47.36-\$63.44				\$41.75-\$60.00
COST FOR PARTS (% over cost)												
LABOR COST/TECH TIME PER HOUR		10%			18%			10%				No Bid
RESPONSE TIME		\$25.00 per hour			\$63.50			\$24.00 per hour				No Bid
WARRANTY ON ALL EQUIPMENT		immediate			1 HOUR			Next day				No Bid
WARRANTY ON ALL PARTS USED FOR REPAIRS		1 year			Parts 90 days-Radios 2 years			2 years				No Bid
WARRANTY ON LABOR USED FOR REPAIRS		90 days			90 Days			90 days				No Bid

UNITED INDEPENDENT SCHOOL DISTRICT
TWO WAY RADIOS
RFP 2006-052

MAILING LIST

AIRWAVE RADIO, INC
3020 E. TRAVIS
LAREDO, TX 78043
PHONE: 956.726.1927
FAX: 210.732.9063

AUTOPHONE OF LAREDO
1816 PAPPAS
LAREDO, TX 78041
PHONE: 956.727.2111
FAX: 956.727.4948
laura@autophone.net

NOVASTAR COMMUNICATIONS
903 SAN DARIO AVE
LAREDO, TX 78040
PHONE: 956.726.1600
FAX: 956.726.0222
JOE MARTINEZ
novacomm@sbcglobal.net

PRO-COMMUNICATIONS
610 E. SAUNDERS
LAREDO, TX 78041
PHONE: 956.722.2981
procomm15@netzero.com

JJJ SAFETY IMPORTS, INC
5411 MCPHERSON, STE 301
LAREDO, TX 78041
PHONE: 956.744.2877
FAX: 956.795.0559
jjjsafety@aol.com

LARCOM
804 E. SAUNDERS
LAREDO, TX 7804
PHONE: 956.722.5558
FAX: 956.722.5262

TRI-COUNTY COMMUNICATIONS, LTD.
1421 E. PIKE
WESLASCO, TEXAS 78596
PHONE: 1-877-550-8440
PHONE: (956) 447-0622
FAX: (956) 447-0622
CELL: (956) 592-0226
CHARLIE PARENT
BOBBY RODRIGUEZ
PHONE: (956) 729-0002
CELL: (956) 251-5448
cparent@tri-countycom.com
rgonzalez@tri-countycom.com
rrodriguez@tri-countycom.com

ALAMO IRON WORKS
943 SBC CENTER PARKWAY
SAN ANTONIO, TX 78219
PHONE: (210) 223-6161
FAX: (210) 704-8351
ROBERT FLORES
southwest@aiwnet.com

EXCELL RADIO COMMUNICATIONS
402 HILLSIDE RD. STE 4
LAREDO, TX 78041
PHONE: 956.712.9146
FAX: 956.712.9146

COMM USA
201 W. DEL MAR STE 7A
LAREDO, TX 78041
PHONE: 956.717.2256
FAX: 956.722.1752
melissa@eaglelaredo.com
fermin@comm-usa.com

NEXTEL PARTNERS, INC
5262 SOUTH STAPLES STE 150
CORPUS CHRISTI, TX 78411
PHONE: 361.698.7000
FAX: 361.906.3150
melinda.dixon@nextelpartners.com

COMMUNICATION SERVICE
1510 CALLE DEL NORTE STE 300
LAREDO, TX 78041
PHONE: 956.728.7002
FAX: 956.728.7380
communicationservices@bizlaredo.rr.com

A&B COMMUNICATIONS
4813 LEOPARD
CORPUS CHRISTI, TX 78405
PHONE: 800.460.4724
FAX: 361.884.7651

SOUTH-TEX COMMUNICATION
P.O. BOX 440211
LAREDO, TX 78044
PHONE: 956.791.0671

INDUSTRIAL COMMUNICATIONS
1019 E. EUCLID
SAN ANTONIO, TEXAS 78212
PHONE: (210) 226-3682
FAX: (210) 226-4072
STACIE VICK
icom@texas.net
svick@indcom.net

GARCIA'S COMM
4003 CALLE TUXPAN
LAREDO, TEXAS 78046
PHONE: (956) 729-1877/235-4117
JOSE A. GARCIA

mailing list cont'd rfp 2006-052

INSTALLATIONS UNLIMITED

815 FRANKFORT ST.
LAREDO, TEXAS 78040
PHONE: (956) 723-2606
PHONE: (956) 726-1723
FAX: (956) 725-2353

VALIANT INC.

55 RUTA CT.
SOUTH HACKENSACK, NJ 07606
PHONE: (210) 229-9800
FAX: 1-800-453-6338
RON WOLOTEN
rwolsten@800valiant.com

BSN SPORTS

P.O. BOX 7728
DALLAS, TEXAS 75209
PHONE: 1-800-527-7510
FAX: (972) 484-5749
cbloomfield@sportssupplygroup.com

AUDIO VISUAL AIDS CORP.

2903 N. FLORES ST.
SAN ANTONIO, TEXAS 78212
PHONE: (210) 732-1234
PHONE: 1-800-422-1282
FAX: (210) 734-3388
FAX: 1-800-854-8140
JUSTIN JONES
avacorp@audiovisualaids.com

WIRELESS CONNECTIONS

2411 N.E. LOOP 410 #106
SAN ANTONIO, TEXAS 78217
PHONE: (210) 590-3331
FAX: (210) 590-1777
JULIE FENTON
wirelessconnection@sabx.rr.com

IMAGING PRODUCTS INTERNATIONAL

845 E. EASY ST., #101
SIMI VALLEY, CA 93065
PHONE: (805) 526-7560
FAX: (805) 526-0349
JIM DUMPENT
jd@imagingproducts.com

METRO CALL

4100 N 2ND STE #600
MCALLEN, TX 78504
PHONE: (956) 984-7023
FAX: (956) 984-7040
MARIA KAPOSTA
maria.kaposta@usamobility.com

RZ COMMUNICATIONS

10301 RIVER PLANTATION
AUSTIN, TEXAS 78747
PHONE: 512-233-6754
FAX: 512-233-6756
ANDREW RAMIREZ
aramirez@rzaustin.com
MARY JANE SALGADO
mjmsal75@sbcglobal.net

FASTENAL COMPANY

5320 SANTA MARIA
LAREDO, TEXAS 78041
PHONE: (956) 729-7975
FAX: (956) 729-7998
MARTIN REYES
txlar@stores.fastenal.com

DIRECT COMM

4803 SAN BERNARDO, STE. 2
LAREDO, TEXAS 78041
PHONE: (956) 722-5390
FAX: (956) 722-2560
JOSE L. GALARZA

TROXELL COMMUNICATION, INC.

20770 HWY 281 N. STE., 108 PMB427
SAN ANTONIO, TEXAS 78258
PHONE: 1-800-578-8858 EXT. 6304
FAX: 1-800-589-5939
JAIME A. PALACIOS
jaime.palacios@trox.com

CDW GOVERNMENT, INC.

230 N. MILWAUKEE AVE.
VERNON HILLS, IL 60061-9740
PHONE: 1-800-808-4239
FAX: (847) 419-6200
JOSH
bids@cdwg.com

M-F ATHLETIC CO.

P.O. BOX 8090
CRANSTON, RI 02920
PHONE: 1-800-556-7464
FAX: 1-800-682-6950
Melissa Lynch
mfathletic@mfathletic.com

AUDIO VISUAL INNOVATIONS

2105 DONLEY DR. #200
AUSTIN, TEXAS 78758
PHONE: (512) 670-3330
FAX: (512) 670-3332
ELISSA FLORES

BEST BUY GOV. LLC

7601 PENN AVE S D-6
RICHFIELD, MN 55423
PHONE: (888) 224-8181
FAX: (952) 430-2602
MONA WRIGHT
mona.wright@bestbuy.com

BOARD APPROVAL
AWARDING OF BIDS/PROPOSALS
AUGUST 15, 2007

RENEWAL

RFP NO. 2006-063 MAINTENANCE & REPAIRS OF MULTIMEDIA CABLING

RECOMMENDATION:

REQUESTING APPROVAL TO PURCHASE FROM THE BEST BIDDER(S)/ OFFER(S) MEETING SPECIFICATIONS AS FOLLOWS:

PRIMARY VENDOR:
MI NETWORKS INC.

EST. ANNUAL EXPENSE
SEE TABULATION

ADMINISTRATION DISTRIBUTED TWENTY THREE (23) PROPOSALS AND ADVERTISED ON JULY 23, 2006 AND JULY 30, 2006. FOUR (4) PROPOSALS WERE RECEIVED ON AUGUST 11, 2006 @ 3:00 P.M. AT THE UISD SERVICE CENTER PURCHASING DEPARTMENT.

BUDGET INFORMATION:

2007-2008 TECHNOLOGY DEPARTMENT

RESOURCE PERSONNEL:

HECTOR PEREZ, EXECUTIVE DIRECTOR OF TECHNOLOGY
CORDELIA FLORES JACKSON, DIRECTOR OF PURCHASING
HECTOR CAVAZOS, PURCHASING MANAGER



UNITED INDEPENDENT SCHOOL DISTRICT

Roberto J. Santos
Superintendent of Schools

MEMORANDUM

To: Mrs. Cordy Flores Jackson
Director of Purchasing

From: Ms. Judith Escamilla *JAE*
Director of Technical Services

Date: July 31, 2007

Subject: Recommendation to renew RFP 2006 – 063 Maintenance and Repairs
on Multimedia Cabling

The following is to recommend the renewal of request for proposal number 2006 - 063 on multimedia cabling to M1 Networks, Inc.

The vendor submitted the lowest price and met all specifications as stated on the request for proposals. Do not hesitate to call me at extension 6246 if you have any questions on this matter.

UNITED INDEPENDENT SCHOOL DISTRICT
 MAINTENANCE AND REPAIRS ON MULTIMEDIA CABLING
 RFP 2006-063

VENDOR		GLOBAL DATA SYSTEMS	M-1 NETWORKS	PRESIDO CORP.	REAL DESIGN GROUP
DESCRIPTION					
LABOR COST PER MAN HOUR	\$35.00 PER HOUR/PER TECH		\$23.00	\$43.75	\$50.00
CAT 6 CABLE PER FOOT	\$110.00 PER HOUR/LEVEL III ENGINEER	\$0.83	\$0.25	\$0.65	\$0.93
6 STRAND MULTIMODE FIBER PER FOOT			\$1.20 INDOOR		
CAT 6 MOD		\$0.99	\$1.69 OUTDOOR	\$0.45	\$1.10
RG6 CABLE PER FOOT		\$7.18	\$2.00 BURIAL	\$7.48	\$5.80
		\$0.43	\$0.20	\$0.45	\$0.93
48 PORT PATCH PANELS			GENERIC \$69.00		
		\$442.37	MID LEVEL \$98.00		
25 PR CAT 3 CABLE PER FOOT INTERIOR & EXTERIOR		\$0.58	SIEMONS \$215.00	\$371.31	\$85.99
			INTERIOR \$.40		
			EXTERIOR \$.89	\$0.98	\$0.75
6 STRAND MULTIMODE FIBER PER FOOT		\$0.42	\$1.20 INDOOR		
			\$1.69 OUTDOOR		
			\$2.00 BURIAL	\$0.94	\$1.10

**UNITED INDEPENDENT SCHOOL DISTRICT
MAINTENANCE & REPAIRS ON MULTIMEDIA CABLING
RFP NO. 2006-063**

MAILING LIST:

SOUTHWESTERN BELL CORP.
5711 MCPHERSON STE 204
LAREDO, TEXAS 78040
PHONE: 956.727.6882/21.5547
FAX: 956-727-6776
JERRY CASTRO
ernesto.castro@sbc.com
ed.rodriquez@sbc.com

CONVERGENCE CABLING
812 JUSTIN LANE
AUSTIN, TEXAS 78757
PHONE: 512-451-1716
FAX: 512.451.1164
GEORGE HARRIS
gharris@convergencecable.com

THE REAL DESIGN INC
1101 GUADALUPE ST SUITE D
LAREDO, TX 78040
PHONE: 956.717.0998
FAX: 956.717.0152

AVNET
2712 NORTH MCCOLL
MCALLEN, TEXAS 78501
PHONE: 956-687-3794
FAX: 512-339-7913

TOTALCOM
12018 WARFIELD
SAN ANTONIO, TEXAS 78216
PHONE 210 366-1116
FAX: 210-366-3104
moe@totalcom-inc.com

JASON MARSHALL
120 MARKET ST
GEORGETOWN, TX 78626
512.869.4600
512.863.4761
jasonmarshall@ac-c.net

GLOBAL DATA SYSTEM
ECHEMON BLVD. #2
9430 RESEARCH BLVD STE 140
AUSTIN, TEXAS 78759
PHONE: 512-231-9902
FAX: 512-231-9903
JONATHAN CARREY
roseo@getqds.com

M1 NETWORKS
6019 MCPHERSON RD. #10
LAREDO, TEXAS 78041
PHONE: 956-718-1005
FAX: 956-718-1090
M SOLIS
marcos@m1networks.com

BEXAR COMMUNICATIONS
2014 WEST AVE
SAN ANTONIO, TEXAS 78201
PHONE 210-344-3031
RANDY

SMART CABLING SOLUTIONS
428 W. NAKOMA
SAN ANTONIO, TEXAS, 78216
PHONE: 210.930.4008
FAX: 210.930.4008
JOE VILLARREAL

COMM USA
201 W. DEL MAR SUITE 4
LAREDO, TX 78045
PHONE: 956.717.2256
FAX: 956.722.1752
melissa@eaqlelaredo.com

SUMMIT COMMUNICATIONS
P.O. BOX 430003
LAREDO, TEXAS 78043
PHONE: 956-712-2505
FAX: 956-712-2705
RICARDO GODINES

mailing list con't rfp 2006-063

ADVANCED COMMUNICATIONS &

CABLING

6318 HARWICK RD
CORPUS CHRISTI, TX 78417
PHONE: 361.814.3041
FAX: 361.814.2725
KENT TAYLOR
kenttaylor@ac-c.net

RX TECHNOLOGY

3370 NACOGDOCHES SUITE 136
SAN ANTONIO, TX 78217
PHONE: 210.828.6081
FAX: 210.828.8419
MARK RIZZO
mrizzo@rx-tech.com

THE CABLING EXPERTS

2701 VINE
MCALLEN, TX 78501
PHONE: 956.638.4827
FEDERICO GONZALEZ

CLEAR TECHNOLOGIES

1199 S. BELTINE ROAD SUITE 120
COPPELL, TX 75019
PHONE: 972.906.7537
FAX: 972.906.7543
ANGELA C. THOMAS
athomas@cleartechnologies.net

RZ COMMUNICATIONS

1400 SMITH ROAD
AUSTIN, TX 78721
PHONE: 512.386.7336
FAX: 512.386.7350
ROBERT LOGRA
aramirez@rzaustin.com

PRESIDIO CORP.

2601 PELICAN AVE.
MCALLEN, TEXAS 78504
PHONE: 956.971.9292
FAX: 956.971.9293
BRIAN MITTEL
bmittel@presidio.com
MARIO QUINTANILLA
mquintanilla@presidio.com
FREEMAN JOHNSON
fjohnson@presidio.com

TRC COMPUTER SERVICES

11933 NETWORK BLVD
SAN ANTONIO, TX 78249
PHONE: 210.696.8556
FAX: 210.696.5488
LUIS BARRAGAN
luisb@hts-tx.com

COMPUTER COMMAND CORP

708 E GOODWIN
VICTORIA, TX 77901
PHONE: 361.573.4305
FAX: 361.576.4259
MICHAEL HANES
hhanes@computercommand.com

AUDIO DYNAMICS

101 W HILLSIDE RD, SUITE 11B
LAREDO, TX 78041
PHONE: 956.712.8249
FAX: 956.712.4436
FERMIN FLORES
audiodynamics@stx.rr.com

AT & T

5711 MCPHERSON ROAD SUITE 203
LAREDO, TX 78041
PHONE: 956.727.6882
FAX: 956.857.3146
JERRY CASTRO
ec9438@att.com

TIME WARNER CABLE

1313 W. CALTON ROAD
LAREDO, TX 78041
PHONE: 956.721.0600
FAX: 956.721.0609
CELL: 956.266.0896
KYLE RUDNICK
kyle.rudnick@twcable.com